

MARYLAND SMALL BUSINESS DEVELOPMENT FINANCING AUTHORITY

OPEN MEETING MINUTES

May 9, 2019

The regular meeting of the Maryland Small Business Development Financing Authority convened at 1:00 p.m. via teleconference.

The following were in attendance at this meeting:

Authority Members	MMG Staff
Les Hall	Stanley Tucker
Laura Pasternak	Anthony Williams
Gina Ramsey	Randy Croxton
Chuck Martin	Robin Harris
Mara Sierocinski	

Attorney General's Office
Colleen Lamont, Assistant Attorney General

AGENDA

MINUTES

April 11, 2019

REPORT

Bloosurf, LLC

NEW REQUEST

Agent of Change, LLC

Care Management Consulting, LLC – **Withdrawn.**

The closed session of the April 11, 2019, meeting was summarized. The Authority Board meeting was attended by Les Hall, Clemis Kaikis, Mara Sierocinski, Gina Ramsey, Laura Pasternak, and Chuck Martin. The meeting was closed to comply with requirements of the Maryland Public Information Act so that there would not be disclosure of confidential, commercial, and financial information associated with the applicants. The meeting was held to discuss the new requests of C&M Construction and Renovations, LLC and MJS Holdings, LLC dba Sun's Garden and Landscaping. C&M Construction and Renovations, LLC was approved. Sun's Garden and Landscaping. C&M Construction and Renovations, LLC failed due to a lack of a motion to approve with conditions.

MMG Staff presented the following minutes for approval and a report:

MINUTES

April 11, 2019

Action Taken: Upon motion duly made and seconded, the Authority unanimously approved the minutes.

REPORT

Presenter: Anthony Williams

Applicant: Bloosurf, LLC

Loan Amount: \$428,000 Line of Credit (80% Guaranty to 1880 Bank)


Original Approval Date: November 1, 2018

Discussion: 1880 Bank completed the appraisals of the various real estate properties that are being pledged as collateral to support the Line of Credit. The primary property that is securing the Line of Credit being guaranteed by MSBDFA is the residential property of Vincent and Robbie Sabathier located at 3653 Upton St NW, Washington, DC. It is appraised at \$1,650,000 and the net equity value is estimated to be \$426,000. The appraised value is \$127,432 less than the estimated value at the time of loan approval. With the estimated value, the loan to collateral ratio was 123%. With the new appraised value, the loan to collateral ratio is 100%. The overall collateral value is reduced by \$100,000. It was noted that Paul Carliner is pledging a \$14,000 CD so that his exposure is on par with the exposure of Vincent Sabathier. This will reduce the overall decrease in value to \$86,000. It was requested that MMG proceed with the loan closing since MSBDFA will have a 100% loan to collateral ratio.

Action Taken: The request was approved by Les Hall, Chairman, on behalf of the Authority Board.

The Meeting then closed at 1:15 p.m. upon motion made and seconded, and approved by all voting members, the meeting was closed pursuant to General Provisions Article, Section 3-305(b) (13), “to comply with a specific... statutory... requirement that prevents public disclosures about a particular proceeding or matter”, that is, the Maryland Public Information Act prohibits disclosure of trade secrets, confidential commercial and confidential financial information.

APPROVED:


Celester A. Hall
Chairman

DATE:

5-29-19