

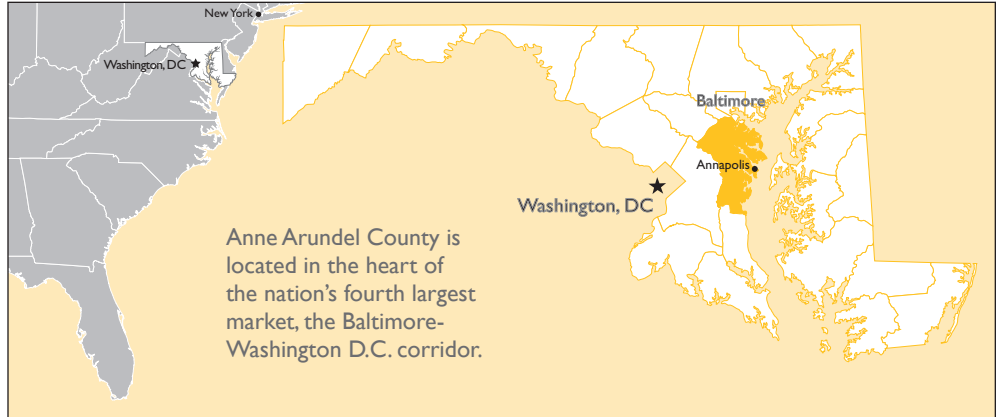
# Brief Economic Facts

## ANNE ARUNDEL COUNTY, MARYLAND

Anne Arundel County is located in the heart of the nation's fourth largest market, the Baltimore-Washington D.C. corridor. It is home to the state capital, Annapolis, and the U.S. Naval Academy, both major visitor destinations. With over 500 miles of shoreline along the Chesapeake Bay and its tributaries, the county successfully combines natural beauty and rural charm with metropolitan sophistication.

The county's economy is supported by a diverse set of economic drivers such as BWI Marshall Airport, the defense industry, world class private sector employers, and telecommunications, retail, and distribution operations. Its rapidly expanding defense industry is fueled by the presence of multiple federal agencies located at Fort George G. Meade. Ft. Meade is the center for cyber operations in the nation with the presence of U.S. Cyber Command, NSA and DISA.

The county continues to expand its economic base. Wholesaler SpartanNash leased a 363,872 sf space for a food distribution center in Severn. Amazon acquired a six-building in Hanover



encompassing 648,173 sf of space. E-commerce startup Whitebox raised \$18 million to expand its 365,000 sf of warehouse space operations in Curtis Bay and employs more than 200 people.

Key private sector employers include Booz Allen Hamilton, CSC, Johns Hopkins HealthCare, Northrop Grumman, Collins Aerospace, Southwest Airlines and KeyW. The county's private sector industries generate \$34.4 billion in economic output.

### LOCATION

Driving distance from Annapolis:	Miles	Kilometers
Atlanta, Georgia	648	1042
Baltimore, Maryland	25	41
Boston, Massachusetts	418	673
Chicago, Illinois	708	1,139
New York, New York	208	334
Philadelphia, Pennsylvania	119	191
Pittsburgh, Pennsylvania	244	393
Richmond, Virginia	129	208
Washington, DC	32	52

### CLIMATE AND GEOGRAPHY<sup>1</sup>

Yearly Precipitation (inches)	44.6
Yearly Snowfall (inches)	14.1
Summer Temperature (°F)	76.6
Winter Temperature (°F)	37.3
Days Below Freezing	71.4
Land Area (square miles)	418.4
Water area (square miles)	71.4
Elevation (ft)	sea level to 300

### POPULATION<sup>2,3</sup>

	Anne Arundel County Households	Anne Arundel County Population	Baltimore metro*	Maryland
2010	199,375	537,656	2,594,194	5,773,552
2020	216,500	582,777	2,749,022	6,055,802
2030**	230,325	593,790	2,788,480	6,254,500

\*Baltimore City, Anne Arundel, Baltimore, Carroll, Harford, Howard and Queen Anne's counties

\*\*Projections

Selected places population (2010): Glen Burnie 67,639; Severn 44,231; Annapolis 38,394; Severna Park 37,634; Odenton 37,132; Crofton 27,348

### POPULATION DISTRIBUTION<sup>2,3</sup> (2019)

Age	Number	Percent
Under 5yrs	35,443	6.1
5 - 19 yrs	107,912	18.6
20 - 44 yrs	194,831	33.6
45 -64 yrs	154,221	26.6
65 and over	86,827	15.0
Total	579,234	100.0
Median Age		38.5 Years

# Brief Economic Facts ANNE ARUNDEL COUNTY, MARYLAND

## LABOR AVAILABILITY<sup>3,4,5</sup> (BY PLACE OF RESIDENCE)

Civilian Labor Force (2019 avg.)	County	Labor Mkt. Area*
Total civilian labor force	317,780	1,769,166
Employment	308,068	1,703,226
Unemployment	9,712	65,940
Unemployment rate	3.06%	3.73%

Residents commuting outside the county to work (2015-2019)	Number	Percent
	124,764	41.4%

Employment in selected occupations (2015-2019)		
Management, business, science and arts	141,886	48.5
Service	45,345	15.5
Sales and office	59,972	20.5
Production, transp. and material moving	23,989	8.2

\*Prince George's, Anne Arundel and Montgomery counties, MD and Washington, D.C.

## MAJOR EMPLOYERS<sup>6,7</sup> (2019-2020)

Employer	Product/Service	Employment
Ft. George G. Meade*	Military installation	54,000
Northrop Grumman	Electronic surveillance products	8,465
Southwest Airlines	Airline	4,835
Anne Arundel Health System	Medical services	4,000
Live! Casino & Hotel	Casino gaming, lodging	3,000
University of Maryland Baltimore Washington Medical Center	Medical services	2,930
U.S. Naval Academy / Naval Support Activity*		2,340
Booz Allen Hamilton	Strategy management, technology services	2,100
Anne Arundel Community College	Higher education	1,940
Allegis Group	HQ / technology and administrative placement	1,500
CSC	IT services	1,230
Johns Hopkins Healthcare	Medical services	855
Collins Aerospace	Avionics telecom systems	750
KeyW	IT services	700
Verizon	Telecommunications	560
Lockheed Martin	Systems engineering software	490
AT&T Services	Telecommunications	350

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

\*Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

## EMPLOYMENT<sup>4</sup> (2020)

Industry	Estab-lishments	Annual Avg. Empl.	Empl. %	Avg. Wkly. Wage
Federal Government	99	13,774	5.40	\$1,874
State Government	77	11,906	4.67	1,261
Local Government	161	21,058	8.26	1,124
Private Sector	15,209	208,285	81.67	1,286
Natural resources and mining	29	277	0.11	1,062
Construction	1,763	19,282	7.56	1,389
Manufacturing	331	12,925	5.07	2,331
Trade, Transportation, and utilities	2,981	52,490	20.58	1,024
Information	167	1,771	0.69	2,024
Financial activities	1,447	10,515	4.12	1,745
Professional and business services	3,590	44,512	17.45	1,780
Education and health services	1,760	31,849	12.49	1,096
Leisure and hospitality	1,552	26,356	10.33	485
Other Services	1,583	8,306	3.26	980
<b>Total</b>	<b>15,546</b>	<b>255,024</b>	<b>100.00%</b>	<b>1,303</b>

Includes civilian employment only

## HOURLY WAGE RATES<sup>4</sup> (2019)

Selected Occupations	Median	Entry	Skilled
Accountants	34.2	22.72	51.99
Biological technicians	22.11	18.65	25.83
Bookkeeping/accounting clerks	21.71	14.25	26.42
Computer hardware engineers	60.20	41.24	70.16
Computer systems analysts	47.68	29.81	61.7
Computer user support specialists	29.9	20.25	37.18
Customer service representatives	17.09	11.81	20.98
Electrical engineers	54.95	38.25	71.67
Electronics engineering technicians	36.99	26.7	44.53
Freight, stock and material movers	\$14.76	11.13	19.03
Industrial truck operators	21.83	12.62	26.21
Information security analyst	48.14	32.36	61.57
Inspectors, testers, sorters	26.61	16.23	32.72
Machinists	29.67	23.87	34.17
Maintenance workers, machinery	21.22	16.73	28.27
Mechanical Engineers	52.83	35.81	63.42
Network support specialists	31.83	25.63	38.4
Packaging/filling machine operators	15.82	15.82	17.20
Packers and packagers hand	13.06	13.06	16.34
Secretaries	21.10	21.10	25.50
Shipping/receiving clerks	17.62	17.62	22.13
Stock clerks and order fillers	11.97	11.97	14.94
Team assemblers	\$21.47	14.51	27.96
Telemarketer	16.44	12.07	18.79

Wages are an estimate of what workers might expect to receive in Anne Arundel County and may vary by industry, employer and locality

# Brief Economic Facts ANNE ARUNDEL COUNTY, MARYLAND

## SCHOOLS AND COLLEGES<sup>3,8</sup>

### Educational Attainment - age 25 & over (2015-2019)

High school graduate or higher	92.43%
Bachelor's degree or higher	41.75%

### Public Schools

Number: 81 elementary; 20 middle/comb.; 13 high; 2 career/tech, 2 charter  
 Enrollment: 83,044  
 Cost per pupil: \$13,013  
 Students per teacher: 14.6  
 High school career / tech enrollment: 10,223  
 High school graduates: 5,167

Nonpublic Schools Number: 121

### Higher Education (2019)

	Enrollment	Degrees
--	------------	---------

#### 2-year institution

Anne Arundel Community College	11,948	2,451
--------------------------------	--------	-------

#### 4-year institutions

St. John's College - 463	453	107
United States Naval Academy - 4,495	4,495	1,057

## TAX RATES<sup>9</sup>

	Prince George's County	Maryland
<b>Corporate Income Tax (2020)</b>	none	8.25%

Base – federal taxable income

<b>Personal Income Tax (2020)</b>	2.81%	2.0-5.75%
-----------------------------------	-------	-----------

Base – federal adjusted gross income

\*Graduated rate peaking at 5.75% on taxable income over \$300,000

<b>Sales &amp; Use Tax (2020)</b>	none	6.0%
-----------------------------------	------	------

Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale

<b>Real Property Tax (FY 21)</b>	\$0.9340	\$0.1120
----------------------------------	----------	----------

Effective rate per \$100 of assessed value

In an incorporated area, the county rate will vary and a municipal rate will also apply

<b>Business Personal Prop. Tax (FY 21)</b>	\$2.3350	none
--	----------	------

Rate per \$100 of depreciated value

Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory

In an incorporated area, a municipal rate may also apply; municipal exemptions may be available

### Major Tax Credits Available

Enterprise Zone, Job Creation, More Jobs for Marylanders, R&D, New Jobs, Biotechnology and Cybersecurity Investment, A&E District

## INCOME<sup>3</sup> (2015-2019)

Distribution	Percent Households		
	Anne Arundel County	Maryland	U.S.
Under \$25,000	8.50%	13.10%	19.20%
\$25,000 - \$49,999	12.90%	17.00%	21.20%
\$50,000 - \$74,999	14.50%	15.30%	17.20%
\$75,000 - \$99,999	13.70%	13.20%	12.70%
\$100,000 - \$149,999	22.3%	19.00%	15.10%
\$150,000 - \$199,999	13.10%	10.50%	6.80%
\$200,000 and over	15.10%	12.70%	7.70%
Median household	\$100,798	\$84,805	\$62,843
Average household	\$124,685	\$111,417	\$88,607
Per Capita	\$46,629	\$42,122	\$34,103
Total income (millions)	\$26,161	\$245,697	\$10,699,831

## HOUSING<sup>3,10</sup>

Occupied Units (2015-2019) 209,814  
 (74.2% owner occupied)

### Housing Transactions

Units Sold	11,247
Median Selling Price	\$450,652

\*All multiple listed properties excludes auctions and FSBO

## BUSINESS AND INDUSTRIAL PROPERTY<sup>6</sup>

The commercial real estate market consists of more than 70 business parks situated throughout the county with concentration in the BWI Business District, Annapolis, and western Anne Arundel County.

**National Business Park** - 500-acre property directly across Route 295 from Ft. Meade; 29 bldgs. totaling 3.8 million sf Class A office, SCIF, ATFP, and data center space.

**Annapolis Town Center** - 2 million sf open-air mixed use center located in Annapolis just off Route 50; 557,000 sf of Retail anchored by Whole Foods and Target, 45,000 sf Class A office space, and 550 luxury multi-family units

**Preston Gateway** - 113-acre property in Hanover; 4 buildings with approximately 1.1 million sf of Class A warehouse space. Major tenants include Oceaneering Entertainment Systems & Mantech.

Market Profile Data (2019)	Low	High	Average
<b>Land – cost per acre</b>			
Industrial	\$200,000	500,000	325,000
Office	\$200,000	\$600,000	\$350,000
<b>Rental Rates – per square foot</b>			
Warehouse / Industrial	\$4.25	\$8.75	\$5.75
Flex / R&D / Technology	\$7.00	\$13.00	\$9.50
Class A Office	\$22.00	\$37.00	\$26.00

# Brief Economic Facts // ANNE ARUNDEL COUNTY, MARYLAND

## TRANSPORTATION

**Highways:** East/West – U.S. 50/301, Rt. 32, Rt. 100, I-195, I-695; North/South – I-97, Baltimore-Washington Pkwy. (Rt. 295), Rt. 2; easy access to I-95 and major consumer markets

**Mass Transit:** Light rail connects BWI Marshall Airport with Baltimore City and northern Anne Arundel County; a light rail station serves the international pier at BWI; municipal bus service links Baltimore City and Annapolis; private bus operators in northern and western Anne Arundel County

**Rail:** CSX Transportation and Norfolk Southern provide freight carriage; Amtrak passenger service and MARC Commuter Rail link BWI Airport with Baltimore and Washington, D.C.

**Truck:** 160 local and long-distance trucking establishments

**Water:** Port of Baltimore, a leading U.S. automobile and breakbulk port; 1,200-acre Foreign-Trade Zone; served by two major railroads; immediate access to major interstate highways; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; one of only four ports on the East Coast able to accommodate Neo-Panamax ships; 90+ cruise ship departures annually

**Air:** Baltimore/Washington International Thurgood Marshall Airport has over 660 U.S. and international flights daily; 395,000 sq. ft. Air Cargo Center; 214-acre Foreign-Trade Zone; longest runway is 10500'; easy access to major highways; passenger rail service by MTA's light rail and Amtrak; bus service throughout central Maryland and the Washington suburbs via MTA, MTA ICC, RTA and WMATA; BayRunner Shuttle to the Eastern Shore and Western Maryland; 24-hour airport shuttle service

## RECREATION AND CULTURE

**Maryland Live! Casino at Arundel Mills:** 330,000 sf slot, electronic game and table game facility featuring Bobby's Burger Palace, Cheesecake Factory, Phillips Seafood and The Prime Rib; live entertainment venue provided by Rams Head Center Stage; Live! Hotel with 310 rooms/suites and a day spa

**Parks and Recreation:** Two state parks, over 120 county parks and nature preserves provide many recreational pursuits; the county also manages 42 miles of bicycle and nature trails; boating and water activities including fishing, crabbing, skiing, sailing, and swimming

**Golf:** Numerous public and private golf courses are located throughout the county

**Cultural and Historical:** An active art community supports local symphonies, opera companies, theatre groups, and museums; historic buildings and landmarks abound

**Arts & Entertainment District:** Annapolis

**Sports:** U.S. Naval Academy athletic events, particularly football, basketball, and lacrosse, provide sports-watching opportunities

**Events:** Renaissance Festival, U.S. Sailboat and Powerboat Shows, 4th of July Fireworks at Annapolis City Dock, Maryland Seafood Festival, and New Year's Annapolis

## UTILITIES

**Electricity and Gas:** Baltimore Gas and Electric is the principal supplier; customers of investor-owned utilities and major cooperatives may choose their electric and supplier

**Water and Sewer:** Most heavily populated areas are serviced by public water and sewer

**Telecommunications:** Verizon Maryland offers Fiber to the Premises (FTTP), Fiber Optic Service (FiOS) and Business Ethernet; Comcast offers Ethernet network services, dedicated internet and private line services; Level 3 Communications offers VPN, Metro Ethernet, voice and video; XO Communications offers voice, data and IP services

## GOVERNMENT

**County Seat:** Annapolis

**Government:** County executive and seven member county council elected for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body

Steuart L. Pittman, Jr., County Executive 410.222.1821

Sarah F. Lacey, Chair, County Council 410.222.1401

**Website:** [www.aacounty.org](http://www.aacounty.org)

**Bond Rating:** AAA (S&P); Aa1 (Moody's); AA+ (Fitch)

**Anne Arundel Economic Development Corporation**

Ben Birge, President and CEO

2660 Riva Road, Suite 200

Annapolis, Maryland 21401

Telephone: 410.222.7410

Email: [info@aaedc.org](mailto:info@aaedc.org)

[www.aaedc.org](http://www.aaedc.org)

Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Anne Arundel Economic Development Corporation
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties