

A stylized, textured graphic of the Maryland flag, featuring yellow, black, and red diagonal stripes and white cross-like shapes. It is positioned on the left side of the slide.

WELCOME

SMALL BUSINESS STATE
PROCUREMENT OPPORTUNITIES
OF \$50,000 OR LESS
WEDNESDAY, JUNE 14, 2023





eMMA is Maryland's online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities.

Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

www.emma.maryland.gov



UNIVERSITY OF MARYLAND
GLOBAL CAMPUS

UNIVERSITY OF MARYLAND GLOBAL CAMPUS

Small Procurement Opportunities



Promotional items
(general UMGC,
specific events)



Photography (for
various events)



Flowers (for events,
commencements)



Entertainment
(Homecoming DJs,
Photo Booths)



Miscellaneous Printing
services (general or
specific events)



Signage



Shredding services
(on-call)



Transcription and
Closed Captioning
services



CONTACT INFORMATION

Pamela (Pam) Welzenbach
Compliance Manager and MBE/SBR Liaison
Department of Procurement and Business Affairs
University of Maryland Global Campus

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UNIVERSITY OF MARYLAND COLLEGE PARK



Small Procurement Opportunities

Bid #	Buyer	Description	MBE/SBR/VSBE Designated	Bid Opening Date
BPM035795	Karen Elvidge	Professional Engineering Services	N/A	3/30/2023
BPM036271	Rochandra LOMAX-COOK	Legal Services Title IX and Civil Rights Investigator RFP	N/A	TBA



CONTACT INFORMATION

PROCUREMENT AND BUSINESS SERVICES

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Office of Business Inclusion & Supplier Diversity
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Send Capabilities Statement to:
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Acting Director, Strategic Sourcing
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Rex N. Fitch, CPCM
Director, Construction and Facilities
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Maryland
Department of
the Environment

MARYLAND DEPARTMENT OF THE ENVIRONMENT



Small Procurement Opportunities

MDE purchases scientific and technical equipment and services such as:

- 🌐 Laboratory services that analyze water, soil, air, fish tissue samples and other organic matter
- 🌐 Laboratory equipment such as colorimeters, turbidity meters, glassware, probes, microscopes and laboratory gases (liquid nitrogen (LN2) and gas nitrogen (N2), Argon, Carbon Dioxide, Helium, Hydrogen)
- 🌐 Outerwear apparel such as 15" rubber boots, chest waders, gaiters, vests, gloves, steel toe boots, etc.
- 🌐 Miscellaneous commodities e.g., camera tripods and accessories, computer accessories (mouse, headphones, etc.), two-way radios, environmentally friendly cleaning products, office supplies and stationery (pens, notepads, labels, folders), tools (screwdrivers, pliers, drills, etc.)

CONTACT INFORMATION



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MARYLAND DEPARTMENT OF LABOR

Small Procurement Opportunities



Snow Removal – Multiple Locations	Snow removal for five (5) Labor Location	Maintenance	Recurring	Estimated Advertisement: August 2023
Record Destruction Service	Destruction of sensitive or confidential records from multiple Labor locations	Service	Recurring	Estimated Advertisement: June 2023
Janitorial Service	Janitorial Service for Labor's Columbia Workforce Development location	Service	Recurring	Estimated Advertisement: June 2023
Security System	Installation of a security system for Labor's College Park location. To include cameras, workstation, card readers and a new intrusion detection system.	Service	New	Estimated Advertisement: Late June, early July

CONTACT INFORMATION

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Maryland

DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT

MARYLAND DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT

Small Procurement Opportunities



**Janitorial Services -
Cambridge, MD
\$20,000.00**

**HUD - REAC
Inspection Services
\$39,600.00**

**Unarmed Security
Guard Services
(Cambridge, MD)
\$43,312.50**

**Winterization &
De-Winterization
\$45,000.00**

**ESCEC Digital
Media Production
Consulting
\$50,000.00**



CONTACT INFORMATION

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Amanda L. Sadler
Procurement Director
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Department of Housing & Community Development
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MARYLAND DEPARTMENT OF STATE POLICE



Small Procurement Opportunities

Pest Control Services – Statewide, coming 3rd Qtr FY24

Grounds Keeping – Statewide, coming 2nd Qtr FY24

Flooring Installation – Pikesville, coming 1st Qtr FY24

CONTACT INFORMATION



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Wendy Franz

Procurement Officer I

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MARYLAND DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY

Small Procurement Opportunities



Contract Name	Original Contract Amount	Start Date	Expiration Date
TSO MFX Subscription 2022-23	\$12,789.90	9/1/2023	8/31/2024
TSO Redgate 2022-23	\$5,940.00	9/13/2023	9/12/2024
TSO Talend Data Integration 2022-23	\$34,618.68	9/30/2023	9/29/2024
TSO LinkedIn Learning Pro 2022-23	\$7,350.00	10/1/2023	9/30/2024
TSO Siteimprove SW 2022-23	\$13,455.00	10/1/2023	9/30/2024
TSO VDE Viking 2022-23	\$7,518.42	10/1/2023	9/30/2024
TSO Pingdom 2022-23	\$5,151.50	10/18/2023	10/18/2024
TSO Vmware Airwatch for EZMAX Rollout 2022-23	\$28,200.00	11/4/2023	11/3/2024
TSO IBM V5020 storage, SAN24B and SAN48B Fiber Channel Switches 2022-23	\$11,569.00	12/28/2023	12/27/2024
TSO Entrust Identity Guard 2024-25	\$35,475.00	1/1/2024	12/31/2024

CONTACT INFORMATION



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MARYLAND DEPARTMENT
OF TRANSPORTATION

MARYLAND TRANSIT
ADMINISTRATION

MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND TRANSIT ADMINISTRATION

Small Procurement Opportunities



Pest Control for MARC Stations

- AHidey@mdot.Maryland.gov

Tree Trimming

- AHidey@mdot.Maryland.gov

Hazardous Waste Removal

- SHarrison2@mdot.Maryland.gov

CONTACT INFORMATION



Contracts and Purchasing

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MARYLAND DEPARTMENT
OF TRANSPORTATION

STATE HIGHWAY
ADMINISTRATION

MARYLAND DEPARTMENT OF TRANSPORTATION
STATE HIGHWAY ADMINISTRATION



Small Procurement Opportunities

Procurement Opportunities

Dollar Amt.

LITTER PICK-UP SERVICES

\$15,001-\$50,000

ELECTRICAL MAINT/REPAIR

\$15,001-\$50,000

LANDFILL SERVICES

\$5,000-15,000

SOLID OR LIQUID WASTE DISPOSAL

\$5,000-15,000

CAR WASH SERVICE

\$0-\$5,000

CONTACT INFORMATION



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Joseph Johnson

Division Chief

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MARYLAND DEPARTMENT OF TRANSPORTATION MOTOR VEHICLE ADMINISTRATION

Small Procurement Opportunities

Anticipated in Fiscal Year 2024

Surface Go Tablets	\$15,000.00
Desktop B/W Printer Refresh	\$15,000.00
Commvault licenses Maintenance & Support	\$15,000.00

CONTACT INFORMATION



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THANK
YOU
