

MMAB MARYLAND MANUFACTURING ADVISORY BOARD

Monday, April 26, 2021
This was a virtual meeting
Meeting ID meet.google.com/jeb-duag-wze
Phone Numbers (US)+1 414-992-6578
3:00 p.m. – 4:30 p.m.

Meeting Minutes

Attendees:

Scott Simmons, VP NA Supply Chain, Chairman	McCormick & Co.
William Beckman, Vice President,	Iron Workers #5
Suzy Ganz, CEO	Lion Brothers
Sam Griffith, President	National Jet Co., Inc.
Mina Izadjoo, President	Integrated Pharma Services, LLC
Senator Katherine Klausmeier	District 8, Baltimore County
Sandra Lamb, President	Semforex
Dr. Willie E. May, Vice President, Research and Economic Development & Professor of Chemistry	Morgan State University
Greg Maxwell, VP - Global Supply Chain	Northrop Grumman Corporation
Bobby Patton, CEO	Patton Electronics
Christine Ross, CEO	Maryland Chamber of Commerce
Jim Strong, Sub-District Director	United Steelworkers District 8
Phil Tulkoff, President	Tulkoff Food Products

Ex-Officio Members:

Kelly Schulz, Secretary	Department of Commerce
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Notable Guest(s)

Mike Kelleher	MD MEP
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Commerce Staff:

Todd Sabin
Connie Page

I. Call to Order

At 3:00 p.m. Chairman Scott Simmons called the meeting to order and welcomed members and guests.

II. Review and Approval of March 1, 2021 Minutes

Upon motion duly made and seconded, the minutes of the March 1, 2021 MMAB meeting were approved.

III. Chairman's Updates

The Chairman welcomed members.

IV. Secretary's Updates

The Secretary updated the Board on this year's Maryland General Assembly session. The major accomplishment for both the Governor and the Legislature was the passage of the Governor's RELIEF Act of 2021 with bipartisan support. It provided about \$1.5 billion in relief for individual Marylanders and Maryland businesses still struggling with the economic impact of COVID-19, which included \$8 million for commuter and shuttle bus companies, and \$10 million for Commerce's Small, Minority, and Women-owned Business Account (or VLT fund); \$500,000 to help businesses increase their online sales and telework capability; \$10 million for relief to hotels and \$22 million for relief to restaurants. Two bills were passed that are relevant to the manufacturing industry: Commerce's departmental bill which made changes to the Partnership for Workforce Quality (PWQ) program. While this program has traditionally supported training for incumbent workers, this change to the law means PWQ can also be used for training of new hires. The other measure that passed establishes a "Transforming Manufacturing in a Digital Economy Workgroup" to study the transformation of manufacturing in Maryland's emerging digital economy. The intent of this workgroup is to prepare the state's manufacturing sector for adoption of new and emerging digital technologies, and to ensure the future workforce is prepared for this digital transformation in the workplace. Governor Hogan announced last Wednesday Maryland will work closely with major employers to get their employees vaccinated and will continue to conduct vaccine clinics for essential workers at manufacturers across the state, calling the initiative, "No Arm Left Behind."

V. MMAB Goal Review

Chairman Simmons lead a discussion on the initiatives for the upcoming year, as well as Board members support to these initiatives. The MMAB discussed alignment between the MMAB and the Manufacturing Policy Academy (MPA) goals. Namely, the MMAB's goal of The Perception / Image of Manufacturing aligned well the MPA's goal of Promote Manufacturing in Maryland as these both address workforce constraints by promoting manufacturing career pathways. The MMAB's goal of Small Manufacturing Business Support Initiative aligned well with the MPA's goal of Improving Alignment Between Industry Needs and State Programs and Resources as they both utilize a poll of Maryland manufacturers to gain insights into gaps in state programs and industry needs. Members discussed the topic of "Reshoring" and that it would align with the MPA's goal of Promoting Manufacturing in Maryland. Board members shared valuable links:

- Maryland Commerce Advanced Manufacturing
Page: <https://open.maryland.gov/industries/advanced-manufacturing/>
- Maryland Business Express: <https://businessexpress.maryland.gov/>

- NC MEP Manufacturing Resource Page: <https://www.ncmep.org/about/manufacturing-resources/>
- NAM 2020 Manufacturing Facts: <https://www.nam.org/state-manufacturing-data/2020-maryland-manufacturing-facts/>
- U of M Innovation QUEST Honors Program: <https://innovate.umd.edu/resources/quest>
- U of M Innovation Gateway for Industry: <https://innovate.umd.edu/resources/industry>
- Department of Labor Correctional Education: <https://www.dllr.state.md.us/ce/>
- Civic Works and BGE Workforce Collaborative: <http://civicworks.com/programs/8146/>
- Montgomery County Economic Development Success Stories: <https://thinkmoco.com/choose/success-stories>

VI. Discussion of Agenda Items for Next Meeting

MMAB members then discussed topics and suggested speakers for the next meeting:

- Doug Handy of MSDE
- Dr. Perman of the University of Maryland
- Fraunhofer Institute
- Tulkoff to discuss doing business in Ohio vs Maryland.
- Onshoring as a topic
- Dr. May suggested what higher education's role is in manufacturing and specifically about the state's engineering programs.

Chairman Simmons to meet with Heather Gramm and Todd Sabin to agenda for next meeting. The next meeting is scheduled for July 26th.

VII. Adjournment of MMAB Business Meeting

There being no further discussion, the meeting was adjourned at 4:30 p.m. by Chairman Simmons.