

Report on Maryland Economic Development Assistance Authority and Fund Restaurant and Hotel Relief Programs

In accordance with p. 209 of the 2021 Joint Chairmen's Report

I. Introduction

In accordance with the 2021 Session Joint Chairmen’s Report (JCR), p. 209, the Maryland Department of Commerce (Commerce) is required to submit a report detailing the use of restaurant and hotel relief funding by local jurisdictions, including the number of grants made by each jurisdiction under each program, details on the uses of grant funds, any demographic information collected, and the amount of any unused funds. The report should include information on grants made using initial program funding as well as grants made using funding from the RELIEF Act.

II. Background

In 2020, Commerce provided funding to local governments to support restaurants and hotels. Each county and Baltimore City received a total of \$80 million distributed proportionally based on the number of restaurants in their jurisdiction. Each county and Baltimore City received a total of \$50 million for hotels distributed proportionally based on that jurisdiction’s share of hotel sales tax.

With the passage of the bipartisan RELIEF Act of 2021 (CH 39, Acts of 2021), Commerce received additional funding to distribute to local governments for restaurant and hotel relief. Each county and Baltimore City received a total of \$22 million to provide relief to restaurants in their areas, with a portion set aside for economically disadvantaged establishments. This funding was distributed proportionally based on county population. Additionally, Commerce provided \$10 million to the local jurisdictions to provide relief for lodging and accommodation businesses in their areas, with shares also determined by county population.

III. 2020 Funding

A. Hotel COVID-19 Relief Program

In December 2020, Governor Hogan announced a \$50 million state investment for the Hotel COVID-19 Relief Program (Program). The purpose of the Program was to enable the local jurisdictions to make grants to eligible accommodations within the jurisdiction to promote and encourage stabilization within the hospitality industry.

Primary Delivery Mechanisms and Partners: Funding through the Hotel Relief Program was distributed to the jurisdictions based on their pro rata share of sales and use tax dollars generated in Fiscal Year 2019. Grant agreements were sent to each county and Baltimore City indicating the share of the total \$50M which would be sent to them. Grant agreements also outlined basic requirements of the program and the grant funding.

Program Highlights:

- Commerce sent out grant agreements to the jurisdictions on January 6, 2021.
- The jurisdictions were required to update Commerce’s online portal with grant recipient information by June 30, 2021, to include the following:
 - Name, location, and FEIN of each grantee;
 - Amount of grant received by grantee;
 - Use of grant proceeds; and
 - Demographic information responses of each grantee.

- The online portal combined the jurisdiction reporting for the 2020 Hotel COVID-19 Relief Program and the 2021 Lodging and Accommodations COVID-19 RELIEF Program grants.
- To be eligible for a grant under the program, an accommodations provider must:
 - Be a provider of an accommodation subject to:
 - i. The sales and use tax under § 11-102 of the Tax-General Article of the Maryland Code generated to the tax codes 111 or 901; or
 - ii. The accommodations tax imposed by the jurisdiction in which the accommodations provider is located.
 - Be in good standing with the Maryland State Department of Assessment and Taxation (SDAT).
 - Have at least 10 sleeping rooms unless the accommodation is a bed and breakfast establishment as defined under § 9-201 of the Public Safety Article of the Maryland Code, then the establishment must have at least 5 sleeping rooms.
 - Demonstrate a reduction in year-over-year gross revenue of at least 25% for the period of April 2020 - November 2020 compared to the gross revenue of April 2019 - November 2019.
 - Be open to the public for the provision of accommodations by no later than March 31, 2021.
 - Not receive more than the maximum amount allotted per jurisdiction.
- Allowable expenses by the grant recipient with the funds included:
 - Normal operating costs, such as rent, payroll, job training, taxes, debt service, or similar costs; and
 - Purchase of PPE, sanitization services, or other COVID-19 related costs.
- Prohibited costs included any of the following that was not directly related to COVID-19 prevention:
 - Purchase of equipment and soft goods;
 - Infrastructure improvements; and
 - Technology upgrades.
- The jurisdictions were not allowed to use funding to pay for administrative costs.
- The jurisdictions were allowed to provide two opportunities (“Rounds 1 and 2”) for accommodation providers to submit applications under the Program.

Programmatic and/or Implementation Notes:

- Commerce required that each jurisdiction include demographic questions on their application, but applicants were not required to respond, so this data is not fully reflective of all recipients. Please note that we have included on the attached document demographic data regarding recipients of the grant program funding, but this data was collected solely through the application and reported by the jurisdictions.

Distribution of the 2020 Hotel COVID-19 Relief Program			
Jurisdiction	FY2019 Sales Tax Revenue (111 & 901)	Percentage of Total Sales Tax Generate (111 & 901)	Allocation to Counties
Allegany County	\$1,504,184	0.99%	\$495,591
Anne Arundel County	\$15,402,013	10.15%	\$5,074,575
Baltimore County	\$10,713,700	7.06%	\$3,529,894
Baltimore City	\$24,320,849	16.03%	\$8,013,107
Calvert County	\$893,799	0.59%	\$294,484
Caroline County	\$57,283	0.04%	\$18,873
Carroll County	\$773,383	0.51%	\$254,810
Cecil County	\$810,631	0.53%	\$267,083
Charles County	\$1,215,777	0.80%	\$400,568
Dorchester County	\$2,123,963	1.40%	\$699,792
Frederick County	\$2,528,880	1.67%	\$833,202
Garrett County	\$2,825,519	1.86%	\$930,937
Harford County	\$3,053,236	2.01%	\$1,005,964
Howard County	\$4,934,796	3.25%	\$1,625,891
Kent County	\$329,734	0.22%	\$108,639
Montgomery County	\$18,916,972	12.47%	\$6,232,666
Prince George's County	\$34,694,206	22.86%	\$11,430,867
Queen Anne's County	\$582,264	0.38%	\$191,841
Somerset County	\$103,152	0.07%	\$33,986
St. Mary's County	\$1,125,586	0.74%	\$370,852
Talbot County	\$1,622,219	1.07%	\$534,480
Washington County	\$1,764,811	1.16%	\$581,461
Wicomico County	\$1,723,354	1.14%	\$567,802
Worcester County	\$19,736,358	13.01%	\$6,502,633
Total	\$151,756,669		\$50,000,000

Combined Jurisdiction Reporting on Distribution of 2020 Hotel COVID-19 Relief Program and Lodging and Accommodations COVID-19 RELIEF Program Grants		
Jurisdiction	Grantees	Total Awards
Allegany County	24	\$609,961.00
Anne Arundel County	67	\$5,967,000.00
Baltimore City	67	\$8,659,007.31
Baltimore County	67	\$4,226,677.62
Calvert County	19	\$448,545.42
Caroline County	2	\$43,873.00
Carroll County	9	\$529,810.00
Cecil County	26	\$437,354.35
Charles County	26	\$671,064.02
Dorchester County	9	\$752,308.26
Frederick County	55	\$1,272,478.42
Garrett County	21	\$978,379.58
Harford County	64	\$1,432,246.08
Howard County	51	\$2,147,079.93
Kent County	24	\$138,138.94
Montgomery County	34	\$6,882,670.00
Prince George's County	78	\$11,915,589.00
Queen Anne's County	13	\$275,672.00
Somerset County	14	\$76,069.70
St. Mary's County	16	\$577,324.48
Talbot County	62	\$596,113.90
Washington County	39	\$822,956.76
Wicomico County	27	\$711,908.63
Worcester County	78	\$6,581,279.02
Total	892	\$56,753,507.42

Combined Jurisdiction Reporting on Self-Reported Demographics of Awardees 2020 Hotel COVID-19 Relief Program and Lodging and Accommodations COVID-19 RELIEF Program Grants	
Demographic Group	# of Grantees
White	172
Asian	214
Black or African American	21
Of Hispanic or Latino Origin	2
American Indian or Alaska Native	0
Native Hawaiian or Other Pacific Islander	0
Any Minority Group	232
Female	94
Veteran	8
Did Not Answer in Application or Survey	477

B. Restaurant COVID-19 Relief Fund

In October 2020, Governor Hogan announced a \$50 million state investment for the Restaurant COVID-19 Relief Fund (Fund). In December of 2020, Governor Hogan provided an additional \$30 million for the fund. The purpose of the Fund was to enable the local jurisdictions to make grants to restaurants within the jurisdiction to promote and encourage stabilization within the hospitality and restaurant industry, along with other eligible expenses.

Primary Delivery Mechanisms and Partners: Funding through the Fund was distributed based on the number of establishments in each jurisdiction. Grant agreements were sent to each county and Baltimore City indicating the share of the total \$80 million which would be sent to them to disburse to businesses. Grant agreements also outlined basic requirements of the program and the grant funding.

Program Highlights:

- Commerce sent out grant agreements to the jurisdictions on October 27, 2020, and a grant modification on December 18, 2020.
- The jurisdictions were required to update Commerce's online portal with grant recipient information by February 28, 2021, but was later extended to June 30, 2021, to include the following:
 - Name, location, and FEIN of each grantee;
 - Amount of grant received by grantee;
 - Use of grant proceeds; and
 - Demographic information responses of each grantee.

- Allowable expenses by the grant recipient with the funds included:
 - Working capital, such as rent, payroll, and job training;
 - Purchase of equipment and services to expand outdoor dining, such as tents, heaters, warmers, and carts;
 - Infrastructure improvements, such as HVAC system upgrades;
 - Technology to support carryout and delivery;
 - Purchase of PPE and disposable food containers and utensils;
 - Sanitization services; and
 - Any other costs permitted under a COVID-19 restaurant assistance program that the jurisdiction may already be operating as of the effective date of the grant agreement.
- The jurisdictions were not required to allow all the costs mentioned above in its restaurant assistance program.
- The jurisdictions were not allowed to use funding to pay for administrative costs.

Programmatic and/or Implementation Notes:

- Commerce required that each jurisdiction include demographic questions on their application, but applicants were not required to respond, so this data is not fully reflective of all recipients. Please note that we have included on the attached document demographic data regarding recipients of the grant program funding, but this data was collected solely through the application and reported by the jurisdictions.

Distribution of Funds:

Breakdown of the Distribution of Funds by Jurisdiction Establishment for the 2020 Restaurant COVID-19 Relief Fund				
Jurisdiction	Average Establishments, 2019	\$50 Million Distributed by Establishments	\$30 Million Distributed by Establishments	Total Aid Package
Allegany County	150	\$649,548	\$389,729	\$1,039,276
Anne Arundel County	1,157	\$5,019,627	\$3,011,776	\$8,031,404
Baltimore County	1,633	\$7,081,047	\$4,248,628	\$11,329,675
Baltimore City	1,515	\$6,571,385	\$3,942,831	\$10,514,216
Calvert County	149	\$646,295	\$387,777	\$1,034,071
Caroline County	33	\$144,223	\$86,534	\$230,758
Carroll County	277	\$1,201,501	\$720,900	\$1,922,401
Cecil County	153	\$663,645	\$398,187	\$1,061,832
Charles County	254	\$1,099,568	\$659,741	\$1,759,309
Dorchester County	54	\$233,143	\$139,886	\$373,029
Frederick County	473	\$2,052,745	\$1,231,647	\$3,284,391
Garrett County	74	\$319,894	\$191,936	\$511,831
Harford County	406	\$1,758,876	\$1,055,325	\$2,814,201
Howard County	578	\$2,506,018	\$1,503,611	\$4,009,629

Kent County	55	\$238,565	\$143,139	\$381,704
Montgomery County	1,898	\$8,230,497	\$4,938,298	\$13,168,796
Prince George's County	1,408	\$6,105,099	\$3,663,059	\$9,768,158
Queen Anne's County	102	\$443,514	\$266,109	\$709,623
Somerset County	26	\$113,861	\$68,316	\$182,177
St. Mary's County	180	\$779,674	\$467,805	\$1,247,479
Talbot County	123	\$531,350	\$318,810	\$850,159
Washington County	312	\$1,352,231	\$811,338	\$2,163,569
Wicomico County	194	\$840,400	\$504,240	\$1,344,640
Worcester County	327	\$1,417,294	\$850,376	\$2,267,670
Total	11,527	\$50,000,000	\$30,000,000	\$80,000,000

Jurisdiction Reporting on Distribution of 2020 COVID-19 Restaurant Relief Fund Grants		
Jurisdiction	Grantees	Total Awards
Allegany County	133	\$1,043,000.00
Anne Arundel County	633	\$8,031,400.00
Baltimore City	622	\$9,514,216.00
Baltimore County	438	\$11,312,705.77
Calvert County	84	\$1,034,072.00
Caroline County	15	\$230,757.00
Carroll County	159	\$1,927,401.48
Cecil County	97	\$1,078,187.00
Charles County	127	\$1,709,309.00
Dorchester County	32	\$373,026.00
Frederick County	451	\$3,284,392.00
Garrett County	58	\$511,830.00
Harford County	480	\$2,814,199.04
Howard County	400	\$4,006,017.99
Kent County	95	\$479,639.00
Montgomery County	1,674	\$12,854,993.00
Prince George's County	436	\$9,768,158.00
Queen Anne's County	65	\$709,623.00

Somerset County	58	\$181,988.10
St. Mary's County	123	\$1,270,000.00
Talbot County	168	\$850,160.04
Washington County	140	\$2,603,569.00
Wicomico County	112	\$1,340,452.00
Worcester County	170	\$2,266,864.96
Total	6,770	\$79,195,960.38

Jurisdiction Reporting on Self-Reported Demographics of Awardees for 2020 Restaurant COVID-19 Relief Fund Grants	
Demographic Group	# of Grantees
White	1,792
Asian	1,090
Black or African American	419
Of Hispanic or Latino Origin	422
American Indian or Alaska Native	23
Native Hawaiian or Other Pacific Islander	10
Any Minority Group	1,904
Female	1,523
Veteran	177
Did Not Answer in Application or Survey	2,820

IV. RELIEF Act of 2021 Funding

Breakdown of Distribution of RELIEF Act of 2021 Funding Based on Jurisdiction Population			
Jurisdiction	Percentage of MD Population*	Restaurant Funding	Hotel Funding
Allegany County	1.14%	\$251,597.99	\$114,362.72
Anne Arundel County	9.67%	\$2,127,864.80	\$967,211.27
Baltimore City	9.49%	\$2,087,705.46	\$948,957.03
Baltimore County	13.62%	\$2,997,413.21	\$1,362,460.55
Calvert County	1.54%	\$338,935.13	\$154,061.42
Caroline County	0.55%	\$121,892.60	\$55,405.73
Carroll County	2.78%	\$612,281.26	\$278,309.66
Cecil County	1.70%	\$374,596.86	\$170,271.30
Charles County	2.75%	\$605,070.57	\$275,032.08
Dorchester County	0.53%	\$115,585.06	\$52,538.66
Frederick County	4.43%	\$974,803.47	\$443,092.49
Garrett County	0.47%	\$104,373.67	\$47,442.58
Harford County	4.26%	\$937,821.47	\$426,282.49
Howard County	5.47%	\$1,203,576.06	\$547,080.03
Kent County	0.32%	\$70,358.65	\$31,981.20
Montgomery County	17.40%	\$3,826,998.12	\$1,739,544.59
Prince George's County	14.98%	\$3,296,109.20	\$1,498,231.46
Queen Anne's County	0.84%	\$184,427.57	\$83,830.71
Somerset County	0.42%	\$92,984.55	\$42,265.70
St. Mary's County	1.90%	\$417,443.88	\$189,747.22
Talbot County	0.62%	\$135,635.71	\$61,652.60
Washington County	2.50%	\$550,721.98	\$250,328.17
Wicomico County	1.73%	\$379,899.69	\$172,681.68
Worcester County	0.87%	\$191,903.04	\$87,228.66
Statewide	-	\$22,000,000	\$10,000,000

* Based on 2021 population estimates: <https://worldpopulationreview.com/us-counties/states/md>.

A. Lodging and Accommodations COVID-19 RELIEF Program

To support Maryland hotel, lodging and accommodation businesses facing continued financial impacts from the novel coronavirus, the state established through bipartisan legislation the Maryland Lodging and Accommodations COVID-19 Relief Grant Program. Commerce provided \$10 million to the local jurisdictions through the Maryland Economic Development Assistance Authority and Fund (MEDAAF) for lodging and accommodation businesses in their areas.

Applications were made available through each county and Baltimore City for up to \$25,000 to hotels and motels (except casino hotels) or bed-and-breakfast inns categorized as North American Industrial Classification Codes 721110 and 721191, respectively. If the establishment was part of a multiple-location

franchise, it was required to be owned by a local franchisee. Lastly, the recipient businesses were required to demonstrate a need for assistance, with priority given to businesses that had not received prior funding through MEDAAF.

Timeline: Commerce sent out grant agreements to each county and Baltimore City on March 24, 2021. By May 28, all counties and Baltimore City had signed and returned the agreements and funds totaling \$9,969,589 had been distributed to those jurisdictions. The total is slightly lower than the \$10 million allocated to this grant program because Caroline County did not accept all its allocated funds.

Intended Outcomes:

- Stabilize industries most negatively impacted by the pandemic and enable businesses to continue operations.
- Retain jobs in Maryland's hospitality industry.

Performance Metrics and Financial Reporting:

- Number of businesses in the hospitality industry compared to pre-pandemic baseline.
- Sales tax receipts for the hospitality industry compared to pre-pandemic baseline.
- Approved amounts by jurisdiction and reported awardees by jurisdiction and zip code.

Program Highlights and Plans to Allocate Remaining Balance:

- Commerce sent out grant agreements to the jurisdictions on March 24, 2021.
 - As of May 28, 2021, all jurisdictions had signed and returned their grant agreements.
- The counties were required to update Commerce's online portal with grant recipient information by July 31, 2021, to include the following:
 - Name, location, and FEIN of each grantee;
 - Amount of grant received by grantee;
 - Use of grant proceeds; and
 - Demographic information responses of each grantee.
- The online portal combined the jurisdiction reporting for the 2020 Hotel COVID-19 Relief Program and the 2021 Lodging and Accommodations COVID-19 RELIEF Program grants.
- Commerce alerted the counties on April 1, 2021, that the Department will allow the use of a portion of each grant to cover *new* expenses incurred by their jurisdiction as a direct result of administering the grant programs. No more than 10% of grant funds may be used to pay for administrative costs. And the administrative costs paid from grant funds must be itemized in the final report submitted to Commerce describing the use of grant funds.
- Many of the jurisdictions have reported to Commerce that the RELIEF Funds that were earmarked for the hospitality industry were not fully disbursed due to the restrictions of the funds and the disbursement by population, as required by the RELIEF Act, not based on eligible establishments.

Programmatic and/or Implementation Notes:

- Ensure local jurisdictions prioritize applicants who have not received State/MEDAAF funding.
- Commerce was alerted by a few jurisdictions that they were unable to use all the funds.

- With grants capped at \$25,000, Caroline County did not have enough establishments to encumber the entirety of the funding. In Commerce's previous round of funding, the distribution was based on the hotel tax revenue per jurisdiction. In contrast, the RELIEF funds are based on county population, per legislative mandates. Therefore, the RELIEF Act allocated more funds to some counties that do not have enough establishments that meet the requirements in the RELIEF Act to support the funding.
- Commerce required that each jurisdiction include demographic questions on their application, but applicants were not required to respond, so this data is not fully reflective of all recipients. Please note that we have included on the attached document demographic data regarding recipients of the grant program funding, but this data was collected solely through the application and reported by the jurisdictions.

Distribution of Funds:

Distribution of the Lodging and Accommodations COVID-19 RELIEF Program Funds Based on Jurisdiction Population				
Jurisdiction	Population - 2021	MD Population Percentage	Hotel Funding	Funds Distributed
Allegany County	69,366	1.14%	\$114,362.72	Yes
Anne Arundel County	586,656	9.67%	\$967,211.27	Yes
Baltimore City	575,584	9.49%	\$948,957.03	Yes
Baltimore County	826,392	13.62%	\$1,362,460.55	Yes
Calvert County	93,445	1.54%	\$154,061.42	Yes
Caroline County	33,606	0.55%	\$55,405.73	Yes, \$25,000
Carroll County	168,807	2.78%	\$278,309.66	Yes
Cecil County	103,277	1.70%	\$170,271.30	Yes
Charles County	166,819	2.75%	\$275,032.08	Yes
Dorchester County	31,867	0.53%	\$52,538.66	Yes
Frederick County	268,755	4.43%	\$443,092.49	Yes
Garrett County	28,776	0.47%	\$47,442.58	Yes
Harford County	258,559	4.26%	\$426,282.49	Yes
Howard County	331,828	5.47%	\$547,080.03	Yes
Kent County	19,398	0.32%	\$31,981.20	Yes
Montgomery County	1,055,110	17.40%	\$1,739,544.59	Yes
Prince George's County	908,743	14.98%	\$1,498,231.46	Yes
Queen Anne's County	50,847	0.84%	\$83,830.71	Yes
Somerset County	25,636	0.42%	\$42,265.70	Yes
St. Mary's County	115,090	1.90%	\$189,747.22	Yes

Talbot County	37,395	0.62%	\$61,652.60	Yes
Washington County	151,835	2.50%	\$250,328.17	Yes
Wicomico County	104,739	1.73%	\$172,681.68	Yes
Worcester County	52,908	0.87%	\$87,228.66	Yes
Statewide	6,065,438	-	\$10,000,000.00	\$9,969,589.27

Combined Jurisdiction Reporting on Distribution of 2020 Hotel COVID-19 Relief Program and Lodging and Accommodations COVID-19 RELIEF Program Grants		
Jurisdiction	Grantees	Total Awards
Allegany County	24	\$609,961.00
Anne Arundel County	67	\$5,967,000.00
Baltimore City	67	\$8,659,007.31
Baltimore County	67	\$4,226,677.62
Calvert County	19	\$448,545.42
Caroline County	2	\$43,873.00
Carroll County	9	\$529,810.00
Cecil County	26	\$437,354.35
Charles County	26	\$671,064.02
Dorchester County	9	\$752,308.26
Frederick County	55	\$1,272,478.42
Garrett County	21	\$978,379.58
Harford County	64	\$1,432,246.08
Howard County	51	\$2,147,079.93
Kent County	24	\$138,138.94
Montgomery County	34	\$6,882,670.00
Prince George's County	78	\$11,915,589.00
Queen Anne's County	13	\$275,672.00
Somerset County	14	\$76,069.70
St. Mary's County	16	\$577,324.48
Talbot County	62	\$596,113.90

Washington County	39	\$822,956.76
Wicomico County	27	\$711,908.63
Worcester County	78	\$6,581,279.02
Total	892	\$56,753,507.42
Combined Jurisdiction Reporting on Self-Reported Demographics of Awardees 2020 Hotel COVID-19 Relief Program and Lodging and Accommodations COVID-19 RELIEF Program Grants		
Demographic Group	# of Grantees	Percent of Respondents
White	172	41.45%
Asian	214	51.57%
Black or African American	21	5.06%
Of Hispanic or Latino Origin	2	0.48%
American Indian or Alaska Native	0	0.00%
Native Hawaiian or Other Pacific Islander	0	0.00%
Any Minority Group	232	55.90%
Female	94	22.65%
Veteran	8	1.93%
Did Not Answer in Application or Survey	477	N/A

Remaining Funds:

- Many of the jurisdictions have reported to Commerce that the RELIEF Funds that were earmarked for the hospitality industry were not fully disbursed due to the restrictions of the funds and the disbursement by population, as required by the RELIEF Act, not based on eligible establishments.
- Commerce is working with the jurisdictions and the Department of Budget and Management (DBM) to assist the jurisdictions in fully spending out their awarded funds.
- To date, the remainder of funds for each jurisdiction not distributed totals \$3,153,918.21.

Jurisdiction Reporting of Funds Used for Administrative Costs and Unspent Funds					
Jurisdiction	Reported Hotel Grants	Awards R1 & R2	RELIEF Funds Used for Administrative Costs	Remaining Funding Calculation	Available Funding Estimate
Allegany County	\$609,961	\$609,954	\$0	\$0	\$0
Anne Arundel County	\$5,967,000	\$6,041,786	Unknown, per county \$25,000 was returned to Commerce after grantee withdrew application	\$49,786.00	\$49,786.00
Baltimore City	\$8,659,007.31	\$8,962,064	\$4,100	\$298,956.69	\$298,956.69
Baltimore County	\$4,266,678.00	\$4,892,355	Unknown	\$625,677.00	\$625,677.00
Calvert County	\$448,545.42	\$448,545	\$0	-\$0.42	\$0
Caroline County	\$43,873	\$43,873	\$0	\$0	\$0
Carroll County	\$529,810	\$533,120	Unknown	\$3,310.00	\$3,310.00
Cecil County	\$437,354.35	\$437,354	Unknown	-\$0.35	\$0
Charles County	\$671,064.02	\$675,600	Unknown	\$4,535.98	\$4,535.98
Dorchester County	\$752,308.26	\$752,331	Unknown	\$22.74	\$22.74
Frederick County	\$1,272,478.42	\$1,276,294	\$3,816.07	-\$0.49	\$0
Garrett County	\$978,379.58	\$978,380	\$0	\$0.42	\$0.42
Harford County	\$1,432,246.08	\$1,432,246	\$0	-\$0.08	\$0
Howard County	\$2,147,079.93	\$2,172,971	Unknown	\$25,891.07	\$25,891.07
Kent County	\$138,138.94	\$140,620	\$1555.22	\$925.84	\$925.84

Montgomery County	\$6,882,670	\$7,972,211	Unknown	\$1,089,541.00	\$1,089,541.00
Prince George's County	\$11,915,589	\$12,929,098	Unknown	\$1,013,509.00	\$1,013,509.00
Queen Anne's County	\$275,672	\$275,672	\$0	\$0	\$0
St. Mary's County	\$577,324.48	\$560,599	Unknown	-\$16,725.48	\$0
Somerset County	\$76,069.70	\$76,252	\$182.3	\$0	\$0
Talbot County	\$596,113.90	\$596,133	Unknown	\$19.10	\$19.10
Washington County	\$822,956.76	\$831,789	\$832.3	\$7,999.94	\$7,999.94
Wicomico County	\$711,908.63	\$740,484	Unknown	\$25,101.45	\$25,101.45
Worcester County	\$6,581,279.02	\$6,589,921	\$3,473.92	\$8,641.98	\$8,641.98
Total					\$3,153,918.21

B. Restaurant and Caterers COVID-19 RELIEF Grant Program

To support Maryland restaurants facing continued financial impacts from the novel coronavirus, the state established through bipartisan legislation the Maryland Restaurants and Caterers COVID-19 Relief Grant Program. Commerce provided \$22 million through MEDAAF to the local jurisdictions to provide relief to restaurants in their areas, with a portion set aside for economically disadvantaged establishments.

Applications were made available through each county and Baltimore City for up to \$12,000 to accommodations providers that were primarily engaged in activities that, in accordance with the North American Industrial Classification System, would be included in Code 722320 (Caterers), Code 7224 (Drinking Places (Alcoholic Beverages)), or Code 7225 (Restaurants and Other Eating Places), be in good standing with SDAT, and demonstrate a need for assistance.

Timeline: Commerce sent out grant agreements to each county and Baltimore City on March 24, 2021. As of May 28, 2021, all counties and Baltimore City had signed and returned their agreements, and all had received their funding (totaling \$22,000,000). As of September 30, 2021 (most recent data available), the jurisdictions have reported distributing grants to 3,300 recipients totaling \$21,544,526.53.

Primary Delivery Mechanisms and Partners: The Maryland Economic Development Assistance Authority and Fund (MEDAAF) provides funding to local governments for grants up to \$12,000 to qualified applicants. At least 15% of the amount distributed should be distributed to disadvantaged businesses. Priority was to be given to businesses that have not received prior funding from the MEDAAF.

Intended Outcomes:

- Stabilize industries most negatively impacted by the pandemic and enable businesses to continue operations.
- Retain jobs in Maryland's hospitality industries.

Performance Metrics and Financial Reporting:

- Approved amounts by jurisdiction and reported awardees by jurisdiction and zip code.

Program Highlights and Plans to Allocate Remaining Balance:

- Commerce sent out grant agreements to the jurisdictions on March 24, 2021.
- The jurisdictions were required to update Commerce's online portal with grant recipients by July 31, 2021, to include the following:
 - Name, location, and FEIN of each grantee;
 - Amount of grant received by grantee;
 - Use of grant proceeds;
 - Demographic information responses of each grantee;
 - Does the applicant (owner) have a net worth of less than \$750,000?;
 - Did the applicant (owner) have an adjusted gross income of less than \$350,000?; and
 - Did the applicant have less than \$6 Million in assets?
- As of May 28, 2021, all counties had signed and returned their grant agreements.
 - Commerce alerted the counties on April 1, 2021, that the Department will allow the use of a portion of each grant to cover **new** expenses incurred by their jurisdiction as a direct result of administering the grant programs. No more than 10% of grant funds may be used to pay for administrative costs. And the administrative costs paid from grant funds must be itemized in the final report submitted to Commerce describing the use of grant funds.

Programmatic and/or Implementation Notes:

- Ensure local jurisdictions prioritize applicants who have not received State/MEDAAF funding.
- Commerce required that each jurisdiction include demographic questions on their application, but applicants were not required to respond, so this data is not fully reflective of all recipients. Please note that we have included on the attached document demographic data regarding recipients of the grant program funding, but this data was collected solely through the application and reported by the jurisdictions.

Distribution of Funds:

Distribution of the Restaurant and Caterers COVID-19 RELIEF Program Funds Based on Jurisdiction Population				
Jurisdiction	Population - 2021	MD Population Percentage	Restaurant Funding	Funds Distributed
Allegany County	69,366	1.14%	\$251,597.99	Yes
Anne Arundel County	586,656	9.67%	\$2,127,864.80	Yes
Baltimore City	575,584	9.49%	\$2,087,705.46	Yes
Baltimore County	826,392	13.62%	\$2,997,413.21	Yes
Calvert County	93,445	1.54%	\$338,935.13	Yes

Caroline County	33,606	0.55%	\$121,892.60	Yes
Carroll County	168,807	2.78%	\$612,281.26	Yes
Cecil County	103,277	1.70%	\$374,596.86	Yes
Charles County	166,819	2.75%	\$605,070.57	Yes
Dorchester County	31,867	0.53%	\$115,585.06	Yes
Frederick County	268,755	4.43%	\$974,803.47	Yes
Garrett County	28,776	0.47%	\$104,373.67	Yes
Harford County	258,559	4.26%	\$937,821.47	Yes
Howard County	331,828	5.47%	\$1,203,576.06	Yes
Kent County	19,398	0.32%	\$70,358.65	Yes
Montgomery County	1,055,110	17.40%	\$3,826,998.12	Yes
Prince George's County	908,743	14.98%	\$3,296,109.20	Yes
Queen Anne's County	50,847	0.84%	\$184,427.57	Yes
Somerset County	25,636	0.42%	\$92,984.55	Yes
St. Mary's County	115,090	1.90%	\$417,443.88	Yes
Talbot County	37,395	0.62%	\$135,635.71	Yes
Washington County	151,835	2.50%	\$550,721.98	Yes
Wicomico County	104,739	1.73%	\$379,899.69	Yes
Worcester County	52,908	0.87%	\$191,903.04	Yes
Statewide	6,065,438	-	\$22,000,000	\$22,000,000

Jurisdiction Reporting on Distribution of Restaurants and Caterers COVID-19 RELIEF Program Grants		
Jurisdiction	Grantees	Total Awards
Allegany County	51	\$251,600.00
Anne Arundel County	447	\$2,104,000.00
Baltimore City	226	\$2,087,705.00
Baltimore County	234	\$2,808,000.00
Calvert County	38	\$338,935.13
Caroline County	11	\$115,753.67
Carroll County	100	\$612,281.26
Cecil County	49	\$374,596.86
Charles County	55	\$605,070.57
Dorchester County	16	\$115,584.00

Frederick County	187	\$965,364.86
Garrett County	11	\$104,373.67
Harford County	233	\$937,820.34
Howard County	206	\$1,177,856.50
Kent County	21	\$65,000.00
Montgomery County	663	\$3,770,000.00
Prince George's County	267	\$3,204,000.00
Queen Anne's County	24	\$178,427.57
Somerset County	31	\$92,880.46
St. Mary's County	62	\$417,090.00
Talbot County	51	\$133,027.38
Washington County	69	\$549,142.10
Wicomico County	78	\$344,114.16
Worcester County	170	\$191,903.00
Total	3,300	\$21,544,526.53

Jurisdiction Reporting on Self-Reported Demographics of Awardees of Restaurants and Caterers COVID-19 RELIEF Program Grants		
Demographic Group	# of Grantees	Percent of Respondents
White	760	45.35%
Asian	494	29.47%
Black or African American	254	15.16%
Of Hispanic or Latino Origin	249	14.86%
American Indian or Alaska Native	118	7.04%
Native Hawaiian or Other Pacific Islander	116	6.92%
Any Minority Group	920	54.89%
Female	662	39.50%
Veteran	179	10.68%
Did Not Answer in Application or Survey	1357	N/A
Economically Disadvantaged	1697	55.95%*
*Percent of Total Grants		

C. RELIEF Act of 2021 Self – Reported Recipient Demographics – Combined Accommodations and Food Services

Demographic data on business ownership in Maryland is available from the U. S. Census Bureau through the Annual Business Survey. The most recent survey was released in 2020 and covers the 2018 time period. Data from this survey is only available at the business sector level, which combines both hotels and restaurants into one sector called “Accommodation and Food Services.”

A comparison of the demographics of all employer businesses in Maryland to all combined Lodging and Accommodations COVID-19 RELIEF Act Program and Restaurants and Caterers COVID-19 RELIEF Act Program grant recipients shows that grant recipients were more likely to be female-owned, minority-owned, Hispanic-owned, or veteran-owned. However, please note that all these data sources are self-reported.

RELIEF Act of 2021 Self-Reported Recipient Demographics of Combined Accommodations and Food Services Grants				
Ownership	Total Employers in 2018	Percentage	RELIEF Act Recipients 2021	Percentage
Total Firms	9,703		3,925	
Classifiable Respondents	9,463		2,091	
Female-Owned	2,122	22.40%	756	36.20%
Hispanic-Owned*	517	5.50%	251	12.00%
Minority-Owned*	3,582	37.90%	1,159	55.40%
Veteran-Owned**	47	0.50%	187	8.90%

* Hispanic, minority, and veteran ownership are calculated and may include ownership firms that are co-owned with others by people in those categories.

** More businesses self-reported as being veteran-owned to Commerce, than what was reported to the U.S. Census Bureau in 2018.

Source: 2018 Annual Business Survey, U. S. Census Bureau; Commerce Calculations.

V. Jurisdiction Reporting

Please find a spreadsheet attached with the names and jurisdictions of all program recipients, as reported to Commerce by the jurisdictions.