

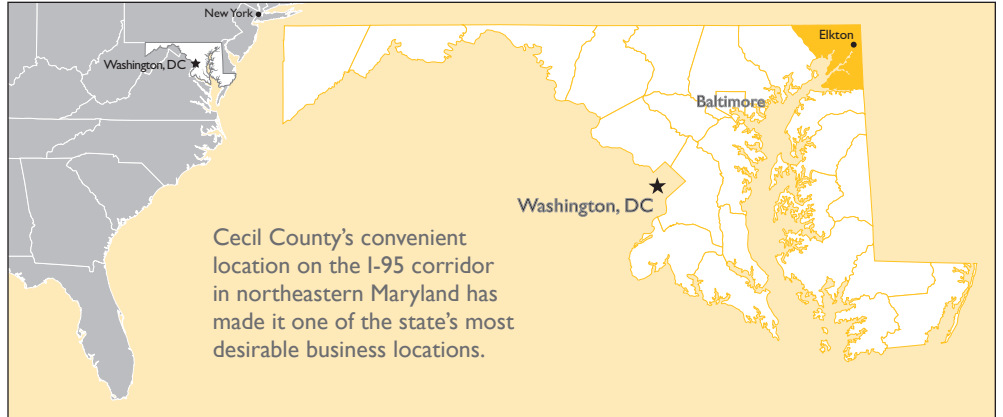
Brief Economic Facts

CECIL COUNTY, MARYLAND

Cecil County's desirable mid-Atlantic location on the I-95 corridor has made it one of the most sought after business locations in the region.

Situated midway between Philadelphia and Baltimore, Cecil's strategic location offers businesses overnight access to over 90 million customers. That means your business can reach 1/3 of the USA's effective buying income within 8 hours. Close proximity to two major international airports, three ports, CSX and Norfolk Southern railroads, and Amtrak all provide additional intermodal transportation links. Cecil County is in the Baltimore Foreign Trade Zone #74, providing economic incentives to companies importing or exporting international goods.

Cecil County generates more than \$5.4 billion in economic output. Key employers include world leaders such as W.L. Gore & Associates; Northrop Grumman; IKEA; and Terumo Medical Products.



Cecil County continues to draw interest from a diverse industry base due to Cecil's location and highly skilled regional workforce. Cecil has recently grown with the additions of Lidl, Medline, KeHE, and Smithfield Foods.

LOCATION

Driving distance from Elkton:	Miles	Kilometers
Atlanta, Georgia	709	1,141
Baltimore, Maryland	50	80
Boston, Massachusetts	346	557
Chicago, Illinois	726	1,168
New York, New York	137	220
Philadelphia, Pennsylvania	47	76
Pittsburg, Pennsylvania	263	422
Richmond, Virginia	192	310
Washington, DC	89	144

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	47.5
Yearly Snowfall (inches)	17.6
Summer Temperature (°F)	76.2
Winter Temperature (°F)	34.4
Days Below Freezing	105.3
Land Area (square miles)	359.6
Water area (square miles)	21.2
Elevation (ft)	sea level to 535

POPULATION^{2,3}

	Cecil County Households	Cecil County Population	Upper Eastern Shore**	Maryland
2010	36,975	101,108	235,623	5,773,552
2020	38,550	103,419	244,242	6,055,802
2030**	42,700	109,980	261,360	6,254,500

*Caroline, Cecil, Dorchester, Kent and Talbot counties

**Projections

Selected places population (2020): Elkton 15,807; Perryville 8,475; North East 4,094; Rising Sun 2,744; Charlestown 1,495

POPULATION DISTRIBUTION^{2,3} (2024)

Age	Number	Percent
Under 5yrs	5,899	5.6%
5 - 19 yrs	19,670	18.7%
20 - 44 yrs	32,110	30.6%
45 -64 yrs	29,356	28.0%
65 and over	17,925	17.1%
Total	104,960	100.0%
Median Age		40.6

Brief Economic Facts CECIL COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2024 avg.)	County	Labor Mkt. Area*
Total civilian labor force	52,124	229,220
Employment	50,398	221,559
Unemployment	1,726	7,661
Unemployment rate	3.3%	3.3%

Residents commuting outside the county to work (2020-2024)	Number	Percent
	21,770	44.4%

Employment in selected occupations (2020-2024)

Occupation	Number	Percent
Management, business, science and arts	20,438	41.0%
Service	6,370	12.8%
Sales and office	10,088	20.3%
Production, transp. and material moving	7,346	14.7%

*Caroline, Cecil, Dorchester, Kent, Queen Anne's, Somerset, Talbot, Wicomico, and Worcester Counties

MAJOR EMPLOYERS^{6,7} (2023-2024)

Employer	Product/Service	Employment
W. L. Gore & Associates	GORE-TEX® medical products / R&D	2,405
Perry Point VA Medical Center	Medical services	1,500
ChristianaCare, Union Hospital	Medical services	1,235
Amazon	Fulfillment	810
Terumo Medical Products	Medical products / R&D	730
IKEA	Home furnishings distribution	625
Cecil College	Higher education	565
Northrop Grumman Space Systems (was Orbital ATK)	Defense Manufacturing	550
Medline Distribution	Logistics	525
Penn National Gaming/Hollywood Casino	Casino gaming	335
Walmart	Consumer goods	310
Terumo Cardiovascular Systems	Medical products / R&D	300
Warwick Mushroom Farms	Mushroom production	250
Burris Logistics	Refrigerated trucking	250
McDonald's	Restaurants	240
Smithfield Foods	Logistics	230
KeHE Distributors	Logistics	230
Restoration Hardware	Home furnishings distribution	230
Lidl Distribution	Logistics	225
Performance Food Group	Food products distribution	205
YMCA of Cecil County	Recreation & sports center	200
AUI Power	Power and Related Structures Construction	200
Calvert Manor Healthcare Center	Nursing care	200
Transitional Care of Elkton	Rehabilitation services	200

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

*Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

EMPLOYMENT⁴ (2024)

Industry	Estab-lishments	Annual Avg. Empl.	Empl. %	Avg. Wkly. Wage
Federal Government	28	3,382	9.2%	2,289
State Government	10	557	1.5%	1,468
Local Government	43	3,742	10.2%	1,309
Private Sector	1,882	29,032	79.1%	1,080
Natural Resources	46	ND	ND	ND
Construction	198	ND	ND	ND
Manufacturing	86	4,616	12.6%	1,713
Trade, Transportation, and utilities	420	8,812	24.0%	1,044
Information	25	105	0.3%	1,819
Financial activities	156	598	1.6%	1,284
Professional and business services	306	2,065	5.6%	1,087
Education and health services	236	3,989	10.9%	1,154
Leisure and hospitality	233	5,565	15.2%	522
Other Services	176	974	2.7%	842
Total	1,963	36,713	100.0%	1,221

Includes civilian employment only
ND = Not disclosed

HOURLY WAGE RATES⁴ (2024)

Selected Occupations	Median	Entry	Skilled
Accountants and Auditors	\$37.91	\$27.61	\$49.66
Assemblers and Fabricators	\$20.61	\$17.09	\$24.84
Biological Technicians	\$22.42	\$19.09	\$29.29
Bookkeeping Clerks	\$23.74	\$18.49	\$28.30
Network Support Specialists	\$40.38	\$29.93	\$52.39
Computer Systems Analysts	\$46.91	\$32.93	\$62.69
Computer User Support Specialists	\$28.82	\$20.19	\$35.83
Customer Service Representatives	\$18.44	\$15.69	\$22.95
Industrial Truck Operators	\$22.61	\$17.28	\$25.52
Information Security Analysts	\$58.66	\$36.75	\$70.10
Inspectors, Testers, Sorters	\$21.35	\$17.46	\$26.57
Laborers and Freight, Hand	\$17.55	\$15.60	\$20.84
Machinists	\$25.07	\$20.48	\$28.18
Maintenance Workers, Machinery	\$30.16	\$22.23	\$32.35
Mechanical Engineers	\$38.18	\$29.40	\$45.63
Packaging Operators and Tenders	\$18.47	\$16.37	\$21.58
Packers and Packers, Hand	\$16.78	\$15.34	\$19.70
Secretaries and Admin Assistants	\$22.18	\$17.13	\$27.18
Shipping, Receiving Clerks	\$18.48	\$16.62	\$22.99
Stockers and Order Fillers	\$17.80	\$15.52	\$19.60

Wages are an estimate of what workers might expect to receive in Cecil and Harford counties and may vary by industry, employer and locality

Brief Economic Facts CECIL COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2020-2024)

High school graduate or higher	91.8%
Bachelor's degree or higher	28.0%

Public Schools

Number: 17 elementary; 6 middle/comb.; 5 high; 1 career/tech

Enrollment: 14,455

Cost per pupil: \$16,389

Students per teacher: 13.1

High school career / tech enrollment: 2,133

High school graduates: 1,084

Nonpublic Schools Number: 16

Higher Education (2025)

	Enrollment	Degrees
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2-year institution

Cecil College	1,870	338
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Several major universities are within an easy commute of the county, including Washington College and the University of Delaware. Cecil College has articulation agreements with the University of Maryland College Park, the University of Delaware, and with 45 other public and private institutions in Maryland and bordering states which allow students to study during their first two years at home while providing significant costs savings in degree pursuit.

TAX RATES⁹

	Cecil County	Maryland
Corporate Income Tax	none	8.25%

Base – federal taxable income

Personal Income Tax	2.74%	2.0-6.5%
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Base – federal adjusted gross income

*Graduated rate peaking at 6.5% on taxable income over \$1,300,000

Sales & Use Tax	none	6.0%
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Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale

Real Property Tax	\$0.9824	\$0.1120
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Effective rate per \$100 of assessed value

In an incorporated area, a municipal rate will also apply

Business Personal Prop. Tax (\$2.4810	none
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Rate per \$100 of depreciated value

Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory In an incorporated area, a municipal rate may also apply; municipal exemptions may be available

Major Tax Credits Available

Enterprise Zone, Job Creation, More Jobs for Marylanders, R&D, New Jobs, Biotechnology and Cybersecurity Investment, A&E District

INCOME³ (2020-2024)

Distribution	Percent Households		
	Cecil Co.	Maryland	U.S.
Under \$25,000	12.1	11.1	14.7
\$25,000 - \$49,999	14.9	12.4	16.7
\$50,000 - \$74,999	13.8	12.8	15.5
\$75,000 - \$99,999	12.5	11.9	12.6
\$100,000 - \$149,999	21.2	18.9	17.5
\$150,000 - \$199,999	13.1	12.5	9.6
\$200,000 and over	12.4	20.3	13.4
Median household	\$92,007	\$103,678	\$80,734
Average household	\$112,022	\$136,642	\$113,530
Per Capita	\$61,236	\$79,259	\$73,204
Total income (millions)	\$4,548	\$322,875	\$14,671,198

HOUSING^{3,10}

Occupied Units (2020-2024) 40,595 (75.3% owner occupied)

Housing Transactions (2025)

Units Sold	1,114
Median Selling Price	\$55,950

*All multiple listed properties excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

At the heart of the Mid-Atlantic region and nestled between two major R&D hubs, Cecil County's nine industrial and technology parks offer prime locations, affordable land, and available buildings ready for immediate occupancy. All parks are located within a state-designated Enterprise Zone which offers real property and state income tax credits for qualifying job creation and investment.

Principio Business Park, Southfield/Elkton Commerce Center, and Bainbridge are all seeing intense development activity with over 4 million square feet of new commercial space under contract and much more to come.

Brief Economic Facts // CECIL COUNTY, MARYLAND

TRANSPORTATION

Highways: I-95 has three interchanges with a 4th at Belvidere Rd to be completed in 2025. Also US 1, US 40, US 222, and US 301

Rail: CSX Transportation, Norfolk Southern Railway, Amtrak, MARC (commuter rail)

Truck: More than 40 local and long-distance trucking establishments are located in the county

Water: Port of Baltimore, a leading U.S. automobile port (50' channel), the Port of Wilmington, and the Port of Philadelphia all are located within an hour's drive; the C&D Canal (35' channel) bisects Cecil County and links the Chesapeake and Delaware Bays

Air: Scheduled service is available at Baltimore/Washington International Thurgood Marshall (BWI) and Philadelphia International (PHL) Airports: PHL – 45 minutes via I-95 north; BWI – one hour via I-95 south; air service is also available at New Castle Airport in New Castle, Delaware, and Summit Aviation in Summit, Delaware; the county's recently expanded Claremont Airport has renovated facilities and a 3000' runway

RECREATION AND CULTURE

Parks: Year-round visitors to Cecil's Elk Neck State Park, Elk Neck State Forest, and Fair Hill Natural Resource Area are attracted by 200 miles of shoreline, over 11,000 acres of preserved forest, fields, trails, hiking and biking paths, as well as waterfront vistas; Phase I of Calvert Regional Park has been completed, including walking trails, synthetic turf field, and linear fields. The 460 acre Bohemia State Park, with 10 miles of trails and 14,000 feet of river frontage, is slated to open in 2022.

Recreation and Leisure: 100 miles of trails afford ample opportunity for hiking, biking, and horseback riding. Five rivers, the C&D Canal, and the Upper Chesapeake Bay provide abundant boating, fishing, and swimming. Cecil County offers youth sports, family friendly events, golf courses, and wonderful scenery for nature photography enthusiasts. Historic towns are home to specialty shops, award winning restaurants, museums, and fascinating heritage.

Attractions: Cecil County's destinations include state parks, Maryland's first casino, a creamery with homemade ice cream, wineries, boat rides, covered bridges, "pick-your-own" farms and orchards, Plumpton Park Zoo, historic villages, lighthouse, tobacco plantation, basket factory, scenic vistas, and more. The largest Great Wolf Lodge in the US with over 700 rooms is scheduled to open in Perryville in 2023.

Arts & Entertainment District: Elkton.

Events: Family friendly events throughout the year include Highland Gathering Scottish Games, Fair Hill Races, Cecil County Fair, and the Maryland 5 star at Fair Hill, one of only a handful of 5-star equine events in the world. Town events include street festivals, art shows, car shows, food festivals, and fireworks. Cecil County also hosts Bassmasters and several other fishing contests and derbies.

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Chesapeake Resources supplies natural gas to Elkton and much of the growth corridor. BGE supplies natural gas in the western and southwestern areas of the county.

Water: Municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville and Rising Sun; Artesian Water Maryland services Port Deposit and other rural areas of the county

Sewer: County or municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun

Telecommunications: Verizon Maryland offers Verizon Business Ethernet and other services; Comcast offers cable internet, telephone and Ethernet; Atlantic Broadband and Armstrong offer phone, cable and internet; the Maryland Broadband Coop. is implementing the Maryland Rural Broadband Initiative to develop "middle mile" fiber optic networks

GOVERNMENT

County Seat: Elkton

Government: County executive and five member county council elected for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body

Adam Streight, County Executive. 410.996.8300

Al Miller President, County Council 410.996.5201

Website: www.ccgov.org

Bond Rating: AA+ (S&P); Aa2 (Moody's)

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Sources:

1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey

2 American Community Survey

3 U.S. Bureau of the Census

4 Maryland Department of Labor, Office of Workforce Information and Performance

5 U.S. Bureau of Labor Statistics

6 Montgomery County Economic Development Corporation

7 Maryland Department of Commerce

8 Maryland State Department of Education; Maryland Higher Education Commission

9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury

10 Maryland Association of Realtors

11 Maryland State Archives; Maryland Association of Counties