



Commerce
Subcabinet
Guidance Collaboration Action

October 4, 2022

Tradepoint Atlantic, 6995 Bethlehem Boulevard, Baltimore

10:00am – 11:30am

Attendees:

Cabinet Members:

Mike Gill, Secretary, Department of Commerce, Chair

Ken Holt, Secretary, Maryland Department of Housing and Community Development (DHCD)

Tiffany Robinson, Secretary, Department of Labor

Horacio Tablada, Secretary, Department of Environment (MDE)

Deputy Secretary Earl Lewis for Jim Ports, Secretary, Department of Transportation (MDOT)

Robert McCord, Secretary, Department of Planning (MDP)

Jim Fielder, Secretary, Maryland Higher Education Commission (MHEC)

Michael Higgs, Director of Assessments & Taxation (SDAT)

Philip Hager, Assistant Secretary for Land Resources for Jeannie Haddaway-Riccio, Secretary, Maryland Department of Natural Resources (DNR)

Hans Schmidt, Assistant Secretary for Joe Bartenfelder, Secretary, Department of Agriculture (MDA)

Wendi Peters, Special Secretary, Smart Growth

Guests:

Tyler Abbott, MDE

Marcus Alzona, Deputy Director, SDAT

Greg Derwart, Maryland Insurance Administration (MIA)

David Dahlstrom, Planning – Eastern Shore Region Team Leader – call in

Joe Griffiths, MDP – Regional Resources Workgroup Leader

Commerce Staff:

Signe Pringle

Julie Woepke

Kyle McColgan

Jayson Knott

Margaret Whitescarver

I. Call to Order

Secretary R. Michael Gill called the meeting to order at 10:05am.

II. Welcome

Tradepoint Atlantic Executive Vice President of Corporate Affairs, Aaron Tomarchio welcomed the Subcabinet and guests to its new Marketing Center. Mr. Tomarchio reflected on the transformation and development of the 3,300 acre property since its purchase in 2014. He introduced Managing Directors Kerry Doyle and Marc Salotti and Chief Financial Officer David Franchak.

The Tradepoint Atlantic team provided a presentation on the history of the project and commute patterns. They engaged in a discussion with the Subcabinet regarding the diversity of the property tenants; land

leases; current employee population of 13,000-16,250; rail and port capabilities; future demolitions; transportation infrastructure improvements and transit; water and sewer requirements; and future needs. All commented on the success of the project due to the collaborations and cooperation with local, State and Federal governments and the positive marketing of the state.

III. Chair Update

Secretary Gill began the Commerce presentation by describing several recent successful collaborative activities and announcements with Subcabinet State Agencies – the Governor’s Asian Trade Mission, Maryland 5 Star at Fair Hill and the Maryland Fly Fishing Trail. He then introduced Senior Director Mr. Jayson Knott who provided an overview of business attractions and expansion opportunities. Mr. Knott presented recent wins; existing pipeline; and several opportunities, capital expenditures, opportunities and prospective jobs by region. Mr. Knott answered questions from the Subcabinet.

All presentations on file.

IV. Subcabinet Workgroups

The Regional Resources Workgroups, Customer Service and Job Creators Workgroups provided updates. Presentations and reports are on file.

V. Review and approval of August 18, 2022 Meeting Minutes

Upon a motion duly made and seconded, the minutes of the August 18, 2022 meeting approved.

VI. 2022 Meetings – December 15 – to be determined.

VII. Adjournment

There being no further discussion and upon motion duly made and seconded, the meeting adjourned at 11:25am. The Subcabinet then took a bus tour of the property led by Aaron Tomarchio.