Talbot County is located east of Washington, D.C. on the Delmarva Peninsula, and is surrounded by more than 600 miles of shoreline.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.

Recent projects include the Mistletoe Hall Commerce-Business Park in Easton; expansions by HVAC manufacturer The Whalen Company; employment screening company Inquiries; and the newly renovated Wylder Hotel on Tilghman Island. In addition, the 242,000 square foot former Black & Decker facility was purchased by Talbot County Government and is currently being used as a business incubator. New incentives include an Opportunity Zone in Easton, Enterprise Zones in Easton and Tilghman Island, and Maryland Commercial PACE.
### LABOR AVAILABILITY

**Civilian Labor Force (2022 avg.)**

<table>
<thead>
<tr>
<th>County</th>
<th>Labor Mkt. Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total civilian labor force</td>
<td>17,483 227,346</td>
</tr>
<tr>
<td>Employment</td>
<td>16,895 219,082</td>
</tr>
<tr>
<td>Unemployment</td>
<td>588 8,264</td>
</tr>
<tr>
<td>Unemployment rate</td>
<td>3.4% 3.6%</td>
</tr>
</tbody>
</table>

*Caroline, Cecil, Dorchester, Kent, Queen Anne’s, Somerset, Talbot, Wicomico, and Worcester Counties

**Residents commuting outside the county to work (2017-2021)**

- Percent: 21.2%

**Employment in selected occupations (2017-2021)**

- Management, business, science and arts: 7,770 (45%)
- Service: 2,942 (17%)
- Sales and office: 3,434 (19.9%)
- Production, transp. and material moving: 1,523 (8.8%)

### MAJOR EMPLOYERS

**Employer** | **Product/Service** | **Employment**
---|---|---
University of Maryland Shore Regional Health | Medical services | 1340
Inn at Perry Cabin by Belmond | Restaurant & lodging | 250
Genesis Healthcare/The Pines | Nursing care | 200
Qlarant | Non profit/ medical services | 196
Target | Retail | 175
Shore United Bank | Finance | 165
Walmart | Retail | 163
Shore Bancshares | Finance | 161
Eurofins EAG Easton | Laboratory | 160
APG Media of Chesapeake | Information/Media | 160
Lowe’s | Home improvement products | 150
Giant Food | Groceries | 150
CCG LLC | Construction | 150
Deco Recover Management LLC | Health care payment management | 148
Chesapeake Center | Care & services for persons with disabilities | 130
Aphena Pharma Solutions | Biotech | 128
Chesapeake Building Components | Construction | 125
The Whalen Company | HVAC systems | 125
First Media Radio | Radio | 125
Acme Markets | Groceries | 121
United Parcel Service (UPS) | Mail & package delivery services | 115

Excludes post offices, state and local governments, national retail and national foodservice

### EMPLOYMENT

**Industry** | **Establishments** | **Annual Avg. Empl.** | **Empl. %** | **Avg. Wkly. Wage**
---|---|---|---|---
Federal Government | 20 | 204 | 1.2% | $1,347
State Government | 8 | 237 | 1.4% | $1,067
Local Government | 18 | 1,512 | 8.9% | $1,177
Private Sector | 1,514 | 15,045 | 88.5% | $963

**Natural resources and mining**
- Percent: 24 (0.5%)

**Construction**
- Percent: 182 (6.9%)

**Manufacturing**
- Percent: 41 (3.0%)

**Trade, Transportation, and utilities**
- Percent: 312 (21.3%)

**Information**
- Percent: 12 (1.0%)

**Financial activities**
- Percent: 142 (4.4%)

**Professional and business services**
- Percent: 281 (16.8%)

**Education and health services**
- Percent: 170 (16.0%)

**Leisure and hospitality**
- Percent: 170 (16.0%)

**Other Services**
- Percent: 181 (4.5%)

**Total**
- Percent: 1,559 (100.0%)

Includes civilian employment only

### HOURLY WAGE RATES

**Selected Occupations** | **Median** | **Entry** | **Skilled**
---|---|---|---
Accountants | $33.72 | $22.59 | $42.08
Assemblers and Fabricators | $17.98 | $13.43 | $20.26
Biological technicians | $24.42 | $18.95 | $28.21
Bookkeeping/accounting clerks | $21.05 | $16.39 | $25.45
Computer systems analysts | $14.39 | $12.86 | $17.94
Industrial truck operators | $18.23 | $14.29 | $22.14
Inspectors, testers, sorters | $23.05 | $19.45 | $27.90
Machinists | $36.85 | $25.89 | $39.32
Maintenance workers, machinery | $28.22 | $26.86 | $31.56
Electrical engineers | $22.32 | $18.95 | $24.13
Mechanical Engineers | $14.39 | $12.86 | $17.94
Network support specialists | $18.10 | $13.99 | $20.02
Packaging/filling machine operators | $14.23 | $14.29 | $22.14
Packers and packagers hand | $23.05 | $19.45 | $27.90
Customer service representatives | $36.85 | $25.89 | $39.32
Secretaries | $42.00 | $29.35 | $53.50
Shipping/receiving clerks | $14.48 | $12.18 | $16.06
Stock clerks and order fillers | $13.64 | $11.77 | $16.01

Wages are an estimate of what workers might expect to receive on the Upper Eastern Shore (Caroline, Dorchester, Kent, Queen Anne’s and Talbot counties) and may vary by industry, employer and locality
SCHOOLS AND COLLEGES

Educational Attainment - age 25 & over (2017-2021)

<table>
<thead>
<tr>
<th></th>
<th>Percent Households</th>
</tr>
</thead>
<tbody>
<tr>
<td>High school graduate or higher</td>
<td>91.7%</td>
</tr>
<tr>
<td>Bachelor’s degree or higher</td>
<td>41.0%</td>
</tr>
</tbody>
</table>

Public Schools

Number: 5 elementary; 2 middle/comb.; 1 high
Enrollment: 4,523
Cost per pupil: $15,775
Students per teacher: 11.1
High school career / tech enrollment: 997
High school graduates: 333

Nonpublic Schools Number: 11

Higher Education (2020)

<table>
<thead>
<tr>
<th>Enrollment</th>
<th>Degrees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chesapeake College*</td>
<td>1,904</td>
</tr>
</tbody>
</table>

Seventy major universities are located in the region, including Salisbury University, University of Maryland Eastern Shore, Washington College, and the recently accredited University of Maryland Center for Environmental Science.

*In adjacent Queen Anne’s County; coursework is offered at locations throughout the region.

TAX RATES

<table>
<thead>
<tr>
<th>Tax Type</th>
<th>Talbot County</th>
<th>Maryland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Income Tax (2023)</td>
<td>none</td>
<td>8.25%</td>
</tr>
<tr>
<td>Base – federal taxable income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personal Income Tax (2023)</td>
<td>2.40%</td>
<td>2.0-5.75%</td>
</tr>
<tr>
<td>Base – federal adjusted gross income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales &amp; Use Tax (2023)</td>
<td>none</td>
<td>6.0%</td>
</tr>
<tr>
<td>Exempt – sales for resale; manufacturer’s purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&amp;D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Real Property Tax (2023)</td>
<td>$0.6820</td>
<td>$0.1120</td>
</tr>
<tr>
<td>Effective rate per $100 of assessed value</td>
<td></td>
<td></td>
</tr>
<tr>
<td>In an incorporated area, a municipal rate will also apply</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Personal Prop. Tax (2023)</td>
<td>none</td>
<td>none</td>
</tr>
<tr>
<td>Rate per $100 of depreciated value</td>
<td></td>
<td></td>
</tr>
<tr>
<td>No county personal property tax on ordinary business property</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$1.6413/$100 applicable to utility operating property only. In an incorporated area, a municipal rate may apply; municipal exemptions may be available</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Major Tax Credits Available</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Enterprise Zone, Job Creation, More Jobs for Marylanders, R&amp;D, New Jobs, Biotechnology and Cybersecurity Investment, A&amp;E District</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

INCOME (2017-2021)

<table>
<thead>
<tr>
<th>Distribution</th>
<th>Talbot Co.</th>
<th>Maryland</th>
<th>U.S.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under $25,000</td>
<td>14.4%</td>
<td>12.3%</td>
<td>17.2%</td>
</tr>
<tr>
<td>$25,000 - $49,999</td>
<td>16.3%</td>
<td>14.6%</td>
<td>19.6%</td>
</tr>
<tr>
<td>$50,000 - $74,999</td>
<td>16.9%</td>
<td>14.7%</td>
<td>16.8%</td>
</tr>
<tr>
<td>$75,000 - $99,999</td>
<td>13.6%</td>
<td>12.6%</td>
<td>12.8%</td>
</tr>
<tr>
<td>$100,000 - $149,999</td>
<td>18.2%</td>
<td>19.4%</td>
<td>16.3%</td>
</tr>
<tr>
<td>$150,000 - $199,999</td>
<td>8%</td>
<td>11.5%</td>
<td>7.8%</td>
</tr>
<tr>
<td>$200,000 and over</td>
<td>12.7%</td>
<td>15%</td>
<td>9.5%</td>
</tr>
<tr>
<td>Median household</td>
<td>$79,349</td>
<td>$91,431</td>
<td>$69,021</td>
</tr>
<tr>
<td>Average household</td>
<td>$116,514</td>
<td>$120,234</td>
<td>$97,196</td>
</tr>
<tr>
<td>Per Capita</td>
<td>$51,234</td>
<td>$45,915</td>
<td>$37,638</td>
</tr>
<tr>
<td>Total income (millions)</td>
<td>$1,893</td>
<td>$275,849</td>
<td>$12,053,372</td>
</tr>
</tbody>
</table>

HOUSING (2017-2021)

Occupied Units (2017-2021) 16,251 (73.5% owner occupied)

<table>
<thead>
<tr>
<th>Housing Transactions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Units Sold</td>
</tr>
<tr>
<td>Median Selling Price</td>
</tr>
</tbody>
</table>

*All multiple listed properties excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY

Talbot County offers eight business parks and five commercial shopping centers, all located in Easton. The Town of Easton provides for water and sewer capacity, high-speed internet, cable, electric and natural gas. The business parks are immediately accessible to U.S. Route 50 with links to U.S. Routes 301 and 13 for north/south transport and I-97 and I-95 for access to Mid-Atlantic markets.

The Easton Technology Center is located adjacent to the Easton Airport and offers Class A office space on two- to three-acre sites with bundled parcels available up to 60 acres. Trappe, located on U.S. Route 50 in the southern area of the county, is poised for commercial infill and industrial development.

Market Profile Data (2019)

<table>
<thead>
<tr>
<th>Low</th>
<th>High</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land – cost per acre</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Industrial</td>
<td>$80,000</td>
<td>$180,000</td>
</tr>
<tr>
<td>Office</td>
<td>$40,000</td>
<td>$500,000*</td>
</tr>
<tr>
<td>Rental Rates – per square foot</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Warehouse / Industrial</td>
<td>$5.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Flex / R&amp;D / Technology</td>
<td>$6.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Class A Office</td>
<td>$10.00</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

*With Frontage on U.S. 50
**TRANSPORTATION**

**Highways:** U.S. 50.

**Rail:** Rail sidings are not currently available in Talbot County; however, the Maryland & Delaware Railroad operates feeder lines out of Centreville and Federalsburg that connect to Norfolk Southern in Delaware.

**Truck:** More than 100 local and long-distance trucking establishments are located on the Upper Eastern Shore.

**Water:** Served by the Port of Baltimore with a 50’ channel; a leading U.S. automobile and break-bulk port; the Mid-Shore region is also served by the Port of Seaford, Delaware on the Nanticoke River with barge off-loading capabilities for grain and aggregate.

**Air:** Served by Baltimore/Washington International Thurgood Marshall Airport (BWI) and Ronald Reagan Washington National Airport; Easton Airport offers charter service to Washington, D.C. and Baltimore, shuttle service to BWI and Amtrak, general aviation services (4000’ and 5500’ runways); state-of-the-art fueling system and control tower are part of a $15 million improvement project.

**UTILITIES**

**Electricity:** Choptank Electric Cooperative, Delmarva Power (Pepco), and Easton Utilities; customers of investor-owned utilities and major cooperatives may choose their electric supplier.

**Gas:** Easton Utilities delivers natural gas to the town of Easton; Sharp Energy, a Chesapeake Utility company, delivers pipeline propane gas.

**Water:** Municipal systems in Easton, Oxford, St. Michaels and Trappe; the remainder of the county’s water needs are supplied by wells fed by deep aquifers.

**Sewer:** Municipal systems serve Easton, Oxford and Trappe; county-owned systems serve St. Michaels and Tilghman.

**Telecommunications:** Verizon Maryland is the largest provider of communications services; Easton Utilities Commission provides triple redundant high-speed FTTP and cable to the town of Easton; Comcast is a cable provider in the region; Maryland Broadband Cooperative PoP is located in Easton.

**RECREATION AND CULTURE**

**Recreation:** Talbot County Community Center provides sports fields, indoor ball court, and professional-size rinks for curling, hockey and figure skating; the county maintains Hog Neck Golf Course and 29 public boat ramps and marine slips; YMCA offers two Olympic-size pools, tennis courts, ball fields, racquet ball and squash courts, rock climbing and fitness training.

**Water Activities:** Five navigable river systems attract competitive and leisure sailors and boaters from throughout the Mid-Atlantic region; Tred Avon and Miles River Yacht Clubs provide transient dockage and fuel along with several privately held marinas and boat yards; the county is home to a working fleet of crabs and oyster-dredging skipjacks as well as the renowned log canoe racing sailboats; Oxford played host to the 2018 Star Class Sailing World Championship.

**Golf:** Hog Neck Golf Course and Talbot Country Club in Easton; Links at Perry Cabin in St. Michaels.

**Cultural and Historical:** Easton’s Avalon Theatre provides year round entertainment; Academy Art Museum houses impressive collections; Chesapeake Bay Maritime Museum in St. Michaels hosts exhibits on Chesapeake Bay maritime heritage; Tilghman Watermen’s Museum preserves the stories and work of local waterman; and the Rural Life Museum of Trappe celebrates homes, farms and industry of the area.

**Arts & Entertainment District:** Easton.

**Events:** The Waterfowl Festival, held in Easton the second weekend in November, enjoys an international reputation for waterfowl artwork and conservation investment; Tilghman Island Day celebrates the heritage of the area’s watermen while the Chesapeake Bay Maritime Museum hosts several festivals including the Small Craft and Wooden Boat Festivals and OysterFest; Chesapeake Chamber Festival offers chamber music venues in and around Easton; the Plein Air Easton Art Festival has grown into the largest, most successful outdoor art competition in the country.

**GOVERNMENT**

**County Seat:** Easton.

**Government:** Five county council members elected at large for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body.

**Charles F. “Chuck” Callahan III, President, County Council 410.770.8001**

**Clay B. Stamp, County Manager 410.770.8010**

**County Bond Rating:** Aa2 (Moody’s); AAA (Fitch)

**Talbot County Department of Economic Development and Tourism**

Cassandra Vanhooser, Director

215 Bay Street

Easton, Maryland 21601

Telephone: 410.770.8000

Email: cvanhooser@talbotcountymd.gov

www.talbotworks.org

**Sources:**

1. National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey

2. American Community Survey


4. Maryland Department of Labor, Office of Workforce Information and Performance

5. U.S. Bureau of Labor Statistics

6. Talbot County Department of Economic Development and Tourism

7. Maryland Department of Commerce

8. Maryland State Department of Education; Maryland Higher Education Commission

9. Maryland State Department of Assessments and Taxation; Comptroller of the Treasury

10. Maryland Association of Realtors

11. Maryland State Archives; Maryland Association of Counties

**TRANSPORTATION**

Highways: U.S. 50.

Rail: Rail sidings are not currently available in Talbot County; however, the Maryland & Delaware Railroad operates feeder lines out of Centreville and Federalsburg that connect to Norfolk Southern in Delaware.

Truck: More than 100 local and long-distance trucking establishments are located on the Upper Eastern Shore.

Water: Served by the Port of Baltimore with a 50’ channel; a leading U.S. automobile and break-bulk port; the Mid-Shore region is also served by the Port of Seaford, Delaware on the Nanticoke River with barge off-loading capabilities for grain and aggregate.

Air: Served by Baltimore/Washington International Thurgood Marshall Airport (BWI) and Ronald Reagan Washington National Airport; Easton Airport offers charter service to Washington, D.C. and Baltimore, shuttle service to BWI and Amtrak, general aviation services (4000’ and 5500’ runways); state-of-the-art fueling system and control tower are part of a $15 million improvement project.

**UTILITIES**

Electricity: Choptank Electric Cooperative, Delmarva Power (Pepco), and Easton Utilities; customers of investor-owned utilities and major cooperatives may choose their electric supplier.

Gas: Easton Utilities delivers natural gas to the town of Easton; Sharp Energy, a Chesapeake Utility company, delivers pipeline propane gas.

Water: Municipal systems in Easton, Oxford, St. Michaels and Trappe; the remainder of the county’s water needs are supplied by wells fed by deep aquifers.

Sewer: Municipal systems serve Easton, Oxford and Trappe; county-owned systems serve St. Michaels and Tilghman.

Telecommunications: Verizon Maryland is the largest provider of communications services; Easton Utilities Commission provides triple redundant high-speed FTTP and cable to the town of Easton; Comcast is a cable provider in the region; Maryland Broadband Cooperative PoP is located in Easton.

**RECREATION AND CULTURE**

Recreation: Talbot County Community Center provides sports fields, indoor ball court, and professional-size rinks for curling, hockey and figure skating; the county maintains Hog Neck Golf Course and 29 public boat ramps and marine slips; YMCA offers two Olympic-size pools, tennis courts, ball fields, racquet ball and squash courts, rock climbing and fitness training.

Water Activities: Five navigable river systems attract competitive and leisure sailors and boaters from throughout the Mid-Atlantic region; Tred Avon and Miles River Yacht Clubs provide transient dockage and fuel along with several privately held marinas and boat yards; the county is home to a working fleet of crabs and oyster-dredging skipjacks as well as the renowned log canoe racing sailboats; Oxford played host to the 2018 Star Class Sailing World Championship.


Cultural and Historical: Easton’s Avalon Theatre provides year round entertainment; Academy Art Museum houses impressive collections; Chesapeake Bay Maritime Museum in St. Michaels hosts exhibits on Chesapeake Bay maritime heritage; Tilghman Watermen’s Museum preserves the stories and work of local waterman; and the Rural Life Museum of Trappe celebrates homes, farms and industry of the area.

Arts & Entertainment District: Easton.

Events: The Waterfowl Festival, held in Easton the second weekend in November, enjoys an international reputation for waterfowl artwork and conservation investment; Tilghman Island Day celebrates the heritage of the area’s watermen while the Chesapeake Bay Maritime Museum hosts several festivals including the Small Craft and Wooden Boat Festivals and OysterFest; Chesapeake Chamber Festival offers chamber music venues in and around Easton; the Plein Air Easton Art Festival has grown into the largest, most successful outdoor art competition in the country.