

# Maryland Film Production Activity Tax Credit

## Annual Report

Pursuant to Tax General Article §10-730

Submitted by

Maryland Department of Commerce

December 2018

## **Maryland Film Production Activity Tax Credit**

### **Overview**

The Maryland Film Production Activity Tax Credit Program was amended in 2018 by Senate Bill 1154, effective as of July 1, 2018. Highlights of this legislation include:

- 1) The minimum spend for most film projects was lowered to \$250,000;
- 2) The maximum amount of tax credits available for a film project is now \$10,000,000;
- 3) The salary, wages, and other compensation paid to Writers, Directors and Producers are not included in total direct costs;
- 4) A new category of films was created for Maryland small or independent film entities (Maryland Small Films) with total direct costs greater than \$25,000;
- 5) 10% of the annual authorized credit amount is now set aside for Maryland Small Films; and,
- 6) The statute authorizes \$8,000,000 in credits for FY2019, \$11,000,000 in credits for FY2020, \$14,000,000 in credits for FY2021, \$17,000,000 in credits for FY2022, and \$20,000,000 in credits for FY2023 and each fiscal year thereafter.

Film Production Activity Tax Credit Funding by Fiscal Year	
Fiscal Year	Funding
FY 2019	\$8,000,000.00
FY 2020	\$11,000,000.00
FY 2021	\$14,000,000.00
FY 2022	\$17,000,000.00
FY 2023 and beyond	\$20,000,000.00

Tax General Article §10-730 requires Commerce to report on specific data before January 1 of each year:

- (1) the number of film production entities submitting applications;
- (2) the number and amount of tax credit certificates issued;
- (3) the number of local technicians, actors, and extras hired for film production activity during the reporting period;
- (4) a list of companies doing business in the State, including hotels, that directly provided goods or services for film production activity during the reporting period;
- (5) a list of companies doing business in the State that directly provided goods or services for film production activity during the reporting period that qualified during the reporting period as minority enterprise under §14-301(F) of the State finance and Procurement article;
- (6) a list of companies doing business in the State that directly provided goods or services for film production during the reporting period that, as determined by the Department, are considered small businesses; and
- (7) any other information that indicates the economic benefits to the State resulting from film production activity during the reporting period.

## Specifics

In order to better align with the Department's Consolidated Incentives Performance Report, the Film Office will only report out through the end of prior fiscal year from this report forward.

With all authorized tax credits for FY 2018 committed, and no guarantee of future funding, no applications for tax credits were submitted in FY 2018.

Attached is a summary (*Appendix A - Maryland Film Production Activity Tax Credit Recipients FY 2012-FY 2018*) outlining tax credits that have closed through FY 2018.

As previously reported in the 2017 Maryland Film Production Activity Tax Credit Report, only one company was issued a Final Tax Credit certificate during FY 2018. *House of Cards – Season 5* was issued a final tax credit certificate on September 8, 2017.

***House of Cards – Season 5*** completed 134 days of filming on February 14, 2017, and submitted their final application for tax credit along with all of their closing documentation (including a *Report on Agreed upon Procedures* by an independent CPA) on July 14, 2017. The materials were reviewed by MFO staff and a final tax credit certificate was issued on September 8, 2017. *House of Cards – Season 5* received a tax credit of \$7,047,304.00 and had an economic impact of over \$129 million. The production hired 341 local technicians and 1,468 local actors/extras. In addition, the production company provided business for 1,757 local Maryland companies, vendors and contractors. Attached is a copy of the vendor list for *House of Cards – Season 5*. (*Appendix B – House of Cards – Season 5 Vendor List*)

As of June 30, 2018, *House of Cards – Season 6* had completed filming its sixth, *and final*, season in Maryland. The final application for tax credit certification and all closing documentation for Season 6 was submitted to Commerce on October 31, 2018, and is currently under review for accuracy and completeness by the Maryland Film Office. *House of Cards – Season 6* applied for tax credits on May 1, 2017, during the open window for applications for FY 2019 funds (9:00 am on May 1, 2017 - 5:00 pm on May 31, 2017). At that time, there were no funds available to provide tax credits to this production. With the passage of Senate Bill 1154, \$7,200,000 of the FY 2019 funds were committed to *House of Cards – Season 6*. The remaining \$800,000 in tax credits were set aside for Maryland Small Films.

In 2014, the Regional Economic Studies Institute of Towson University (RESI) released a study analyzing the impact of Maryland's Film Industry Tax Credit for the Maryland Film Industry Coalition (MFIC). RESI assessed the current tax credit policy for productions that had finished filming in the State of Maryland. The report found that for every dollar claimed in film tax credits, Maryland gains \$1.03 in total tax revenues and \$3.69 in economic output. Attached is a copy of the study. (*Appendix C – MFIC impact analysis FINAL*)

Further information regarding the Maryland Film Production Activity Tax Credit process can be found on the MFO website at:

<http://marylandfilm.org/Pages/Film-Production-Activity-Tax-Credit.aspx>

## Background

CH 516 Acts of 2011 created the Film Production Activity Tax Credit (Film Tax Credit). The Act repealed the existing Film Production Rebate Program and replaced it with a tax credit for qualified direct costs of qualified film production activities including feature films and television series. Under the Film Tax Credit, the Department of Commerce (Commerce), formerly the Department of Business and Economic Development (DBED), could award a maximum of \$7.5 million in credits in each fiscal year beginning in FY 2012 through FY 2014. Qualifying production activities were eligible for a tax credit of up to 25% of the qualified direct costs for a feature film and 27% for a television series. If the amount of the tax credit exceeded the total tax liability in the tax year, the entity could claim a refund in the amount of the excess. The Act became effective on July 1, 2011 with a sunset date of June 30, 2014.

A total of \$22.5M (\$7.5 per FY) in tax credits was available for FYs 2012 through 2014. All of those tax credits were committed by January 2012 to six productions: *House of Cards - Season 1*; *VEEP - Seasons 1 & 2*; *Jamesy Boy*; *Better Living through Chemistry*; and, *Ping Pong Summer*.

In order to retain the filming of the two television series *House of Cards* and *VEEP* in Maryland, CH 28 Acts of 2013 authorized \$32.5 million in additional film tax credits over three years and extended the sunset through FY 2016. All of the tax credits were committed by the end of the first day Commerce began accepting applications (April 17, 2013). Those credits were committed to *House of Cards – Season 2* and *VEEP – Seasons 3 & 4*.

During the 2014 legislative session, House Bill 520 Business and Economic Development – Film Production Activity Tax Credit Program was introduced to increase the amount of tax credits the Secretary could issue in FY 2015 from \$7.5 million to \$11 million. Senate Bill 1051 Business and Economic Development – Film Production Activity Tax Credit Program was also introduced and proposed an increase from \$7.5 million to \$18.5 million. Both bills passed with amendments but failed to pass before the end of the legislative session. SB172 - the Budget Reconciliation and Financing Act - authorized funds from the Economic Development Opportunities Fund (Sunny Day) and Special Fund for Preservation of Cultural Arts to provide a \$7.5 million grant to enhance the Film Tax Credit, thus providing \$11.5 million in incentives for *House of Cards – Season 3*.

Senate Bill 905, Income Tax – Film Production Activity Tax Credit, introduced in the 2015 legislative session, was originally proposed to increase the amount of tax credits available for production activity in a fiscal year and extend the program's sunset date (\$25 million per fiscal year through FY 2019). However, during the last week of the session, the bill was amended to create the Film Production Tax Credit Reserve Fund with no funding attached. The new structure of the program required the Department to report the amount of tax credits necessary to maintain the current level of film production activity and to attract new production activity to the Governor. This amount would then be considered for inclusion in the Governor's FY budget and acted upon by the General Assembly during the legislative session. In addition, some new reporting and promotional requirements were mandated. The legislation went into effect on July 1, 2015.

In 2018, as previously stated, the legislature passed Senate Bill 1154 which (1) repealed the Reserve Fund, (2) eliminated the sunset on the program, (3) authorized specific tax credit funding for each fiscal year through FY 23 and beyond, (4) capped the maximum amount per project at \$10,000,000.00, and (4) created a new category of films, Maryland small and/or independent productions (Maryland Small Films), eligible for the tax credit. The legislation also mandated that 10% of the annual authorized credit amount must be set aside for Maryland Small Films.

Film Production Activity Tax Credit Funding by Fiscal Year	
Fiscal Year	Funding
FY 2012	\$7,500,000.00
FY 2013	\$7,500,000.00
FY 2014	\$25,000,000.00
FY 2015	\$7,500,000.00
FY 2016	\$7,500,000.00
FY 2017	\$11,510,000.00*
FY 2018	\$5,000,000.00*

\*Film Production Tax Credit Reserve Fund

Film Production Activity Tax Credit Funding by Fiscal Year			
Fiscal Year	Total Funding	For All Other Films	For MD Small Films
FY 2019	\$8,000,000.00	\$7,200,000.00	\$800,000.00
FY 2020	\$11,000,000.00	\$10,000,000.00	\$1,100,000.00
FY 2021	\$14,000,000.00	\$12,600,000.00	\$1,400,000.00
FY 2022	\$17,000,000.00	\$15,300,000.00	\$1,700,000.00
FY 2023 and beyond	\$20,000,000.00	\$18,000,000.00	\$2,000,000.00

*Appendix A - Film Tax Credit - Report 2018 APP A - Maryland Film Production Activity Tax Credit Recipients FY 2012-FY 2018*

*Appendix B - Film Tax Credit - Report 2018 APP B - House of Cards – Season 5 Vendor List*

*Appendix C – Film Tax Credit - Report 2018 APP C - MFIC impact analysis FINAL*

**MARYLAND FILM PRODUCTION ACTIVITY TAX CREDIT RECIPIENTS**  
**(FY2012 - FY2018)**

RECIPIENT	CERT TYPE & DATE ISSUED	FY FUNDS	TAX CREDIT AMT		PRODUCTION EXPENDITURES	ECONOMIC IMPACT	NO. OF MD BUSINESSES	MARYLAND LOCAL HIRES
VEEP (Season 1)	FINAL CERT 10/17/2012	FY12	\$3,410,885	FINAL	\$14,126,384	\$30,654,254	1,141	Technicians - 187 Actors/Extras - 791
Better Living Through Chemistry	FINAL CERT 3/5/2013	FY12	\$691,189	FINAL	\$2,811,459	\$6,100,865	571	Technicians - 82 Actors/Extras - 114
Jamesy Boy	FINAL CERT 4/1/2013	FY12	\$600,000	FINAL	\$2,526,121	\$5,481,683	338	Technicians - 99 Actors/Extras - 189
House of Cards (Season 1)	FINAL CERT 7/12/2013	FY12, FY13, FY14	\$11,676,029	FINAL	\$63,680,906	\$138,187,567	1,814	Technicians - 381 Actors/Extras - 1,817
Ping Pong Summer	FINAL CERT 4/22/2013	FY12	\$231,250	FINAL	\$962,531	\$2,088,692	421	Technicians - 32 Actors/Extras - 37
VEEP (Season 2)	FINAL CERT 3/14/2014	FY14	\$5,415,019	FINAL	\$23,246,730	\$39,519,441	1,033	Technicians - 215 Actors/Extras - 864
House of Cards (Season 2)	FINAL CERT 8/6/2014	FY14	\$14,397,626	FINAL	\$54,817,158	\$93,189,169	3,085	Technicians - 341 Actors/Extras - 1,280
VEEP (Season 3)	FINAL CERT 4/15/2015	FY14, FY15	\$5,156,525	FINAL	\$25,691,073	\$43,674,824	708	Technicians - 192 Actors/Extras - 820
House of Cards (Season 3)	FINAL CERT 6/19/2015	FY15	\$4,000,000	FINAL	\$61,901,094	\$105,231,860	2,050	Technicians - 372 Actors/Extras - 1,749
		FY14	\$7,500,000 (grant)					
VEEP (Season 4)	FINAL CERT 5/6/2016	FY15, FY16	\$5,384,173	FINAL	\$31,132,855	\$52,925,853	1,066	Technicians - 242 Actors/Extras - 1,073
House of Cards (Season 4)	FINAL CERT 9/9/2016	FY16, FY17	\$13,500,000	FINAL	\$75,572,507	\$128,473,262	1,963	Technicians - 349 Actors/Extras - 2,329
House of Cards (Season 5)	FINAL CERT 9/8/2017	FY16, FY17, FY18	\$7,047,304	FINAL	\$76,054,938	\$129,293,395	1,757	Technicians - 341 Actors/Extras - 1,468
total # of productions	12	<b>TOTAL</b>	<b>\$71,510,000</b>		<b>\$432,523,756</b>	<b>\$774,820,864</b>	<b>15,947</b>	<b>Technicians - 2,833 Actors/Extras - 12,531</b>

*NOTE: New multiplier in effect as of January 1, 2014. Previous film industry analyses calculated a multiplier of 2.17 to estimate the total effect that film industry spending has on the Maryland economy. The most recent study calculated a slightly lower multiplier of 1.7. Both of these multipliers were calculated using IMPLAN, an industry-recognized economic modeling software package. The revised multiplier was calculated using updated IMPLAN data.*

## House of Cards - Season 5

### Maryland Vendor List

The following list of Maryland vendors has been compiled and submitted by the production company, Knight Takes King Productions, Inc., for Season 5 of the Netflix series *House of Cards*. The entities listed here provided goods or services to the production.

In addition, the production company was required to research and designate those entities that qualify as a Minority Business Enterprise (MBE) and/or are considered Small Businesses (SBE). The Department provided the production company with a link to the MBE website housed within the Department of Transportation which is the State's official certification program for MBE's, as well as a link to the eMaryland M@rketplace website housed within the Department of General Services which provides a listing of Small Businesses as sanctioned by the State.

Those entities marked with an "Y" under M/O were registered on the State sanctioned website. Those entities marked with an "N" were not registered on the State sanctioned website. This does not mean that they are not minority owned, only that they are not registered as such with the State.

Those marked with a "Y" under Small Business were registered as a small business on the State sanctioned website. Those marked with a "N" were not registered as a small business on the State sanctioned website. This does not mean that they are not a small business, only that they are not registered as such with the State.

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
& Pizza	1201 S. Charles St	Baltimore	MD	21230	443-341-1016	N	N
111 Allegheny Avenue	100 W. Pennsylvania Ave, Ste 200	Towson	MD	21204		N	N
111 Main Inc	Po Box 763	Bel Air	MD	21014		N	N
222 Holding, LLC	222 N. Charles St	Churchville	MD	21201		N	N
222 North Charles Street Garage	222 N. Charles St	Baltimore	MD	21201	410-605-0588	N	N
25 South Charles Street	25 S. Charles St	Baltimore	MD	21202	410-779-1102	N	N
2907 Churchville Rd LLC	2907 Churchville Rd	Columbia	MD	21028		N	N
2nd Ave Value Store	6515 Dobbin Rd	Columbia	MD	21045	215-639-6930	N	N
2Sand.com LLC	8536 Dakota Dr	Gaithersburg	MD	20877	301-897-1590	N	N
3 Bean Coffee	209 Key Hwy	Baltimore	MD	21230	410-216-3339	N	N
30 Light Street Garage	30 Light St	Baltimore	MD	21202	804-775-7274	N	N
37 Allegheny Ave	37 Allegheny Ave	Towson	MD	21204	410-828-4751	N	N
4 Wall DC Inc	9525 Berger Rd	Baltimore	MD	21046	410-242-3322	N	Y
7-Eleven	1345 Jamesway Rd	Aberdeen	MD	21001	410-272-3498	N	N
7-Eleven	602 S. Philadelphia Blvd	Aberdeen	MD	21001	410-297-8135	N	N
7-Eleven	739 Belair Ave	Aberdeen	MD	21001	410-272-8116	N	N
7-Eleven	3508 Philadelphia Rd	Abingdon	MD	21009	410-679-1247	N	N
7-Eleven	3901 Pulaski Hwy	Abingdon	MD	21009	410-671-7163	N	N
7-Eleven	10 N. Calvert St	Baltimore	MD	21202	410-895-0426	N	N
7-Eleven	100 W. Lexington St	Baltimore	MD	21201	410-962-0391	N	N
7-Eleven	1615 Thames St	Baltimore	MD	21231	410-522-1587	N	N
7-Eleven	2701 Boston St	Baltimore	MD	21224	410-276-3129	N	N
7-Eleven	300 N. Charles St	Baltimore	MD	21201	410-962-1098	N	N
7-Eleven	3500 Boston St	Baltimore	MD	21224	410-558-1489	N	N
7-Eleven	4139 E. Joppa Rd	Baltimore	MD	21236	410-529-9244	N	N
7-Eleven	529 N. Charles St	Baltimore	MD	21201	410-209-2711	N	N
7-Eleven	55 Market Pl	Baltimore	MD	21202	410-685-0151	N	N
7-Eleven	6223 N. Charles St	Baltimore	MD	21212	410-377-9000	N	N
7-Eleven	705 Washington Blvd	Baltimore	MD	21230	410-244-5794	N	N
7-Eleven	8002 Belair Rd	Baltimore	MD	21236	410-661-2555	N	N
7-Eleven	8601 Honeygo Blvd	Baltimore	MD	21236	410-931-2711	N	N
7-Eleven	9410 Harford Rd	Baltimore	MD	21234	410-661-5585	N	N
7-Eleven	1302 E. Churchville Rd	Bel Air	MD	21014	410-838-7846	N	N
7-Eleven	1520 Conowingo Rd	Bel Air	MD	21014	410-638-9782	N	N
7-Eleven	306 S. Main St	Bel Air	MD	21014	410-638-2910	N	N
7-Eleven	1020 Gateway Rd	Edgewood	MD	21040	410-676-4585	N	N
7-Eleven	504 Edgewood Rd	Edgewood	MD	21040	410-676-5280	N	N
7-Eleven	2400 Pleasantville Rd	Fallston	MD	21047	410-877-0667	N	N
7-Eleven	9051 Snouffer School Rd	Gaithersburg	MD	20879	301-977-0773	N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
7-Eleven	16956 York Rd	Hereford	MD	21111	410-357-4140	N	N
7-Eleven	1538 York Rd	Lutherville	MD	21009	410-296-5171	N	N
7-Eleven	1610 Ridgeside Dr	Mount Airy	MD	21771	301-829-0878	N	N
7-Eleven	313 E. Joppa Rd	Towson	MD	21286	410-823-3587	N	N
7-Eleven	8621 Pleasant Plains	Towson	MD	21286	410-828-4116	N	N
7-Eleven	11625 Philadelphia Rd	White Marsh	MD	21162	410-256-7307	N	N
7-Eleven	8235 Perry Hall Blvd	White Marsh	MD	21236	410-931-3988	N	N
7-Eleven	2701 N. Rolling Rd	Woodlawn	MD	20880	443-429-3507	N	N
708 Park Ave LLC	708 Park Ave	Baltimore	MD	21201		N	N
A & A Bolt & Screw Company	1110 Batavia Farm Rd	Baltimore	MD	21237		N	N
A & J Electric Company Inc	9623 Philadelphia Rd	Baltimore	MD	21237		N	N
A & Z Convenience	6 E. Preston St	Baltimore	MD	21201	410-752-5793	N	N
A-Mart	2025 E. Joppa Rd	Parkville	MD	21234	410-882-8328	N	N
A.C. Moore Arts & Crafts	5 Bel Air South Pky	Bel Air	MD	21015	443-356-4077	N	N
A.C. Moore Arts & Crafts	6625 Governor Ritchie Hwy	Glen Burnie	MD	21061	410-753-6161	N	N
A.C. Moore Arts & Crafts	8115 Honeygo Blvd	White Marsh	MD	21236	410-753-1453	N	N
AA Signs	1800 Union Ave	Baltimore	MD	21211		N	N
AAA Ice Inc.	6100 Belair Rd	Baltimore	MD	21206		N	N
Abbey Burger Bistro	1041 Marshall St	Baltimore	MD	21230	443-453-9698	N	N
Abbey Burger Bistro	811 S. Broadway	Baltimore	MD	21231	410-522-1428	N	N
ABC Box Co	1135 Leadenhall St	Baltimore	MD	21230		N	N
ABC Equipment Rental Inc	800 Geipe Rd	Catonsville	MD	21228		N	Y
Abingdon Locksmith	2109 Emmorton Park Rd, Ste 123	Edgewood	MD	21040	410-515-2022	N	N
Accent Printers Inc	11110 Pulaski Hwy, Ste 105	White Marsh	MD	21162		N	N
Access Metals, Inc.	8866 Kelso Dr	Baltimore	MD	21221	410-687-2418	N	N
Ace Hardware	1022 Binney St	Baltimore	MD	21224	410-327-0404	N	N
Ace Hardware	1214 Light St	Baltimore	MD	21230	410-244-5910	N	N
Ace Hardware	4231 Ebenezer Rd	Baltimore	MD	21236	410-256-1913	N	N
Ace Hardware	601 Homestead St	Baltimore	MD	21218	443-627-8893	N	N
Ace Hardware	10325 Baltimore National Pike	Ellicott City	MD	21042	410-465-9633	N	N
Advance Auto Parts	2018 Maryland Ave.	Baltimore	MD	21218	410-625-1064	N	N
Advance Auto Parts	2101 West Patapsco Ave.	Baltimore	MD	21230	410-525-1155	N	N
Advance Auto Parts	218 N. Point Blvd.	Baltimore	MD	21224	410-282-4726	N	N
Advance Auto Parts	8820 Belair Rd	Baltimore	MD	21236	410-529-4686	N	N
Advance Auto Parts	1202 Agora Dr	Bel Air	MD	21014	410-638-7131	N	N
Advance Auto Parts	212 Mountain Rd	Fallston	MD	21047	443-417-1392	N	N
Advance Business Systems & Supplies	PO Box 759319	Baltimore	MD	21275		N	N
Aiosa, Michael Robert	305 Loganwood Ct	Joppa	MD	21085		N	N
Al Packer's White Marsh Ford	9801 Pulaski Hwy	Baltimore	MD	21220	443-777-5000	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Al's Seafood	1551 Eastern Blvd	Essex	MD	21221	410-682-4828	N	N
Alchemy Elements	528 Baltimore Pike	Bel Air	MD	21014	443-371-7513	N	N
Aldi	1312 Bus Center Way	Edgewood	MD	21040	885-955-2534	N	N
Alewife	21 N. Eutaw St	Baltimore	MD	21201		N	N
Alex Cooper Oriental Rugs	908 York Rd	Towson	MD	21204		N	N
Alexander's Tavern	710 S. Broadway	Baltimore	MD	21231	410-522-0000	N	N
All About Burger	8145 Honeygo Blvd	White Marsh	MD	21236	410-931-3180	N	N
All In One Convenience Store	1327 Policy Dr	Belcamp	MD	21017	410-272-4030	N	N
Alonso's Restaurant	415 W. Cold Spring Ln	Baltimore	MD	21210	410-235-3433	N	N
Alpha Graphics	1750 Union Ave	Baltimore	MD	21211	410-727-1400	Y	Y
Alta Haywood	9816 Fox Hill Rd	Perry Hall	MD	21128		N	N
Amano Taco	301 W 29th St	Baltimore	MD	21211	443-681-1902	N	N
Ambe Limousine LLC	4109 Westneatg Rd	White Marsh	MD	21236	443-676-9197	N	N
American Legion Post #22	125 York Rd	Towson	MD	21204		N	N
Amicci's of Little Italy	231 S. High St	Baltimore	MD	21202	410-528-1096	N	N
An Poitin Stil	2323 York Rd	Lutherville	MD	21093	410-560-7900	N	N
Anazonqu, Walter	300 Loganwood Ct	Joppa	MD	21085		N	N
Ann Taylor	10300 Little Patuxent Pky	Columbia	MD	21044	410-997-0565	N	N
Ann's Dari Crème	7918 Ritchie Hwy	Glen Burnie	MD	21061	410-761-1231	N	N
Ann's Garden	1903 N. Fountain Green Rd	Bel Air	MD	21015	410-803-0227	N	N
Apna Desh	8300 Pulaski Hwy	Rosedale	MD	21237	410-687-1222	N	N
Apple	825 Dulaney Valley Rd	Towson	MD	21204	410-427-0360	N	N
Applefield, Leonard M	18521 Gunpowder Rd	Hampstead	MD	21074		N	N
Apropoes	700 Aliceanna St	Baltimore	MD	21202	410-895-1879	N	N
Arby's	10 Bel Air S Pkwy	Bel Air	MD	21015	443-512-0756	N	N
Arby's	1323 Policy Dr	Belcamp	MD	21017	410-272-1892	N	N
Archbishop Borders School	3500 Foster Ave	Baltimore	MD	21224		N	N
Areas USA MDTP	4803 JFK Memorial Hwy	Aberdeen	MD	21001	886-820-1178	N	N
Argosy Café	7 N. Calvert St	Baltimore	MD	21202	443-869-2942	N	N
Arhaus	660 S. Exeter St	Baltimore	MD	21202	410-244-6376	N	N
Ariana Kabob Grill	222 N. Charles St	Baltimore	MD	21201	443-858-1045	N	N
Arlon's Carry Out	4535 Falls Rd	Baltimore	MD	21209	410-366-7827	N	N
Asahi Sushi	514 S. Broadway	Baltimore	MD	1231	410-534-4255	N	N
Astek Inc	15924 Arminta St	Van Nuys	MD	91406		N	N
Attman's	1019 E. Lombard St	Baltimore	MD	21202	410-563-2666	N	N
Atwater's	1407 Clarkview Rd	Baltimore	MD	21209	410-296-0373	N	N
Atwater's	3601 Boston St	Baltimore	MD	21224	667-309-7153	N	N
Atwater's	529 E. Belvedere Ave	Baltimore	MD	21212	410-323-2396	N	N
Atwater's	798 Kenilworth Dr	Towson	MD	21204	410-938-8775	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
August, Dan	6232 Telegraph Rd	Elkton	MD	21921		N	N
Auntie Anne's	7000 Arundel Mills Cir	Hanover	MD	21076	443-755-0482	N	N
Auto Plus	1305 Governor Ct, Ste F	Abingdon	MD	21009	410-676-1545	N	N
AutoZone	238 S. Philadelphia Blvd	Aberdeen	MD	21001	410-297-4908	N	N
AutoZone	333 Baltimore Pike	Bel Air	MD	21015	410-420-6590	N	N
Autozone	1530 Pulaski Hwy	Edgewood	MD	21040	410-612-9600	N	N
AutoZone	725 Eastern Blvd	Essex	MD	21221	410-574-3687	N	N
Avenue Café	409 Washington Ave	Towson	MD	21204	410-296-8300	N	N
Axilrod, Ian	9207 Smith Ave	Baltimore	MD	21234		N	N
Azumi Restaurant	725 Aliceanna St	Baltimore	MD	21202	443-220-0477	N	N
B & L Auto Paint Supplies	1112 E. 30th St	Baltimore	MD	21218	410-243-0222	N	N
B & O American Brasserie	2 N. Charles St	Baltimore	MD	21201	443-692-6172	N	N
Baba's Mediterranean Kitchen	745 E. Fort Ave	Baltimore	MD	21230	410-727-7482	N	N
Badges, Button...Plus	303 Reisterstown Rd	Pikesville	MD	21208	410-484-5069	N	Y
Bagby Pizza Co.	1006 Fleet St	Baltimore	MD	21202	410-605-0444	N	N
Baltimore City Parking Authority	200 W. Lombard St	Baltimore	MD	21201	443-573-2800	N	N
Baltimore County Maryland	400 Washington Ave, Rm 150	Towson	MD	21204		N	N
Baltimore County Parking Authority	400 Washington Ave, Rm 150	Towson	MD	21204	410-887-2777	N	N
Baltimore County Public Schools	6901 Charles St	Towson	MD	21204		N	N
Baltimore County Revenue Authority	115 Towsontown Blvd	Towson	MD	21286		N	N
Baltimore Door & Frame	2201 Halethorpe Farms Rd	Halethorpe	MD	21227	410-737-2000	N	N
Baltimore Freightliner	2723 Annapolis Rd	Baltimore	MD	21230	410-685-4474	N	N
Baltimore Glass Company, Inc	2926-30 Remington Ave	Baltimore	MD	21211		N	N
Baltimore Marine Center	2780 Lighthouse Point	Baltimore	MD	21224	410-675-8888	N	N
Baltimore Museum of Industry	1415 Key Hwy	Baltimore	MD	21230		N	N
Baltimore Office of Promotion & Art	10 E. Baltimore St, Fl 10	Baltimore	MD	21202		N	N
Baltimore Waterfront Marriott	700 Aliceanna St	Baltimore	MD	21202		N	N
Bamf Café	1821 N. Charles St	Baltimore	MD	21201	667-930-3371	N	N
Ban Thai	340 N. Charles St	Baltimore	MD	21201	410-727-7971	N	N
Barcocina	1629 Thames St	Baltimore	MD	21231	410-563-8800	N	N
Barnes & Noble Booksellers	8123 Honeygo Blvd	Baltimore	MD	21236	410-933-9670	N	N
Barnes & Noble Booksellers	620 Marketplace Dr	Bel Air	MD	21014	410-638-7023	N	N
Barnes & Noble Booksellers	1 E. Joppa Rd, Ste 100	Towson	MD	21286	410-296-7021	N	N
Bass Pro Shops	7000 Arundel Mills Circle	Hanover	MD	21076	410-689-2500	N	N
Battery Warehouse	1226 Belair Rd	Bel Air	MD	21014	410-879-4323	N	N
Battery Warehouse	8807 Satyr Hill Rd	Parkville	MD	21234	410-661-1834	N	N
Bauer, Todd	4424 Langtry Dr	Glen Arm	MD	21057		N	N
Baybridge Lexington LLC	1777 Reisterstown Rd, Ste 245	Baltimore	MD	21208		N	N
Baymart	68 Old Mill Bottom Rd	Annapolis	MD	21401	410-757-5926	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Baynesville Electronics	1631 E. Joppa Rd	Baltimore	MD	21286	410-823-0082	N	N
Bed Bath & Beyond	559 Baltimore Pike	Bel Air	MD	21014	410-638-9874	N	N
Bed Bath & Beyond	9021 Snowden River Pky	Columbia	MD	1046	410-290-0920	N	N
Bed Bath & Beyond	10300 Reisterstown Rd	Owings Mills	MD	21117	410-902-0540	N	N
Bed Bath & Beyond	1238 Putty Hill Ave	Towson	MD	21286	410-337-5180	N	N
Bed Bath & Beyond	5210 Campbell Blvd	White Marsh	MD	21236	410-933-6757	N	N
Beilers Bar-B-Que	1000 Joppa Farm Rd	Joppa	MD	21085	410-538-4015	N	N
Bel Air Glass & Mirror	303 Dove Ct	Forest Hill	MD	21050	410-879-3616	N	N
Belair Road Co Inc	PO Box 72729	Baltimore	MD	21237		N	N
Bella Mia Pizzeria	4900 Waterloo Rd	Ellicott City	MD	21043	410-456-9335	N	N
Bella Roma	3600 Falls Rd	Baltimore	MD	21211	410-467-2751	N	N
Belle Hardware	240 McMechen St	Baltimore	MD	21217	410-728-4844	N	N
Ben's Tire Sales	629 Pulaski Hwy	Joppa	MD	21085	410-679-8298	N	N
Beretta USA	17601 Beretta Dr	Accokeek	MD	20607		N	N
Berger's Bakery	400 W. Lexington St	Baltimore	MD	21201	410-727-3685	N	N
Bertucci's	12 Bel Air South Pky	Bel Air	MD	21015	410-569-4600	N	N
Bertucci's	9081 Snowden River Pky	Columbia	MD	21046	410-312-4800	N	N
Bertucci's	8130 Corporate Dr	White Marsh	MD	21236	410-931-0900	N	N
Best Buy	14160 Baltimore Ave	Laurel	MD	20707	410-497-1890	N	N
Best Buy	1717 York Rd	Timonium	MD	21093	410-561-2260	N	N
Best Buy	5200 Campbell Blvd	White Marsh	MD	21236	410-931-3107	N	N
Between 2 Buns	520 Park Ave	Baltimore	MD	21201	410-409-7924	N	N
BH Motors	708 Pulaski Hwy	Joppa	MD	21085		N	N
Big Bean Theory	520 Park Ave	Baltimore	MD	21201	443-955-1186	N	N
Big Jim's Deli	1065 S. Charles St	Baltimore	MD	21230	410-752-2434	N	N
Big Lots	1815 Pulaski Hwy	Edgewood	MD	21040	410-676-8277	N	N
Bigbroco LLC	1429 Aliceanna St, Ste 301	Baltimore	MD	21231		N	N
Bike Doctor	5732 Buckeystown Pike, Unit 10	Frederick	MD	21704	301-620-8868	N	N
Bill Bateman's Bistro	7800 York Rd	Towson	MD	21214	410-296-2737	N	N
Bill's Music, Inc.	743 Frederick Rd	Catonsville	MD	21228	410-747-1900	N	N
Bin 604	604 S. Exeter St	Baltimore	MD	21202	410-576-0444	N	N
BJ's Restaurant & Brewhouse	101 E. Joppa Rd	Towson	MD	21286	443-470-6200	N	N
Bj's Wholesale Club	413 Constant Friendship Blvd	Abingdon	MD	21009	410-569-0800	N	N
Bj's Wholesale Club	4701 O'Donnell St	Baltimore	MD	21224	301-278-4050	N	N
Bj's Wholesale Club	9011 Snowden River Pky	Columbia	MD	21045	410-312-2700	N	N
Black Dimond Catering	PO Box 299	Fruitland	MD	21826		N	N
Black Eyed Suzie's	119 S. Main St	Bel Air	MD	21014	443-371-7993	N	N
Black Tie Services	1408 Desoto Rd	Baltimore	MD	21230		N	Y
Blanchard Communications	2521 Rv Rd, Ste P2	Annapolis	MD	21401		N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Blick Art Materials	229 W. Chase St	Baltimore	MD	21201	410-727-7004	N	N
Blue Pit BBQ	1601 Union Ave	Baltimore	MD	21211	443-948-5590	N	N
Bob Bell Chevrolet of Bel Air Inc	1230 Belair Rd	Bel Air	MD	21014		N	N
Bob Evans	6336 Baltimore National Hike	Catonsville	MD	21228	410-744-1010	N	N
Bob Evans	4110 Wholesale Club Dr	White Marsh	MD	21236	410-882-1043	N	N
Bodt, Bernard	2917 Churchville Rd	Churchville	MD	21028		N	N
Bohne Culinary Group	2616 Winters Run Rd	Joppa	MD	21085		N	N
Bohne, Thomas	2616 Winters Run Rd	Joppa	MD	21085		N	N
BonChon Chicken	3419 Plum Tree Dr	Ellicott City	MD	21042	410-465-0515	N	N
Bonefish Grill	696 Belair Rd	Bel Air	MD	21014	410-420-9113	N	N
Bonefish Grill	127 E. Joppa Rd	Towson	MD	21286	410-832-2519	N	N
Bonnett Jr., David	5321 Forge Rd	White Marsh	MD	21162		N	N
Boston Market	6336 York Rd	Baltimore	MD	21212	410-372-0220	N	N
Boston Market	600 Marketplace Dr	Bel Air	MD	21014	410-638-1530	N	N
Boston Market	596 Frederick Ave	Gaithersburg	MD	20877	301-869-9600	N	N
Boston's	3459 Merchant Blvd	Abingdon	MD	21009	410-569-8094	N	N
Box Hill Pizzeria	2915 Emmorton Rd	Abingdon	MD	21009	410-515-3662	N	N
BP	1100 S. Hanover St	Baltimore	MD	21230	410-659-0565	N	N
BP	1300 E Fayette St	Baltimore	MD	21231	410-276-5412	N	N
BP	1465 Key Hwy	Baltimore	MD	21230	410-528-5901	N	N
BP	17 E. Mt Royal Ave	Baltimore	MD	21202	410-752-1578	N	N
BP	2207 N. Howard St	Baltimore	MD	21218	410-366-9101	N	N
BP	2725 Sission St	Baltimore	MD	21211	410-243-4450	N	N
BP	3505 Pulaski Hwy	Baltimore	MD	21224	410-327-7544	N	N
BP	6901 Loch Raven Blvd	Baltimore	MD	21286	410-321-9331	N	N
BP	5931 Baltimore National Pike	Catonsville	MD	21228	410-744-4055	N	N
BP	1712 Pulaski Hwy	Edgewood	MD	21040	410-612-0133	N	N
BP	2201 Pulaski Hwy	Edgewood	MD	21040	410-676-8117	N	N
BP	5816 Washington Blvd	Elkridge	MD	21075	410-796-1550	N	N
BP	220 Eastern Blvd	Essex	MD	21221	410-686-3244	N	N
BP	701 Eastern Blvd	Essex	MD	21221	410-238-7371	N	N
BP	1515 Belair Rd	Fallston	MD	21047	410-877-2440	N	N
BP	1501 Rock Spring Rd	Forest Hill	MD	21050	410-893-1275	N	N
BP	1500 York Rd	Lutherville	MD	21093	410-823-1799	N	N
BP	1601 York Rd	Lutherville	MD	21093	410-821-8737	N	N
BP	19304 Montgomery Village Ave	Montgomery Village	MD	20886	301-869-1600	N	N
BP	8749 Piney Orchard Pky	Odenton	MD	21113	410-695-2400	N	N
BP	1601 E Joppa Rd	Towson	MD	21286	410-337-7330	N	N
BP	5250 Campbell Blvd	White Marsh	MD	21236	410-933-9160	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Bread & Circuses	401 Delaware Ave	Towson	MD	21286	410-337-5282	N	N
BrightWave Express Car Wash	1550 Pulaski Hwy	Edgewood	MD	21240	410-676-1700	N	N
Broadway Diner	6501 Eastern Ave	Baltimore	MD	21224	410-631-5666	N	N
Brody Transportation Company	621 S. Bentalou St	Baltimore	MD	21223		N	N
Brooks Brothers	809 Aliceanna St	Baltimore	MD	21202	443-220-0590	N	N
Brooms Bloom Dairy	1700 S. Fountain Green Rd	Bel Air	MD	21015	410-399-2697	N	N
Brown Rice	520 Park Ave	Baltimore	MD	21201	443-552-1962	N	N
Brown's Arcade	326 N. Charles St	Baltimore	MD	21201	410-986-0336		N
Bubba Gump Shrimp Co	301 Light St	Baltimore	MD	21202	410-244-0838	N	N
Buca di Beppo	8200 Perry Hall Blvd	White Marsh	MD	21236	410-931-2751	N	N
Budeke's Paints & Decorating	418 S. Broadway	Baltimore	MD	21231	410-732-4354	N	Y
Buffalo Wild Wings	5 Bel Air South Pky	Bel Air	MD	21014	443-512-8220	N	N
Bunting Door & Hardware Company	6650 Business Pky	Elkridge	MD	21075		N	N
Buontempo Brothers Pizza	1 S. Main St	Bel Air	MD	21014	410-898-7640	N	N
Burger Brothers	14 Allegheny Ave	Towson	MD	21204	410-321-1880	N	N
Burger King	1241 Orleans St	Baltimore	MD	21202	443-524-2528	N	N
Burger King	2033 Eastern Ave	Baltimore	MD	21231	410-327-9620	N	N
Burger King	4100 Pulaski Hwy	Baltimore	MD	21224	410-276-6649	N	N
Burger King	555 W. 29th St	Baltimore	MD	21211	410-889-7380	N	N
Burger King	8 E. Fayette St	Baltimore	MD	21202	410-727-7987	N	N
Burger King	200 S. Fountain Green Rd	Bel Air	MD	21015	410-879-8156	N	N
Burger King	2110 Emmorton Rd	Bel Air	MD	21015	410-569-3757	N	N
Burger King	1325 Policy Dr	Belcamp	MD	21017	410-273-2077	N	N
Burger King	2200 Pulaski Hwy	Edgewood	MD	21040	410-612-8026	N	N
Burger King	305 Mountain Rd	Fallston	MD	21047	410-877-7231	N	N
Burger King	7940 Washington Blvd	Jessup	MD	20794	410-799-3489	N	N
Burger King	11680 Old National Pike	New Market	MD	21774	301-663-8452	N	N
Burlington Coat Factory	7000 Arundel Mills Cir	Hanover	MD	21076	410-799-7450	N	N
Burlington Coat Factory	1955 E. Joppa Rd	Parkville	MD	21234	410-665-1390	N	N
Bushmill Tavern	4017 Philadelphia Rd	Abingdon	MD	21009	410-914-5820	N	N
BWI Airport Taxi Management Inc	7062 Friendship Rd	Baltimore	MD	21240	410-859-1100	N	N
BWI Hourly Parking Garage	7051 Friendship Rd	Baltimore	MD	21240	410-859-9230	N	N
Café Poupon	225 N. Charles St	Baltimore	MD	21201	443-573-4620	N	N
Café Rio	20680 Seneca Meadows Pky	Germantown	MD	20680	301-528-0200	N	N
Café St. Paul	7 St. Paul St	Baltimore	MD	21202		N	N
Café Troia	31 Allegheny Ave	Towson	MD	21204	410-337-0133	N	N
Camp Puh'tok for Boys & Girls, Inc	17433 Big Falls Rd	Monkton	MD	21111		N	N
Cannella's Italian Deli	9611 Belair Rd	White Marsh	MD	21236	410-248-3288	N	N
Canton Avenue Dash In	1517 S. Caton Ave	Baltimore	MD	21227	410-644-3453	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Canton Car Wash	1101 Ponca St	Baltimore	MD	21224	410-633-0055	N	N
Canton Crossing Wine & Spirits	3831 Boston St	Baltimore	MD	21224	410-563-9463	N	N
Canton Market	2334 Boston St	Baltimore	MD	21224	410-75-4950	N	N
Capital Tristate	6903 Golden Ring Rd	Rosedale	MD	21237	410-918-0540	N	N
Captain Car Wash	8611 Loch Raven Blvd	Towson	MD	21286	410-668-4511	N	N
Captain Jame's Landing	2127 Boston St	Baltimore	MD	21231	410-327-2411	N	N
Cardinal Tavern	901 S. Clinton St	Baltimore	MD	21224		N	N
Carpets by Denny Lee	2941 Emmorton Rd	Abingdon	MD	21009		N	N
Carrington, Russell H. IV	5833 Daybreak Terrace	Baltimore	MD	21206		N	N
Carroll Fuel	2223 N. Howard St	Baltimore	MD	21218	410-366-2335	N	N
Carroll Fuel	4700 O'Donnell St	Baltimore	MD	21224	410-327-7544	N	N
Carroll Fuel	5627 York Rd	Baltimore	MD	21212	410-433-6877	N	N
Carroll Fuel	620 Edmondson Ave	Catonsville	MD	21228	410-744-1387	N	N
Carroll Fuel	901 Philadelphia Rd	Joppa	MD	21085	410-859-3636	N	N
Casa Mia's	17417 York Rd	Parkton	MD	21120	410-357-4231	N	N
Casa Mia's	502 Washington Ave	Towson	MD	21204	410-494-9144	N	N
Catania, William	2205 Huntingdon Ave	Baltimore	MD	21211		N	N
Cathedral of Mary Our Queen	5200 N. Charles St	Baltimore	MD	21210		N	N
Cava Mezze Baltimore	1302 Fleet St	Baltimore	MD	21202	443-499-9090	N	N
Cazbar	316 N. Charles St	Baltimore	MD	21201	410-528-1222	N	N
Center Plaza Foundation Inc	20 S. Charles St	Baltimore	MD	21201		N	N
Centerpoint Garage	310 W. Baltimore St	Baltimore	MD	21201	410-244-5766	N	N
Central Savings Bank Properties LLC	2711 Moores Valle Dr	Baltimore	MD	21209		N	N
Central Service & Repair Inc	1026 Eastern Ave	Baltimore	MD	21202	410-685-4298	N	N
Ceremony Coffee	520 Park Ave	Baltimore	MD	21201	410-626-0011	N	N
Ceriello Fine Foods	3700 Toone St	Baltimore	MD	21224	410-342-1100	N	N
Ceriello Fine Foods	525 E. Belvedere Ave	Baltimore	MD	21212	410-532-1840	N	N
Chaps Pit Beef	1013 Beards Hill Rd	Aberdeen	MD	21001	410-297-8700	N	N
Chaps Pit Beef	5801 Pulaski Hwy	Baltimore	MD	21205	410-483-2379	N	N
Charcoal Grill	8535 Old Harford Rd	Parkville	MD	21234	410-668-9212	N	N
Charles Village Pub	19 W. Pennsylvania Ave	Towson	MD	21204	410-821-8155	N	N
Charlesview LLP	100 N. Charles St, Ste 1730	Baltimore	MD	21201		N	N
Charm City Cakes	2936 Remington Ave.	Baltimore	MD	21211	410-235-9229	N	N
Checkers	2341 Frederick Ave	Baltimore	MD	21223	410-233-9100	N	N
Checkers	6660 Reisterstown Rd	Baltimore	MD	21215	410-358-3405	N	N
Checkers	1926 Pulaski Hwy	Edgewood	MD	21040	410-676-8011	N	N
Checkers	9441 Baltimore National Pike	Ellicott City	MD	21042	410-480-0945	N	N
Checkers	1915 E. Joppa Rd	Parkville	MD	21234	410-663-5798	N	N
Checkers	6210 Rossville Blvd	Rosedale	MD	21237	410-391-5100	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Cheesesplatter	520 Park Ave	Baltimore	MD	21201	410-409-7924	N	N
Chef David Thomas	7927 31st St	Rosedale	MD	21237		N	N
Chesaco RV	911 Pulaski Hwy	Joppa	MD	21085	410-679-0000	N	N
Chesapeake Billiards	4207 Fitch Ave	White Marsh	MD	21236		N	N
Chesapeake Rent All	1317 Old Post Rd	Havre de Grace	MD	21078		N	N
Chesapeake Truck	8540 Pulaski Hwy	Baltimore	MD	21237	410-682-4000	N	N
Chester Creates, LLC	5397 White Man	Columbia	MD	21045		N	N
Chick-fil-A	408 Constant Friendship Blvd	Abingdon	MD	21009	410-569-3153	N	N
Chick-fil-A	3809 Boston St	Baltimore	MD	21224	410-276-0515	N	N
Chick-fil-A	400 E. Pratt St	Baltimore	MD	21202	410-244-6120	N	N
Chick-fil-A	5198 Campbell Blvd	Baltimore	MD	21236	410-931-0031	N	N
Chick-fil-A	8200 Perry Hall Blvd	Baltimore	MD	21236	410-931-8642	N	N
Chick-fil-A	10142 York Rd	Cockeysville	MD	21030	410-667-1994	N	N
Chick-fil-A	10300 Little Patuxent Pky	Columbia	MD	21044	410-730-9953	N	N
Chick-fil-A	1980 Rock Spring Rd.	Forest Hill	MD	21050	410-838-3333	N	N
Chick-fil-A	6709 Ritchie Hwy	Glen Burnie	MD	21061	410-590-9484	N	N
Chick-fil-A	7055 Arundel Mills Circle	Hanover	MD	21076	410-799-2812	N	N
Chick-fil-A	6 Hyland Ave.	Hunt Valley	MD	21030	410-771-1237	N	N
Chick-fil-A	1202 Martin Blvd	Middle River	MD	21220	410-686-5858	N	N
Chick-fil-A	8867 Belair Rd.	Nottingham	MD	21236	410-248-1400	N	N
Chick-fil-A	2008 E. Joppa Rd	Parkville	MD	21234	410-668-2444	N	N
Chick-fil-A	511 Gov. Ritchie Highway	Severna Park	MD	21146	410-647-6232	N	N
Chicken Rico	55 Market Place	Baltimore	MD	21202	410-244-5734	N	N
Chili's	8119 Honeygo Blvd	Baltimore	MD	21236	410-933-0089	N	N
Chili's	502 Baltimore Pike	Bel Air	MD	21014	410-638-2992	N	N
Chili's	1195 E. Pulaski Hwy	Elkton	MD	21921	410-620-3165	N	N
China East Restaurant	6230 Eastern Ave	Baltimore	MD	21224	410-633-6699	N	N
China Haste	1401 Pulaski Hwy	Edgewood	MD	21040	410-676-6668	N	N
China Wok	6372 York Rd	Towson	MD	21212	410-377-5933	N	N
Chipotle	2400 Boston St	Baltimore	MD	21224	443-478-4961	N	N
Chipotle	300 W. Pratt St	Baltimore	MD	21201	410-244-7246	N	N
Chipotle	5300 Campbell Blvd	Baltimore	MD	21236	410-933-0630	N	N
Chipotle	5 Bel Air South Pky	Bel Air	MD	21014	410-515-0547	N	N
Chipotle	564 N. Frederick Ave	Gaithersburg	MD	20877	240-632-1228	N	N
Chipotle	801 Goucher Blvd	Towson	MD	21286	410-296-1742	N	N
Chopstick Gourmet	1201 67th St	Rosedale	MD	21237	410-866-2906	N	N
Chuck Levin's Music Center	11151 Veirs Mill Rd	Wheaton	MD	20902	301-946-8808	N	N
Chutes International	33 Industrial Park Dr	Waldorf	MD	20602	800-882-4283	N	N
Ciao Bella	236 S. High St	Baltimore	MD	21202	410-685-7733	N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Cinghiale	822 Lancaster St	Baltimore	MD	21202	410-547-8282	N	N
Cinnabon	6901 Securty Square Blvd	Baltimore	MD	21244	443-316-8057	N	N
Circle K	8251 Snowden River Pky	Columbia	MD	21041	433-574-8300	N	N
Citgo	1111 Dundalk Ave	Baltimore	MD	21224	410-633-2000	N	N
Citgo	1500 Eastern Ave	Baltimore	MD	21231	410-675-1525	N	N
Citgo	1500 Russell St	Baltimore	MD	21230	410-837-2228	N	N
Citgo	2001 Orleans St	Baltimore	MD	21231	410-537-5191	N	N
Citgo	2330 Harford Rd	Baltimore	MD	21218	410-366-5250	N	N
Citgo	4428 Telegraph Rd	Elkton	MD	21921	410-620-6346	N	N
Citgo	7904 Harford Rd	Parkville	MD	21234	410-343-1950	N	N
Citgo	7546 Bellona Ave	Towson	MD	21204	410-828-4242	N	N
Citgo	832 Providence Rd	Towson	MD	21286	410-823-8395	N	N
Citgo	900 Taylor Ave	Towson	MD	21286	410-583-7942	N	N
City Café	1001 Cathedral St	Baltimore	MD	21201	410-539-4252	N	N
City of Baltimore	200 Holliday St	Baltimore	MD	21201	410-396-4080	N	N
Civic Cyclery	142 N. Bond St	Bel Air	MD	21014	443-787-4560	N	N
Claire's	676 Baltimore Pike	Bel Air	MD	21014	410-838-0016	N	N
Clampet, George W. Jr	2618 Winters Run Rd	Joppa	MD	21085		N	N
Clark Burger	5906 York Rd	Baltimore	MD	21212	410-323-2356	N	N
Claymore C. Sieck	311 E. Chase St	Baltimore	MD	21202	410-685-4660	N	N
Clean Castle Inc	9 E. Lexington St	Baltimore	MD	21202		N	N
Clean Fuels Associates	7666-A Baltimore Annapolis Blvd.	Glen Burnie	MD	21060		N	N
Clearing House	200 W. Padonia Rd	Timonium	MD	21093	410-561-4546	N	N
Coffee Coffee	5 Bel Air South Pky	Bel Air	MD	21015	410-515-2060	N	N
Coffee Land	222 N. Charles St	Baltimore	MD	21201	410-727-4007	N	N
Columbia Fleet Service Inc	PO Box 1038	Jessup	MD	20794		N	N
Control Video LLC	3500 Bladensburg Rd	Brentwood	MD	20722		N	N
Corner Bakery Café	500 E. Pratt St	Baltimore	MD	21202	443-681-1175	N	N
Corner Bakery Café	10000 Town Center Ave	Columbia	MD	21044	443-917-4042	N	N
Corner Bakery Café	823 Goucher Blvd	Towson	MD	21286	443-279-7377	N	N
Cornerstone	2175 Greenspring Dr	Timonium	MD	21093	410-561-3767	Y	N
Cort Furniture & Clearance Center	1110 N. Rolling Rd	Catonsville	MD	21228	410-719-0626	N	N
CosmoProf Beauty Supply	1531 Merritt Blvd	Dundalk	MD	21222	410-288-1430	N	N
Costas Inn	4100 North Point Blvd	Baltimore	MD	21222	410-477-1975	N	N
Costco	9919 Pulaski Hwy	Baltimore	MD	21220	410-574-7563	N	N
Costco	10925 Baltimore Ave	Beltsville	MD	20705	301-902-2640	N	N
Courtland Hearth & Hardware	6 N Bond Street	Bel Air	MD	21014	410-838-5161	N	N
Cox, Nancy Lee	4401 Roland Ave	Baltimore	MD	21210		N	N
Cozy Corner	15 W. Centre St	Baltimore	MD	21201	410-385-2202	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Cracker Barrel	1440 Handlir Dr	Bel Air	MD	21015	410-272-4778	N	N
Crate and Barrel	825 Dulaney Valley Rd	Towson	MD	21204	410-296-8282	N	N
Crazy Johns	410 E. Baltimore St	Baltimore	MD	21201	410-625-0363	N	N
Crest Lock Co.	10015 Pulaski Hwy	Middle River	MD	21220	410-256-7800	N	N
Cross Street Market	1065 S. Charles St	Baltimore	MD	21230	410-685-6169	N	N
Crown	6819 Loch Raven Blvd	Towson	MD	21286	410-821-6939	N	N
Crown Shade Company	775 Chesaco Ave	Baltimore	MD	21237		N	N
CRW Flags Inc	7306 E. Furnace Branch Rd	Glen Burnie	MD	21060	410-766-6106	N	N
Cuff-Daddy LLC	11763 Owens Glen Way	North Potomac	MD	20878	888-808-9944	N	N
Cummins Power Systems, LLC	1907 Park Dr	Glen Burnie	MD	21061	410-590-8700	N	N
Cunninghams Café	1 Olympic Pl	Towson	MD	21204	410-339-7730	N	N
Cup Love	2928 O'Donnell St	Baltimore	MD	21224	443-627-8955	N	N
Curry Printing & Copy Center	314 N. Charles St	Baltimore	MD	21201	410-685-2679	Y	N
Custom Engraving	3922 New Section Rd	Baltimore	MD	21220		N	N
Custom Sales	8332 Pulaski Hwy	Rosedale	MD	21237		N	N
CVS	503 S. Cherry Grove Ave	Annapolis	MD	21401	443-482-3981	N	N
CVS	400 E. Pratt St, Ste 105	Baltimore	MD	21202	410-685-4843	N	N
CVS	5407 Harford Rd	Baltimore	MD	21214	410-426-9855	N	N
CVS	630 Exeter St	Baltimore	MD	21202	410-962-6520	N	N
CVS	1221 Churchville Rd	Bel Air	MD	21015	410-420-8319	N	N
CVS	580 Marketplace Dr	Bel Air	MD	21014	410-638-9031	N	N
CVS	6111 Dobbin Rd	Columbia	MD	21045	410-290-1660	N	N
CVS	1013 Woodbridge Center	Edgewood	MD	21040	410-676-6100	N	N
CVS	6480 Old Waterloo Rd	Elkridge	MD	21075	410-799-0291	N	N
D & J's Café	7323 Landover Rd	Hyattsville	MD	20785		N	N
Daily Grind	1720 Thames St	Baltimore	MD	21231	410-558-0399	N	N
Dangerously Delicious Pies	2839 O'Donnell St	Baltimore	MD	21224	410-522-7437	N	N
Dangerously Delicious Pies	810 W. 36th St	Baltimore	MD	21221	410-522-7437	N	N
Daniels, Robert Gerald Jr.	3329 Rosary Ct	Abingdon	MD	21009		N	N
David and Dad's	115 N. Charles St	Baltimore	MD	21201		N	N
Davidus Cigars	1716 Liberty Rd	Eldersburg	MD	21784	443-328-6170	N	N
Davidus Cigars	9180 Baltimore National Pike	Ellicott City	MD	21042	410-480-4810	N	N
Davis, Michael Robert	1742 Lancaster St	Baltimore	MD	21231		N	N
Day's Joppa Auto Care	1014 Pulaski Hwy	Joppa	MD	21085	410-679-1818	N	N
DCC Improvements	5680 Singletree Dr	Frederick	MD	21703		N	N
Decorative Films	3909 Cornell Pl	Frederick	MD	21703	888-657-5224	N	Y
Delights By Mina	105 N. Charles St	Baltimore	MD	21201	443-653-4229	N	N
Denny's	19290 Montgomery Village Ave	Montgomery Village	MD	20886	301-987-8432	N	N
Dense Air, LLC	11317 Taneytown Pike	Emmitsburg	MD	21727		N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Destination XL	815 Goucher Blvd	Towson	MD	21286	410-823-7488	N	N
Di Pasquale's Marketplace	3700 Gough St	Baltimore	MD	21224	410-276-6787	N	N
Dick's Sporting Goods	5220 Campbell Blvd	Baltimore	MD	21236	410-933-0134	N	N
Dick's Sporting Goods	540 W. Macphail Rd	Bel Air	MD	21014	410-638-7404	N	N
Dick's Sporting Goods	118 Shawan Rd.	Cockeysville	MD	21030	410-584-9050	N	N
Dick's Sporting Goods	6221 Columbia Crossing Circle	Columbia	MD	21045	410-872-1100	N	N
Dick's Sporting Goods	1417 S. Main Chapel Way	Gambrills	MD	21054	410-721-4941	N	N
Dick's Sporting Goods	5220 Campbell Blvd.	White Marsh	MD	21236	410-933-0134	N	N
Dickey's Barbecue Pit	3468 Emmorton Rd	Abingdon	MD	21009	443-402-1277	N	N
Dinosaur Bar-B-Que	1401 Fleet St	Baltimore	MD	21231	443-708-9070	N	N
Director of Finance	200 N. Holliday St	Baltimore	MD	21202		N	N
Director of Finance	200 W. Lombard St, Ste B	Baltimore	MD	21201		N	N
Director of Finance	PO Box 17535	Baltimore	MD	21297		N	N
Dobry, Rebekah Anne	11721 Reynolds Rd	Kingsville	MD	21087		N	N
Doc's Downtown Grille	14 N. Washington St	Easton	MD	21601	410-822-7700	N	N
Dollar General	9 Aberdeen Plaza	Aberdeen	MD	21001	410-273-1536	N	N
Dollar General	2216 Hanson Rd	Edgewood	MD	21040	410-676-4332	N	N
Dollar Tree	3452 Emmorton Rd	Abingdon	MD	21009	410-569-2811	N	N
Dollar Tree	5650 Baltimore National Pike	Baltimore	MD	21228	410-744-1863	N	N
Dollar Tree	6503 Baltimore National Pike	Catonsville	MD	21228	410-719-0575	N	N
Dollar Tree	1901 Pulaski Hwy	Edgewood	MD	21040	410-676-1247	N	N
Domino's Pizza	1235 Light St	Baltimore	MD	21230	410-752-3030	N	N
Domino's Pizza	3879 E. Lombard St	Baltimore	MD	21224	410-5363-3500	N	N
Domino's Pizza	5515 Harford Rd	Baltimore	MD	21214	443-963-9930	N	N
Domino's Pizza	1812 Pulaski Hwy	Edgewood	MD	21040	410-676-3030	N	N
Domino's Pizza	7502 Connelley Dr, Ste 112	Hanover	MD	21076	410-553-0030	N	N
Don Pablo's	8161 Honeygo Blvd	White Marsh	MD	21236	410-931-7966	N	N
Donna's Café	5100 Falls Rd	Baltimore	MD	21218	410-532-7611	N	N
Dooby's	802 N. Charles St	Baltimore	MD	21201	410-609-3162	N	N
Dorman's Lighting & Design	1524 York Rd	Lutherville	MD	21093	410-252-6100	N	N
Double T Diner	543 Marketplace Dr.	Bel Air	MD	21014	410-836-5591	N	N
Double T Diner	10741 Pulaski Hwy	White Marsh	MD	21162	410-344-1020	N	N
Doudaklian Leathers, Inc	28 Wade Ct	Gaithersburg	MD	20878		N	N
DSW	3484 Emmorton Rd	Abingdon	MD	21009	410-569-3819	N	N
DSW	1238 Putty Hill Ave	Baltimore	MD	21286	410-823-6617	N	N
DSW	3501 Boston St	Baltimore	MD	21224	410-246-4867	N	N
DSW	14220 Baltimore Ave	Laurel	MD	20707	240-547-0042	N	N
DSW	1238 Putty Hill Ave	Towson	MD	21286	410-823-6617	N	N
DSW	5253 Campbell Blvd	White Marsh	MD	21236	410-648-2446	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
DuClaw	16 Bel Air South Pky	Bel Air	MD	21015	410-515-3222	N	N
Duffy's Inc	5433 Falls Rd	Sparks	MD	21152	410-771-4398	N	N
Dunbar Armored Inc	PO Box 64115	Baltimore	MD	21264		N	N
Dunkin Donuts	1 N. Charles St	Baltimore	MD	21201	410-680-6180	N	N
Dunkin Donuts	1100 Light St	Baltimore	MD	21201	410-545-0522	N	N
Dunkin Donuts	1615 Whetstone Way	Baltimore	MD	21230	443-438-7329	N	N
Dunkin Donuts	2053 E. Joppa Rd	Baltimore	MD	21234	410-882-4440	N	N
Dunkin Donuts	25 Light St	Baltimore	MD	21202	410-617-8705	N	N
Dunkin Donuts	600 Dundalk Ave	Baltimore	MD	21224	410-633-5476	N	N
Dunkin Donuts	7529 Belair Rd	Baltimore	MD	21236	410-665-0209	N	N
Dunkin Donuts	7821 Wise Ave	Baltimore	MD	21222	410-288-2844	N	N
Dunkin Donuts	7846 Eastern Ave	Baltimore	MD	21224	410-282-7048	N	N
Dunkin Donuts	840 Guilford Ave	Baltimore	MD	21202	410-332-8030	N	N
Dunkin Donuts	18 Bel Air South Pky	Bel Air	MD	21015	410-569-4205	N	N
Dunkin Donuts	2105 Calvary Rd	Bel Air	MD	21014	410-569-4205	N	N
Dunkin Donuts	2225 E. Churchville Rd	Bel Air	MD	21015	410-734-9560	N	N
Dunkin Donuts	1099 Merritt Blvd	Dundalk	MD	21222	410-288-2180	N	N
Dunkin Donuts	1928 Pulaski Hwy	Edgewood	MD	21040	410-676-1113	N	N
Dunkin Donuts	1920 Belair Rd	Fallston	MD	21047	410-877-2445	N	N
Dunkin Donuts	16220 Frederick Rd	Gaithersburg	MD	20877	301-990-9499	N	N
Dunkin Donuts	20 Montgomery Village Ave	Gaithersburg	MD	20879	301-869-3865	N	N
Dunkin Donuts	10 Fila Way	Sparks	MD	21152	410-472-9402	N	N
Dunkin Donuts	201 York Rd	Towson	MD	21204	410-821-0810	N	N
Dunkin Donuts	11450 Pulaski Hwy, Ste 8	White Marsh	MD	21162	410-335-2049	N	N
Dust 'Til Dawn Cleaning Services	PO Box 1014	Sykesville	MD	21784		N	N
Dutch Delights LLC	1000 Joppa Farm Rd	Joppa	MD	21085	410-538-4550	N	N
Dutch Family Restaurant	12613 Wisteria Dr	Germantown	MD	20874	301-515-0519	N	N
Dutch Floral Garden	515 E. Belvedere Ave	Baltimore	MD	21212	410-467-7882	N	N
Dziennik, Connie Anne	410 N. Essex Ave	Baltimore	MD	21221		N	N
E.B. Lighting & Supplies, Inc	1107 E. Baltimore St	Baltimore	MD	21202		N	N
E.H. Walker Supply	45 Derwood Cir	Rockville	MD	20850		N	N
East Coast Rigging & Contracting Co	8221 Main St	Laurel	MD	20724		N	Y
Eastern Car Wash	6828 Eastern Ave	Baltimore	MD	21224	410-633-5632	N	N
Eat Taste Love	520 Park Ave	Baltimore	MD	21201	410-302-2162	N	N
Eddie's Market	3117 St. Paul St	Baltimore	MD	21218	410-889-1558	N	N
Eddie's of Eager St	7 W. Eager St	Baltimore	MD	21201	410-727-0154	N	N
Edgewood Liquors	2200 Philadelphia Rd	Edgewood	MD	21040	410-676-4566	N	N
Edgewood Thrift Store	1955 Pulaski Hwy	Edgewood	MD	21040	410-612-9020	N	N
Edgewood Western Auto	2715 Pulaski Hwy	Edgewood	MD	21040	301-676-2332	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Edible Favors	520 Park Ave	Baltimore	MD	21201	410-387-1721	N	N
Edison Parking	100 W. Fayette St	Baltimore	MD	21201	410-659-5824	N	N
Edison Parking	545 N. High St	Baltimore	MD	21202	410-547-7109	N	N
Edorrito Asian Bistro	5203 Campbell Blvd	White Marsh	MD	21236	410-933-8888	N	N
Einstein Bros. Bagels	9114 Montgomery Village Ave	Gaithersburg	MD	20879	301-926-8509	N	N
Ejji Ramen	529 E. Belvedere Ave	Baltimore	MD	21212	410-435-8688	N	N
Ekiben	1622 Eastern Ave	Baltimore	MD	21231	410-558-1914	N	N
El Salto	8816 Waltham Woods Rd	Parkville	MD	21234	410-668-3980	N	N
Embassy Suites	222 St. Paul St	Baltimore	MD	21202	410-727-2222	N	N
EmbroidMe	2216 Commerce Rd	Forest Hill	MD	21050	443-640-6414	N	Y
Emmanuel Episcopal Church	811 Cathedral St	Baltimore	MD	21201		N	N
Encantada	800 Key Hwy	Baltimore	MD	21230	410-752-1000	N	N
Engineering Society of Baltimore	11 W. Mount Vernon Pl	Baltimore	MD	21201		N	N
Enterprise Rent-A-Car	701 Wedeman Ave	Linthicum	MD	21090		N	N
Essex Diner	15 Eastern Blvd	Essex	MD	21221	410-238-1400	N	N
Essex VFW	206 Riverside Rd	Essex	MD	21221		N	N
Event Tech Inc	7601 Brandon Woods Blvd	Baltimore	MD	21226		N	N
Evergreen Café	501 W. Cold Spring Ln	Baltimore	MD	21210	410-235-8118	N	N
Everything Warehouse	1615 Wicomico St	Baltimore	MD	21230	410-354-2333	N	N
Excel Car Care	1701 Taylor Ave	Baltimore	MD	21284	410-668-9828	N	N
ExecuCar	6900 Virginia Manor Rd, Ste 110	Beltsville	MD	20705	410-859-3427	N	N
Explorers Lounge	550 Light St	Baltimore	MD	21202	410-234-0550	N	N
Extra Space Storage	410 Constant Friendship Blvd	Abingdon	MD	21009	443-512-0807	N	N
Exxon	7 N. Philadelphia Blvd.	Aberdeen	MD	21001		N	N
Exxon	1926 West St	Annapolis	MD	21401	410-266-8227	N	N
Exxon	2069 West St	Annapolis	MD	21401		N	N
Exxon	1601 Belmont Ave	Baltimore	MD	21244	410-944-9263	N	N
Exxon	2500 N. Howard St	Baltimore	MD	21218	410-235-7391	N	N
Exxon	4434 Falls Rd	Baltimore	MD	21211	410-366-6829	N	N
Exxon	513 W. Mulberry St	Baltimore	MD	21201	410-601-3912	N	N
Exxon	6201 N. Charles St	Baltimore	MD	21212	410-377-4522	N	N
Exxon	6408 Eastern Ave	Baltimore	MD	21224	410-633-0500	N	N
Exxon	8101 Belair Rd	Baltimore	MD	21236	410-668-5760	N	N
Exxon	8605 Philadelphia Rd	Baltimore	MD	21237	410-687-3171	N	N
Exxon	1525 E. Joppa Rd	Baynesville	MD	21234	410-494-0545	N	N
Exxon	600 W. Macphail Rd	Bel Air	MD	21014	410-638-0007	N	N
Exxon	2343 W. Joppa Rd	Brooklandville	MD	21022	410-296-1072	N	N
Exxon	6037 Baltimore National Pike	Catonsville	MD	21228	410-747-5669	N	N
Exxon	11235 York Rd	Cockeysville	MD	21030	410-771-1470	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Exxon	10141 Little Patuxent Pky	Columbia	MD	21044	410-772-7877	N	N
Exxon	10611 Little Patuxent Pky	Columbia	MD	21044	410-740-9890	N	N
Exxon	7100 Minstrel Way	Columbia	MD	21045	410-381-0045	N	N
Exxon	8251 Snowden River Rd	Columbia	MD	21045	410-203-1699	N	N
Exxon	1276 MD-3	Crofton	MD	21114	443-292-8124	N	N
Exxon	1804 Edgewood Rd	Edgewood	MD	21040	410-612-9380	N	N
Exxon	10193 Baltimore National Pike	Ellicott City	MD	21042	410-750-1658	N	N
Exxon	100 Back River Neck Rd	Essex	MD	21221	410-391-3470	N	N
Exxon	7930 Washington Blvd	Jessup	MD	20794	410-799-7499	N	N
Exxon	1101 Pulaski Hwy	Joppa	MD	21085	410-676-4333	N	N
Exxon	801 Washington Blvd	Laurel	MD	20707	301-490-4188	N	N
Exxon	8850 Gorman Rd	Laurel	MD	20723	301-483-4404	N	N
Exxon	9275 All Saints Rd	Laurel	MD	20723	301-490-0110	N	N
Exxon	1420 York Rd	Lutherville	MD	21093	410-825-7100	N	N
Exxon	300 Mt Carmel Rd	Parkton	MD	21120	410-357-0811	N	N
Exxon	1803 Reisterstown Rd	Pikesville	MD	21208	410-653-1467	N	N
Exxon	201 E. Joppa Rd	Towson	MD	21286	410-583-2259	N	N
Exxon	800 Goucher Blvd	Towson	MD	21204	410-821-0190	N	N
Exxon	825 York Rd	Towson	MD	21204	410-821-8234	N	N
Exxon	8485 Honeygo Blvd	White Marsh	MD	21236	410-931-6320	N	N
F.V. Vleck Company Inc	2300 Sinclair Ln	Baltimore	MD	21213		N	N
F.W. Haxel Co	23 Fontana Ln, Ste 107	Baltimore	MD	21237		N	Y
Faber Shops	1515 N. Charles St	Baltimore	MD	21201	410-752-2586	N	N
Fair, Andrew	1707 N. Charles St, Ste 303	Baltimore	MD	21201		N	N
Falcon Fuel	11719 Old National Pike	New Market	MD	21774	301-865-5025	N	N
Fales, Sarah Rebecca	9834 Softwater Way	Columbia	MD	21046		N	N
Falkenhan's Hardware	3401 Chestnut Ave	Baltimore	MD	21211	410-235-7771	N	N
Falls Road Carry Out	4100 Falls Road	Baltimore	MD	21211	410-243-5939	N	N
Family Dollar	1829 Pulaski Hwy	Edgewood	MD	21040	410-676-8086	N	N
Famous Dave's	601 Baltimore Pike	Bel Air	MD	21014	410-638-8955	N	N
Fast Signs	1518 York Rd	Timonium	MD	21093	410-825-1212	N	N
Fast Signs White Marsh	9113 Belair Rd	Baltimore	MD	21236		N	N
Fastenal	1040 Hardees Dr, Unit G	Aberdeen	MD	21001	410-272-3558	N	N
Fastenal	10004 Pulaski Hwy	Baltimore	MD	21220	410-391-8491	N	N
Federal Parking	213 W. Fayette St	Baltimore	MD	21201	410-669-1661	N	N
FedEx Office	11 S. Charles St	Baltimore	MD	21201	410-625-5862	N	N
FedEx Office	3003 N. Charles St	Baltimore	MD	21218	410-467-2454	N	N
FedEx Office	7066 Golden Ring Rd	Baltimore	MD	21237	800-463-3339	N	N
Fedex Office	508 Baltimore Pike	Bel Air	MD	21014	410-638-5097	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
FedEx Office	10540 York Rd	Cockeysville	MD	21030	410-666-0239	N	N
FedEx Office	1439 Reisterstown Rd	Pikesville	MD	21208	410-415-6912	N	N
FedEx Office	1924 York Rd	Timonium	MD	21093	410-252-2888	N	N
FedEx Office	5272 Campbell Blvd	White Marsh	MD	21236	410-933-1900	N	N
Fells Point Films	711 S. Durham St	Baltimore	MD	21231		N	N
Ferrence, Stacey	2087 Lower Ct	Crofton	MD	21114		N	N
Fireline Corporation	4506 Hollins Ferry Rd	Baltimore	MD	21227		N	N
Fishman Flooring Solution	6301 E. Lombard St	Baltimore	MD	21224	410-633-2500	N	N
Five & Dime Alehouse	901 W. 36th St	Baltimore	MD	21211	443-835-2179	N	N
Five Below	5 Bel Air S Pky	Bel Air	MD	21015	410-569-4621	N	N
Five Guys	201 E. Pratt St	Baltimore	MD	21202	410-244-7175	N	N
Five Guys	3600 Boston St	Baltimore	MD	21224	410-522-1580	N	N
Five Guys	5272 Campbell Blvd	Baltimore	MD	21236	410-933-1017	N	N
Five Guys	696 Bel Air Rd	Bel Air	MD	21014	410-638-5230	N	N
Five Guys	8904 Waltham Woods Rd	Parkville	MD	21234	443-384-3086	N	N
Five Guys	130 Gibb St	Rockville	MD	20850	301-762-3500	N	N
Five Guys	936 York Rd	Towson	MD	21204	410-321-4963	N	N
Flaisher, Carol	6627 81st St	Cabin John	MD	20818		N	N
Flavor Cupcakery & Bakeshop	118 N. Tollgate Rd	Bel Air	MD	21014	443-371-6664	N	N
Fleet Pride	225 North Point Blvd	Baltimore	MD	21224	410-828-7900	N	N
Flowers & Fancies	11404 Conridge Dr	Owings Mills	MD	21117	410-653-0600	N	N
Flying Avocado Café	10210 S. Dolfield Rd	Owings Mills	MD	21117	443-471-2600	N	N
Flying J	221 Belle Hill Rd	Elkton	MD	21921	443-245-4229	N	N
Flying J	1 Center Dr	Northeast	MD	21901	410-287-7110	N	N
Food Lion	2458 Churchville Rd	Bel Air	MD	21015	410-399-4186	N	N
Food Lion	2250 Hanson Rd	Edgewood	MD	21040	410-671-6500	N	N
Fortunato Bros	3101 Emmorton Rd	Abingdon	MD	21009	410-569-1100	N	N
Fountain Green	101 Calvary Rd	Churchville	MD	21028	410-734-7772	N	N
Four Corners Cuisine	3714 Roland Ave	Baltimore	MD	21211		N	N
Four Seasons Hotel Baltimore	200 International Dr	Baltimore	MD	21202	410-576-5800	N	N
Fractired Prune	8705 Harford Rd	Parkville	MD	21234	410-661-9999	N	N
Francis Leo Holter	901 PULASKI HIGHWAY	Joppa	MD	21085		N	N
Franco's Italian Bistro	805 Frederick Rd	Catonsville	MD	21228	410-778-0075	N	N
Frankford Towing	6300 Belair Rd	Baltimore	MD	21206		N	N
Fred C.C. Crozier	204 Goodwood Gardens	Baltimore	MD	21210		N	N
Free State	12170 Clarksville Pike	Clarksville	MD	21029	410-531-3101	N	N
French Kitchen	20 W. Baltimore St	Baltimore	MD	21201	410-539-8400	N	N
French, Rodney G.	3416 Chesley Ave	Parkville	MD	21234		N	N
Fresh Monday's Inc	520 Park Ave	Baltimore	MD	21201	443-909-9135	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Friendly's	1407 Pulaski Hwy	Edgewood	MD	21040	410-679-0067	N	N
Fritzie's Deli & Catering	120 N. Tollgate Rd	Bel Air	MD	21014	410-638-6600	N	N
Fuji Sushi	5 Bel Air South Pky	Bel Air	MD	21014	410-569-4370	N	N
Ful Café	520 Park Ave	Baltimore	MD	21201	443-461-4385	N	N
Fussy Folks	9149 Reisterstown Rd	Owings Mills	MD	21117	410-363-2682	N	N
G&M Restaurant	804 Hammonds Ferry Rd	Linthicum Heights	MD	21090	887-554-3723	N	N
Gallery Church of Baltimore	3115 Eastern Ave	Baltimore	MD	21224		N	N
Gardiner Wolf	2400 Churchville Rd	Bel Air	MD	21015	410-879-3980	N	N
Gardiner Wolf	6415 Baltimore National Pike	Catonsville	MD	21228	410-719-6900	N	Y
Gebarowicz, Halina	6320 VICTORIOUS SONG LANE	Clarksville	MD	21029		N	N
Geller Lighting Supply, Inc	3720 Commerce Dr	Baltimore	MD	21227	410-247-3636	N	Y
General Wiping Cloth	2810 W. Saratoga St	Baltimore	MD	21223		N	N
George, Christie	1707 N. Charles St, Ste 303	Baltimore	MD	21201		N	N
Getz, Stewart H.	26 S. Main St	Bel Air	MD	21014		N	N
Giant	3299 Emmorton Rd	Abingdon	MD	21009	410-420-3160	N	N
Giant	2323 Forest Dr	Annapolis	MD	21401	410-266-9316	N	N
Giant	4624 Edmondson Ave	Baltimore	MD	21229	410-362-1371	N	N
Giant	6340 York Rd	Baltimore	MD	21212	410-377-2673	N	N
Giant	6223 Baltimore National Pike	Catonsville	MD	21228	410-788-8023	N	N
Giant	11399 York Rd	Cockeysville	MD	21030	410-785-1062	N	N
Giant	13 Lee Airpark Dr	Edgewater	MD	21037	410-956-7472	N	N
Giant	4715 Dorsey Hall Dr	Ellicott City	MD	21042	410-995-0557	NN	N
Giant	9200 Baltimore National Pike	Ellicott City	MD	21042	410-461-3120	N	N
Giant	20044 Goshen Rd	Gaithersburg	MD	20879	301-990-0322	N	N
Giant	9934 Reisterstown Rd	Owings Mills	MD	21117	410-356-6280	N	N
Giant	8100 Loch Raven Blvd	Towson	MD	21286	410-828-0006	N	N
Gilchrist, James R.	120 Hutton St	Gaithersburg	MD	20877		N	N
Gill, Deborah Michele	18 Silverton Ct	Cockeysville	MD	21030		N	N
Gina's Café	10 N. Calvert St	Baltimore	MD	21202	410-685-5985	N	N
Gino's	8600 LaSalle Rd	Towson	MD	21286	410-583-0000	N	N
Giorgi, Melina	728 Pacific St	Baltimore	MD	21211		N	N
Giovanni	2101 Pulaski Hwy	Edgewood	MD	21040	410-676-8100	N	N
Giron's Limo Service, Inc	2308 Spencerville Rd	Spencerville	MD	20868		N	N
Glass Genie	1002 Pulaski Hwy	Joppa	MD	21085	443-986-1000	N	N
Golden West Café	1105 W. 36th St	Baltimore	MD	21211	410-889-8891	N	N
Goodwill	7351 Assateague Dr	Jessup	MD	20794	443-755-1486	N	N
Goodyear Auto Service	3004 Emmorton Rd	Abingdon	MD	21009	410-569-8702	N	N
Gordon Biersch Brewery	1000 Landcaster St	Baltimore	MD	21202	719-247-7703	N	N
Goya Contemporary LLC	3000 Chestnut Ave	Baltimore	MD	21211		N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Grainger	2100 Haines St	Baltimore	MD	21230	410-234-0184	N	N
Grainger	8820 Citation Rd	Baltimore	MD	21221	410-391-9000	N	N
Graul's	607 Taylor Ave	Annapolis	MD	21401	410-269-5103	N	N
Graul's	7713 Bellona Ave	Baltimore	MD	21204	410-823-6077	N	N
Graul's	12218 Tullamore Rd	Lutherville	MD	21093	410-308-2100	N	N
Graul's	220 Mount Carmel Rd	Parkton	MD	21120	410-329-6221	N	N
Graul's	12200 Tullamore Rd	Timonium	MD	21093	410-308-2100	N	N
Great Finds & Design	1924 Greenspring Dr	Timonium	MD	21093	410-561-9413	N	N
Greatest American Hot Dogs	7206 Muncaster Mill Rd	Derwood	MD	20855	800-570-4243	N	N
Greenspring Carpet Source	2147 Greenspring Dr	Lutherville	MD	21093	410-561-9200	N	N
Greenstreet Growers	PO Box 410	Tracys Landing	MD	20779		N	N
Gulf	4501 Falls Rd	Baltimore	MD	21209	410-662-7175	N	N
Gulf	7210 York Rd	Baltimore	MD	21212	410-337-7338	N	N
Gunther & Co	3650 Toone St	Baltimore	MD	21224		N	N
Gus's Pizza & Grill	1928 Pulaski Hwy	Edgewood	MD	21040	410-676-0060	N	N
H & H Outdoors	424 N. Eutaw St	Baltimore	MD	21201	410-752-2580	N	N
H.C. Walterhoefer	2331 Washington Blvd	Baltimore	MD	21230	410-368-5070	N	N
H&M	301 Light St	Baltimore	MD	21202	855-466-7467	N	N
H&M	825 Dulaney Valley Rd	Towson	MD	21204	855-466-7467	N	N
Hailu Transportation	8011 CARADOC DRIVE	Rosedale	MD	21237		N	N
Half Pints Sport Pub & Grill	1204 Agora Dr	Bel Air	MD	21014	410-420-9200	N	N
Hall, Ridgley Kim	528 Sewford Pl	Baltimore	MD	21217		N	N
Hamilton Tavern	5517 Harford Rd	Baltimore	MD	21214	410-426-1930	N	N
Hampton Inn & Suites	Po Box 1200	Edgewood	MD	21040		N	N
Harbor Carry Out	413 E. Baltimore St	Baltimore	MD	21202	410-385-0125	N	N
Harbor Court Garage	30 E. Lee St	Baltimore	MD	1202	410-332-0417	N	N
Harbor East Parcel D Residential	650 S. Exeter St, Ste 200	Baltimore	MD	21202		N	N
Harbor Freight Tools	1901 Pulaski Hwy, Unit C	Edgewood	MD	21040	410-671-7192	N	N
Harbor Freight Tools	8884 Waltham Woods Rd	Parkville	MD	21234	410-663-6186	N	N
Harbour Sign & Graphics	5612 Erdman Ave	Baltimore	MD	21205		N	N
Harford Alarm Company	202 E. Broadyway	Bel Air	MD	21014		N	Y
Harford County Maryland	220 S. Main St	Bel Air	MD	21014		N	N
Harford Reprigeration Company	P.O. Box 70030	Baltimore	MD	21237		N	N
Harley-Davidson of Baltimore	8845 Pulaski Hwy	Baltimore	MD	21237	410-238-2003	N	N
Harris Teeter	1801 Whetstone Way	Baltimore	MD	21230	410-528-8484	N	N
Harris Teeter	3799 Boston St	Baltimore	MD	21224	410-522-0270	N	N
Harvey Salt Co	1325 Mohrs Ln	Baltimore	MD	21220	410-391-9100	N	Y
Hatter Consulting	801 Key Hwy	Baltimore	MD	21230		N	N
Heidi's Brooklyn Deli	3-5 N. Eutaw St	Baltimore	MD	21201	410-727-1237	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Hereford Volunteer Fire Co	510 Monton Rd	Monkton	MD	21111		N	N
Hess	1801 N. Charles St	Baltimore	MD	21201	410-727-0199	N	N
Hess	2101 Harford Rd	Baltimore	MD	21218	410-342-2000	N	N
Hess	9715 York Rd	Cockeysville	MD	21030	410-667-9322	N	N
Hess	1613 E. Joppa Rd	Towson	MD	21286	410-823-5757	N	N
Hibachi Express	3709 Pulaski Hwy	Abingdon	MD	21009	410-676-2427	N	N
Hidden Hills Hauling, LLC	5926 Glen Falls Rd	Reisterstown	MD	21136		N	N
High's	708 Lisbon Center Dr	Woodbine	MD	21797	410-489-2401	N	N
Highs	4 Bel Air South Pky	Bel Air	MD	21014	410-569-8752	N	N
Highs	3095 Rogers Ave	Ellicott City	MD	21043	410-313-8094	N	N
Highs	3155 Biggs Hwy	North East	MD	21901	410-287-3548	N	N
Highs	9414 Scott Moore Way	Perry Hall	MD	21128	410-248-1230	N	N
Highs	12780 Frederick Rd	West Friendship	MD	21794	410-489-7343	N	N
Hilltop Carryout	600 E. Fort Ave	Baltimore	MD	21230	410-752-1971	N	N
Hilltop Pizza & Subs	1709 Edgewood Rd	Edgewood	MD	21040	410-676-8444	N	N
Hilo Poke and Sushi	301 W. 29th St	Baltimore	MD	21211	443-681-1910	N	N
Hilti Inc.	8302 Pulaski Hwy	Rosedale	MD	21237	800-879-8000	N	N
Hobby Lobby	9031 Snowden Square Dr	Columbia	MD	21046	410-290-0845	N	N
Hodge's Hardware	1517 S. Philadelphia Blvd	Aberdeen	MD	21001	410-273-6338	N	N
Holecheck, Jennifer L.	452 Foreland Garth Rd	Abingdon	MD	21009		N	N
Holy Frijoles	908 W. 36th St	Baltimore	MD	21211	410-235-2326	N	N
Home2 Suites	8 E. Pleasant St	Baltimore	MD	21202	410-576-1200	N	N
HomeGoods	3462 Emmorton Rd	Abingdon	MD	21009	410-569-1120	N	N
HomeGoods	9041 Snowden River Pky	Columbia	MD	21046	443-285-0260	N	N
HomeGoods	803 Goucher Blvd	Towson	MD	21286	410-828-3903	N	N
Homeslyce	336 N. Charles St	Baltimore	MD	21201	443-501-4000	N	N
Homeslyce	900 Kenwood Ave	Baltimore	MD	21224	443-501-4000	N	N
Horne, Wesley Philip	6711 Conway Ave	Takoma Park	MD	20912		N	N
Hotel Monoco Baltimore	2 N. Charles St	Baltimore	MD	21201	443-692-6170	N	N
Howard Uniform Company	1915 Annapolis Rd	Baltimore	MD	21230	410-727-3086	N	Y
Howard, Kathrine V.	2527 Madison Ave	Baltimore	MD	21217		N	N
Howard's Gourmet Deli	701 N. Howard St	Baltimore	MD	21201	410-523-0005	N	N
Hudson, Noelle Renee	2600 Winters Run Rd	Joppa	MD	21085		N	N
Humidour On The Hill	2 Sherwood Rd	Cockeysville	MD	21030	410-666-3212	N	N
Hunan Express	9134 Rothbury Dr	Montgomery Village	MD	20886	301-926-4771	N	N
Hunan Manor	709 Deepage Dr	Columbia	MD	21045	410-381-1134	N	N
Hunter Douglas	1 Hunter Douglas Dr SE	Cumberland	MD	21502	301-722-7700	N	N
Hybdzinski, Joseph T	4623 Greencove Cir	Baltimore	MD	21219		N	N
Iggies	8181 N. Calvert St	Baltimore	MD	21202	410-528-0818	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
IHOP	1804 Pulaski Hwy	Edgewood	MD	21040	410-676-0404	N	N
Ikea	4701 N. Charles St	Baltimore	MD	21210	410-532-3036	N	N
Ikea	8352 Honeygo Blvd	Baltimore	MD	21236	888-888-4532	N	N
Il Basilico	49 W. Aylesbury Rd	Lutherville	MD	21093	410-453-6603	N	N
India Garden	5 Bel Air South Pky	Bel Air	MD	21015	443-456-3282	N	N
Indochine	1015 N. Charles St	Baltimore	MD	21201	410-539-4636	N	N
Industrial Container Services	1440 Chesapeake Ave	Baltimore	MD	21226	410-355-3111	N	N
Interpark, Inc.	221 W. Lombard St	Baltimore	MD	21201	312-935-2800	N	N
Iron Rooster	3721 Boston St	Baltimore	MD	21224	410-726-2100	N	N
Isabella's	221 S. High St	Baltimore	MD	21202	410-962-8888	N	N
Island Spice	2120 Emmorton Park Rd	Edgewood	MD	21040	410-612-9977	N	N
J. Crew	120 International Dr	Baltimore	MD	21202	410-637-8231	N	N
J. Crew	825 Dulaney Valley Rd	Towson	MD	21204	410-321-6589	N	N
J&K Automotive	1100 North Point Rd	Dundalk	MD	21222	410-288-2886	N	N
Jacks Small Engines	1745 W. Jarrettsville Rd	Jarrettsville	MD	21084	410-557-6792	N	N
Jaguar Land Rover	10260 York Rd	Cockeysville	MD	21030		N	N
Jake's NY Deli	401 Washington Ave	Towson	MD	21204	410-296-1118	N	N
James Joyce Irish Pub	616 President St	Baltimore	MD	21202	410-727-5107	N	N
Jans & Charles Pizza	222 N. Charles St	Baltimore	MD	2120	443-839-6555	N	N
Jarrettsville Petroleum	4545 Norrisville Rd	White Hall	MD	21161	800-248-2880	N	N
Jason's Deli	8874 McGaw Rd	Columbia	MD	21045	410-309-5980	N	Y
Jason's Deli	2159 York Rd	Lutherville	MD	21093	410-560-4975	N	Y
Java Joes	8 E. Baltimore St	Baltimore	MD	21201	410-727-6648	N	N
JC Discount Tires	2102 Pulaski Hwy	Edgewood	MD	21040	410-676-5020	N	N
JCPenney	3411 Merchant Blvd	Abingdon	MD	21009	443-409-3360	N	N
JCPenney	1695 Annapolis Mall	Annapolis	MD	21401	410-224-6500	N	N
JCPenney	7777 Eastpoint Mall	Baltimore	MD	21224	410-288-5800	N	N
JCPenney	8200 Perry Hall Blvd.	Baltimore	MD	21236	410-931-7550	N	N
JCPenney	10300 Little Patuxent Pkwy	Columbia	MD	21044	410-715-8700	N	N
JCPenney	7900 Ritchie Hwy	Glen Burnie	MD	21061	410-760-7724	N	N
JD's Smokehouse	2235 Churchville Rd	Bel Air	MD	21014	410-734-7900	N	N
Jersey Mike's Subs	249 Kentlands Blvd	Gaithersburg	MD	20878	301-977-4842	N	N
Jersey Mike's Subs	1942 York Rd	Timonium	MD	21093	410-252-6510	N	N
Jiffy Lube	106 N. Tollgate Rd	Bel Air	MD	21014	410-838-4525	N	N
Jiffy Lube	1812 Pulaski Hwy	Edgewood	MD	21040	410-676-8404	N	N
Jiffy Mart	3137 Baltimore Blvd	Finksburg	MD	21048	410-833-1875	N	N
Jiffy Mart	74 W. Main St	Westminster	MD	21157	410-876-9977	N	N
Jimmy Johns	1723 Whetstone Way	Baltimore	MD	21230	410-685-1999	N	N
Jimmy Johns	3735 Boston St	Baltimore	MD	21224	4110-522-2233	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Jimmy Johns	3454 Emmorton Rd	Edgewood	MD	21040	443-512-8389	N	N
JJ Cummings Floral Co	500 Light St	Baltimore	MD	21202	410-664-1100	N	N
Jo-Ann Fabric	615 Bel Air Rd, Ste F	Bel Air	MD	21014	410-420-1755	N	N
Jo-Ann Fabric	10377 Reisterstown Rd	Owings Mills	MD	21117	410-356-0037	N	N
Jo-Ann Fabric	1591 Joppa Rd	Parkville	MD	21234	410-661-8455	N	N
Jo-Ann Fabric	20 Englar Rd	Westminster	MD	21157	410-848-1099	N	N
Joe Benny's	313 S. High St	Baltimore	MD	21202	443-835-4866	N	N
Johnny's Restaurant	4800 Roland Ave	Baltimore	MD	21210	410-773-0777	N	N
Johnson, Jeffrey Lee	208 Orchard Rd	Riva	MD	21140		N	N
Johnson, Michael D.	5929 Western Park Dr	Baltimore	MD	21209		N	N
Jones Family Farm	2100 Philadelphia Rd	Edgewood	MD	21040	410-676-3709	N	N
Joppa Detailing	514 Pulaski Hwy	Joppa	MD	21085		N	N
Joppa Magnolia Fire Dept	1403 Old Mountain Rd	Joppa	MD	21085		N	N
Jos. A. Bank	2120 Blue Spruce Dr	Bel Air	MD	21015	410-569-5713	N	N
Judge, Terrence	4319 Chestnut St	Bethesda	MD	20814		N	N
Kabob Stop	5719 Falls Rd	Baltimore	MD	21209	410-323-6060	N	N
Kahan, Elliott	724 S Wolfe St	Baltimore	MD	21231		N	N
Katzen Eye Group	1209 York Rd, Ste 200	Lutherville	MD	21093		N	N
Kayfield Automotive Paint	1304 Governor Ct, Ste 103	Abingdon	MD	21009	888-638-2123	N	N
Keely, Annabel	200 Goodwood Gardens	Baltimore	MD	21210		N	N
Kent Lounge	506 York Rd	Towson	MD	21204	410-825-2650	N	N
Kern Farm LLC	2500 Winters Run Rd	Joppa	MD	21085		N	N
KFC	406 Constant Friendship Blvd	Abingdon	MD	21009	410-569-1949	N	N
KFC	130 Baltimore Pike	Bel Air	MD	21014	410-838-1455	N	N
KFC	2000 Pulaski Hwy, Ste A	Edgewood	MD	21040	410-676-8242	N	N
KFC	4394 Montgomery Rd	Ellicott City	MD	21042	410-465-2098	N	N
KFC	9114 Belair Rd	White Marsh	MD	21236	410-256-8460	N	N
KFC	1009 Beards Hill Rd	Aberdeen	MD	21001	410-272-6926	N	N
Kilpe, Kristina	1339 Streaker Rd	Sykesville	MD	21784		N	N
Kings Garden Café	218 N. Charles St	Baltimore	MD	21201	410-576-8400	N	N
Kisling's Tavern	2100 Fleet St	Baltimore	MD	21231	410-327-5477	N	N
Kismets	8207 Maxine Cir	Baltimore	MD	21208	410-598-9993	N	N
Kmart	209 Kentlands Blvd	Gaithersburg	MD	20878	301-208-9091	N	N
Knee, Lisa C.	218 Riverside Rd.	Essex	MD	21221		N	N
Knight Laundromat	6400 Frankford Ave	Baltimore	MD	21206	410-85-0558	N	N
Knun Nine Thai	804 N. Charles St	Baltimore	MD	21202	443-835-2319	N	N
Kobe Steak House	8165 Honeygo Blvd	White Marsh	MD	21236	410-931-8900	N	N
Kohl's	1324 Londontown Blvd	Eldersburg	MD	21784	410-549-7707	N	N
Kohn Creative	83 E. Main St	Westminster	MD	21157		N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Kona Grill	1 E. Pratt St	Baltimore	MD	21202	410-244-8994	N	N
Kona-Ice of Belair	4516 Oak Ridge Dr	Street	MD	21154		N	N
Kreative Kitchen	1000 Joppa Farm Rd	Joppa	MD	21085	410-456-8982	N	N
Krinitskiy, Arkadiy	533 Old Town Mall	Baltimore	MD	21202		N	N
Krueger, Carl Ernest	55 Wiltshire Rd	Essex	MD	21221		N	N
Krueger, Charlotte V.	55 Wiltshire Rd	Baltimore	MD	21221		N	N
Kumari Restaurant & Bar	911 N Charles St	Baltimore	MD	21201	410-547-1600	N	N
Kuta, John F. Jr.	1002 Rayner Ln	Joppa	MD	21085		N	N
La Cakerie	11 W. Allegheny Ave	Towson	MD	21204	443-275-4050	N	N
La Quinta In & Suites	PO Box 1007	Edgewood	MD	21040		N	N
La Scala Ristorante Italiano	1012 Eastern Ave	Baltimore	MD	21202	410-783-9209	N	N
La Tolteca	2324 Boston St	Baltimore	MD	21224	410-617-0959	N	N
La Tolteca	2350 E. Churchville Rd	Bel Air	MD	21015	410-734-0616	N	N
La Tolteca	300 Baltimore Pike	Bel Air	MD	1014	410-588-5975	N	N
La Tolteca	1422 Mountain Rd	Joppa	MD	21085	410-612-0201	N	N
Landmark Parking, Inc.	33 S. Gay St	Baltimore	MD	21202	410-837-5600	N	N
Larry Bec Co	7120 Ambassador Rd	Windsor Mill	MD	21244	410-265-7200	N	N
Last Call	7000 Arundel Mills Cir	Hanover	MD	21076	410-379-0159	N	N
Laytonsville Service Center	21625 Laytonsville Rd	Gaithersburg	MD	20882	301-869-8038	Y	N
LAZ Parking	100 S. Charles St	Baltimore	MD	21202	410-625-2385	N	N
LAZ Parking	300 E. Lombard St	Baltimore	MD	21202	410-244-8825	N	N
LAZ Parking	300 Light St	Baltimore	MD	21206	410-244-8825	N	N
Lebanese Taverna	719 S. President St	Baltimore	MD	21202	410-244-5533	N	N
Ledo Pizza	3105 St. Paul St	Baltimore	MD	21218	443-835-2172	N	N
Ledo Pizza	5350 Campbell Blvd	White Marsh	MD	21236	410-931-5336	N	N
Lee Carrick Professionals Services	1 Churchberry Ct	Reisterstown	MD	21136		N	N
Lee Dopkin Baltimore	2100 W. Cold Spring Ln	Baltimore	MD	21209	410-466-3500	N	N
Legall, Taylor Ann	8045 Winding Wood Rd, Apt 13	Glen Burnie	MD	21061		N	N
Leinekugel's Beer Garden	34 Market Place	Baltimore	MD	21202	443-208-3316	N	N
Lemon N Ginger Asian Grille	3491 Merchant Blvd, Ste 100	Abingdon	MD	21009	410-569-6688	N	N
Lenny's Deli	1150 E. Lombard St	Baltimore	MD	21202	410-327-1177	N	N
Liberatore's Ristorante	562 Baltimore Pike	Bel Air	MD	21014	410-838-9100	N	N
Light Street Café	1121 Light St	Baltimore	MD	21230	443-682-8246	N	N
Linden Deli	890 Linden Ave	Baltimore	MD	21201	410-669-2820	N	N
Liquid Earth	1626 Aliceanna St	Baltimore	MD	21231	410-276-6606	N	N
Little Havana	1325 Key Hwy	Baltimore	MD	21230	410-837-9903	N	N
Loch Bar	280 International Dr	Baltimore	MD	21202	443-961-8949	N	N
Locke, Michael Lee Jr.	1311 Clipper Heights Ave	Baltimore	MD	21211		N	N
Loft	3473 Merchant Blvd	Abingdon	MD	21009	443-512-8247	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Loft	8153 Honeygo Blvd	Baltimore	MD	21236	410-931-0433	N	N
Lombardi, Thomas	24 Bernadotte Ct	Baltimore	MD	21234		N	N
LongHorn Steakhouse	8655 Pulaski Hwy	Rosedale	MD	21237	410-238-6500	N	N
Lonsdale & Holtzman Sales Inc	6851 Moravia Park Dr	Baltimore	MD	21237		N	N
Looney's Pub	2900 O'Donnell St	Baltimore	MD	21224	410-675-9235	N	N
Looney's Pub	312 S. Main St	Bel Air	MD	21014	410-803-7080	N	N
Lord & Taylor	1600 Annapolis Mall	Annapolis	MD	21401	410-897-4865	N	N
Lord & Taylor	10300 Little Patuxent Pky	Columbia	MD	21044	410-997-7518	N	N
Lord Baltimore Hotel	20 W. Baltimore St	Baltimore	MD	21201		N	Y
Lowe's Home Centers	414 Constant Friendship Blvd	Abingdon	MD	21009	443-456-7080	N	N
Lowe's Home Centers	5300 Campbell Blvd	Baltimore	MD	21236	410-931-2233	N	N
Lowe's Home Centers	5900 Baltimore National Pike	Baltimore	MD	21228	410-869-3140	N	N
Lowe's Home Centers	8281 Gateway Overlook Dr	Elkridge	MD	21075	443-896-0970	N	N
Lowe's Home Centers	1400 Taylor Ave	Parkville	MD	21234	410-372-5274	N	N
Lowe's Home Centers	415 George Clauss Blvd	Severn	MD	21144	443-883-4135	N	N
Lowe's Home Centers	19 Texas Station Ct	Timonium	MD	21093	410-683-8500	N	N
Lucky Dragon	1221 Eastern Blvd	Essex	MD	21221	410-391-3337	N	N
Lumbini	322 N. Charles St	Baltimore	MD	21201	410-244-5556	N	N
M.D.N. Unlimited LLC	3703 Decatur Ave	Kensington	MD	20895		N	N
M'Jourdelle	617 York Rd	Towson	MD	21204		N	N
Mac Cosmetics	618 S. Exeter St	Baltimore	MD	21202	410-244-8016	N	N
Mac Cosmetics	825 Dulaney Valley Rd	Towson	MD	21204	410-769-8440	N	N
Macale, Oliver	307 Loganwood Ct	Joppa	MD	21085		N	N
Macy's	6901 Security Blvd	Baltimore	MD	21244	410-944-8040	N	N
Macy's	8200 Perry Hall Blvd	Baltimore	MD	21236	410-931-2000	N	N
Macy's	696 Bel Air Rd	Bel Air	MD	21014	410-879-9801	N	N
Macy's	10300 Little Patuxent Pkwy	Columbia	MD	21044	410-997-3000	N	N
Macy's	7900 Ritchie Hwy	Glen Burnie	MD	21061	410-766-2055	N	N
Macy's	10300 Mill Run Cir.	Owings Mills	MD	21117	410-363-7700	N	N
Macy's	813 Dulaney Valley Rd	Towson	MD	21204	410-337-3600	N	N
Madewell	811 Aliceanna St	Baltimore	MD	21202	410-244-0378	N	N
Maestro's Café	5 E. Centre St	Baltimore	MD	21202	410-659-8202	N	N
Magar, Prakash Rana	301 Loganwood Ct	Joppa	MD	21085		N	N
Magerk's Pub & Grill	1061 S. Charles St	Baltimore	MD	21230	410-576-9230	N	N
MaGerk's Pub & Grill	120 S. Bond St	Bel Air	MD	21014	410-638-7701	N	N
Magnolia Audio & Video	8251 Gateway Overlook Dr	Elkridge	MD	21075	410-872-4621	N	N
Main Street Cigar	2217 E. Churchville Rd	Bel Air	MD	21015	410-734-4494	N	N
Main Street Oyster House	119 S. Main St	Bel Air	MD	21014	443-71-7993	N	N
Maisys	313 N. Charles St	Baltimore	MD	21202	443-220-0150	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Mamie's Café	911 W. 36th St	Baltimore	MD	21211	410-366-2996	N	N
Mamma Lucia	1991 E. Joppa Rd	Baltimore	MD	21234	410-665-5900	N	N
Mamma Roma	8743 Piney Orchard Pky	Odenton	MD	21113	410-695-0247	N	N
Mandarin Express	825 Dulaney Valley Rd	Towson	MD	21204	410-769-8888	N	N
Manor View Farms Inc	15601 Manor Rd	Monkton	MD	21111		N	N
Maria's of Carney	9528 Ridgely Ave	Parkville	MD	21234	410-661-8515	N	N
Marianna Sandwich Co.	200 St. Paul Pl	Baltimore	MD	21202	410-547-2400	N	N
Mark Downs	10912 York Rd	Cockeysville	MD	21030	410-771-6800	N	N
Mars	1401 Pulaski Hwy	Baltimore	MD	21040	410-679-3073	N	N
Marshalls	600 E. Pratt St	Baltimore	MD	21202	410-685-3983	N	N
Marshalls	6700 Reisterstown Rd	Baltimore	MD	21215	410-358-7556	N	N
Marshalls	5840 Baltimore National Pike	Catonsville	MD	21228	443-612-9245	N	N
Marshalls	9031 Snowden River Pky	Columbia	MD	21046	410-312-4809	N	N
Marshalls	1238 Putty Hill Ave	Towson	MD	21204	410-825-0350	N	N
Martin's	1320 Londontown Blvd	Eldersburg	MD	21784	410-552-5107	N	N
Maryland Family Care Inc	1734 York Rd	Lutherville	MD	21093		N	N
Maryland Flower & Foliage	10403 Vincent Farm Ln	White Marsh	MD	21162		N	N
Maryland Historical Society	201 W. Monument St	Baltimore	MD	21201		N	N
Maryland Jockey Club of Baltimore	5201 Park Heights Ave	Baltimore	MD	21215		N	N
Maryland Oil Co.	8101 Rosebank Ave	Baltimore	MD	21222		N	N
Maryland Portable Restrooms	10515 Harford Rd	Glen Arm	MD	21057		N	N
Maryland Pressure Washing LLC	508 Newberry Ct	Joppa	MD	21085		N	N
Maryland Science Center	601 Light St	Baltimore	MD	21230		N	N
Maryland Stadium Authority	333 W. Camden St, Ste 500	Baltimore	MD	21201		N	N
Maryland Transit Administration	6 St. Paul St	Baltimore	MD	21202		N	N
Maryland Transportation Authority	303 Authority Dr	Dundalk	MD	21222	410-537-1000	N	N
Maselka, Kevin	2712 Owens Rd	Brookville	MD	20833		N	N
Master Security	10946 Beaver Dam Rd	Hunt Valley	MD	21030		N	N
Matsuri	1105 S. Charles St	Baltimore	MD	21230	410-752-8561	Y	N
Matthew's Pizza	3131 Eastern Ave	Baltimore	MD	21224	410-276-8755	N	N
Maurice Electrical	1809 Fashion Ct, Ste 105	Joppa	MD	21085	410-671-6924	N	N
Maurice Electrical Supply	PO Box 759202	Baltimore	MD	21275		N	N
Max's Taphouse	737 S. Broadway	Baltimore	MD	21231	410-675-6297	N	N
McCarthy, Cassandra	3504 Fait Ave	Baltimore	MD	21224		N	N
McCormick Paint Works	418 W. Franklin St	Baltimore	MD	21201	410-728-6692	N	N
McDaniel, Lisa	220 Riverside Rd	Baltimore	MD	21221		N	N
McDonald's	2130 Generals Highway	Annapolis	MD	21401	410-573-4807	N	N
McDonald's	1011 N. Rolling Road	Baltimore	MD	21228	410-884-5351	N	N
McDonald's	1020 N. Point Blvd.	Baltimore	MD	21224	410-282-1501	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
McDonald's	25 N. Howard St.	Baltimore	MD	21201	410-866-3005	N	N
McDonald's	2840 Greenmount Ave	Baltimore	MD	21218	410-243-3969	N	N
McDonald's	3249 Frederick Ave	Baltimore	MD	21229	410-945-8180	N	N
McDonald's	3423 Eastern Ave.	Baltimore	MD	21220	410-335-1177	N	N
McDonald's	37 Harford Rd.	Baltimore	MD	21214	410-866-3005	N	N
McDonald's	3920 Falls Rd	Baltimore	MD	21211	410-662-9337	N	N
McDonald's	7309 McClean Blvd	Baltimore	MD	21234	410-882-9144	N	N
McDonald's	1906 Emmorton Rd	Bel Air	MD	1014	410-569-0629	N	N
McDonald's	8211 Snowden River Pkwy	Columbia	MD	21045	410-750-7975	N	N
McDonald's	2201 Pulaski Hwy	Edgewood	MD	21040	410-676-2360	N	N
McDonald's	19388 Montgomery Village Ave	Gaithersburg	MD	20879	301-987-8702	N	N
McDonald's	934 York Rd	Towson	MD	21204	410-824-6760	N	N
McDonald's	5302 Campbell Blvd	White Marsh	MD	21236	410-931-1504	N	N
McDonald's	8483 Cordon Way	White Marsh	MD	21162	410-931-3821	N	N
MD Police Supply	7028 Golden Ring Rd	Baltimore	MD	21237		Y	N
Medieval Times Maryland	7000 Arundel Mills Cir	Hanover	MD	21076		N	N
Mekong Delta Café	222 N. Charles St	Baltimore	MD	21201	443-955-1100	N	N
Melnick, Amy	711 Priestford Rd	Churchville	MD	21028		N	N
Menchie's Frozen Yogurt	3473 Merchant Blvd	Abingdon	MD	21009	410-569-5080	N	N
Mercedes-Benz	6631 Baltimore National Pike	Catonsville	MD	21228	410-788-7744	N	N
Mercy Medical Center	345 St. Paul Pl	Baltimore	MD	21202	410-332-9000	N	N
Mercy Personal Physicians at Lutherville	1734 York Rd	Lutherville	MD	21093	410-252-2273	N	N
Merritt Properties	2066 Lord Baltimore Dr	Baltimore	MD	21244		N	N
Metropolitan	902 S. Charles St	Baltimore	MD	21230	410-234-0235	N	N
Meyer Seed Company of Baltimore	600 S. Caroline St	Baltimore	MD	21231	410-342-4224	N	N
Meyers, Laurie	1903 N. Fountain Green Rd	Bel Air	MD	21015		N	N
Mi and Yu Noodle Bar	520 Park Ave	Baltimore	MD	21201	410-601-3963	N	N
Mica Store	1200 Mt Royal Ave	Baltimore	MD	21217	410-225-2276	N	N
Michael George AHL	PO Box 352	Charlestown	MD	21914		N	N
Michael Kors	7000 Arundel Mills Cir	Hanover	MD	21076	410-379-2467	N	N
Michael Kors	825 Dulaney Valley Rd	Towson	MD	21204	410-583-2338	N	N
Michael's	3669 Boston St	Baltimore	MD	21224	410-276-1380	N	N
Michael's	5212 Campbell Blvd	Baltimore	MD	21236	410-933-8443	N	N
Michael's	640 Marketplace Dr	Bel Air	MD	21014	410-420-2533	N	N
Michael's	4360 Montgomery Rd	Ellicott City	MD	21043	410-480-8140	N	N
Michael's	16 Mountain Rd	Glen Burnie	MD	21060	410-766-0720	N	N
Michael's	30 W. Ridgely Rd	Lutherville	MD	21093	443-279-0790	N	N
Michael's	1238 Putty Hill Ave	Towson	MD	21286	410-823-6400	N	N
Michael's	402 Englar Rd	Westminster	MD	21157	410-871-0921	N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Michael's Pizza	16952 York Rd	Monkton	MD	21111	410-357-8333	N	N
Michaelangelo's Pizza	235 W. Read St	Baltimore	MD	21201	410-462-3662	N	N
Mick O'Shea's Pub	328 N. Charles St	Baltimore	MD	21201	410-539-7504	N	N
Micro Center	1957 E. Joppa Rd	Baltimore	MD	21234	410-513-0590	N	N
Milan, Lorenzo	18831 FORESTON RD.	Hampstead	MD	21074		N	N
Miles Electric Co	7210A Rutherford Rd	Baltimore	MD	21244		N	N
Miller, Stacey Lynn	3321 Oak St	Manchester	MD	21102		N	N
Minato Sushi Bar	1013 N. Charles St	Baltimore	MD	20201	410-332-0332	N	N
Minuteman Press	3320 O'Donnell St	Baltimore	MD	21224	410-558-1170	N	N
Minuteman Press	201 Philadelphia Rd	Rosedale	MD	21237	410-574-2668	N	N
Mirrors & More	1244 Ritchie Hwy, Ste 17	Arnold	MD	21012		N	N
Miss Shirley's Café	513 W. Cold Spring Ln	Baltimore	MD	21210	410-889-5272	N	N
Miss Shirley's Café	750 E. Pratt St	Baltimore	MD	21202	410-528-5373	N	N
Mission BBQ	3701 Boston St	Baltimore	MD	21224	443-955-6807	N	N
Mission BBQ	6270 Columbia Crossing Cir	Columbia	MD	21045	443-832-6180	N	N
Mission BBQ	7748 Governor Ritchie Hwy	Glen Burnie	MD	21060	410-773-9888	N	N
Mission BBQ	4132 E. Joppa Rd	White Marsh	MD	21236	443-219-4660	N	N
MJZ Quality Restaurant Equipment	3801 Fleet St	Baltimore	MD	21224	410-276-5572	N	N
Mobil	6511 York Rd	Baltimore	MD	21212	410-377-6825	N	N
Mobil	11416 York Rd	Cockeysville	MD	21030	410-771-9662	N	N
Mobil	4398 Montgomery Rd	Ellicott City	MD	21043		N	N
Mobil	7200 Ritchie Hwy	Glen Burnie	MD	21061	410-760-7222	N	N
Mobil	1509 Reisterstown Rd	Pikesville	MD	21208	410-484-7816	N	N
Modern Cook Shop	901 S. Wolfe St	Baltimore	MD	21231	443-627-8033	N	N
Mom's Organiz Market	711 W. 40th St	Baltimore	MD	21211	667-219-2500	N	N
Monica Moore Erdle	3900 Sundown Rd	Gaithersburg	MD	20882		N	N
Morabito Consultants Inc.	952 Ridgebrook Rd, Ste 1700	Sparks	MD	21152		N	N
Motherhood	8010 Honeygo Blvd	White Marsh	MD	21236	410-931-2039	N	N
Mount Vernon Pizza	1010 St. Paul St	Baltimore	MD	21202	410-244-0009	N	N
Mount Vernon Place Conservancy Inc.	P.O. Box 2394	Baltimore	MD	21203		N	N
Mount Vernon Place United Methodist Church	10 E. Mount Vernon Pl	Baltimore	MD	21202		N	N
Mount Vernon Stable & Saloon	909 N. Charles St	Baltimore	MD	21201	410-685-7427	N	N
Mountain Branch Grille	1827 Mountain Rd	Joppa	MD	21085	410-836-9600	N	N
Mt Royal Printing Co	6310 Blair Hill Ln	Baltimore	MD	21209		N	N
MT Tooling Co.	929 W. 33rd St	Baltimore	MD	21211	443-831-2811	N	N
Mt Vernon Belvedere Association	1 E. Chase St	Baltimore	MD	21202		N	N
Mustang Alley	1300 Bank St	Baltimore	MD	21231	410-522-2695	N	N
My Three Sons	2510 Philadelphia Rd	Edgewood	MD	21040	410-612-9119	N	N
Nacho Mamas	2907 O'Donnell St	Baltimore	MD	21224	410-675-0898	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Nacho Mamas	2 W. Pennsylvania Ave	Towson	MD	21204	410-673-0069	N	N
Nailahs IV	5722 York Rd	Baltimore	MD	21212	443-461-5600	N	N
Nalley Fresh	2400 Boston St	Baltimore	MD	21224	667-212-2687	N	N
Nalley Fresh	5201 Campbell Blvd, Ste B	White Marsh	MD	21236	410-931-1500	N	N
Nando's Peri-Peri	421 W. Baltimore St	Baltimore	MD	21201	443-681-3675	N	N
NAPA Auto Parts	1304 Governor Ct, Ste 109	Abingdon	MD	21009	410-671-7092	N	N
National Lumber Co	4901 Pulaski Hwy	Baltimore	MD	21224		N	N
National Tire & Battery	2122 Blue Spruce Dr	Bel Air	MD	21015	410-569-0226	N	N
Nemphos Braue, LLC	100 W. Pennsylvania Ave, Ste 100	Towson	MD	21204		N	N
Nena's Curbside Café	12 Deerwoods Ct	Myersville	MD	21773		N	N
Neopol Smokery	529 E. Belvedere Ave	Baltimore	MD	21212	410-433-7700	N	N
Never On Sunday	829 N. Charles St	Baltimore	MD	21201	410-793-1589	N	N
New Transit Truck Stop	8400 Veterans Hwy	Millersville	MD	21108	410-987-1444	N	N
Nextcar All Vehicle Rentals	13900 Laurel Lakes Ave, Ste 100	Laurel	MD	20707		N	N
Nick's Fish House	2600 Insulator Dr	Baltimore	MD	21230	410-347-4123	N	N
Nick's Seafood Inner Harbor	1065 S. Charles St	Baltimore	MD	21230	410-685-2020	N	N
Nonnie's Brick Oven Pizza	801 Otsego St	Havre de Grace	MD	21078	410-939-8081	N	N
Noodles & Company	301 Light St	Baltimore	MD	21201	443-220-0060	N	N
Noodles & Company	5350 Campbell Blvd	Baltimore	MD	21236	410-931-0765	N	N
Noodles & Company	615 Bel Air Rd	Bel Air	MD	21014	410-638-9560	N	N
Noodles & Company	825 Goucher Blvd	Towson	MD	21286	410-296-0778	N	N
Nordstrom	10300 Little Patuxent Pky	Columbia	MD	21044	410-715-2222	N	N
Nordstrom	700 Fairmount Ave	Towson	MD	21286	410-296-2111	N	N
Nordstrom Rack	700 Fairmount Ave	Towson	MD	21286	410-494-9111	N	N
Northern Pharmacy & Medical Equipment	6701 Harford Rd	Baltimore	MD	21234	410-254-2055	N	N
Northstar Family Press	P.O. Box 44	White Marsh	MD	21162		N	N
Norton, Ruth Ann	125 W. Lee St	Baltimore	MD	21201		N	N
NY Fried Chicken	1401 Pulaski Hwy	Edgewood	MD	21040	410-671-9111	N	N
O'Neill, Charles R.	5821 Western Run Dr	Baltimore	MD	21209		N	N
Oak Grove Baptist Church	2106E. Churchville Rd	Bel Air	MD	21015		N	N
Obrecht Commercial Real Estate	3600 O'Donnell St	Baltimore	MD	21224		N	N
Ocampo, Honesto Jr	1731 Peppermint Ln	Westminster	MD	21157		N	N
Ocean City Brewing Company	3414 Merchant Blvd	Abingdon	MD	21009	410-569-0426	N	N
Ocean City Brewing Company	11706 Reisterstown Rd	Reisterstown	MD	21136	443-273-3486	N	N
Oella Saw and Tool	500 Oella Ave	Ellicott City	MD	21043		N	N
Office Depot	1953 E. Joppa Rd	Baltimore	MD	21234	410-882-1354	N	N
Office Depot	6501 Baltimore National Pike	Baltimore	MD	21228	410-455-9700	N	N
Office Depot	618 Boulton St	Bel Air	MD	21014	410-638-7744	N	N
Office Depot	8231 Gateway Overlook Dr.	Elkridge	MD	21075	410-953-0162	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Office Depot	3595 Washington Blvd	Lansdowne	MD	21227	410-247-0920	N	N
Office Depot	8640 Pulaski Hwy, Ste 103	Rosedale	MD	21237	410-687-7060	N	N
Office Depot	1920 York Rd.	Timonium	MD	21093	410-252-2800	N	N
Office Furniture Loft	10214 S. Dolfield Rd	Owings Mills	MD	21117	888-222-2179	N	N
Old Navy	3473 Merchant Blvd	Abingdon	MD	21009	410-569-2734	N	N
Old Navy	8123 Honeygo Blvd	Baltimore	MD	21236	410-933-3650	N	N
Old Navy	678 Baltimore Pike	Bel Air	MD	21014	410-569-2734	N	N
Old. St. Paul's Episcopal Church	309 Cathedral St	Baltimore	MD	21201		N	N
Olive Garden	7061 Arundel Mills Cir	Hanover	MD	21076	410-796-2750	N	N
Olive Garden	8245 Perry Hall Blvd	White Marsh	MD	21236	410-931-3316	N	N
Ollie's Bargain Outlet	8212 Liberty Rd	Baltimore	MD	21244	410-521-9003	N	N
Ollie's Bargain Outlet	1403 Merritt Blvd	Dundalk	MD	21222	410-284-8830	N	N
On The Hill Café	1431 John St	Baltimore	MD	21217	410-225-9667	N	N
One Charles Ceter LTD Partnetship	100 N. Charles St	Baltimore	MD	21201		N	N
Outback Steakhouse	4215 Ebenezer Rd	Baltimore	MD	21236	410-529-7200	N	N
Outback Steakhouse	615 Bel Air	Bel Air	MD	21014	410-893-0110	N	N
Overstock Outlet	2811 Sisson St	Baltimore	MD	21211	410-235-2000	N	N
Owl Bar	1 E. Chase St	Baltimore	MD	21202	410-347-0888	N	N
P.F. Chang's	825 Dulaney Valley Rd	Towson	MD	21204	410-372-5250	N	N
P.F. Chang's	8342 Honeygo Blvd	White Marsh	MD	21236	410-931-2433	N	N
PABC Penn Station	1511 N. Charles St	Baltimore	MD	21201		N	N
Paca Associates LP	2328 W. Joppa Rd, Ste 200	Lutherville	MD	21093		N	N
Paca Drive LTD Partnership	One Texas Station Ct, Ste 200	Timonium	MD	21093		N	N
Paidon Products	791 W. Bel Air Ave	Aberdeen	MD	21001	410-575-6550	N	Y
Painters Mill Auto	10231 Reisterstown Rd	Owings Mills	MD	21117	410-363-2520	N	N
Pairings Bistro	2105 Laurel Bush Rd, Ste 108	Bel Air	MD	21015	410-569-5006	N	N
Palmere's	1018 Eastern Ave	Baltimore	MD	21202	410-913-3231	N	N
Palmisano's	8332 Harford Rd	Parkville	MD	21234	410-668-4750	N	N
Pamela & Rose Furnishings	2101 Greenspring Dr	Lutherville	MD	21093	410-252-6162	N	N
Panda Express	403 Constant Friendship Blvd	Abingdon	MD	21009	410-569-0888	N	N
Pane E Vino	408 S. High St	Baltimore	MD	21202		N	N
Panera Bread	3412 Merchant Blvd	Abingdon	MD	21009	410-569-3573	N	N
Panera Bread	3600 Boston St	Baltimore	MD	21224	410-522-2940	N	N
Panera Bread	413 W. Baltimore St	Baltimore	MD	21201	410-637-3604	N	N
Panera Bread	5 Bel Air South Pky	Bel Air	MD	21015	410-569-6980	N	N
Panera Bread	6600 Baltimore National Pike	Catonsville	MD	21228	410-747-0071	N	N
Panera Bread	110 Shawan Rd	Cockeysville	MD	21030	410-329-1134	N	N
Panera Bread	598 N. Frederick Ave	Gaithersburg	MD	20877	240-632-2546	N	N
Panera Bread	6633 Ritchie Hwy	Glen Burnie	MD	21061	410-766-6356	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Panera Bread	8640 Pulaski Hwy	Rosedale	MD	21237	410-238-0887	N	N
Panera Bread	5110 Campbell Blvd	White Marsh	MD	21236	410-933-2003	N	N
Papa John's Pizza	1200 S. Hanover St	Baltimore	MD	21230	410-783-7272	N	N
Papa John's Pizza	3411 Clifton Ave	Baltimore	MD	21216	410-233-7272	N	N
Papa John's Pizza	347 E. 33rd St	Baltimore	MD	21218	410-243-7272	N	N
Papa John's Pizza	5246 Harford Rd	Baltimore	MD	21214	410-319-7272	N	N
Papa John's Pizza	18 Bel Air S Pkwy	Bel Air	MD	21015	410-569+6262	N	N
Papa John's Pizza	1011 E. Woodbridge Center Way	Edgewood	MD	21040	410-61+6262	N	N
Park Avenue Pharmacy	1535 Park Ave	Baltimore	MD	21212		N	N
Park-It of Maryland Inc	200 St. Paul Pl	Baltimore	MD	21202	410-539-2724	N	N
Parkway Corp	124 Market Pl	Baltimore	MD	21202	267-765-3665	N	N
Party City	6500 Baltimore National Pike	Catonsville	MD	21228	410-455-9900	N	N
Party City	585 E. Ordance Rd	Glen Burnie	MD	21061	410-863-0181	N	N
Party City	5216 Campbell Blvd	White Marsh	MD	21236	410-933-0300	N	N
Party Plus Rentals	6759 Baymeadow Dr	Glen Burnie	MD	21060		N	N
Pasta Mista	3600 Boston St	Baltimore	MD	21224	410-327-8855	N	N
Pasta Mista	2135 York Rd	Lutherville	MD	21093	410-308-8855	N	N
Pasta Mista	822 Delaney Valley Rd	Towson	MD	21204	410-321-8855	N	N
Pat's Pizzeria	804 Conowingo Rd	Bel Air	MD	21014	410-638-7070	N	N
Pat's Pizzeria	1961 Pulaski Hwy	Edgewood	MD	21040	410-676-6888	N	N
Patapsco Valley Sales & Supply Co	2700 Hollins Ferry Rd	Baltimore	MD	21230	410-525-2325	N	N
Patel Brothers	6504 Baltimore National Pike	Catonsville	MD	21228	410-719-2822	N	N
Patrick's Bar & Grill	520 Eastern Blvd	Essex	MD	21221	410-780-5285	N	N
Patterson Perk	2501 Eastern Ave	Baltimore	MD	21224	410-534-1286	N	N
Paul A. Ibello Inc	429 Fawcet St	Baltimore	MD	21211		N	N
Pei Wei	6300 York Rd	Baltimore	MD	21212	410-435-3290	N	N
Peking House	11 E. Baltimore St	Baltimore	MD	21202	410-539-8183	N	N
Penn 22, LLC	113 Westminster Rd	Reisterstown	MD	21136		N	N
Pep Boys	403 Baltimore Pike	Bel Air	MD	21014	410-838-1000	N	N
Pep Boys	7311 Governor Richie Hwy	Glen Burnie	MD	21061	410-760-9430	N	N
Pepe's Pizza	6081 Falls Rd	Baltimore	MD	21209	410-377-3287	N	N
Perennial Farm	12017 Glen Arm Rd	Glen Arm	MD	21057		N	N
Performance Bicycle	1991 E. Joppa Rd	Baltimore	MD	21234	410-882-7770	N	N
Pete's Cycle	7511 Bel Air Rd	Baltimore	MD	21236	410-663-8556	N	N
Peters Truck Equipment, Inc.	112 Industry Ln	Forest Hill	MD	21050	410-838-8861	N	N
Petit Louis	4800 Roland Ave	Baltimore	MD	21210	410-366-9393	N	N
Petsmart	602 Boulton St	Bel Air	MD	21014	410-638-0330	N	N
Peyton Hart, LLC	11409 Cronhill Dr, Ste G	Owings Mills	MD	21117		N	N
Pho #1	5764 Baltimore National Pike	Baltimore	MD	21228	410-719-7500	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Pho Dat Thanh	510 York Rd	Towson	MD	21204	410-296-9118	N	N
Pho Viet	104 St. Paul St	Baltimore	MD	21202	410-244-1428	N	N
Pie Five Pizza Co.	5209 Campbell Blvd	White Marsh	MD	21236	410-933-6672	N	N
Pier 1 Imports	2101 Somerville Rd	Annapolis	MD	21401	410-224-4770	N	N
Pier 1 Imports	1809 Reisterstown Rd	Baltimore	MD	21208	410-653-0441	N	N
Pier 1 Imports	6600 Baltimore National Pike	Catonsville	MD	21228	410-744-1902	N	N
Pier 1 Imports	118 Shawan Rd	Hunt Valley	MD	21030	410-527-0430	N	N
Pier 1 Imports	8140 Ritchie Hwy	Pasadena	MD	21122	410-544-5849	N	N
Pier 1 Imports	8165 Honeygo Blvd	White Marsh	MD	21236	410-931-0778	N	N
Pier V Parking	711 E Pratt St	Baltimore	MD	21202	410-972-3370	N	N
Pilot	11633 Greencastle Pike	Hagerstown	MD	21740	301-582-9004	N	N
Pilot	16921 Halfway Blvd	Hagerstown	MD	21740	301-582-6111	N	N
Pilot	31 Heather Ln	Perryville	MD	21903	410-642-2883	N	N
Pinch	520 Park Ave	Baltimore	MD	21201	667-309-3445	N	N
Pita Pit	5 Bel Air S Pky	Bel Air	MD	21015	410-569-5805	N	N
Pitango Gelato	802 S. Broadway	Baltimore	MD	21231	410-236-0741	N	N
Pizza Boli's	13 E. Cross St	Baltimore	MD	21230	410-752-1500	N	N
Pizza Boli's	5721 Falls Rd	Baltimore	MD	21209	410-323-3278	N	N
Pizza Boli's	20012 Goshen Rd	Montgomery Village	MD	20886	301-963-9600	N	N
Pizza Hut	1404 Merritt Blvd	Baltimore	MD	21222	410-282-3669	N	N
Pizza Hut	1610 E. Joppa Rd	Baltimore	MD	21286	410-828-6362	N	N
Pizza Hut	6663 Belair Rd	Baltimore	MD	21206	410-254-1222	N	N
Pizza Hut	1009 Edgewood Rd	Edgewood	MD	21040	410-671-0006	N	N
Pizza John's	113 Back River Neck Rd	Essex	MD	21221	410-687-7733	N	N
Plantbar	529 E. Belvedere Ave	Baltimore	MD	21212	410-296-0799	N	N
Plates	210 E. Centre St	Baltimore	MD	21202	443-453-9139	N	N
Plaza Artist Materials	1009 Cathedral St	Baltimore	MD	21201	410-625-9000	N	N
Plaza Artist Materials	804 Pershing Dr, Ste 104	Silver Spring	MD	20910		N	N
Plaza Artist Materials	519 York Rd	Towson	MD	21204	410-823-6406	N	N
PLMD LLLC	10715 Red Run Blvd, Ste 107	Owings Mills	MD	21117		N	N
Plumb Crazy	1302 Continental Dr.	Abingdon	MD	21009		N	N
Plymouth Wallpaper	720 Frederick Rd	Catonsville	MD	21228	410-788-8500	N	N
PMI	810 N. Charles St	Baltimore	MD	21201	410-727-3616	N	N
PMI-Power Up	2217 Wicomico Rd	Baltimore	MD	21221		N	N
Poblano Mexican Grill	882 Park Ave	Baltimore	MD	21201	410-244-8818	N	N
Popeyes	1311 Merritt Blvd	Baltimore	MD	21222	410-288-6069	N	N
Popeyes	200 N. Howard St	Baltimore	MD	21218	410-244-7180	N	N
Popeyes	2016 E. Joppa Rd	Baltimore	MD	21234	410-665-2277	N	N
Popeyes	300 N. Broadway	Baltimore	MD	21231	410-558-1157	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Popeyes	3400 Pulaski Hwy	Baltimore	MD	21224	410-342-0139	N	N
Popeyes	5002 York Rd	Baltimore	MD	21212	410-323-4313	N	N
Popeyes	6642 Belair Rd	Baltimore	MD	21206	410-444-4377	N	N
Popeyes	6400 Baltimore National Pike	Catonsville	MD	21228	410-744-0030	N	N
Popeyes	1011 Woodbridge Center Way	Edgewood	MD	21040	443-402-1174	N	N
Popeyes	10101 Reisterstown Rd	Owings Mills	MD	21117	410-363-0082	N	N
Popeyes	2016 E. Joppa Rd	Parkville	MD	21234	410-665-2277	N	N
Positive Dog Training & Animal Actors	17001 Clear Creek Dr.	Silver Spring	MD	20905		N	N
Potbelly	1 N. Charles St	Baltimore	MD	21201	667-219-2578	N	N
Potbelly	1201 N. Charles St	Baltimore	MD	21201	443-278-8752	N	N
Potbelly	519 W. Pratt St	Baltimore	MD	21201	410-528+0901	N	N
Potbelly	621 E. Pratt St	Baltimore	MD	21201	410-332-7524	N	N
Pottery Barn	825 Dulaney Valley Rd	Towson	MD	21204	410-821-3494	N	N
Poulet	2346 W. Joppa Rd	Lutherville	MD	21093	410-339-3900	N	N
PPG Architectural Coatings	5710 Harford Rd	Baltimore	MD	21214	410-254-3222	N	N
Pratt Street Ale House	206 W. Pratt St	Baltimore	MD	21201	410-244-8900	N	N
Precision Tune AutoCare	1812 Pulaski Hwy, Ste Y	Edgewood	MD	21040	410-679-9340	N	N
Prete, Patricia Marie	5641 Chelwynd Rd	Halethorpe	MD	21227		N	N
Printworks LLC	2125 Boston St	Baltimore	MD	21231	410-276-4206	N	N
Pub Dog Pizza & Drafthouse	8865 Stanford Blvd	Columbia	MD	21045	410-872-0364	N	N
Pulaski Services Inc	3827 Pulaski Hwy	Baltimore	MD	21224	410-534-1207	N	N
Qdoba	3500 Boston St	Baltimore	MD	21224	443-449-6733	N	N
Qdoba	5282 Campbell Blvd	Baltimore	MD	21236	410-33-8860	N	N
Qdoba	696 Bel Air Rd	Bel Air	MD	21014	410-838-2995	N	N
Quarry Bagel & Café	2628 Quarry Lake Dr	Baltimore	MD	21209	410-753-3350	N	N
R Thomas Frock Inc	2730 Loch Raven Rd	Baltimore	MD	21218		N	N
R.E. Michel Company	2109 Emmorton Park Rd, Ste 110	Edgewood	MD	21040	410-612-0767	N	N
R7R Taqueria Honeygo	5009 Honeygo Center Dr	Perry Hall	MD	21128	410-870-0185	N	N
Raab, Andrew	700 Aliceanna St	Baltimore	MD	21202		N	N
Radebaugh Florist & Greenhouses	120 Burke Ave	Towson	MD	21286	410-825-4303	N	N
Radisson Hotel	101 W. Fayette St.	Baltimore	MD	21201		N	N
Rainbow Car Wash	1802 Walton Rd	Bel Air	MD	21040	410-679-0890	N	N
Ramada Conference Center Edgewood	1700 Van Bibber Rd	Edgewood	MD	21040	410-679-0770	N	N
Rams Head Roadhouse	1773 Generals Hwy	Annapolis	MD	21401	410-849-8058	N	N
Ravens Rigging LLP	2602 Lotuswood Ct	Odenton	MD	21113		N	N
Ray's Body Works Inc	1113 Mountain Rd	Joppa	MD	21085	410-679-2442	N	N
Ray's Body Works Inc	1113 S Mountain Rd	Joppa	MD	21085		N	N
Ray's Caribbean	2013 Pulaski Hwy	Edgewood	MD	210410	443-402-0316	N	N
Reader, Mark J.	111 Hamlet Rd	Baltimore	MD	21210		N	N

**HOUSE OF CARDS - SEASON 5****Total Number of Vendors: 1757****Vendor Information for Tax Credit**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Red Robin	602 Bel Air Rd, Ste 1	Bel Air	MD	21014	410-420-1993	N	N
Red Roof Inn	2116 Emmorton Park Rd	Edgewood	MD	21040	410-671-9990	N	N
Red Star	906 S. Wolfe St	Baltimore	MD	21231	410-675-0212	N	N
Redland Liberty Automotive Service Center	7201 Muncaster Mill Rd	Derwood	MD	20855	240-912-5567	N	N
Redners	1002 Joppa Farm Rd	Joppa	MD	21085	410-679-0966	N	N
REI	6100 Dobbin Rd	Columbia	MD	21045	410-872-1742	N	N
REI	1701 Rockville Pike	Rockville	MD	20852	301-230-7670	N	N
REI	63 W. Aylesbury Rd	Timonium	MD	21093	410-252-5920	N	N
Residence Inn	4980 Mercantile Rd	Baltimore	MD	21236		N	N
Restaurant Depot inc	3405 Annapolis Rd	Baltimore	MD	21227	410-354-1500	N	N
Richard's Fish & Crabs	2201 E. Churchville Rd	Bel Air	MD	21015	410-734-6161	N	N
Richardson Farms	5900 Ebenezer Rd	White Marsh	MD	21162	410-335-5900	N	N
Richter, Michele	13 W. Mount Vernon Pl	Baltimore	MD	21201		N	N
Riptide By The Bay	1718 Thames St	Baltimore	MD	21231	410-732-3474	N	N
RIS Baltimore 525	1901 62nd St	Baltimore	MD	21237	410-488-4939	N	N
Rite Aid	250 W. Chase St	Baltimore	MD	21201	410-752-4473	N	N
Rite Aid	2801 Foster Ave	Baltimore	MD	21224	410-732-0523	N	N
Rite Aid	301 W. Lexington St	Baltimore	MD	21201	410-727-1108	N	N
Rite Aid	6300 York Rd	Baltimore	MD	21212	410-323-0838	N	N
Rite Aid	903 E. Fort Ave	Baltimore	MD	21230	410-962-5546	N	N
Rite Aid	702 Edgewood Rd	Edgewood	MD	21040	410-671-9780	N	N
Rite Aid	7270 Montgomery Rd	Elkridge	MD	21075	410-796-3344	N	N
Riverside Pub & Grille	1402 Handlir Dr	Bel Air	MD	21015	410-272-1486	N	N
Robert's Key Service, Inc	217 W. Read St	Baltimore	MD	21201		N	N
Roberts Oxygen Company	2014 Pulaski Hwy	Edgewood	MD	21040	410-676-3900	N	N
Roberts Oxygen Company	P.O. Box 5507	Rockville	MD	20855		N	N
Rockville Liberty	1298 E. Gude	Rockville	MD	20850	301-762-1899	N	N
Romano's Macaroni Grill	9701 Beaver Dam Rd	Timonium	MD	21093	410-628-7112	N	N
Rose, George David	2628 Winters Run Rd	Joppa	MD	21085		N	N
Royal Farms	1119 W. 41st St	Baltimore	MD	21211	410-366-7391	N	N
Royal Farms	1200 Ponca St	Baltimore	MD	21224	410-633-2258	N	N
Royal Farms	1200 S. Ponca St	Baltimore	MD	21224	410-633-2258	N	N
Royal Farms	1440 Key Hwy	Baltimore	MD	21230	410-332-1317	N	N
Royal Farms	1530 Russell St	Baltimore	MD	21202	410-962-0414	N	N
Royal Farms	2050 Fleet St	Baltimore	MD	21231	410-342-8012	N	N
Royal Farms	3333 Fayette St	Baltimore	MD	21224	410-276-2377	N	N
Royal Farms	4820 O'Donnell St	Baltimore	MD	21224	410-633-5570	N	N
Royal Farms	6201 Pulaski Hwy	Baltimore	MD	21205	410-485-0125	N	N
Royal Farms	6631 Eastern Ave	Baltimore	MD	21224	410-631-7303	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Royal Farms	898 S. Marlyn Ave	Baltimore	MD	21221	410-391-9571	N	N
Royal Farms	920 W. 36th St	Baltimore	MD	21211	410-889-9444	N	N
Royal Farms	2906 Churchville Rd	Churchville	MD	21028	410-734-6379	N	N
Royal Farms	379 Conowingo Rd	Conowingo	MD	21918	410-378-3582	N	N
Royal Farms	7701 German Hill Rd	Dundalk	MD	21222	410-284-0516	N	N
Royal Farms	2603 Old Philadelphia Rd	Edgewood	MD	21040	410-671-6641	N	N
Royal Farms	630 Edgewood Rd	Edgewood	MD	21040	410-612-8098	N	N
Royal Farms	8268 Lark Brown Rd	Elkridge	MD	21075	410-799-0251	N	N
Royal Farms	1601 Middleborough Rd	Essex	MD	21221	410-238-4113	N	N
Royal Farms	950 Cromwell Park Dr	Glen Burnie	MD	21061	410-582-9405	N	N
Royal Farms	803 Pulaski Hwy	Havre de Grace	MD	21078	410-939-0249	N	N
Royal Farms	2620 Mountain Rd	Joppa	MD	21085	410-679-7490	N	N
Royal Farms	3505 Washington Blvd	Lansdowne	MD	21227	410-247-2193	N	N
Royal Farms	3320 Eastern Blvd	Middle River	MD	21220	410-238-1668	N	N
Royal Farms	9600 Pulaski Hwy	Middle River	MD	21220	410-687-5642	N	N
Royal Farms	3209 Jarrettsville Pike	Monkton	MD	21111	410-692-1255	N	N
Royal Farms	9620 Belair Rd	Perry Hall	MD	21236	410-248-0184	N	N
Royal Farms	7843 Telegraph Rd	Severn	MD	21144	410-551-1310	N	N
Royal Farms	602 Southwick Dr	Towson	MD	21204	410-337-9791	N	N
Royal Farms	10740 Pulaski Hwy	White Marsh	MD	21162	410-335-4400	N	N
Royal Farms	11905 Market Way	White Marsh	MD	21162	410-335-5767	N	N
Royal Sonesta Harbor Court	550 Light St	Baltimore	MD	21202		N	N
Ruby 8	1702 Whetstone Way	Baltimore	MD	21230	410-837-1702	N	N
Ruffin Jr., Marvin E	1301 Cedar Crest Ct	Edgewood	MD	21040		N	N
Rusty Scupper	402 Key Hwy	Baltimore	MD	21230	410-727-3678	N	N
Ryleigh's Oyster	1225 Cathedral St	Baltimore	MD	21201	410-539-2093	N	N
Ryleigh's Oyster	36 E. Cross St	Baltimore	MD	21230	410-539-2093	N	N
Ryleigh's Oyster	22 W. Padonia Rd	Lutherville	MD	21093	410-539-2093	N	N
S & T Properties LLC	218 Riverside Rd	Essex	MD	21221		N	N
S&R Transport LLC	9216 Smith Ave	Parkville	MD	21234		N	N
Sabatino's Restaurant	901 Fawn St	Baltimore	MD	21202	410-727-2667	N	N
Safeway	1781 Forest Dr	Annapolis	MD	21401	410-626-2710	N	N
Safeway	2635 Housley Rd	Annapolis	MD	21401	410-224-8890	N	N
Safeway	1451 S. Ritchie Hwy	Arnold	MD	21012	410-919-1000	N	N
Safeway	2401 N. Charles St	Baltimore	MD	1218	410-261-6110	N	N
Safeway	2610 Boston St	Baltimore	MD	21224	410-675-3704	N	N
Safeway	225 Brierhill Dr	Bel Air	MD	21015	410-420-2050	N	N
Safeway	20211 Goshen Rd	Gaithersburg	MD	20879	301-670-1626	N	N
Safeway	8858 Waltham Woods Rd	Parkville	MD	21234	410-882-8822	N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Safeway	9645 Belair Rd	Perry Hall	MD	21128	410-256-3021	N	N
Safway Services LLC	9155 Whiskey Bottom Rd	Laurel	MD	20723		N	N
Saigon Today	700 S. Potomac St	Baltimore	MD	21224	410-276-4888	N	N
Saks Fifth Avenue Distribution Center	500 Hickory Dr	Aberdeen	MD	21001	410-297-5200	N	N
Saks Off Fifth	7000 Arundel Mills Cir	Hanover	MD	21076	410-799-4541	N	N
Saks Off Fifth	1675 Rockville Pike	Rockville	MD	20852	301-945-5035	N	N
Salad Creations	7000 Arundel Mills Circle	Hanover	MD	21076	877-672-7467	N	N
Salama, Sharif	301 Caspian Ct	Edgewood	MD	21040		N	N
Sally's Beauty	1016 Beards Hill Rd.	Aberdeen	MD	21001	410-676-7431	N	N
Sally's Beauty	8922 Waltham Woods Rd.	Baltimore	MD	21234	410-663-1457	N	N
Sally's Beauty	615 Bel Air Rd	Bel Air	MD	21014	410-836-0613	N	N
Sally's Beauty	7822 Wise Ave	Dundalk	MD	21222	410-282-7114	N	N
Sally's Beauty	1401 Pulaski Hwy	Edgewood	MD	21040	410-612-0274	N	N
Sally's Beauty	2139 York Rd.	Lutherville	MD	21093	410-377-2725	N	N
Sally's Beauty	7927 Bel Air Rd.	Nottingham	MD	21236	410-661-3582	N	N
Salon Centric	36 E. Ordnance Rd	Glen Burnie	MD	21060	410-590-6778	N	N
Salon Centric	8728 Belair Rd	White Marsh	MD	21236	410-529-0163	N	N
Salvation Army	10350 Guilford Rd	Jessup	MD	20794	301-776-4888	N	N
Salvo Auto Parts	4303 Ebenezer Rd	White Marsh	MD	21236	410-933-8600	N	N
Sam's Club	2100 Generals Hwy	Annapolis	MD	21401	410-573-1112	N	N
Sam's Club	6410 Petrie Way Rd	Baltimore	MD	21237	410-686-2683	N	N
Sam's Delicatessen	2108 Pulaski Hwy	Edgewood	MD	21040	410-671-6000	N	N
Samos	3745 Boston St	Baltimore	MD	21224	410-276-0165	N	N
Samos	600 Oldham St	Baltimore	MD	21224	410-675-5292	N	N
San Sushi Too	10 W. Pennsylvania Ave	Towson	MD	21204	410-825-0907	N	N
Sanitate Dry Cleaners	3524 Chestnut Ave	Baltimore	MD	21211	410-467-9438	N	N
Sauls bury, Vincent Michael	8556 Frederick Rd	Ellicott City	MD	21043		N	N
Save A Lot	234 McMechen St	Baltimore	MD	21217	410-462-4052	N	N
Save A Lot	1901 Pulaski Hwy	Edgewood	MD	21040	410-671-7302	N	N
Savona	2 N. Main St	Bel Air	MD	21014	410-803-0000	N	N
Savory Deli & Market	2801 Fallston Rd	Fallston	MD	21041	410-692-0201	N	N
Saxon's Diamond Center	217 Baltimore Pike	Bel Air	MD	21014	410-836-8000	N	N
Schneider's Hardware, Inc.	700 Wyndhurst Ave	Baltimore	MD	21210	410-889-2117	N	N
Schupple, Douglas Brian	10700 Cardington Way	Cockeysville	MD	21030		N	N
Scoops Corner Café & Deli	34 W. Bel Air Ave	Aberdeen	MD	21001	410-272-0088	N	N
Scoozzi	7625 German Hill Rd	Baltimore	MD	21222	410-288-1060	N	N
Scores Baltimore	615 Fallsway	Baltimore	MD	21202	410-528-1117	N	N
Scotto's Café	5 Bel Air South Pky	Bel Air	MD	21015	410-515-2233	N	N
Scrub Pro Uniforms	201 Gateway Dr	Bel Air	MD	21014	410-803-0100	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Scruggs, Thomas Hammond	231 Chancery Rd	Baltimore	MD	21218		N	N
Sean Bolan's Irish Pub	12 S. Main St	Bel Air	MD	21014	410-803-1173	N	N
Sears	8200 Perry Hall Blvd	Baltimore	MD	21236	410-931-5555	N	N
Sears	658 Baltimore Pike	Bel Air	MD	21014	410-588-5000	N	N
Sebo Reporters Inc.	8305 River Park Rd	Bowie	MD	20715		N	N
Second Chance	1700 Ridgely St	Baltimore	MD	21230	410-385-1700	N	N
Sellers, Anthony John	1405 Stateside Dr	Silver Spring	MD	20903		N	N
Seoul Korea Restaurant	1812 Pulaski Hwy	Edgewood	MD	21040	410-671-9399	N	N
Sephora	825 Dulaney Valley Rd	Towson	MD	21204	410-337-7494	N	N
Serious Grip & Electric	2615 C Willow Ave	Halethorpe	MD	21227		N	N
Serpico Pizza & Pasta	10 Fila Way	Sparks	MD	21152	410-472-3702	N	N
Service Photo	3838 Falls Rd	Baltimore	MD	21211	410-235-6200	N	N
Shake Shack	400 E. Pratt St	Baltimore	MD	21202	443-973-3630	N	N
Sharky's Bar & Grill	2819 Eastern Ave	Baltimore	MD	21224	410-534-1051	N	N
Sheetz	601 Pulaski Hwy	Joppa	MD	21085	410-538-3691	N	N
Sheetz	304 E. Main St	Westminster	MD	21157	410-857-3617	N	N
Shell	1026 Middleton Rd	Aberdeen	MD	21001	410-575-6818	N	N
Shell	200 West St	Annapolis	MD	21401	410-266-5388	N	N
Shell	1001 Aviation Blvd	Baltimore	MD	21240	410-850-8997	N	N
Shell	1712 Russell St	Baltimore	MD	21230	410-539+2506	N	N
Shell	201 North Point Blvd	Baltimore	MD	21224	410-282-1476	N	N
Shell	5501 Falls Rd	Baltimore	MD	21209	410-532-2090	N	N
Shell	5932 Baltimore National Pike	Baltimore	MD	21228	410-744-5893	N	N
Shell	7533 Belair Rd	Baltimore	MD	21236	410-665-4624	N	N
Shell	9005 Belair Rd	Baltimore	MD	21236	410-265-2580	N	N
Shell	1500 Rock Spring Rd	Bel Air	MD	21014	410-893-1275	N	N
Shell	1902 Emmorton Rd	Bel Air	MD	21015	410-893-5617	N	N
Shell	4 Bel Air South Pky	Bel Air	MD	21015	410-569-8752	N	N
Shell	4270 Philadelphia Rd	Bel Air	MD	21015	410-272-0072	N	N
Shell	11416 Cherry Hill Rd	Beltsville	MD	20705	301-937-2229	N	N
Shell	3412 Powder Mill Rd	Beltsville	MD	20705	301-937-3377	N	N
Shell	10211 Westlake Dr	Bethesda	MD	20817	301-469-9447	N	N
Shell	511 Maryland Ave	Cambridge	MD	21613	410-228-3694	N	N
Shell	700 N. Rolling Rd	Catonsville	MD	21228	410-788-5202	N	N
Shell	925 Frederick Rd	Catonsville	MD	21228	410-484-2661	N	N
Shell	7248 Cradlerock Way	Columbia	MD	21045	410-381-1130	N	N
Shell	9101 Snowden River Pky	Columbia	MD	21046	410-720-6104	N	N
Shell	3617 Forestville Rd	District Heights	MD	20747	301-735-4640	N	N
Shell	1521 Merritt Blvd	Dundalk	MD	21222	410-285-6208	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Shell	2020 Merritt Blvd	Dundalk	MD	21222	410-546-1215	N	N
Shell	1855 Pulaski Hwy	Edgewood	MD	21040	410-612-9141	N	N
Shell	3434 Blue Ball Rd	Elkton	MD	21921	410-392-6940	N	N
Shell	5651 Waterloo Rd	Ellicott City	MD	21043	410-465-2600	N	N
Shell	2401 Belair Rd	Fallston	MD	21047	410-879-1671	N	N
Shell	15 S. Summit Ave	Gaithersburg	MD	20877	301-869-8190	N	N
Shell	3711 Federal Hill Rd	Jarrettsville	MD	21084	410-557-7046	N	N
Shell	2023 E. Joppa Rd	Parkville	MD	21234	410-663-4243	N	N
Shell	7514 Pulaski Hwy	Rosedale	MD	21237	410-866-8720	N	N
Shell	935 York Rd	Towson	MD	21204	410-583-7444	N	N
Shell	601 S. Luzerne Ave	Baltimore	MD	21224	410-675-4338	N	N
Sheraton Inner Harbor Hotel	300 S. Charles St	Baltimore	MD	21201	410-962-8300	N	N
Sherwin-Williams	3460 Emmorton Rd	Abingdon	MD	21009	410-569-8602	N	N
Sherwin-Williams	11 S. Central Ave	Baltimore	MD	21202	410-732-4887	N	N
Sherwin-Williams	4625 Falls Rd	Baltimore	MD	21209	410-243-7700	N	N
Shofer's Furniture Co	930 S. Charles St.	Baltimore	MD	21230		N	N
Shop Rite	949 Beards Hill Rd	Aberdeen	MD	21001	410-272-3100	N	N
Shop Rite	223 N. Main St.	Bel Air	MD	21014	410-838-4130	N	N
Shop Rite	5 Bel Air S. Pkwy	Bel Air	MD	21015	410-569-0939	N	N
Shop Rite	37 W. Aylesbury Rd.	Timonium	MD	21093	410-252-1281	N	N
Shoppers	4720 Cherry Hill Rd	College Park	MD	20740	301-345-5996	N	N
Silver Spring Mining Company	705 Belair Rd	Bel Air	MD	21014	410-803-1040	N	N
Silver Spring Mining Company	8634 Belair Rd	Perry Hall	MD	21236	410-256-6809	N	N
Simply Marie's	3023 Elliott St	Baltimore	MD	21224	410-342-0822	N	N
Sirkis Hardware	3827 Falls Rd	Baltimore	MD	21211	410-235-0700	N	N
Sizzling Bombay	2108 Emmorton Rd	Bel Air	MD	21015	410-569-0148	N	N
Skehan Communication LLC	1312 Ritchie Rd	Capitol Heights	MD	20743		N	N
Slates, Joshua	PO Box 9801	Baltimore	MD	21284		N	N
Sleep Inn & Suites	1807 Edgewood Rd	Edgewood	MD	21040	410-679-4700	N	N
Slice of Towson	8 W. Pennsylvania Ave	Towson	MD	21204	410-337-9866	N	N
Smoothie King	851 E. Fort Ave	Baltimore	MD	21230	443-808-5571	N	N
Smoothie King	225 Brierhill Dr	Bel Air	MD	21015	410-836-5563	N	N
Smoothie King	812 Dulaney Valley Rd	Towson	MD	21204	410-295-1240	N	N
Snake Hill	418 S. Clinton St	Baltimore	MD	21224	410-469-9003	N	N
SoBo Café	6 W. Cross St	Baltimore	MD	21230	410-752-1518	N	N
Sonic Drive-In	8733 Pulaski Hwy	Rosedale	MD	21237	443-231-5943	N	N
Sotto Sopra	405 N. Charles St	Baltimore	MD	21201	410-625-0534	N	N
Souther Saw Service Inc	1918-22 Easter Ave	Baltimore	MD	21231		N	N
Spice & Dice	1220 E. Joppa Rd	Towson	MD	21286	410-949-5991	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Spore, Robert	5757 Yellowrose Ct	Columbia	MD	21045		N	N
St. David's Church	4700 Roland Ave	Baltimore	MD	21210		N	N
St. Elizabeth of Hungary Church	2638 E. Baltimore St	Baltimore	MD	21224		N	N
St. Leo's Roman Catholic Church	227 S Exeter St	Baltimore	MD	21202		N	N
Stadham Corporation of Maryland	3232 Frederick Ave	Baltimore	MD	21229	410-945-5700	N	N
Stall 11	301 W. 29th St	Baltimore	MD	21211	443-681-1911	N	N
Staples	5835 York Rd	Baltimore	MD	21212	410-323-6235	N	N
Staples	7929 Eastern Ave	Baltimore	MD	21224	410-288-3391	N	N
Staples	615 Bel Air Rd	Bel Air	MD	21014	410-638-9543	N	N
Staples	6225 Columbia Crossing Circle	Columbia	MD	21045	410-312-2737	N	N
Staples	9091 Snowden River Pky	Columbia	MD	21046	410-312-1575	N	N
Staples	660 Quince Orchard Rd	Gaithersburg	MD	20878	301-987-7611	N	N
Staples	7661 Arundel Mills Blvd	Hanover	MD	21076	410-799-4828	N	N
Staples	803 Goucher Blvd	Towson	MD	21286	410-337-7212	N	N
Staples	8115 Honeygo Blvd	White Marsh	MD	21236	410-933-1887	N	N
Starbucks	412 Constant Friendship Blvd, Ste B	Abingdon	MD	21009	410-569-9680	N	N
Starbucks	1 N. Eutaw St	Baltimore	MD	21201	410-347-9801	N	N
Starbucks	1209 N. Charles St	Baltimore	MD	21201	410-528-9294	N	N
Starbucks	222 St. Paul St	Baltimore	MD	21202	443-573-4641	N	N
Starbucks	3201 St. Paul St	Baltimore	MD	21218	410-235-4653	N	N
Starbucks	5129 Roland Ave	Baltimore	MD	21210	410-435-4029	N	N
Starbucks	615 S. President St	Baltimore	MD	21009	410-685-4369	N	N
Starbucks	919 E. Fort Ave	Baltimore	MD	21230	410-244-1934	N	N
Starbucks	593 Baltimore Pike	Bel Air	MD	21014	410-838-7594	N	N
Starbucks	121 Market St	Gaithersburg	MD	20877	240-683-6931	N	N
Starbucks	31 York Rd	Towson	MD	21204	410-825-1097	N	N
Starbucks	810 Dulaney Valley Rd	Towson	MD	21204	410-847-9410	N	N
Starbucks	825 Dulaney Valley Rd	Towson	MD	21204	410-847-9098	N	N
State Department of Assessments & Taxation	301 W. Preston St	Baltimore	MD	21201	410-767-1184	N	N
State of Maryland	1201 Reisterstown Rd	Pikesville	MD	21208		N	N
Steelefish Grille	660 Boulton St	Bel Air	MD	21014	410-838-8770	N	N
Steve's Lunch	1065 S. Charles St, Ste 2110	Baltimore	MD	21230	410-385-2273	N	N
Steven L. Pinson OD P.A.	1137 Light St	Baltimore	MD	21230		N	N
Sticky Rice	1634 Aliceanna St	Baltimore	MD	21231	443-682-8243	N	N
Stolichny European Deli	6852 Reisterstown Rd	Baltimore	MD	21215	410-358-1981	N	N
Stone's Cove Kitbar	588 Baltimore Pike	Bel Air	MD	21014	443-371-2862	N	N
Storyboardnow.com	542 Devonshire Ct	Severna Park	MD	21146		N	N
Streets Market & Café	222 N. Charles St	Baltimore	MD	21201	667-930-3405	N	N
Subway	1209 N. Charles St	Baltimore	MD	21201	410-244-1317	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Subway	2400 Boston St	Baltimore	MD	21224	410-27-8555	N	N
Subway	2401 W. Belvedere Ave	Baltimore	MD	21215	410-601-6556	N	N
Subway	300 W. Pratt St	Baltimore	MD	21201	410-545-0688	N	N
Subway	31 S. Calvert St	Baltimore	MD	21202	410-244-8873	N	N
Subway	3233 St. Paul St	Baltimore	MD	21218	410-235-0050	N	N
Subway	37 N. Charles St	Baltimore	MD	21202	410-962-5548	N	N
Subway	3705 Falls Rd	Baltimore	MD	21211	410-366-4800	N	N
Subway	4412 Frankford Ave	Baltimore	MD	21206	410-485-6392	N	N
Subway	5 E. Redwood St	Baltimore	MD	21202	410-962-5548	N	N
Subway	55 Market Pl	Baltimore	MD	21202	410-779-6361	N	N
Subway	5650 The Alameda	Baltimore	MD	21239	410-323-4661	N	N
Subway	6350 York Rd	Baltimore	MD	21212	410-377-2555	N	N
Subway	827 N. Charles St	Baltimore	MD	21201	410-244-1468	N	N
Subway	144 N. Bond St	Bel Air	MD	21014	410-399-9940	N	N
Subway	2438 Churchville Rd	Bel Air	MD	21015	410-399-4130	N	N
Subway	5 Bel Air S Pky	Bel Air	MD	21015	410-569-0725	N	N
Subway	1401 E. Pulaski Hwy	Edgewood	MD	21040	410-676-5600	N	N
Subway	2244 Hanson Rd	Edgewood	MD	21040	410-612-6432	N	N
Subway	107 Mount Carmel Rd	Parkton	MD	21120	410-357-9603	N	N
Subway	400 York Rd	Towson	MD	21204	410-321-1777	N	N
Sugarbees Gourmet Panini	222 N. Charles St	Baltimore	MD	21201	410-443-0475	N	N
Sunbelt Rentals	7605 Pulaski Hwy	Rosedale	MD	21237	410-866-9302	N	N
Sunny Day Café	101 S. Main Street	Bel Air	MD	21014	410-877-9020	N	N
Sunoco	1920 Orleans St	Baltimore	MD	21231	410-276-0145	N	N
Sunoco	3300 W. Baltimore St	Baltimore	MD	21229	443-449-7125	N	N
Sunoco	400 Russell St	Baltimore	MD	21230	410-752-2850	N	N
Sunoco	4719 York Rd	Baltimore	MD	21212	410-323-1340	N	N
Sunoco	750 E. 25th St	Baltimore	MD	21218	410-243-9743	N	N
Sunoco	1467 Rock Spring Rd	Bel Air	MD	21014	410-838-6800	N	N
Sunoco	1319 Riverside Pky	Belcamp	MD	21017	410-272-0085	N	N
Sunoco	9923 Old Ocean City Rd	Berlin	MD	21811	302-846-2671	N	N
Sunoco	1811 Edgewood Rd	Edgewood	MD	21040	410-676-8316	N	N
Sunoco	4404 Forestville Rd	Forestville	MD	20747	301-736-1140	N	N
Sunoco	622 Marloboro Pike	Forestville	MD	20747	301-736-1450	N	N
Sunoco	2391 W Pulaski Hwy	North East	MD	21901	410-287-6570	N	N
Sunoco	1433 Annapolis Rd	Odenton	MD	21113	410-305-4045	N	N
Sunoco	11355 Seven Locks Rd	Potomac	MD	20854	301-299-2090	N	N
Sunoco	832 Providence Rd	Towson	MD	21286	410-823-8395	N	N
Sunrise Safety Services	6711 Baymeadow Dr	Glen Burnie	MD	21060	410-590-3905	N	Y

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
SunTrust Bank	548 E. Belvedere Ave	Baltimore	MD	21212	410-454-9830	N	N
Supreme Airport Shuttle	8201 Snouffer School Rd	Gaithersburg	MD	20879	800-590-0000	N	N
SweetGreen	1306 Fleet St	Baltimore	MD	21202	410-537-5006	N	N
Sysco Discount Food Center	7540 Washington Blvd	Elkridge	MD	21075	410-799-8808	N	N
T.W. Perry Inc	PO Box 62555	Baltimore	MD	21264		N	N
Tabarly, Gerald Edmond Gilbert	2444 Wynfield Ct	Frederick	MD	21702		N	N
Taco Bell	2300 W. Patapsco Ave	Baltimore	MD	21230	410-646-2248	N	N
Taco Bell	2317 E. Joppa Rd	Baltimore	MD	21234	410-668-5882	N	N
Taco Bell	3319 Pulaski Hwy	Baltimore	MD	21224	410-675-2376	N	N
Taco Bell	4700 Boston St	Baltimore	MD	21224	443-804-8635	N	N
Taco Bell	7933 Belair Rd	Baltimore	MD	21236	410-665-5784	N	N
Taco Bell	504 Baltimore Pike	Bel Air	MD	21014	410-838-3630	N	N
Taco Bell	6200 Baltimore National Pike	Catonsville	MD	21228	410-788-3379	N	N
Taco Bell	2155 Pulaski Hwy	Edgewood	MD	21040	410-671-9388	N	N
Taco Bell	10245 Reisterstown Rd	Owings Mills	MD	21117	410-356-8303	N	N
Taco Fiesta	618 S. Exeter St	Baltimore	MD	21202	410-234-3782	N	N
Taco Love Grill	1550 Philadelphia Rd, Ste 120	White Marsh	MD	21162	410-256-0406	N	N
Take Away Deli	200 St. Paul Pl	Baltimore	MD	21202	410-547-2400	N	N
Tandy Leather Baltimore	128 Eastern Blvd	Essex	MD	21221	866-663-1494	N	N
Target	403 Constant Friendship Blvd	Abingdon	MD	21009	410-670-9000	N	N
Target	3201 Tioga Pky	Baltimore	MD	21215	410-369-1007	N	N
Target	3559 Boston St	Baltimore	MD	21224	410-246-8515	N	N
Target	580 Marketplace Dr	Bel Air	MD	21014	410-638-7532	N	N
Target	9901 York Rd	Cockeysville	MD	21030	410-683-4985	N	N
Target	6111 Dobbin Rd.	Columbia	MD	21045	410-290-1123	N	N
Target	2384 Bradermill Blvd	Gambrills	MD	21054	443-302-6278	N	N
Target	20908 Frederick Rd	Germantown	MD	20876	301-515-6882	N	N
Target	6100 Greenbelt Rd	Greenbelt	MD	20770	301-837-0054	N	N
Target	3343 Corridor Marketplace	Laurel	MD	20724	301-483-0934	N	N
Target	1737 Reisterstown Rd.	Pikesville	MD	21208	410-486-4141	N	N
Target	5230 Campbell Blvd	White Marsh	MD	21236	410-933-9632	N	N
Tark's Grill	2360 W. Joppa Rd	Lutherville	MD	21093	410-583-8275	N	N
Taste & Tradition	529 E. Belvedere Ave	Baltimore	MD	21212	410-323-2396	N	N
Tavern On The Hill	900 Cathedral St	Baltimore	MD	21201	410-230-5400	N	N
Taylor, Jason	1300 Thames St	Baltimore	MD	21231		N	N
TAZ Designs Inc	2007 Fernglen Way	Baltimore	MD	21228		N	N
Tea by Two	814 S. Main St	Bel Air	MD	21014	410-838-8611	N	N
Telescript DC Inc	4938 Hampden Ln	Bethesda	MD	20814		N	N
Texas Roadhouse	1736 Merritt Blvd	Dundalk	MD	21222	410-282-2310	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Texas Roadhouse	2428 Belair Rd	Fallston	MD	21047	443-299-6157	N	N
Texas Roadhouse	8207 Town Center Dr	White Marsh	MD	21236	410-933-6620	N	N
TGI Fridays	615 Baltimore Pike	Bel Air	MD	21014	410-420-6766	N	N
TGI Fridays	14600 Baltimore Ave	Laurel	MD	20707	301-498-8443	N	N
TGI Fridays	825 Dulaney Valley Rd	Towson	MD	21204	410-828-4556	N	N
TGI Fridays	4921 Campbell Blvd	White Marsh	MD	21236	410-931-3090	N	N
Thacker Caskets Inc	7422 Old Alexandria Ferry Rd	Clinton	MD	20735		N	N
Thai Spice	5 Bel Air South Pky	Bel Air	MD	21015	410-670-3297	N	N
Thames Street Garage	1530 Thames St	Baltimore	MD	21231	410-276-4115	N	N
The Black-Eyed Susan	2700 Lighthouse Point, 230	Baltimore	MD	21224		N	N
The Bun Shop	2306 Eutaw Pl	Baltimore	MD	21217		N	N
The Cheesecake Factory	10300 Little Patuxent Pky	Columbia	MD	21044	410-997-9311	N	N
The Crescent	951 Fell St	Baltimore	MD	21231		N	N
The Custom Coach Company	8332 Pulaski Hwy	Baltimore	MD	21237	410-687-7200	N	N
The Dizz	300 W. 30th Street	Baltimore	MD	21211	443-869-5864	N	N
The Fresh Market	838 Dulaney Valley Rd	Towson	MD	21214	410-494-4930	N	N
The Furst Bros.	3500 Marmen Ct	Baltimore	MD	21230		N	N
The Great Cookie	825 Dulaney Valley Rd	Towson	MD	21204	410-363-7701	N	N
The Greene Turtle	1113 Beards Hill Rd	Aberdeen	MD	21001	410-942-4020	N	N
The Greene Turtle	1606 Whetstone Way	Baltimore	MD	21230	410-528-8606	N	N
The Greene Turtle	722 S. Broadway	Baltimore	MD	21231	410-342-4222	N	N
The Greene Turtle	408 York Rd	Towson	MD	21204	410-825-3980	N	N
The Greene Turtle	8200 Perry Hall Blvd	White Marsh	MD	21236	410-497-3969	N	N
The Gunpowder Lodge	10097 Bel Air Rd	Kingsville	MD	21087	410-256-2626	N	N
The Harbor Sales Company	1000 Harbor Ct.	Sudlerville	MD	21668		N	N
The Harford Engineering Co	728 Bel Air Rd	Bel Air	MD	21014		N	N
The Hay Adams Management Company	7501 Wisconsin Ave, Ste 1500	Bethesda	MD	20814		N	N
The Hershey Family Bake Shoppe	1002 Joppa Farm Rd	Joppa	MD	21085	717-875-8599	N	N
The Hipp Café	12 N. Eutaw St	Baltimore	MD	21201	410-539-7925	N	N
The Home Depot	979 Beards Hill Rd	Aberdeen	MD	21001	410-297-8930	N	N
The Home Depot	145 Defense Hwy	Annapolis	MD	21401	410-571-0820	N	N
The Home Depot	6315 Eastern Ave	Baltimore	MD	21224	410-631-4440	N	N
The Home Depot	6620 Reisterstown Rd	Baltimore	MD	21215	410-358-4046	N	N
The Home Depot	9955 Pulaski Hwy	Baltimore	MD	21220	410-780-9200	N	N
The Home Depot	655 Marketplace Dr	Bel Air	MD	21014	410-638-0929	N	N
The Home Depot	125 Industry Ln	Cockeysville	MD	21030	410-667-8200	N	N
The Home Depot	9051 Snowden River Pky	Columbia	MD	21046	410-872-0688	N	N
The Home Depot	2703 Pulaski Hwy	Edgewood	MD	21040	410-612-8114	N	N
The Home Depot	601 E. Ordinance Rd	Glen Burnie	MD	21060	410-553-9600	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
The Home Depot	66 Mountain Rd	Glen Burnie	MD	21060	443-572-0077	N	N
The Home Depot	3750 Commerce Dr	Halethorpe	MD	21227	410-247-8044	N	N
The Home Depot	2501 Cleanleigh Dr	Parkville	MD	21234	410-661-8555	N	N
The Home Depot	6415 Petrie Way Rd	Rosedale	MD	21237	410-238-7892	N	N
The Home Depot	1971 E. Joppa Rd	Towson	MD	21234	410-882-1900	N	N
The House Downtown	524 E. Belvedere Ave	Baltimore	MD	21212	410-464-1440	N	N
The Kellogg Collection	6241 Falls Rd	Baltimore	MD	21209	410-296-4378	N	N
The Local Oyster	520 Park Ave	Baltimore	MD	21201	410-615-0885	N	N
The Lodge	2119 Conowingo Rd	Bel Air	MD	21014	410-838-2240	N	N
The Manor Tavern	15819 Old York Rd	Monkton	MD	21111	410-771-8155	N	N
The Melting Pot	418 York Rd	Towson	MD	21204	410-821-6358	N	N
The Men's Wearhouse, Inc.	8157 Honeygo Blvd	Baltimore	MD	21236	410-933-4980	N	N
The Men's Wearhouse, Inc.	615 Bel Air Rd	Bel Air	MD	21014	410-638-6161	N	N
The Men's Wearhouse, Inc.	825 Dulaney Valley Rd	Towson	MD	21204	410-296-2890	N	N
The Olive Tree	1005 Beards Hill Rd	Aberdeen	MD	21001	410-272-6217	N	N
The Perennial Farm	12017 Glen Arm Rd	Glen Arm	MD	21057	410-592-6106	N	N
The Point in Fells	1738 Thames St	Baltimore	MD	21231	410-327-7264	N	N
The Rec Room	514 York Rd	Towson	MD	21204	410-337-7178	N	N
The Walking Company	825 Dulaney Valley Rd	Towson	MD	21204	410-321-7172	N	N
The Wallpaper Studio	2906 Emmorton Rd	Abingdon	MD	21009		N	N
The Washington Park Company	6212 York Rd	Baltimore	MD	21212		N	N
The Waterfront Hotel	1710 Thames St	Baltimore	MD	21231	410-37-5055	N	N
The Wine Source	3601 Elm Ave	Baltimore	MD	21211	410-467-7777	N	N
Thomas, David	2203 Hamiltown Cir	Baltimore	MD	21237		N	N
Thos. Somerville Co.	1300 Continental Dr	Abingdon	MD	21009	410-679-1625	N	N
Three Seas Inc	2901 Chestnut Ave	Baltimore	MD	21211		N	N
Tilted Kilt	8133 Honeygo Blvd	White Marsh	MD	21236	410-497-0792	N	N
Tim's Towing Inc	8528 Old Harford Rd	Baltimore	MD	21234		N	N
Tin Roof	32 Market Pl	Baltimore	MD	21202	443-873-8137	N	N
Tiny Toes	4 N. Main St	Bel Air	MD	21014	410-420-6727	N	N
TJ Maxx	615 Belair Rd	Bel Air	MD	21014	410-638-9390	N	N
TJ Maxx	7000 Arundel Mills Cir	Hanover	MD	21076	410-379-5758	N	N
TJ Maxx	1238 Putty Hill Ave	Towson	MD	21204	410-296-5859	N	N
TJ Maxx	5257 Campbell Blvd	White Marsh	MD	21236	410-933-2081	N	N
TLC Cleaning	2728 Loch Raven Rd	Baltimore	MD	21218		Y	N
TMG Hippodrome LLC	12 N. Eutaw St	Baltimore	MD	21201		N	N
Tobacco House	1912 Liberty Rd	Eldersburg	MD	21784	410-795-1177	N	N
Todd Conner's	700 S. Broadway	Baltimore	MD	21231	410-537-5005	N	N
Toolbag Industries, LLC	50 Glydon Gate Way	Reistertown	MD	21136		N	N



**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Tooloulou	529 E. Belvedere Ave	Baltimore	MD	21212	443-627-8090	N	N
Total Plastics, Int'l	5424 Pulaski Hwy	Baltimore	MD	21205	410-483-1122	N	N
Town of Bel Air Inc	39 N. Hickory Ave	Bel Air	MD	21014		N	N
Towne Grill & Pub	1006 Joppa Farm Rd	Joppa	MD	21085	410-538-4665	N	N
Towne Park	711 Eastern Ave	Baltimore	MD	21202	410-267-6111	N	N
Towson Best Restaurant	527 York Rd	Towson	MD	21204	410-825-3770	N	N
Towson City Center LLC	23 Walker Ave	Baltimore	MD	21208		N	N
Towson Hot Bagel	3301 Boston St	Baltimore	MD	21224	410-732-9090	N	N
Towson Hot Bagel	1810 York Rd	Lutherville	MD	21093	443-841-7063	N	N
Towson Hot Bagel	16 Allegheny Ave	Towson	MD	21204	410-337-0006	N	N
Towson Pizzeria	23 W. Allegheny Ave	Towson	MD	21204	410-769-8880	N	N
Towson Post 22, Inc	125 York Rd	Towson	MD	21204	410-823-8030	N	N
Towson Tavern	516 York Rd	Towson	MD	21204	410-337-7210	N	N
Towson University	8000 York Rd	Towson	MD	21252	410-704-2000	N	N
Towsontown Garage	250 University Ave	Towson	MD	21204	410-704-7275	N	N
Tractor Supply	1040 Beards Hill Rd	Aberdeen	MD	21001	410-297-6607	N	N
Tractor Supply	1111 E. Pulaski Hwy	Elkton	MD	21921	410-392-2227	N	N
Tractor Supply	222 Mountain Rd	Fallston	MD	21047	410-420-1212	N	N
Tractor Supply	301 Century Dr	Mount Airy	MD	21771	301-831-7877	N	N
Tractor Supply	1151 Baltimore Blvd	Westminster	MD	21157	410-848-2060	N	N
Trader Joe's	1809 Reisterstown Rd	Pikesville	MD	21208	410-484-8373	N	N
Trader Joe's	1 E. Joppa Rd	Towson	MD	21286	410-296-9851	N	N
Travel Centers of America	5501 O'Donnell St	Baltimore	MD	21224	410-633-4611	N	N
Trinacria Café	111 W. Centre St	Baltimore	MD	21201	443-759-4082	N	N
Trinity Episcopal Church	120 Allegheny Ave	Towson	MD	21204		N	N
Tristate Commercial Realty Corporation	19 Newport Dr.	Forest Hill	MD	21050		N	N
Trojan, Eric M.	1017 S. Ellwood Ave	Baltimore	MD	21224		N	N
Truckenmiller, Steven Edward	1104 Broadmoor Ct	Bel Air	MD	21040		N	N
Trusty Video LLC	2326 Bright Leaf Way	Baltimore	MD	21209		N	N
Trutees of Calvary Baptist Church	120 W Pennsylvania Ave	Towson	MD	21204		N	N
Tuesday Morning	520 E. Belvedere Ave	Baltimore	MD	21212	410-464-1617	N	N
Twanmo, Isabel Caro Mai	6508 81ST St	Cabin John	MD	20818		N	N
Ulla Beauty	3541 Boston St	Baltimore	MD	21224	410-327-0891	N	N
Ulla Beauty	615 Belair Rd	Bel Air	MD	21014	410-836-9435	N	N
Ulla Beauty	8165 Honeygo Blvd	White Marsh	MD	21236	410-931-4902	N	N
UMMC General Parking	827 Linden Ave	Baltimore	MD	21201	410-225-8000	N	N
Uncle's Hawaiian Grindz	2315 Belair Rd	Fallston	MD	21047	443-966-3999	N	N
Univeristy of Baltimore	62 W. Oliver St	Baltimore	MD	21201	410-837-5604	N	N
Uno Chicago Grill	201 E. Pratt St	Baltimore	MD	21202	410-625-5900	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
US Post Office	2945 Emmorton Rd	Abingdon	MD	21009	410-569-4421	N	N
US Post Office	808 Glen Eagles Ct	Towson	MD	21286	800-275-8777	N	N
US Post Office	345 Woodward Rd	Westminster	MD	21157	800-275-8777	N	N
Vaccaro's Italian Patry Shop	222 Ablemarle St	Baltimore	MD	21202	410-685-4905	N	N
Vaccaro's Italian Patry Shop	2919 O'Donnell St	Baltimore	MD	21224	410-276-4744	N	N
Value City	5840 Baltimore National Pike	Baltimore	MD	21228	410-744-6784	N	N
Value City	7735 Eastern Ave	Baltimore	MD	21224	410-282-8295	N	N
Value City	22 Mountain Rd	Glen Burnie	MD	21060	10-787-1500	N	N
Value City	5240 Campbell Blvd	White Marsh	MD	21236	410-931-4100	N	N
Vanderpool, Victoria	504 Fariview Ave	Baltimore	MD	21224		N	N
Veneer Supplies	217 E. Jarrettsville Rd	Forest Hill	MD	21050	410-836-8405	N	N
Venetian Palace	1901 Tree Top Dr	Edgewood	MD	21040	410-679-2330	N	N
Vestry of the Church of the Redeemer	5603 N. Charles St	Baltimore	MD	21210		N	N
Victory Cab Inc	1318 S. Philadelphia Blvd	Aberdeen	MD	21001	410-272-0880	N	N
Vikki's Fells Point Deli	1641 Aliceanna St	Baltimore	MD	21231	410-276-6996	N	N
Vince's Auto Parts Inc	11237 Philadelphia Rd	White Marsh	MD	21162		N	N
Vincenti Decorys	303 West Ln	Churchville	MD	21028	410-734-6238	N	N
Vitamin Shoppe	2315 Forest Dr	Annapolis	MD	21401	410-571-9838	N	N
Vitamin Shoppe	6026 Baltimore National Pike	Catonsville	MD	21228	410-744-6197	N	N
Waffle House	1806 Edgewood Rd	Edgewood	MD	21040	410-676-6005	N	N
Waffle House	1916 Belair Rd	Fallston	MD	21047	410-877-9059	N	N
Walgreens	19 E. Fayette St	Baltimore	MD	21202	410-625-1817	N	N
Walgreens	1201 E. Churchville Rd	Bel Air	MD	21014	410-399-9691	N	N
Walgreens	1927 Emmorton Rd	Bel Air	MD	21015	410-838-8573	N	N
Walgreens	3106 Solomons Island Rd	Edgewater	MD	21037	410-956-8319	N	N
Walgreens	1930 Pulaski Hwy	Edgewood	MD	21040	410-671-6568	N	N
Walgreens	939 York Rd	Towson	MD	21204	410-823-8790	N	N
Walker's Termite & Pest Control	3332 Pouska Rd	Abingdon	MD	21009		N	N
Walmart	645 S. Philadelphia Blvd	Aberdeen	MD	21001	410-273-9200	N	N
Walmart	401 Constant Friendship Blvd	Abingdon	MD	21009	410-569-9403	N	N
Walmart	3601 Washington Blvd	Arbutus	MD	21227	410-737-7700	N	N
Walmart	2701 Port Covington Dr	Baltimore	MD	21230	410-625-1971	N	N
Walmart	6420 Petrie Way Rd	Baltimore	MD	21237	410-687-4858	N	N
Walmart	6205 Baltimore National Pike	Catonsville	MD	21228	410-719-0600	N	N
Walmart	1 Frankel Way	Cockeysville	MD	21030	410-628-0980	N	N
Walmart	6405 Dobbin Rd	Columbia	MD	21045	410-740-2448	N	N
Walmart	2399 North Point Rd	Dundalk	MD	21222	410-284-5412	N	N
Walmart	1000 E. Pulaski Hwy	Elkton	MD	21921	410-398-1070	N	N
Walmart	303 Fallston Blvd	Fallston	MD	21047	443-686-7037	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Walmart	6721 Chesapeake Center Dr	Glen Burnie	MD	1060	410-863-1280	N	N
Walmart	2320 N. Hanover Pike	Hampstead	MD	21074	410-374-5344	N	N
Walmart	1238 Putty Hill Ave	Towson	MD	21286	410-494-4610	N	N
Walmart	8118 Perry Hills Ct	White Marsh	MD	21236	410-882-9815	N	N
Walter G. Coale Inc.	2849 Churchville Rd	Churchville	MD	21028		N	N
Wang, Lang	114 E. Lexington St, Ste 1006	Baltimore	MD	21202		N	N
Wash-N-Fold Express	705 Edgewood Rd	Edgewood	MD	21040	443-484-7401	N	N
Washington Source for Lighting	5050 Lawrence Pl	Hyattsville	MD	20781		N	N
Wat U Makin' Jamaican	23 W. Bel Air Ave	Aberdeen	MD	21001	410-272-6919	N	N
WaWa	231 N. Philadelphia Blvd	Aberdeen	MD	21001	410-273-7102	N	N
WaWa	3500 Woodsdale Rd	Abingdon	MD	21009	410-569-6347	N	N
WaWa	6541 Eastern Ave	Baltimore	MD	21224	410-631-7813	N	N
WaWa	1515 E. Churchville Rd	Bel Air	MD	21014	410-838-8539	N	N
WaWa	2300 Churchville Rd	Bel Air	MD	21015	410-734-4612	N	N
Wawa	601 Hoagie Dr	Bel Air	MD	21014	410-638-7457	N	N
WaWa	709 Bel Air Rd	Bel Air	MD	21014	410-638-5049	N	N
WaWa	1657 Elkton Rd	Elkton	MD	21921	410-996-8621	N	N
WaWa	302 W. Pulaski Hwy	Elkton	MD	21921	443-485-8455	N	N
WaWa	204 Connolly Rd	Fallston	MD	21047	410-638-6742	N	N
WaWa	1419 Mountain Rd	Joppa	MD	21085	410-538-3130	N	N
Wawa	8300 Veterans Hwy	Millersville	MD	21108	410-729-9991	N	N
WaWa	2031 Pulaski Hwy	North East	MD	21901	410-287-3432	N	N
WaWa	8731 Pulaski Hwy	Rosedale	MD	21237	410-780-9970	N	N
Wayback Burgers	5 Bel Air South Pky	Bel Air	MD	21015	410-569-2711	N	N
Wayward	1117 S. Charles St	Baltimore	MD	21230	410-223-2269	N	N
Wegmans	21 Wegmans Blvd.	Abingdon	MD	21009	443-372-2900	N	N
Wegmans	1413 S. Main Chapel Way	Gambrills	MD	21054	443-332-6200	N	N
Wegmans	122 Shawan Rd	Hunt Valley	MD	21030	410-773-3900	N	N
Wegmans	8855 McGaw Rd	Columbia	MD	21045	443-537-2900	N	N
Weis	4126 E. Joppa Rd	Baltimore	MD	21236	410-529-3048	N	N
Weis	550 W. Macphail Rd	Bel Air	MD	21014	410-638-5800	N	N
Weis	7200 Holabird Ave	Dundalk	MD	21222	410-284-2762	N	N
Weis	7848 Wise Ave	Dundalk	MD	21222	410-282-0218	N	N
Weis	165 Orville Rd	Essex	MD	21221	410-686-1354	N	N
Weis	720 Hanover Pike	Hampstead	MD	21074	410-374-1440	N	N
Weis	9400 Scott Moore Way	Perry Hall	MD	21128	410-529-0378	N	N
Weis	1238 Putty Hill Ave	Towson	MD	21286	410-339-5700	N	N
Weis	7005 Security Blvd	Windsor Mill	MD	21244	410-298-0630	N	N
Wellbeing Café	18330 Montgomery Village Ave	Gaithersburg	MD	20879	301-309-9003	Y	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Wendy's	2910 Emmorton Rd	Abingdon	MD	21009	410-569-5500	N	N
Wendy's	901 McCulloh St	Baltimore	MD	21201	410-383-2754	N	N
Wendy's	950 Pulaski Hwy	Edgewood	MD	21040	410-671-2082	N	N
Wendy's	1060 Joppa Farm Rd	Joppa	MD	21085	410-679-7604	N	N
West Elm	1301 Dock St	Baltimore	MD	21231	410-244-0121	N	N
Whay's Auto Services	3549 S. Hanover St	Baltimore	MD	21225	410-355-9784	N	N
Wheeler, Seth	342 Belvedere Ave	Baltimore	MD	21212	443-681-6621	N	N
Whitehall Business Center LLC	11011 McCormick Rd, Ste 300	Hunt Valley	MD	21031		N	N
Whole Foods	1001 Fleet St	Baltimore	MD	21202	410-528-1640	N	N
Whole Foods	1330 Smith Ave	Baltimore	MD	21209	410-532-6700	N	N
Whole Foods	10275 Little Patuxent Pky	Columbia	MD	21044	240-865-1827	N	N
William Heating & AC Inc	P.O. Box 279	Rising Sun	MD	21911		N	N
Williams-Sonoma	70 Vantage Square	Baltimore	MD	21210	410-435-6020	N	N
Wilson Lighting	208 York Rd	Towson	MD	21204	410-823-0423	N	N
Wine Merchant	10741 Falls Rd	Lutherville	MD	21093	410-321-6500	N	N
Wine World Beer & Spirits	406 Constant Friendship Blvd	Abingdon	MD	21009	410-569-8646	N	N
Wingstop	20201 Goshen Rd	Gaithersburg	MD	20879	301-977-8060	N	N
Winters Run Inn	1907 Philadelphia Rd	Joppa	MD	21085	410-676-2865	N	N
Wise, Dawn Scott	113 S. Main St	Bel Air	MD	21014		N	N
Wit & Wisdom	200 International Dr	Baltimore	MD	21202	410-576-5800	N	N
Woodfire Kitchen	17114 York Rd	Parkton	MD	21120	443-491-3505	N	N
Woodhall Vineyards & Wine Cellars	17912 York Rd	Parkton	MD	21152		N	N
Woodlawn Motor Coach Inc.	6523 Baltimore National Pike	Baltimore	MD	21228		N	N
WowFood, LLC	222 N. Charles St	Baltimore	MD	21201	667-213-0043	N	N
WPS Paint & Decorating Center	2906 Emmorton Rd	Abingdon	MD	21009	410-569-0355	N	N
Xtra Fuels	7300 Washington Blvd	Elkridge	MD	21075	410-796-3166	N	N
Yellow & Checker Cab	2100 Huntingdon Ave	Baltimore	MD	21211	410-685-1212	N	N
Yellow Cab	2100 Huntingdon Ave	Baltimore	MD	21211		N	N
Yumato Sushi	51 W. Aylesbury Rd	Timonium	MD	21093	410-560-0024	N	N
Yves Delorme	10751 Falls Rd	Lutherville	MD	21093	410-828-4777	N	N
Z Burger	13 Allegheny Ave	Towson	MD	21204	410-324-3777	N	N
Zappulla, Dara Angela	2007 Fernglen Way	Baltimore	MD	21228		N	N
Zappulla, Tiffany	206 S. Exeter St	Baltimore	MD	21202		N	N
Zen West	5916 York Rd	Baltimore	MD	21212	410-323-3368	N	N
Zia's	13 Allegheny Ave	Towson	MD	21204	410-296-0799	N	N
Ziegler, Kenneth Jr.	16 Melanie Ct	Baltimore	MD	21234		N	N
Zoes Kitchen	6300 York Rd	Baltimore	MD	21212	410-323-4795	N	N
Zoes Kitchen	10300 Little Patuxent Pky	Columbia	MD	21044	410-997-0124	N	N
Zoes Kitchen	2129 York Rd	Timonium	MD	21093	410-561-3333	N	N

**HOUSE OF CARDS - SEASON 5**  
**Vendor Information for Tax Credit**

**Total Number of Vendors: 1757**

<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>PHONE #</b>	<b>M/O</b>	<b>SMALL BUSINESS</b>
Zoes Kitchen	5201 Campbell Blvd	White Marsh	MD	21236	410-931-2020	N	N
Zorba's Pizza & Subs	2000 Pulaski Hwy	Edgewood	MD	21040	410-676-6300	N	N

# **Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**

*Prepared for*  
Maryland Film Industry Coalition

Daraius Irani, Ph.D., Executive Director  
Jessica Grimm, Research Associate  
Jade Clayton, Research Assistant  
Susan Steward, Economist  
Rebecca Ebersole, Senior Research Associate

February 10, 2014

## **Regional Economic Studies Institute**



Towson, Maryland 21252 | 410-704-3326 | [www.towson.edu/resi](http://www.towson.edu/resi)

## **Table of Contents**

1.0	Executive Summary.....	4
2.0	Introduction .....	7
3.0	Sample Incentive Programs .....	9
3.1	Incentives and Filming in Maryland .....	10
3.2	Incentives and Filming in Other States .....	12
3.3	Previous Programs and Studies.....	14
4.0	Public Opinion .....	15
4.1	Incentive Opposition .....	15
4.2	Support and Testimony.....	16
4.3	Key Interviews .....	17
5.0	Film-Induced Tourism .....	18
6.0	Methodology.....	20
6.1	REMI vs. IMPLAN Case Studies.....	21
6.2	Return on Investment .....	22
7.0	Findings .....	23
7.1	Scenarios .....	23
7.2	Economic Impacts of the Current Tax Credit Program .....	24
7.3	Fiscal Impacts .....	25
7.4	Policy Analysis .....	26
7.5	The Impacts of Infrastructure .....	31
8.0	Conclusion.....	33
9.0	References .....	34
	Appendix A—Terms .....	41
A.1	Acronyms and Abbreviations .....	41
A.2	Glossary .....	41
	Appendix B—Methodology.....	43
B.1	Film-induced Tourism.....	43
B.2	REMI Model Overview.....	43
B.3	Average Annual Wage Calculation .....	44
B.4	Assumptions .....	44
	Appendix C—Detailed Impacts of the Current Tax Credit Cap .....	46
	Appendix D—Incentive Programs.....	49
	Appendix E—Detailed Economic Impacts.....	56

## Table of Figures

Figure 1: Production Activity.....	8
Figure 2: Summary of Similar Studies .....	13
Figure 3: Current Tax Credit— Total Economic Impacts.....	24
Figure 4: Current Tax Credit—Total Fiscal Impacts .....	25
Figure 5: Productions Lost Due to the Low Incentive Cap.....	26
Figure 6: Productions Considering Maryland .....	27
Figure 7: Economic Impacts—Doubling the Cap .....	28
Figure 8: Total Fiscal Impacts—Doubling the Cap .....	29
Figure 9: Economic Impact—No Tax Credit Cap .....	30
Figure 10: Total Fiscal Impacts—No Tax Credit Cap .....	31
Figure 11: Current Tax Credit Cap Economic Impact Details.....	46
Figure 12: Average Economic Impacts Details.....	47
Figure 13: Total Fiscal Impacts Details.....	48
Figure 14: Incentive Programs in United States .....	49
Figure 15: Average Detailed Employment Impacts—Current Tax Credit Cap.....	56
Figure 16: Total Detailed Output Impacts—Current Tax Credit Cap .....	56
Figure 17: Total Detailed Wage Impacts—Current Tax Credit Cap .....	58
Figure 18: Average Detailed Employment Impacts—Doubling the Tax Credit Cap .....	59
Figure 19: Total Detailed Output Impacts—Doubling the Tax Credit Cap.....	59
Figure 20: Total Detailed Wage Impacts—Doubling the Tax Credit Cap.....	61
Figure 21: Average Detailed Employment Impacts—No Tax Credit Cap.....	62
Figure 22: Total Detailed Output Impacts—No Tax Credit Cap.....	63
Figure 23: Total Detailed Wage Impacts—No Tax Credit Cap .....	64



## 1.0 Executive Summary

The following report studies and elaborates on the economic and fiscal impacts associated with the *Maryland Film Production Employment Act of 2011*, as requested by MFIC and conducted by Towson University's RESI.

By comparing tax credits claimed with tax revenues generated, RESI determined the ROI of the film tax credit program between CY 2012 and CY 2015.

- For every reported \$1 claimed in film tax credits, Maryland gains \$1.03 in total additional property, sales, income, and other tax revenues.
- Were the tax credit to be doubled or uncapped, the expected ROI would increase to \$1.05 for every \$1 of tax credit claimed between CY 2012 and CY 2015.

Below are RESI's key findings in regard to the economic and fiscal impacts of the projects that will receive tax credits under the *Film Production Employment Act of 2011*. Impacts were determined for the lifetime of the program, FY 2011 through FY 2016.

### Economic Impacts, FY 2011–2016

- The current tax credit program has the ability to support an annual average of more than 690 FTE jobs, a total of nearly \$200.0 million in output, and a total of approximately \$86.0 million in wages (an annual average of \$56,487 per person<sup>1</sup>) through FY 2016.
- Of the five projects that have already received tax credits under the new incentive program:
  - The number of Maryland hires (technicians, actors and extras) ranged from 69 to 2,198 persons, an average of 746 Maryland hires per project.
  - The number of Maryland businesses utilized ranged from 338 to 1,814, averaging nearly 860 Maryland businesses and vendors per project that were positively impacted by the incentive applicant projects.<sup>2</sup>
- Overall, the additional output Maryland receives from every \$1 claimed under the current program is \$3.69.
- If the tax credit cap was doubled, to \$15.0 million a year from the current \$7.5 million, Maryland could see productions support an annual average of approximately 1,090 FTE jobs, a total of more than \$321.3 million in output, and a total of approximately \$141.8 million in wages through FY 2016. If the program was doubled, Maryland would receive an additional \$3.97 in output per every \$1 of tax credit claimed.
- If there were no tax credit cap limit, Maryland could see productions support an annual average roughly 1,885 FTE jobs, a total of \$556.3 million in output, and a total of \$207.3 million in wages in Maryland through FY 2016. If the program was uncapped,

<sup>1</sup> According to the BLS, Maryland's average annual wages per person in 2012 amounted to approximately \$54,000.

<sup>2</sup> Catherine Batavick, email attachment to author, August 29, 2013.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

preliminary estimates indicated that Maryland could receive an additional \$3.49 in output per every \$1 of tax credit claimed.

- On average, a production may add \$1.1 million per year in tourism-induced spending. In some cases, such as *Dirty Dancing*, positive economic impacts are being seen in the community where filming took place more than 25 years after the movie was released.<sup>3</sup>

### Fiscal Impacts, FY 2011–FY 2016

- RESI reviewed tax revenue data from CY 2012 through CY 2015.<sup>4</sup>
- During that period of time, the total tax credit claimed by productions was estimated to be approximately \$48.8 million.<sup>5</sup>
- Between CY 2012 and CY 2015, RESI found total additional tax revenues of more than \$49.2 million.
- Overall, the return on investment between CY 2012 and CY 2015 reported for every \$1 claimed in film tax credits, Maryland gains \$1.03 in total additional property, sales, income, and other tax revenues.
- Using a similar methodology, RESI found if the tax credit were to be doubled or uncapped under current assumptions then Maryland could expect a \$1.05 return on investment for every \$1 of tax credit claimed between CY 2012 and CY 2015.

### Community Impacts

In addition to the measurable impacts shown in this report, there are the additional impacts felt by local businesses and communities.

- An average of nearly 860 vendors per project is positively impacted.
- RESI received testimonials from various supporters, including the owners and managers of furniture and consignment stores, rental car services, hotel and lodging facilities, and other businesses providing products and services during production.
  - Due to business received from the film industry, local businesses have seen expansion, increased employment, a diversification of their client base, and stabilization of revenue stream.
  - Some businesses cite expansion of the film industry as being responsible for their ability to remain open and to grow.
  - Hotels, restaurants, and retailers are all utilized and benefit from cast and crew staying onsite or nearby during production.
- RESI spoke directly with several locally impacted business owners and industry personnel.

---

<sup>3</sup> The Dirty Dancing Festival, “About the Dirty Dancing Festival.”

<sup>4</sup> RESI negated the inclusion of CY 2011 and CY 2016 to create a balanced report of productions and tax credit claims. CY 2011 reported one production receiving a tax credit, but its claim would not occur until CY 2012. CY 2016 would include tax credits claimed for productions in CY 2015, but no additional productions if the program ends in FY 2016.

<sup>5</sup> Please refer to Appendix B for more information on assumptions made in RESI’s analysis.

- One interviewee pointed out that the filming community requires a vast amount of personnel, who in turn contribute to local businesses, the economy, and tax revenues.
- Another interviewee cited increased film production as being responsible for the creation of new local companies and also increasing tourism.
- An additional interviewee spoke out about the positive impacts on the community as a whole. Stating that the presence of production teams lead to increased safety, mentorship opportunities, and charity involvement.

### Film-Induced Tourism

- Not only does film and television production create FTE jobs and induce spending, but it also creates positive long-term impacts for a community.
  - When a location appears in popular productions, the scenes from that production have the potential to create icons out of once little known places and sights. This is known as film-induced tourism.
  - A few areas in Maryland have benefited from or capitalized on this—the town of Berlin hosted filming of *Runaway Bride* and *Tuck Everlasting*, while St. Michaels and the surrounding area hosted *The First Kiss*, *The Wedding Crashers*, *Failure to Launch*, *Swimmers*, *Silent Fall*, and more.
  - The Inn at Perry Cabin in St. Michaels, Maryland, appeared in both *The First Kiss* in 1928 and *The Wedding Crashers* in 2005—a fact boasted on its website.<sup>6</sup> Following the release of *The Wedding Crashers*, fans have flocked to the Inn for their own weddings.<sup>7</sup>
- Locations not only draw attention due to filming, but also from the stars who promote and provide positive attention to Maryland, its assets, and local businesses.
  - Following filming of *Better Living Through Chemistry*, Jane Fonda publicly spoke about “how utterly charming” Annapolis is on her blog.<sup>8</sup> Jane Fonda has been referred to as “Annapolis’ newest ambassador.”<sup>9</sup>
  - In 2013 Julia Louis-Dreyfus remembered to thank the show’s “wonderful crew in Baltimore” when she recently won an Emmy for her performance on *Veep*.<sup>10</sup>
  - When Kevin Spacey has free time, he likes to take in the local culture and enjoy a good meal—in 2012 he listed his favorite restaurants for *Men’s Journal*.<sup>11</sup> An Annapolis restaurant, Metropolitan Kitchen & Lounge, made the cut.<sup>12</sup> Spacey referred to it as “a very cool place.”<sup>13</sup>

<sup>6</sup> The Inn at Perry Cabin, “The Hotel: Weddings & Honeymoons.”

<sup>7</sup> Shay, “Stars shine in Maryland, as state pulls in more film and TV productions.”

<sup>8</sup> Fonda, “Better Living Through Chemistry.”

<sup>9</sup> Rosen, “Jane Fonda smitten with Annapolis.”

<sup>10</sup> TV News Desk, “Julia Louis-Dreyfus Wins Emmy for Lead Actress in a Comedy Series.”

<sup>11</sup> Brendel, “Kevin Spacey’s Favorite Late-Night Restaurants.”

<sup>12</sup> Ibid, 2.

<sup>13</sup> Ibid.

## 2.0 Introduction

The following report studies and elaborates on the economic and fiscal impacts associated with the *Film Production Employment Act of 2011*, as requested by MFIC and conducted by Towson University's RESI.

The arts, and specifically the motion picture and video industry, are a vital part of the economy. In 2013, for the first time, the Bureau of Economic Analysis (BEA), part of the U.S. Department of Commerce, quantified the economic impact of the arts.<sup>14</sup> In 2011 arts industries in the United States supported two million workers, \$289.5 billion in wages, and \$504.0 billion in output.<sup>15</sup> Largely contributing to these totals was the motion picture and video industry—supporting more than 300,000 jobs and \$25.0 billion in wages.<sup>16</sup> Through production incentives, states across the nation are trying to maximize these impacts.

The *Film Production Employment Act of 2011*, or SB 672, sponsored by Senator Edward J. Kasemeyer, received unanimous support in Maryland's General Assembly and was signed into law during the 2011 Maryland General Assembly, replacing the former rebate program.<sup>17 18</sup> The *Film Production Employment Act of 2011* allowed for Maryland's DBED to award up to \$7.5 million in tax credits per year for FY 2012 through 2014.<sup>19</sup> Qualifying feature films were eligible for a tax credit of up to 25 percent of direct costs, and television series were eligible for a tax credit of up to 27 percent of direct costs.<sup>20</sup>

In 2012, SB 1066 was introduced to increase the amount of total annual credits to \$22.5 million and to extend the program to July 2016.<sup>21</sup> However, it was not until 2013's SB 183, that these changes were seen. SB 183 increased the available tax credits for FY 2014 to \$25 million and extended the incentive program—of \$7.5 million per year—through FY 2016.<sup>22</sup>

Contrary to how some have characterized it, the film incentive offered in Maryland is not an upfront cash payout from the State to production entities.<sup>23</sup> As described by the Maryland Film Office, the film incentive is first applied for. Then, following approval, production occurs—generally during a single CY. Assuming production wraps prior to December 31 of a given year, the production can apply the approved tax credit amount upon filing taxes in the following CY. Typically, a production applying for the film incentive spends during production in one CY,

---

<sup>14</sup> Recio, "Who knew? The arts bring big bucks to the economy."

<sup>15</sup> Ibid.

<sup>16</sup> Ibid.

<sup>17</sup> Senator Kasemeyer, "SB 672," 1.

<sup>18</sup> General Assembly of Maryland, "Explanation of Motions and Actions SB 672."

<sup>19</sup> Senator Kasemeyer, "SB 672," 1.

<sup>20</sup> Ibid.

<sup>21</sup> Ibid.

<sup>22</sup> Chair, Budget and Taxation Committee and Senator Kasemeyer, "Senate Bill 183," 6.

<sup>23</sup> The Maryland Film Office, "Film Production Activity Tax Credit."

contributing to Maryland's economy in the process, and then claims the tax credit in the following CY.

The Maryland Film Office, a division of DBED, tracks each incentive applicant, the correlating incentive amount, production expenditures, and the number of local hires for each project—covering both the previous grant program and the current tax credit program. Since the *Film Production Employment Act of 2011* went into effect in 2011, five film and television projects received a tax credit. As of FY 2013, the new program allocated \$16.6 million in tax credits between five productions filmed in FY 2012 and FY 2013—resulting in production expenditures of approximately \$84.1 million.

Between these five projects, an average of 746 local hires (technicians, actors, and extras) were made per project. Project hires ranged from 69 persons to 2,198 persons. Additionally, the number of local vendors used by each project is tracked. On average, nearly 860 Maryland vendors per project were positively impacted by the incentive applicant projects—ranging from 338 to 1,814 Maryland businesses and vendors.<sup>24</sup> Production activity is summarized in Figure 1.

**Figure 1: Production Activity**

Activity	Average	Minimum	Maximum
Tax Credit Amount	\$3,321,871	\$231,250	\$11,676,029
Production Expenditures	\$16,821,480	\$962,531	\$63,680,906
Maryland Hires	746	69	2,198
Technicians	156	32	381
Actors/Extras	590	37	1,817
Maryland Businesses/Vendors	857	338	1,814
Maryland Hotel Nights	2,952	79	9,479

Source: Maryland Film Office

On average, the five projects that utilized the tax incentive program in Maryland had expenditures of nearly \$16.8 million per project. Production expenditures ranged from less than \$1.0 million to \$63.7 million. The average incentive amount per project was approximately \$3.3 million.

Based on information provided by Cast and Crew Entertainment Services, a leading provider of payroll services in the film/television industry, film incentives fall into three general categories: rebates, grants, or tax credits.<sup>25</sup> Often, tax credits are provided. Film tax credits come in a variety of forms: refundable, non-refundable, transferable, or non-transferable.<sup>26</sup>

<sup>24</sup> Catherine Batavick, email attachment to author, August 29, 2013.

<sup>25</sup> Cast and Crew Entertainment Services, "The Incentives Program: United States, Canada and United Kingdom," 5.

<sup>26</sup> Flippen, et al "Beyond the Basics," 1.

What Maryland offers is “a refundable income tax credit of up to 25 [percent] of qualified direct costs of a film production activity” and up to 27 percent for television series.<sup>27</sup> The slightly higher incentive for television series was added at the recommendation of the *Report of the Film Production Workgroup* in 2009. It is vital to encourage television series to film in Maryland as they have the ability to “[provide] employment for a longer period of time for many Maryland workers and [support] hundreds of small businesses in Maryland.”<sup>28</sup> This policy “would give Maryland a competitive advantage over other states.”<sup>29</sup> Since enactment of the *Film Production Employment Act of 2011*, HBO’s *Veep* and Netflix’s *House of Cards* have commenced production in Maryland.

For the purposes of this study, RESI analyzed the economic and fiscal impacts of the five projects that have received a tax credit as part of the *Film Production Employment Act of 2011* to date. Filming for these projects took place during CY 2011 and CY 2012. The projects analyzed included two television series and three feature films. Inputs for the analysis used to determine the economic and fiscal impacts were provided by the Maryland Film Office and through RESI’s findings from a review of relevant publicly available documents. The economic impacts include employment, output, and wages. The fiscal impacts include state and local tax revenues (property, income, sales, payroll, etc.). RESI used information provided on these productions to make assumptions for future productions and determine impacts for CY 2013 through CY 2015.

In addition to the quantitative analysis of these projects, RESI conducted a thorough review of the history of filming in Maryland, existing literature regarding incentives in Maryland, and existing literature regarding incentives in other states. The literature review focused on states with successful tax credit programs, many of which are significantly larger (i.e., non-capped programs) than Maryland’s program. The comparison determined whether or not the size of the credit has exponential impacts on the state, and was used to assess the competitiveness of Maryland’s existing program.

### **3.0 Sample Incentive Programs**

A comparison of Maryland’s incentive programs with similar programs in other states determined similarities and differences between Maryland’s program and the programs of other states. Specifically, RESI focused on Louisiana, Georgia, and Massachusetts. Like Maryland, each of these states utilizes a tax credit program. However, while Maryland has an annual cap in place, the programs in Georgia, Louisiana, and Massachusetts are uncapped. Of the states researched, Maryland and Massachusetts are the only two with a sunset date in effect for their incentive programs.

---

<sup>27</sup> The Maryland Film Office, “Film Production Activity Tax Credit.”

<sup>28</sup> Film Production Workgroup, “Report of the Film Production Workgroup,” 3.

<sup>29</sup> Ibid.

### 3.1 Incentives and Filming in Maryland

Maryland's natural beauty, distinct neighborhoods, and many resources—including a wide variety of scenic landscapes, architectural backdrops, and a talented workforce—have drawn film and video productions into the state.<sup>30</sup> In addition to the state's natural incentives, the Maryland Film Office and the Baltimore Film Office further promote the local film industry by providing services and incentives to production companies considering filming in Maryland. Through their respective websites, the Maryland Film Office and the Baltimore Film Office provide libraries of photographs of the many locations considered ideal for filming and a local crew and resources directory for out-of-state companies.<sup>31 32</sup> The Maryland Film Office provides a bulletin board advertising in-state opportunities as well.<sup>33</sup> Frederick and Prince George's Counties also have film offices promoting their respective regions.<sup>34 35</sup>

Maryland has hosted a number of prominent film projects over the years, boasting film credits dating back to the early 1900s.<sup>36</sup> The two most recent well known series filmed in Maryland are *Veep* and *House of Cards*, filmed during CY 2011 and CY 2012. Season one of *House of Cards*, a Netflix television series, filmed for a reported 139 days in CY 2012.<sup>37</sup> Season one of *Veep*, an HBO series, filmed in the state in CY 2011 for 38 days, in addition to the pilot episode, which filmed for a reported six days in Maryland.<sup>38</sup>

HBO has filmed a number of original series and films in Maryland, some of which fall under the previous rebate program.<sup>39</sup> Adding to the list of political features filmed in Maryland, HBO's *Game Change*, released in 2012, documents John McCain's 2008 presidential campaign and the implications of his choice of running mate, Sarah Palin.<sup>40</sup> *The Wire*, a popular HBO series created by former Baltimore Sun employee David Simon, was also filmed in Maryland from its inception in 2002 until its fifth and final season filmed in 2008.<sup>41</sup>

A number of movies filmed in Maryland were some of the top grossing movies of their release years in the domestic market. Some of those include *The Blair Witch Project* and *Runaway Bride* in 1999 (\$141 million and \$152 million, respectively) and *Wedding Crashers* in 2005 (\$209 million).<sup>42</sup>

<sup>30</sup> The Maryland Film Office, "Welcome!"

<sup>31</sup> Ibid.

<sup>32</sup> Baltimore Film Office, "Baltimore Film Office."

<sup>33</sup> The Maryland Film Office, "Welcome!"

<sup>34</sup> Frederick Film Office, "The Film Office of Frederick MD."

<sup>35</sup> Prince George's Arts and Humanities Council, "Prince George's County Film Office."

<sup>36</sup> Maryland State Archives, "Maryland at a Glance, Arts."

<sup>37</sup> The Maryland Film Office, "Economic Impact of Filmmaking on the Maryland Economy."

<sup>38</sup> Ibid.

<sup>39</sup> Sage, "An Economic Assessment of Maryland's Film & Television Production Industry and Policy Implications."

<sup>40</sup> IMDb, "Game Change."

<sup>41</sup> IMDb, "The Wire."

<sup>42</sup> The Numbers, "All Time Highest Grossing Movies in the Domestic Market."



The Maryland Film Office has tracked films, television series, documentaries, commercials, and other projects through applications for sales tax exemption, applications for production rebates or tax credits, and submissions of production expenditure forms. The economic impacts of projects have been calculated for each FY since FY 1995. The average annual impact of filmmaking has been \$76.0 million, with major projects filming an average of roughly 30 days in Maryland.<sup>43</sup> The economic impact of filmmaking in Maryland was \$123.5 million for FY 2012, a nearly 95 percent increase from the previous year. In addition, the FY 2012 impact was the highest reported by the Maryland Film Office since FY 2006. The impacts in FY 2006 were determined to be \$158.0 million, with fourteen projects such as *Step Up*, *The Wire* (season four), *The Visiting*, and others filmed in Maryland that year.<sup>44</sup>

Due to the ease of filming in Maryland, locations within the state frequently stand in for the District of Columbia; instances of this can be seen in *Veep* and *House of Cards*, where Baltimore City stood in for the District of Columbia. DBED estimated the second season of *Veep* to have an economic impact of more than \$40 million.<sup>45</sup> *House of Cards*, which began filming in Maryland in May 2012, transformed the Maryland House of Delegates chamber to act as the United States Senate rather than film onsite in DC.<sup>46</sup> The Maryland Film Office estimated that season one of *House of Cards*, resulted in \$140 million in economic impact for the state.<sup>47</sup>

While RESI studied the economic and fiscal impacts associated with the *Film Production Employment Act of 2011*, using data existing data from five projects that have already claimed the tax credit under the new program, Sage Policy Group, Inc., previously studied the impacts of the motion picture and video industry as a whole.<sup>48</sup> In 2010, Sage prepared a report that provided an assessment of the economic impacts of the film and television production industry on Maryland. The report was commissioned by DBED to assist in responding to a request in the Joint Chairman's Report from the Chairs of Senate Budget and Taxation Committee and House Committee on Appropriations.

Sage's study found that in 2008 impacts of the motion picture and video industry as a whole totaled more than 11,000 FTE jobs and nearly \$300.0 million in wages and supported \$1,329.0 million in business sales.<sup>49</sup> Sage utilized IMPLAN, an input-output model, to determine the economic impacts of the industry in Maryland.<sup>50</sup> Unlike REMI, which RESI used in its analysis,

---

<sup>43</sup> The Maryland Film Office, "Economic Impact of Filmmaking on the Maryland Economy," 1–2.

<sup>44</sup> Ibid.

<sup>45</sup> Pyles, "Eye on Annapolis: Tax credit keeps 'Veep' filming in Maryland."

<sup>46</sup> Cox, "'House of Cards' to take over Senate House."

<sup>47</sup> Ibid.

<sup>48</sup> The key differences between Sage's study and RESI's: Sage analyzed the entire motion picture and video industry and used the IMPLAN input/output model, whereas RESI analyzed only those projects associated with the Film Production Employment Act of 2011 and used the REMI PI+ input/output model.

<sup>49</sup> Sage, "An Economic Assessment of Maryland's Film & Television Production Industry and Policy Implications." 11.

<sup>50</sup> Ibid, 43.



IMPLAN is a static model, meaning that changes in a previous period are not accounted for in future years. The model negates price changes from increased levels of economic activity and treats resources as infinite. The following findings from RESI use REMI—a dynamic model that includes price and wages changes over time, labor supply constraints, and forecasts future economic outcomes.

### 3.2 Incentives and Filming in Other States

Prior to 2000 many productions left the United States in favor of Canada due to the relative strength of the U.S. dollar and financial production incentives offered in Canada.<sup>51</sup> This phenomenon became known as “runaway production.”<sup>52</sup> By the early 2000s, states across the country began to take notice. After observing Canada’s recruitment of moviemakers away from New York and Los Angeles, states began to develop their own incentive programs to attract productions.<sup>53</sup> According to Entertainment Partners, financial incentives for film and television productions are now offered in 46 states.<sup>54</sup>

Due to the vast positive economic impacts of film and television production, the competition to attract production companies has steadily increased—as evidenced by the increased number of available film incentives. In recent years, productions have been leaving Los Angeles County as cost-conscious producers routinely choose to film in more tax friendly states.<sup>55</sup> Even *The Tonight Show*, which has called Los Angeles home for 40 years, plans to leave for New York City to take advantage of its tax incentives.<sup>56</sup> In 2005, 80 percent of network dramas were based in Los Angeles, a percent which dropped to 50 percent in 2010 and further to less than 10 percent in 2012.<sup>57</sup>

To gauge the competitiveness of Maryland’s film tax credit incentive program, RESI analyzed other states’ programs and the impacts seen due to program utilization. It should be noted that reporting methods vary from state to state. A summary of these programs can be found in Figure 2. For a summary of incentive programs for these states and others, please refer to Appendix D.

---

<sup>51</sup> Film Production Workgroup, “Report of the Film Production Workgroup,” 4.

<sup>52</sup> Ibid.

<sup>53</sup> NPR, “A Thin Line: Economic Development Or Corporate Welfare?”

<sup>54</sup> Somers, “Maryland gambles on film incentives with ‘House of Cards’.”

<sup>55</sup> Verrier, “Los Angeles losing the core of its TV production to other states.”

<sup>56</sup> Nurin, “TV shows and films in N.J. can spell big pay day for tourism industry.”

<sup>57</sup> Verrier, “Los Angeles losing the core of its TV production to other states.”

Figure 2: Summary of Similar Studies<sup>58</sup>

State	Incentive	Jobs	Output	Dollars (in millions)		Tax Revenues
				Wages	Sales	
LA (2012)	30% + 5% Resident Labor	14,000	Not reported	\$717.9	\$1,034.1	Not reported
GA (2010)	20% +10% Promo	8,800	\$1,159.7	\$419.9	Not reported	\$125.5
MA (2011)	25% Spend 25% Payroll	2,220	\$375.3	\$183.0	Not reported	Not reported

Sources: Louisiana Entertainment; Scott & Associates; Georgia USA; Meyers, et al; Massachusetts Film Office; HR&A

### Louisiana

Since 2006, Louisiana has been home to more than 300 film and television productions and comes in third in production after California and New York.<sup>59</sup> In 2013, feature film production in Louisiana increased—during the year multiple television series came to Louisiana as well.<sup>60</sup> According to a study completed by Loren C. Scott & Associates, Inc., the impact of film production spending in Louisiana for CY 2012 amounted to more than \$1.0 billion in sales, \$717.9 million in wages, and more than 14,000 jobs.<sup>61</sup> The same study determined that the impact of film infrastructure spending for CY 2012 totaled \$37.4 million in sales, \$11.8 million in wages, and 294 jobs.<sup>62</sup>

### Georgia

Since 1972, Georgia has hosted more than 700 film and television productions—making it one of the top five production destinations in the country—and generated more than \$7.0 billion in economic impact.<sup>63</sup> Some of the films recently shot in Georgia include *Joyful Noise* and *American Reunion*.<sup>64</sup> Since 2008, more than 30 industry-specific supplier companies have expanded or relocated to Georgia, helping the state’s entertainment industry to expand and employ more than 25,000 residents.<sup>65</sup> A study performed by Meyers Norris Penny, LLP, on the impacts of productions that have been approved to receive the tax credit, determined that the impacts of production spending in 2010 totaled nearly 8,800 jobs, more than \$419.9 million in wages, more than \$1,159.7 million in output, and over \$125.5 million in state and local tax revenues.<sup>66</sup>

<sup>58</sup> Some figures are rounded.

<sup>59</sup> Louisiana Entertainment, “Overview.”

<sup>60</sup> Louisiana Entertainment, “Screening Room.”

<sup>61</sup> Scott & Associates, “The Economic Impact of Louisiana’s Entertainment Tax Credit Programs,” 16.

<sup>62</sup> Ibid, 17.

<sup>63</sup> Georgia USA, “Georgia Film and TV Facts.”

<sup>64</sup> Ibid.

<sup>65</sup> Ibid.

<sup>66</sup> Meyers, et al, “Economic Contributions of the Georgia Film and Television Industry,” 9.

## Massachusetts

Massachusetts has four film and television credits to its name already for 2013, nine from 2012, and eight from 2011.<sup>67</sup> The Motion Picture Association of America (MPAA) commissioned a study on the impacts of the film tax incentive program for 2011.<sup>68</sup> HR&A Advisors, Inc., which conducted the study for MPAA, estimated that the Massachusetts Film Tax Incentive Program supported approximately 2,220 FTE jobs, \$183.0 million in wages, and \$375.3 million in output in 2011.<sup>69</sup>

### 3.3 Previous Programs and Studies

Some states, such as Connecticut and Wisconsin, have recently ended or modified their incentive programs.<sup>70</sup> Effective July 1, 2013, incentives for feature films have been suspended in Connecticut for two years as the state attempts to mitigate its projected deficit.<sup>71</sup> However, television and digital animation in Connecticut are to continue to receive incentives.<sup>72</sup> Numerous reforms to Wisconsin's tax code were included in a May 2013 bill—among them was the elimination of film tax credits.<sup>73</sup> The bill estimated that eliminating “the film tax credits in 2014 would reduce [General Purpose Revenue] expenditures by \$500,000 in 2014-15.”<sup>74</sup>

Some previously aggressive programs, such as Michigan and New Mexico, have recently cut back on incentives. In 2008, Michigan's film industry boomed with the creation of its original film incentive—the program offered a rebate of up to 42 percent on production expenditures and had no cap.<sup>75</sup> In FY 2012, a cap of \$25 million was implemented.<sup>76</sup> However, the cap was raised to \$50 million in FY 2013.<sup>77</sup> Senate Majority Leader Randy Richardville (R-Monroe) explained the changes as being “designed to help make sure more of the incentive money comes back to or stays with the Michigan economy.”<sup>78</sup> Similarly, in New Mexico, lawmakers compromised at an incentive program of 25 percent with a cap of \$50 million a year—a drop from the nearly \$66 million in incentives paid out in 2010.<sup>79</sup>

A multitude of studies have analyzed the economic impacts of the film industry and film incentives, each with their own unique methodology. For instance, the study submitted by Sage in 2010 “did not take into account items such as capital construction, the time value of money,

---

<sup>67</sup> Massachusetts Film Office, “Filmography.”

<sup>68</sup> HR&A, “Economic Impacts of the Massachusetts Film Tax Incentive Program,” 4.

<sup>69</sup> Ibid.

<sup>70</sup> Somers, “Maryland gambles on film incentives with ‘House of Cards’.”

<sup>71</sup> Loh, “Closing credits: CT sours on movie incentives.”

<sup>72</sup> Ibid.

<sup>73</sup> Drekard, “Wisconsin Plan Cuts Rates, Broadens Bases, Improves State Business Tax Climate.”

<sup>74</sup> Lang, “Tax Reform Proposal-Final,” 11.

<sup>75</sup> Eichler, “With Film Incentive Capped, Michigan's Movie Jobs Face An Uncertain Future.”

<sup>76</sup> HuffPost Detroit, “Michigan Film Industry Expected To Receive Extra \$25 Million In 2013 Budget After 2012's Steep Cuts.”

<sup>77</sup> Ibid.

<sup>78</sup> Martin, “Making movies: Michigan film incentive program likely to stay at \$50 million as part of budget plan.”

<sup>79</sup> Block, “New Mexico State Senate Votes to Preserve Film Tax Credit Program.”

increased tourism, or the economic benefit of incented production activity on indigenous film and television industry in Maryland,” all of which would have increased the impact and, therefore, the ROI.<sup>80</sup> Other reports, such as HR&A’s report on the impact in Massachusetts, used collected production spending for both payroll and non-payroll expenses. It should be noted that for spending on individual salaries over \$1 million, only the direct economic impacts were taken into consideration.<sup>81</sup>

## 4.0 Public Opinion

Local media and state and national organizations have covered the topic of the use of tax credits and rebates to incentivize production in Maryland and other states. Support has come from both Democrats and Republicans.

The Maryland General Assembly unanimously supported the passage of the *Film Production Employment Act of 2011*.<sup>82</sup> Governor Martin O’Malley (D) recently touted the benefits of production activity in Maryland. O’Malley announced that the first season of *House of Cards* had an economic impact of \$140 million in Maryland, and created 2,200 jobs in the state.<sup>83</sup> O’Malley’s has been cited stating that the availability of film tax credits drew the production in, making the vast impacts possible.<sup>84</sup> In the 2013 “Maryland Department of Business and Economic Development Annual Report” O’Malley cites investment in film incentives as one of the keys to Maryland creating “more jobs, more opportunities and a stronger middle class.”<sup>85</sup>

In Maryland, support for film production incentives has been bipartisan. Former Governor Robert Ehrlich (R), a long-time supporter of film production incentives, praised the industry during his gubernatorial bid for a second term, when he campaigned to increase in Maryland’s film production incentives.<sup>86</sup> Ehrlich has been quoted as stating that “Most of Maryland doesn’t understand the economics of this industry...There’s no downside this industry brings to the state; it’s all upside.”<sup>87</sup>

The Maryland Film Office has received numerous letters expressing support for the program, eight of which were shared with RESI.

### 4.1 Incentive Opposition

In contrast with the history of bipartisan support for film production incentives seen in Maryland, film incentive programs have recently received some opposition. Maryland Delegate

---

<sup>80</sup> Film Production Workgroup, “Report of the Film Production Workgroup,” 8.

<sup>81</sup> HR&A, “Economic Impacts of the Massachusetts Film Tax Incentive Program,” 20.

<sup>82</sup> General Assembly of Maryland, “Explanation of Motions and Actions SB 672.”

<sup>83</sup> Zurawik, “‘House of Cards’ brings \$140 million to Maryland, state says.”

<sup>84</sup> Ibid.

<sup>85</sup> Maryland Department of Business & Economic Development, “Maryland Department of Business and Economic Development Annual Report 2013,” 1.

<sup>86</sup> Dance, “Ehrlich vows to restore Maryland’s film incentives fund.”

<sup>87</sup> Ibid.

Mark N. Fisher, Calvert County Republican, recently questioned what he characterized as the subsidizing of Hollywood productions. While supporters feel the tax credits directly benefit Maryland workers and businesses, Fisher questions why tax credits are not given directly to local businesses. Fisher was quoted as saying that it was “odd and troubling” for the state to provide \$40 million over three years to studios outside the state, and not provide tax credits for small businesses and persons residing locally.<sup>88</sup> However, the film industry has been repeatedly cited as increasing employment in the state for local union and non-union film professionals and for providing an economic boost for small businesses in Maryland.

Pointing to several states that have reconsidered film incentives, Eileen Norcross, a senior research fellow with the Mercatus Center at George Mason University, said that these incentives “don’t bring in as much in-state jobs and income as anticipated,” and they are not “the economic generator that they advertise it to be.”<sup>89</sup> Massachusetts Representative Angelo M. Scaccia has referred to film tax credits as “a slippery slope.” Scaccia elaborated by explaining that while such incentives worked when only a few states offered them, now each state strives to “make it even more attractive to these folks to do a film in that state.”<sup>90</sup> However, competition is part of a healthy economy, and the film industry brings more to a community than direct economic impact. In fact, some areas mourn the loss of production activity—such is the case with Albuquerque, New Mexico, when the television series *Breaking Bad* recently concluded production activity.

#### **4.2 Support and Testimony**

Even those who generally oppose such programs have spoken out in favor of film incentives. While criticizing tax breaks and other government support for industries such as banking and agriculture in an interview, Oliver Stone defended them for Hollywood. The director said that many movies can be shot anywhere, but wherever that may be, actors and crew members have to pay state income taxes. “It’s good,” Stone said of film incentives.<sup>91</sup>

A number of the more than 4,000 positively impacted businesses in Maryland have written in support of legislation on the tax credits that attract filmmaking projects to the state. The personal accounts describe benefits from the industry’s in-state spending on local businesses that sell or rent goods and services essential to the production process. RESI received testimonials from various supporters, including the owners and managers of furniture and consignment stores, rental car services, hotel and lodging facilities, and others providing products and services during production, the results of which are summarized below.

A provider of lumber and materials to productions such as *Veep* and *House of Cards* expressed support of increasing the cap for tax credits in Maryland due to its recent increase in

---

<sup>88</sup> Somers, “Maryland gambles on film incentives with ‘House of Cards’.”

<sup>89</sup> Ibid.

<sup>90</sup> Ibid.

<sup>91</sup> Story, “As Companies Seek Tax Deals, Governments Pay High Price.”

employment, expansion of its main warehouse, and addition of a high end showroom; all of which was a direct result of business it received from the film industry. These major improvements resulted in this Maryland business being approached by major manufacturers to act as a distributor in Maryland—an opportunity that will have long-term benefits.<sup>92</sup>

A majority of the businesses supporting the tax credit cited the film industry's main benefit as allowing them to diversify their client base and stabilize their revenue stream, thus enabling those businesses and the many others they support to better recover from the economic decline experienced in recent years. Letters from retail and wholesale businesses in and around the Baltimore area attributed their ability to stay in business to the opportunity to work on the sets of major productions when demand for its other business segments were not growing.<sup>93</sup>

In addition to the direct effects of room nights and spending within the property, hotel and lodging facilities noted the indirect benefits received by other businesses when productions' cast and crew members stay in their rooms. Nearby restaurants and shops received business from these guests, and both the hotel and these businesses have potentially built valuable networks to receive future business from the film industry if Maryland can maintain its attractiveness to such productions.<sup>94</sup>

### **4.3 Key Interviews**

In addition to submitted testimony, RESI spoke directly with several locally impacted business owners and industry personnel. One interviewee is the owner of multiple local post-production businesses. This source cited the defunding of Maryland's previous incentive program with nearly destroying the filming community in Maryland. However, the community is undergoing a revival with the help of the newly instated tax incentive, and an observable uptick in local production can be seen in the past few years. The filming community requires a vast amount of personnel, who in turn contribute to local businesses, the economy, and tax revenues. According to this source, it is not about the big productions brought in by incentives, but the healthy business environment they help create.<sup>95</sup>

Another interviewee, Thomas B. Riford, President and CEO of Hagerstown-Washington County Convention and Visitors Bureau, spoke out about the impact of filming in Western Maryland. Riford points to 2003's *Gods and Generals*, which was determined to have had an impact of more than \$10 million on the local economy, to explain an uptick in visitors to local historical sites following the movie. Also due to production of the film, two local companies were developed, one of which has since grown to be a production company. Since the film's release a decade ago, more than 30 projects have been filmed in the area.

---

<sup>92</sup> Jack Gerbes, e-mail attachment to author, August 28, 2013.

<sup>93</sup> Ibid.

<sup>94</sup> Ibid.

<sup>95</sup> Confidential communication with author, September 23, 2013.

Among the small projects filmed in Washington County, *Lovely Molly*, which was filmed in 2010, had an estimated impact of \$1 million, while earlier projects *We Fight to be Free* and *Fields of Freedom* helped to fill local hotels and contributed to local spending. Riford has provided testimony pertaining to tax incentives multiple times. Most recently, in 2013, Riford stated:

It is critical that our state increases the available tax credits and extends the sunset for film incentives. The economic boost from film projects is significant, and important to our local Washington County economy. Nearly ten percent of our county's employment comes from the Leisure and Hospitality sector, and film projects help add and maintain jobs.<sup>96</sup>

RESI also spoke with Producer Nina Noble. Ms. Noble moved to Baltimore after working here on productions like *Homicide: Life on the Street*, *The Corner*, and *The Wire*. While filming in Baltimore, Ms. Noble feels that her production teams became an influential part of the community. While filming *The Corner*, the production team hosted an event for children each week, at which food and entertainment were provided. Attendance at each event averaged 350. During filming for *The Wire*, production occupied an abandoned Sam's Club. The presence of production and the security surrounding it helped lower crime in the neighborhood and alleviate residents' concerns about safety. Through *The Wire*, more than \$500,000 has been raised for the Ella Thompson Fund, which goes to recreational programming for children in West Baltimore.

Production companies and crews not only enhance communities through involvement and charity efforts, but also host internship programs. This opportunity provides children with work experience and positive role models and exposes them to alternatives to college for their future careers.<sup>97</sup>

## 5.0 Film-Induced Tourism

On September 9, 2013, actor James Van Der Beek took to Twitter with a request that fans traveling to North Carolina please not visit "Dawson's house," from the popular television show *Dawson's Creek*, as it is someone's private residence.<sup>98</sup> The phenomenon of people flocking to a building or place after an appearance in a popular film or television show is known as "film-induced tourism." Film-induced tourism is described as the following: (1) People visiting the locations where actual filming occurred; (2) people visiting locations represented in the film, but were not the actual filming location; and (3) people attending attractions that simulate the experiences from a film (for example, Universal Studios or the Walt Disney parks).<sup>99</sup>

When a location appears in popular productions, the scenes from that production have the potential to create icons out of once little known places and sights.<sup>100</sup> Dawson's house in North

<sup>96</sup> Thomas B. Riford, email to author, September 23, 2013.

<sup>97</sup> Nina Noble, conversation with author, September 26, 2013.

<sup>98</sup> Van Der Beek, "James Van Der Beek."

<sup>99</sup> Alderman, et al., "Transforming Mount Airy into Mayberry," 213.

<sup>100</sup> Riley, et al., "Movie Induced Tourism," 920.



Carolina is just one example of such film-induced tourism. Portions of the community in Mount Airy, North Carolina, were completely remade to simulate the town of Mayberry—the fictional town based on Mount Airy where Andy Griffith was born and raised. Marketing for Mount Airy refers to the community as the “real life Mayberry.”<sup>101</sup>

The city of Albuquerque, New Mexico, where AMC’s *Breaking Bad* has filmed since 2007, has seen a jump in tourism. Local burrito restaurant Twisters, which doubles as the show’s popular chicken restaurant, saw more than 100 visiting fans during a single week in September 2013, the same month the show aired its series finale.<sup>102</sup> Similarly, a large portion of the filming of the 1987 film *Dirty Dancing* took place in the town of Lake Lure, North Carolina. In 2010, the Dirty Dancing Festival was founded and attracted over 1,000 visitors to the area. Now in its third year, the event works with charitable organizations and state and county tourism offices and continues to attract hundreds of dancers and film fans to Lake Lure.<sup>103</sup> More than 25 years after its release, the positive economic impacts of this single film continue to benefit the community where filming took place.

Several areas in Maryland have benefited from or capitalize on film-induced tourism. The town of Berlin, Maryland, is one such location. Not one but two major motion pictures were filmed in Berlin. Visiting Berlin’s website, it proudly advertises on its “About the Town” page that the town and hundreds of Berlin locals were extras featured in the films *Runaway Bride* in 1998 and *Tuck Everlasting* in 2001. Berlin was transformed into “Hale, Maryland” for *Runaway Bride* and “Treegap” in *Tuck Everlasting*.<sup>104</sup> The Inn at Perry Cabin in St. Michaels, Maryland, appeared in *The First Kiss* in 1928 and *The Wedding Crashers* in 2005—a fact boasted on its website.<sup>105</sup> Following the release of *The Wedding Crashers*, fans have flocked to the Inn for their own weddings.<sup>106</sup> The St. Michaels area has acted as a backdrop for a number of other films (*Failure to Launch*, *Swimmers*, *Silent Fall*, and more).<sup>107</sup> As seen with *Dirty Dancing*, films can have a lasting impact on tourism in the location they are filmed.

Outside of simply appearing in a film, locations (and local business) benefit from attention from the stars who rave about them. Jane Fonda, Julia Louis-Dreyfus, and Kevin Spacey have all spoken highly of Maryland’s cities, venues, and workforce, based on their experiences in Maryland while working on productions that Maryland’s *Film Production Employment Act of 2011* attracted. Following filming of *Better Living Through Chemistry*, Jane Fonda posted on her blog about “how utterly charming” Annapolis is.<sup>108</sup> Jane Fonda has been referred to as

<sup>101</sup> Alderman, et al., “Transforming Mount Airy into Mayberry,” 215.

<sup>102</sup> Martin, “Breaking up with ‘Breaking Bad’ Is Hard for Albuquerque.”

<sup>103</sup> The Dirty Dancing Festival, “About the Dirty Dancing Festival.”

<sup>104</sup> Town of Berlin, Maryland, “About the Town.”

<sup>105</sup> The Inn at Perry Cabin, “The Hotel: Weddings & Honeymoons.”

<sup>106</sup> Shay, “Stars shine in Maryland, as state pulls in more film and TV productions.”

<sup>107</sup> IMDb, “Most Popular Titles With Location Matching ‘St. Michaels, Maryland, USA’.”

<sup>108</sup> Fonda, “Better Living Through Chemistry.”



“Annapolis’ newest ambassador.”<sup>109</sup> In 2013 Julia Louis-Dreyfus remembered to thank the show’s “wonderful crew in Baltimore” when she won an Emmy for her performance on *Veep*.<sup>110</sup> When Kevin Spacey has free time, he likes to take in the local culture and enjoy a good meal; in 2012 he listed his favorite restaurants for *Men’s Journal*.<sup>111</sup> An Annapolis restaurant, Metropolitan Kitchen & Lounge, made the cut.<sup>112</sup> Spacey referred to it as “a very cool place.”<sup>113</sup>

The majority of research on the topic is anecdotal; however, a growing number of researchers have attempted to identify actual economic impacts around film-induced tourism. In a study authored by Riley, Baker, and Van Doren, research focused on providing measurable and quantitative evidence of film-induced tourism. The authors provided several examples of movie locations that benefit from short- and long-term tourism impacts. The naturally scenic Chimney Rock Park in North Carolina was featured in *The Last of the Mohicans*, and, following the movie’s release, park attendance increased by 25 percent over the year.<sup>114</sup> The Devil’s Tower National Monument in the Black Hills of Wyoming made an appearance in *Close Encounters of the Third Kind*, creating a short-term increase in visitation by 74 percent. Twelve years later, a survey of visitors to the monument revealed that over 20 percent of visitors knew of the Devil’s Tower from watching the movie.<sup>115</sup>

To determine film-induced tourism in Maryland, RESI used tourism data for North Carolina associated with film and total tourism spending from 2010 and 2011. For more information on this method, please refer to Appendix B. RESI estimated that on average a production may add \$1.1 million to tourism spending, less and 0.01 percent of Maryland’s total tourism spending.

## 6.0 Methodology

RESI used the REMI model to determine the economic inputs of employment and expenditures from the five projects that received a tax credit under the *Film Production Employment Act of 2011*. Inputs were determined by data provided from MFIC and through the literature review.

Economists use a variety of tools to analyze economic impacts. Two tools in particular are REMI PI+ and IMPLAN. Each tool has its own merits and limitations, but there is a key difference. REMI PI+ is a dynamic model, meaning that prices and wage effects are forecasted into the impacts over time. Furthermore, there are supply constraints associated with the model, and therefore REMI provides a picture of what may happen over time. IMPLAN is a static model with more detailed industries. A static model allows economists to determine impacts in a single year given expenditures, investment, or changes in economic activity.

---

<sup>109</sup> Rosen, “Jane Fonda smitten with Annapolis.”

<sup>110</sup> TV News Desk, “Julia Louis-Dreyfus Wins Emmy for Lead Actress in a Comedy Series.”

<sup>111</sup> Brendel, “Kevin Spacey’s Favorite Late-Night Restaurants.”

<sup>112</sup> Ibid, 2.

<sup>113</sup> Ibid.

<sup>114</sup> Riley, et al., “Movie Induced Tourism,” 923.

<sup>115</sup> Ibid.

The dynamic aspect of REMI allows state agencies, private consultants, and public entities to determine tax impacts in a following period if economic activity happens in the preceding period. The tool is often used in tax analysis, or long-term analyses that involve several years of expenditures for a project. Under IMPLAN, the revenues forgone by the state would happen in the same period as the expenditures. Since tax credits are not fully realized by states until the preceding calendar year, the impact from state tax credits being claimed in the same year as the production may over- or understate the true impact if there are productions occurring in a year a tax credit is claimed.

RESI uses REMI PI+ to model the impact on Maryland from a film tax credit claimed and the industry's increased expenditures within the region.

### **6.1 REMI vs. IMPLAN Case Studies**

In 2009 the Massachusetts Department of Revenue conducted a study of the state's current tax incentive program using REMI. The analysis determined that the tax credits reduced tax revenues for the state from FY 2007 through FY 2009.<sup>116</sup> Under Massachusetts law, tax credits can be transferred and are often sold to other entities if a production does not use all of its allocated credit.<sup>117</sup> An update to the report for Massachusetts in 2013, using REMI, noted that in FY 2012 the state paid \$55.6 million in tax credits but only issued \$44.0 million in CY 2011.<sup>118</sup> The additional claimed credits were for prior year productions in Massachusetts that had not been claimed to date to offset tax liabilities.<sup>119</sup>

A 2008 report from Connecticut's Department of Economic and Community Development determined, using IMPLAN, that the state's former film and tax incentive program generate \$1.07 in output for every \$1.00 of tax credits issued.<sup>120</sup> This finding indicates a positive economic impact on generating increased activity within the state between FY 2006 and FY 2012. The study found the program would generate an additional \$0.08 for every dollar claimed under the film tax credit over this period, an ROI of \$1.08.<sup>121</sup>

In a 2011 report on South Carolina's film tax incentives, using IMPLAN, AECOM found productions generated \$6.6 million in fiscal impacts and \$21.0 million in rebates claimed for a net loss of \$14.4 million.<sup>122</sup> Under South Carolina's withholding policy, qualified productions are responsible for a maximum withholding rate of 2 percent for earners making top salaries associated with the productions (producers, directors, etc.)<sup>123</sup> Had South Carolina subjected

---

<sup>116</sup> Bal, "A Report on the Massachusetts Film Industry Tax Incentives." 2.

<sup>117</sup> Ibid, 6.

<sup>118</sup> Pitter, "A Report on the Massachusetts Film Industry Tax Incentives," 1.

<sup>119</sup> Ibid.

<sup>120</sup> Department of Economic and Community Development, "The Economic and Fiscal Impacts of Connecticut's Film Tax Credit," 33.

<sup>121</sup> Ibid, 39.

<sup>122</sup> AECOM, "Analysis of South Carolina's Film Incentives," 25.

<sup>123</sup> Ibid, 31.

productions to the state withholding rate of 9 percent, South Carolina could have collected an additional \$1 million in tax revenue.<sup>124</sup>

## 6.2 Return on Investment

ROI has often been a contested issue with film tax credit programs. Depending on the researcher's tool, results can vary. As a static tool, IMPLAN is better for a single-year projection, but a tax credit often is not claimed in the same year of designation. This can lead to a discrepancy in the calculation of ROI. A time-series approach to the ROI would yield a more precise return, as the credits may be claimed in a different year than the initial year of designation toward a production.

Several studies have analyzed film tax credits, some using IMPLAN and others using REMI. However, the ROI of these tax credits have varied over time and across states. In specific cases, the analyses reviewed ROI as state output to tax credits awarded or additional tax revenues to tax credits awarded. The varied comparisons—tax credits against tax revenue, or tax credits against output—has caused reported tax credit ROI to vary greatly. Reported ROI, tax revenue lost or gained, varies from \$0.13 to \$5.71 for every \$1.00 of tax credit awarded.<sup>125</sup>

The gains on investment from REMI may be slightly smaller as constraints associated with specific industries are reached within the model. For example, if Maryland has few suppliers of technical lighting, the incentive may be there to move in over-time if the industry becomes lucrative, but in the current period there may be a shortage. IMPLAN does not assume shortages, and therefore assumes local supply would meet that demand. REMI also accounts for price changes over time, therefore changing the cost to intermediaries or final production for goods and services. IMPLAN does not account for price changes associated with increased demand over time, and therefore may overstate the level of future economic activity.

RESI reviewed the tax credits for productions under the current tax credit program scenario and assumed the year in which a production would claim the credit would be lagged by one year. Therefore, if a production films in CY 2011 and wraps in that same year, it would claim the tax credit in the following CY. Thus, the additional tax revenues reported for in CY 2012 would be the gain.<sup>126</sup> The formula used for the calculation is as follows:

$$\text{Return on Investment (ROI)} = \frac{\text{Tax Revenues (or Output)}}{\text{Credits Claimed}}$$

<sup>124</sup> AECOM, "Analysis of South Carolina's Film Incentives," 31.

<sup>125</sup> Nott, "A Comparative Case Study of the Economic Competitiveness of the Film, Television, and Digital Media Tax Credit," 2.

<sup>126</sup> RESI negated the inclusion of CY 2011 and CY 2016 to create a balanced report of productions and tax credit claims. CY 2011 reported one production receiving a tax credit, but its claim would not occur until CY 2012. CY 2016 would include tax credits claimed for productions in CY 2015, but no additional productions if the program ends in FY 2016.

RESI used the above formula to calculate the average return on investment of the program from CY 2012 through CY 2015. For tax revenue generated, RESI averaged the ROI of each CY (2012–2015) to obtain the average ROI of the program. However, the yearly ROI seen in respect to additional output generated fluctuates greatly. To counter this and provide a more conservative ROI, RESI calculated ROI as the total output generated over total credits claimed (CY 2012–2015). As the size and number of productions increase, the total expenditures within a single CY need to equal or exceed the credits claimed year for the program to receive a positive ROI.

## **7.0 Findings**

Data and information provided by the Maryland Film Office were used to determine the local economic impacts generated on a CY basis by a selection of film projects that have received the tax credits in Maryland. Specifically, RESI used quantitative economic and fiscal data to estimate the impacts. The economic impacts include employment, output, and wages. The fiscal impacts include state and local tax revenues (property, income, sales, payroll, etc.). In addition to the provided data, RESI estimated the impacts of film-induced tourism on the local economy.

RESI analyzed three movies and two episodic television series filmed in Maryland: *Better Living Through Chemistry*, *Jamesy Boy*, *Ping Pong Summer*, *House of Cards* (season one), and *Veep* (season one). Filming primarily took place in CY 2012, while one project filmed in CY 2011. To conduct the analysis of the impacts generated by these film projects on the local community, RESI considered the total spending for each of the projects. RESI utilized average spending per the provided productions to estimate spending of future productions.

### **7.1 Scenarios**

The scenarios presented in the economic impacts section are as follows:

1. “Current Tax Impacts,”
2. “Doubling the Tax Credit Cap,” and
3. “Removing the Tax Credit Cap.”

Under the current tax credit cap, RESI has reviewed and estimated the impacts associated with five productions occurring in Maryland from CY 2011 through CY 2012.<sup>127</sup> During that time, these productions applied for and were approved to receive the tax credits. Although a production may occur in CY 2011 or CY 2012, RESI estimated the impacts based on the productions claiming the tax credits (receipt of tax credit refunds) in the following CY. It should be noted that under the current incentive program, credits cannot be allocated past July 2016.<sup>128</sup>

RESI took the elimination of future incentives into consideration during analysis. Productions occurring in CY 2013 through CY 2016 have not filed taxes yet; therefore, their expenditures are

---

<sup>127</sup> RESI took only those productions that utilized the current film tax credit into consideration.

<sup>128</sup> Pyles, “Eye on Annapolis: Tax credit keeps ‘Veep’ filming in Maryland.”

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

unknown to RESI. Expenditures for these productions were estimated based on data received from DBED and prior year production expenditures.

The proposed “Doubling the Tax Credit Cap” scenario reviews the impacts to Maryland’s economy if the tax credit cap had been doubled between CY 2011 and CY 2016. Under this scenario, RESI increased the potential tax credit award from \$7.5 million to \$15 million for productions filming in the state. Similar to the previous scenario, expenditures were calculated for the potential filming dates, and, based on Maryland spend estimates, determined for potential awards of tax credits. RESI ran this scenario, with tax credits being claimed in the subsequent tax year after filming.

Finally, RESI reviewed a third scenario where the credit cap was removed and potential productions that had initially inquired to Maryland about filming credits did film here. Here, RESI only included the known number of potential productions based on inquiries. It is possible that the actual number of productions would be greater or have higher budgets. The last two scenarios highlight what Maryland may have lost due to the capped credit, and what it stands to gain if there is a legislation change in the near future.

### 7.2 Economic Impacts of the Current Tax Credit Program

In Figures 3 and 4, RESI assumes that the current tax credit for filming will expire and the last credits will be issued in CY 2015—credits will be issued on July 1, 2015, the beginning of FY 2016. Expenditure data for filming in CY 2013 through CY 2016 are a preliminary estimate based on the credit allocation. Figure 3 summarizes the economic impacts, and shows the average annual employment, output, and wage impacts of the productions that have and may occur under the current tax credit program. Please note that totals may not add up due to rounding. CY 2013 through CY 2016 did not have accompanying production expenditure data and therefore losses or gains may be incurred as expenditures for future productions may decline or increase. For detailed year-by-year impacts, please refer to Appendix C.

**Figure 3: Current Tax Credit— Total Economic Impacts<sup>129</sup>**

Impact	Direct	Indirect	Induced	Total
Employment <sup>130</sup>	418.5	180.6	95.0	694.3
Output	\$109,315,256	\$51,613,911	\$39,060,833	\$199,990,000
Wages	\$36,789,310	\$29,039,117	\$20,091,572	\$85,920,000

Sources: RESI, REMI

<sup>129</sup> Summed figures may not add up exactly to totals due to rounding.

<sup>130</sup> Employment is averaged over the lifetime of the program since this industry reflects varying lengths of employment.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

The analysis reveals that the existing five projects and potential productions under the current program have the ability to support an annual average of 694 FTE jobs, a total of nearly \$200.0 million in output, and a total of more than \$85.9 million in wages (an annual average of \$56,487 per person<sup>131</sup>) in Maryland through FY 2016. Under the current program, for every \$1.00 claimed in tax credits, the state sees a return of \$3.69 in output.<sup>132</sup>

### 7.3 Fiscal Impacts

The REMI model also calculated the combined state and local tax impacts of the five existing projects and future potential productions based on the same inputs evaluated for the economic impacts. Figure 4 presents the total tax revenues generated in thousands of dollars by type of tax. Totals may not add up due to rounding.

**Figure 4: Current Tax Credit—Total Fiscal Impacts<sup>133</sup>**

Tax Type	
Property	\$15,083,382
Income	\$10,602,097
Sales <sup>134</sup>	\$14,002,207
Payroll	\$282,027
Other	\$9,242,404
<b>Total</b>	<b>\$49,212,116</b>

Sources: REMI, RESI

The results in Figure 4 show that the five existing projects and potential future projects have the ability to generate a total of more than \$49.2 million in total tax revenue for Maryland. A majority of the tax revenue was generated through property and sales taxes—property tax revenue totaled nearly \$15.1 million and sales tax revenue totaled approximately \$14.0 million. Income, payroll, and other taxes contributed to the other \$ 20.1 million in additional tax revenues for Maryland. The tax revenues reported in Figure 4 show the total tax revenues through FY 2016 and are the total tax revenues during the period before the tax credits are claimed by productions. Under the current program, the return on investment would be \$1.03 in taxes for every \$1.00 claimed in tax credits.<sup>135</sup>

<sup>131</sup> According to the BLS, Maryland's average annual wages per person in 2012 amounted to approximately \$54,000.

<sup>132</sup> In this instance ROI is equal to the output generated over tax credits claimed. See Section 6.2 for more detail on ROI. See Appendix C for a breakdown of yearly tax credits allocated, claimed, and the corresponding impacts.

<sup>133</sup> REMI does not differentiate between state and local fiscal impacts.

<sup>134</sup> Some items are sales tax exempt. This was factored in during analysis.

<sup>135</sup> ROI is equal to tax revenues generated over tax credits claimed. Here, RESI reported the average of each CY's annual ROI. See Section 6.2 for more detail on ROI.

#### 7.4 Policy Analysis

If the current incentive policy were to change, Maryland would likely see an increase in film and television production. Figure 5 lists productions that reportedly opted out of filming in Maryland due to the limited incentive cap.

**Figure 5: Productions Lost Due to the Low Incentive Cap**

Project Title	Production Company	Estimated Budget	Filming In
<i>Gone Girl</i>	20 <sup>th</sup> Century Fox	\$35 million	Missouri
<i>Middleton</i>	Independent	\$2 million	Washington
<i>Banshee</i> season one (10 episodes)	Cinemax	\$35 million	North Carolina
<i>Banshee</i> season two (10 episodes)	Cinemax	\$35 million	North Carolina
<i>Very Good Girls</i>	Independent	\$4 million	New York
<i>Captain America 2</i>	Disney	\$20 million	Ohio

Sources: Maryland Film Office, DBED

Production of *Gone Girl* is projected to wrap up in late October 2013.<sup>136</sup> While it is too early to determine the economic impacts of the film, the movie has certainly created quite the stir in Cape Girardeau, Missouri. Grocery and other food providers, as well as hotels, are speaking out in favor of the uptick in activity, noting increased business—the city has also seen improvements to local infrastructure due to production.<sup>137</sup> Primarily filmed near Charlotte, North Carolina, the first season of *Banshee* “is estimated to have had a direct in-state spend of more than \$35 million while providing approximately 4,200 job opportunities including 250 crew positions for the state’s highly-skilled film professions.”<sup>138</sup> With *Captain America 2* Marvel is returning to Ohio. Previously Marvel filmed onsite in Ohio during production of *The Avengers*—which “is estimated to have spent \$25 million in Ohio and employed more than 3,870 state residents.”<sup>139</sup>

Additionally, the Maryland Film Office reports that there are a multitude of productions considering filming in Maryland contingent upon the availability of incentives. Please refer to Figure 6.

<sup>136</sup> DiGisi, “The major motion picture ‘Gone Girl’ has positive economic impacts on Cape Girardeau.”

<sup>137</sup> KFVS Web Staff, “‘Gone Girl’ filming benefits Cape Girardeau businesses.”

<sup>138</sup> Rose, “‘Banshee’ Renewed for Second Season at Cinemax.”

<sup>139</sup> O’Connor, “Ohio Movie Mania: New proposal and economic study say bring on the films.”



## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 6: Productions Considering Maryland**

Project Title	Production Company	Estimated Budget	Projected Start
<i>Middlesex</i>	HBO	\$30 million	Summer 2014
<i>Hudson West</i>	Independent	\$1 million	Winter 2014
<i>Untitled DC</i> <sup>140</sup>	TNT Network	\$7 million	winter 2014
<i>A Fall from Grace</i>	Independent	\$8 million	Winter 2014
<i>Happy Valley</i>	Independent	\$15 million	Summer 2014
<i>Debt</i>	Independent	\$2 million	Fall 2014
<i>Dear White People</i> <sup>141</sup>	Independent	\$1 million	Spring 2014
<i>Hot Wheels</i>	Universal	\$15 million	Spring 2014

Sources: Maryland Film Office, DBED

To incorporate the tax credit associated with filming in Maryland, RESI ran the expenditures and tax credits associated with each CY in REMI PI+. RESI estimated increased productions under Scenario 2 and 3 using the list of productions that did not film in Maryland as well as those that are considering filming in Maryland. Scenarios 2 and 3 only take into account those productions that have inquired about filming in Maryland. As some productions do not consider states with little or no incentives, the number of productions could be greater than those that inquired about filming in Maryland.

### Scenario 2: Doubling the Tax Credit Cap

The analysis that follows is preliminary and based on production inquiries to date. Productions contacting Maryland understand the cap is fairly low and may be fully allocated before the second day of the fiscal year. These productions are typically smaller and hope to procure any remaining incentives. Data used in the analysis here reflects extrapolation from productions equivalent in size to those under the current cap to date. However, it is feasible to assume productions of higher values may choose to film in Maryland if the cap was doubled or nonexistent.

<sup>140</sup> If it were picked up to go to series, the seven-episode first season would have an estimated budget of \$20 million.

<sup>141</sup> At the time of the analysis, *Dear White People* was considering Maryland as a production location. As a result, it is included with productions considering Maryland. By the time of this report's release, the production shot elsewhere.



## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 7: Economic Impacts—Doubling the Cap**

Impact	Direct	Indirect	Induced	Total
<b>2011</b>				
Employment	191.8	84.0	43.5	319.4
Output	\$10,717,518	\$5,111,338	\$3,801,145	\$19,630,000
Wages	\$5,138,172	\$4,055,743	\$2,806,085	\$12,000,000
<b>2012</b>				
Employment	1,412.6	618.5	320.1	2,352.0
Output	\$79,938,652	\$37,276,929	\$28,824,420	\$146,040,000
Wages	\$36,600,911	\$28,890,407	\$19,988,682	\$85,480,000
<b>2013</b>				
Employment	682.8	290.3	155.5	1,128.6
Output	\$33,959,735	\$16,195,884	\$12,044,381	\$62,200,000
Wages	\$8,452,293	\$6,671,697	\$4,616,011	\$19,740,000
<b>2014</b>				
Employment	708.1	301.1	161.2	1,170.3
Output	\$37,508,582	\$17,888,379	\$13,303,039	\$68,700,000
Wages	\$10,952,870	\$8,645,491	\$5,981,639	\$25,580,000
<b>2015</b>				
Employment	289.1	122.9	65.8	477.8
Output	\$13,518,377	\$6,447,107	\$4,794,516	\$24,760,000
Wages <sup>142</sup>	-\$441,026	-\$348,118	-\$240,856	-\$1,030,000
<b>Total</b>				
Employment <sup>143</sup>	656.9	283.4	149.2	1,089.6
Output	\$175,642,863	\$82,919,637	\$62,767,500	\$321,330,000
Wages	\$60,703,218	\$47,915,220	\$33,151,562	\$141,770,000

Sources: RESI, REMI

The analysis reveals that, if the tax credit cap had been doubled and productions that wished to film in Maryland had been able to receive an incentive to film in Maryland, production activity would support an annual average of 1,090 FTE jobs, a total of \$321.3 million in output, and a total of \$141.8 million in wages in Maryland. Were the cap doubled, for every \$1.00 claimed in tax credits, the state would see a return of \$3.97 in output.<sup>144</sup>

<sup>142</sup> Wages and Output are reported as the difference over the baseline forecast. Here, the change in the wages in 2015 would be less than the forecast based on the previous year wages. Therefore, there would be annual wage decline.

<sup>143</sup> Employment is recorded as an average over the lifetime of the program and reflects varying lengths of employment due to the nature of work within the industry.

<sup>144</sup> In this instance, ROI is equal to the total output generated over total tax credits claimed. See Section 6.2 for more detail on ROI. See Appendix C for a breakdown of yearly tax credits allocated, claimed, and the corresponding impacts.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

As detailed in Figure 8, by doubling the tax credit cap, Maryland could generate an additional \$76.5 million in tax revenue over the lifetime of the incentive program. If the cap were doubled, the return on investment would be \$1.05 for every \$1.00 of tax credit claimed.<sup>145</sup>

**Figure 8: Total Fiscal Impacts—Doubling the Cap**<sup>146</sup>

CY	Property	Income	Sales <sup>147</sup>	Payroll	Other	Total
2011	\$63,826	\$44,863	\$59,251	\$1,193	\$39,110	\$208,244
2012	\$1,494,356	\$1,050,382	\$1,387,241	\$27,941	\$915,673	\$4,875,594
2013	\$7,578,925	\$5,327,220	\$7,035,668	\$141,710	\$4,644,017	\$24,727,539
2014	\$7,158,045	\$5,031,384	\$6,644,957	\$133,840	\$4,386,121	\$23,354,347
2015	\$7,162,965	\$5,034,842	\$6,649,525	\$133,932	\$4,389,136	\$23,370,400
<b>Total</b>	<b>\$23,458,117</b>	<b>\$16,488,692</b>	<b>\$21,776,642</b>	<b>\$438,616</b>	<b>\$14,374,057</b>	<b>\$76,536,124</b>

Sources: REMI, RESI

The significant increase in between the current tax credit cap and under the double cap occur from productions that have inquired to Maryland about tax credit, but were mostly turned away. Credits at times have been appropriated for productions that applied over more than one time period, such as a series applying for multiple seasons. This depletes the available incentives for a given year, thus creating a waiting period for credits for new applicants. With the additional available credits, more productions may apply for the incentive and increase expenditures within Maryland.

To maintain a level of profitability, the total production expenditures of all productions would need to exceed the level of credits claimed in that CY for continued economic gain. Without an increase in productions to provide expenditures to Maryland, changing the cap will only marginally change the economic impact from the tax credit.

### Scenario 3: Removing the Tax Credit Cap

Under this scenario, RESI assumes that the total tax credits that can be allocated during a given year are uncapped. However, the amount that can be applied for is still subjected to the 25 and 27 percent limits for films and television, respectively. As noted in the previous scenario, a change in the tax credit funding will not marginally change the economy significantly unless accompanied by an increase in the level of production expenditures within Maryland.

As mentioned above, RESI increased production levels under the assumption that productions that have previously inquired about filming in Maryland, but opted not to, would film in Maryland if incentives were available. However, Maryland may see higher expenditures, more productions than those that inquired, or larger budget productions from the filming industry if

<sup>145</sup> ROI is equal to tax revenues generated over tax credits claimed. Here, RESI reported the average of each CY's annual ROI. See Section 6.2 for more detail on ROI.

<sup>146</sup> REMI does not differentiate between state and local fiscal impacts.

<sup>147</sup> Some items are sales tax exempt. This was factored in during analysis.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

the program were to become uncapped. When Massachusetts changed its program in 2007 to reflect the no-cap scenario the state currently operates under today, production levels for film and television increased by an average of 30 percent.<sup>148</sup>

**Figure 9: Economic Impact—No Tax Credit Cap<sup>149</sup>**

Impact	Direct	Indirect	Induced	Total
<b>2011</b>				
Employment	191.8	84.0	43.5	319.4
Output	\$10,717,518	\$5,111,338	\$3,801,145	\$19,630,000
Wages	\$5,138,172	\$4,055,743	\$2,806,085	\$12,000,000
<b>2012</b>				
Employment	1,412.6	618.5	320.1	2,352.0
Output	\$79,938,652	\$37,276,929	\$28,824,420	\$146,040,000
Wages	\$36,600,911	\$28,890,407	\$19,988,682	\$85,480,000
<b>2013</b>				
Employment	1,444.0	614.0	328.7	2,386.8
Output	\$71,487,181	\$33,335,846	\$25,776,973	\$130,600,000
Wages	\$11,689,341	\$9,226,815	\$6,383,845	\$27,300,000
<b>2014</b>				
Employment	1,291.5	549.1	294.0	2,134.7
Output	\$67,007,690	\$31,956,926	\$23,765,385	\$122,730,000
Wages	\$14,189,918	\$11,200,609	\$7,749,473	\$33,140,000
<b>2015</b>				
Employment	1,351.2	574.5	307.6	2,233.3
Output	\$74,940,727	\$35,740,305	\$26,578,967	\$137,260,000
Wages	\$21,143,577	\$16,689,381	\$11,547,042	\$49,380,000
<b>Total</b>				
Employment <sup>150</sup>	1,138.2	488.0	258.8	1,885.2
Output	\$304,091,767	\$143,421,343	\$108,746,890	\$556,260,000
Wages	\$88,761,919	\$70,062,955	\$48,475,127	\$207,300,000

Sources: RESI, REMI

The analysis reveals that, in the absence of the tax credit cap and with productions that had initially inquired about filming in Maryland following through, the increased activity would support an annual average of 1,885 FTE jobs, a total of \$556.3 million in output, and a total of

<sup>148</sup> HR&A Advisors, Inc. "Economic Impacts of the Massachusetts Film Tax Credit," 7.

<sup>149</sup> Impacts are derived from productions that have inquired about filming in Maryland. Impacts could be greater if the program were to become uncapped.

<sup>150</sup> Employment is recorded as an average over the lifetime of the program and reflects varying lengths of employment due to the nature of work within the industry.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

\$207.3 million in wages in Maryland. Were the program uncapped, for every \$1.00 claimed in tax credits, the state would see a return of \$3.49 in output.<sup>151</sup>

As detailed in Figure 10, if Maryland's film incentive program were to be uncapped, productions in Maryland could generate an additional \$153.7 million in tax revenue over the lifetime of the incentive program. If the cap was removed, then the return on investment would be \$1.05 for every \$1.00 claimed, given the level of data available to RESI.<sup>152</sup>

**Figure 10: Total Fiscal Impacts<sup>153</sup>—No Tax Credit Cap<sup>154</sup>**

CY	Property	Income	Sales <sup>155</sup>	Payroll	Other	Total
2011	\$63,826	\$44,863	\$59,251	\$1,193	\$39,110	\$208,244
2012	\$1,494,356	\$1,050,382	\$1,387,241	\$27,941	\$915,673	\$4,875,594
2013	\$16,829,759	\$11,829,624	\$15,623,404	\$314,680	\$10,312,503	\$54,909,970
2014	\$14,980,240	\$10,529,599	\$13,906,458	\$280,098	\$9,179,203	\$48,875,599
2015	\$13,734,388	\$9,653,890	\$12,749,908	\$256,803	\$8,415,802	\$44,810,792
<b>Total</b>	<b>\$47,102,570</b>	<b>\$33,108,358</b>	<b>\$43,726,263</b>	<b>\$880,716</b>	<b>\$28,862,292</b>	<b>\$153,680,198</b>

Sources: REMI, RESI

### 7.5 The Impacts of Infrastructure

While only marginal changes in ROI are seen between the current incentive program and doubling or uncapping the incentive program, other states have shown that a larger or uncapped incentive program leads to a healthier film industry and increased impacts. Under the current tax incentive program, RESI found that production activity has the ability to support an annual average of more than 690 FTE jobs, a total of nearly \$200.0 million in output, and a total of approximately \$86.0 million in wages through FY 2016. Were the incentive program to be uncapped, the impacts increase to an annual average of roughly 1,885 FTE jobs, a total of \$556.3 million in output, and a total of \$207.3 million in wages in Maryland through FY 2016. These figures, while impressive, are only a fraction of those found in some states with uncapped film incentive programs, which also frequently exhibit large investments into film infrastructure.

In Louisiana, where there is no film production incentive cap, certified film production spending supported more than 14,000 jobs and \$717.9 million in wages in CY 2012 alone.<sup>156</sup> In addition

<sup>151</sup> In this instance, ROI is equal to the total output generated over total tax credits claimed. See Section 6.2 for more detail on ROI. See Appendix C for a breakdown of yearly tax credits allocated, claimed, and the corresponding impacts.

<sup>152</sup> ROI is equal to tax revenues generated over tax credits claimed. Here, RESI reported the average of each CY's annual ROI. See Section 6.2 for more detail on ROI.

<sup>153</sup> REMI does not differentiate between state and local fiscal impacts.

<sup>154</sup> Impacts are derived from productions that have inquired about filming in Maryland. Impacts could be greater if the program were to become uncapped.

<sup>155</sup> Some items are sales tax exempt. This was factored in during analysis.

<sup>156</sup> Scott & Associates, "The Economic Impact of Louisiana's Entertainment Tax Credit Programs," 16.

to film production, Louisiana offers incentives for film infrastructure.<sup>157</sup> In CY 2012 certified film infrastructure spending supported nearly 300 jobs and \$11.8 million in wages.<sup>158</sup> Not only did the uncapped program lead to vast positive impacts on the state's economy, but the investment in infrastructure further increased the positive economic impacts. The study, completed by Loren C. Scott & Associates, Inc., reported on CY 2010, 2011, and 2012—showing a continual increase in the economic impacts of film production.<sup>159</sup> During this period, the state has both seen an increase in tax credits, as well as continual infrastructure spending.<sup>160</sup>

Georgia, another state with an uncapped incentive program, has also seen significant infrastructure investments.<sup>161</sup> According to a study performed by Meyers Norris Penny, LLP, the impacts of production spending in 2010 totaled nearly 8,800 jobs, more than \$419.9 million in wages, more than \$1,159.7 million in output, and over \$125.5 million in state and local tax revenues.<sup>162</sup> Additionally, impacts associated with infrastructure spending totaled more than 1,700 jobs, more than \$80.1 million wages, nearly \$225.8 million in output, and approximately \$16.9 million in state and local tax revenues.<sup>163</sup> Not only does incentive-fueled production prove to be extremely beneficial to the economy, but investment in infrastructure increases these impacts. According to the study, capital expenditures in Georgia related to film infrastructure totaled more than \$135.0 million between 2008 and 2010, during which time production spending impacts have vastly increased.<sup>164</sup>

In Massachusetts investment in film infrastructure has been linked with production incentives, both of which create higher economic impacts for the industry. HR&A Advisors, Inc., estimated that the Massachusetts Film Tax Incentive Program supported approximately 2,220 FTE jobs, \$183.0 million in wages, and \$375.3 million in output in 2011.<sup>165</sup> Since 2011, major infrastructure investments have taken place. In 2012, ground was broke on New England Studios, a structure which is estimated to cost \$35 million.<sup>166</sup> According to operators of New England Studios, this investment would not have occurred if not for the incentive program.<sup>167</sup> In addition to the impacts made by film production, the construction of New England Studios was determined to support 440 jobs, \$35.6 million in wages, and \$62.3 million in output.<sup>168</sup>

---

<sup>157</sup> Scott & Associates, "The Economic Impact of Louisiana's Entertainment Tax Credit Programs," 17.

<sup>158</sup> Ibid.

<sup>159</sup> Ibid, 16.

<sup>160</sup> Ibid, 37–38.

<sup>161</sup> Meyers, et al, "Economic Contributions of the Georgia Film and Television Industry," 9.

<sup>162</sup> Ibid.

<sup>163</sup> Ibid.

<sup>164</sup> Ibid, 10.

<sup>165</sup> HR&A, "Economic Impacts of the Massachusetts Film Tax Incentive Program," 4.

<sup>166</sup> Ibid, 12–13.

<sup>167</sup> Ibid, 13.

<sup>168</sup> Ibid, 24.

## 8.0 Conclusion

RESI analyzed the economic and fiscal impacts of the five completed projects that received tax credits as part of the *Film Production Employment Act of 2011* to date. Using the five completed project, impacts were determined for the lifetime of the program, FY 2011 through FY 2016. The current incentive program supports a substantial number of FTE jobs, translating into additional wages for the state, and generates vast output and tax revenues. On the basis of tax revenue alone, tax credits claimed versus tax revenues generated, the incentive program more than pays for itself.

Under the current tax credit program, production activity has the ability to support an annual average of more than 690 FTE jobs, a total of nearly \$200.0 million in output, and a total of approximately \$86.0 million in wages through FY 2016. Under the current tax credit, Maryland will receive an additional \$49.2 million in tax revenues through FY 2016. For every \$1 of tax credit allocated, there is an increase of \$1.03 in tax revenues.

If the tax credit cap was doubled, Maryland could see productions support an annual average of approximately 1,090 FTE jobs, a total of more than \$321.3 million in output, a total of approximately \$141.8 million in wages through FY 2016, and generate an additional \$76.5 million in tax revenues. If there were no tax credit cap limit, Maryland could see productions support an annual average roughly 1,885 FTE jobs, a total of \$556.3 million in output, and a total of \$207.3 million in wages in Maryland through FY 2016, and generate an additional \$153.7 million in tax revenues. If the tax credit program were to be doubled or uncapped, the return on investment would increase to \$1.05. Additionally, RESI determined that on average a production may add \$1.1 million per year to tourism induced spending.

If Maryland follows the example set in other states and increases or uncaps the film production incentive program and infrastructure investment, the incentive program has the ability to grow and enhance the film industry in Maryland, creating even greater impacts.

## 9.0 References

- AECOM. "Analysis of South Carolina's Film Incentives." December 9, 2011. Accessed October 21, 2013.  
<http://www.filmsc.com/userfiles/SC%20Film%20Analysis%20-%20FINAL%20AECOM%20Report%2012-9-11.pdf>
- Alderman, Derek H., Stefanie K. Benjamin, and Paige P. Schneider. "Transforming Mount Air into Mayberry: Film-Induced Tourism as Place-Making." *Southeastern Geographer* 52, no.2 (2012): 212–239. Accessed September 25, 2013.
- Bal, Navjeet. "A Report on the Massachusetts Film Industry Tax Incentives." July 2009. Accessed October 21, 2013.  
<http://www.mass.gov/dor/docs/dor/news/2009filmincentivereport.pdf>
- Baltimore Film Office. "Baltimore Film Office." Accessed December 23, 2013.  
<http://www.baltimorefilm.com/index.cfm>.
- Block, Alex Ben. "New Mexico State Senate Votes to Preserve Film Tax Credit Program." *The Hollywood Reporter*. March 26, 2011. Accessed November 13, 2013.  
<http://www.hollywoodreporter.com/news/new-mexico-state-senate-votes-168530>.
- Brendel, David. "Kevin Spacey's Favorite Late-Night Restaurants." *Men's Journal*. June 21, 2012. Accessed November 11, 2013. <http://www.mensjournal.com/expert-advice/kevin-spaceys-favorite-late-night-restaurants-20120621>.
- Bureau of Labor Statistics. "Quarterly Census of Employment and Wages." Accessed December 19, 2013. <http://bls.gov/cew/>.
- Cast and Crew Entertainment Services. "The Incentives Program: United States, Canada and United Kingdom." June 15, 2013. Accessed September 26, 2013.  
<http://castandcrew.com/Summer2013TIPGuide.pdf>.
- Chair, Budget and Taxation Committee and Senator Kasemeyer. "Senate Bill 183." January 18, 2013. Accessed October 21, 2013.  
<http://mgaleg.maryland.gov/2013RS/bills/sb/sb0183t.pdf>.
- Cox, Erin. "'House of Cards' to take over Senate House." *The Baltimore Sun*. June 13, 2013. Accessed August 26, 2013.  
<http://www.baltimoresun.com/news/maryland/politics/blog/bal-house-of-cards-to-take-over-state-house-20130613,0,492488.story>.



## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

Dance, Scott. "Ehrlich vows to restore Maryland's film incentives fund." Baltimore Business Journal. June 23, 2010. Accessed October 21, 2013.

<http://www.bizjournals.com/baltimore/stories/2010/06/21/daily19.html?page=all>.

Department of Economic and Community Development. "The Economic and Fiscal Impacts of Connecticut's Film Tax Credit." February 2008. Accessed October 21, 2013.

[http://www.ct.gov/cct/lib/cct/Film\\_Tax\\_Credit\\_Study\\_-\\_Final.pdf](http://www.ct.gov/cct/lib/cct/Film_Tax_Credit_Study_-_Final.pdf)

DiGisi, Kathryn. "The major motion picture 'Gone Girl' has positive economic impacts on Cape Girardeau." WPSD Local. October 16, 2013. Accessed October 22, 2013.

<http://www.wpsdlocal6.com/home/ticker/The-major-motion-picture-Gone-Girl-has-positive-economic-impacts-on-Cape-Girardeau-228093731.html>.

Dirty Dancing Festival, The. "About the Dirty Dancing Festival." Accessed September 26, 2013.

<http://www.dirtydancingfestival.com/aboutddf/aboutddf.html>.

Drekard, Scott. "Wisconsin Plan Cuts Rates, Broadens Bases, Improves State Business Tax Climate." Tax Foundation. June 3, 2013. Accessed September 19, 2013.

<http://taxfoundation.org/article/wisconsin-plan-cuts-rates-broadens-bases-improves-state-business-tax-climate>.

Ease Entertainment Services. "State-by-state production incentives." July 22, 2013. Accessed September 19, 2013. <http://easeentertainment.com/production-incentives/connecticut/>.

Eichler, Alexander. "With Film Incentive Capped, Michigan's Movie Jobs Face An Uncertain Future." HuffPost Detroit. November 11, 2011. Accessed November 13, 2013.

[http://www.huffingtonpost.com/2011/11/17/michigan-film-incentive-jobs\\_n\\_1098247.html](http://www.huffingtonpost.com/2011/11/17/michigan-film-incentive-jobs_n_1098247.html).

Film Production Workgroup. "Report of the Film Production Workgroup." January 2010.

Accessed September 19, 2013.

[http://www.mdfilm.org/elements/uploads/Workgroup\\_Report.pdf](http://www.mdfilm.org/elements/uploads/Workgroup_Report.pdf).

Flippen, Mark, Matthew Savare, Esq., Michael Hansen. "Beyond the Basics." Filmmaker. Fall 2009. <http://www.lowenstein.com/files/Publication/a071b8e4-744a-4d1f-9105-5a728751d845/Presentation/PublicationAttachment/90e89814-6197-4580-aca8-5cff2e2b6f94/Beyond%20The%20Basics%20MS%2010.09.pdf>

Fonda, Jane. "Better Living Through Chemistry." June 1, 2012. Accessed November 11, 2013.

<http://janefonda.com/better-living-through-chemistry/>.



## **Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**

RESI of Towson University

Frederick Film Office. "The Film Office of Frederick MD." Accessed December 23, 2013.  
<http://www.frederickfilloffice.org/>.

Gandhi, Natwar M. "Government of the District of Columbia Office of the Chief Financial Officer." November 29, 2012. Accessed August 30, 2013.  
[http://app.cfo.dc.gov/services/fiscal\\_impact/pdf/spring09/FIS%20Art%20inPublicSpacesFundsActof2012.pdf](http://app.cfo.dc.gov/services/fiscal_impact/pdf/spring09/FIS%20Art%20inPublicSpacesFundsActof2012.pdf).

General Assembly of Maryland. "Explanation of Motions and Actions SB 672." March 24, 2011. Accessed December 23, 2013. <http://mlis.state.md.us/2011rs/votes/senate/0552.htm>.

Georgia USA. "Georgia Film and TV Facts." Accessed August 26, 2013.  
<http://www.georgia.org/industries/entertainment-industry/film-production/Pages/georgia-movies.aspx>.

Hansen, Christine. "HBO Film to Bring over 1,900 Jobs to Maryland." MD Biz Media. March 11, 2011. Accessed October 22, 2013.  
<http://mdbiznews.choosemaryland.org/2011/03/11/hbo-film-to-bring-over-1900-jobs-to-maryland/>.

HR&A Advisors, Inc. "Economic Impacts of the Massachusetts Film Tax Incentive Program." May 20, 2013. Accessed August 26, 2013. <http://www.mpa.org/Resources/8ee0a160-9953-4c29-bfa3-1f6bff6956d5.pdf>.

HuffPost Detroit. "Michigan Film Industry Expected To Receive Extra \$25 Million In 2013 Budget After 2012's Steep Cuts." May 24, 2012. Accessed November 13, 2013.  
[http://www.huffingtonpost.com/2012/05/24/michigan-film-industry-additional-25-million-in-2013-budget\\_n\\_1542415.html](http://www.huffingtonpost.com/2012/05/24/michigan-film-industry-additional-25-million-in-2013-budget_n_1542415.html).

Inn at Perry Cabin, The. "Weddings & Honeymoons." Accessed September 26, 2013.  
[http://www.perrycabin.com/web/omic/weddings\\_st\\_michaels\\_maryland.jsp](http://www.perrycabin.com/web/omic/weddings_st_michaels_maryland.jsp).

International Movie Database. "Game Change." Accessed September 19, 2013.  
[http://www.imdb.com/title/tt1848902/?ref\\_=sr\\_1](http://www.imdb.com/title/tt1848902/?ref_=sr_1).

International Movie Database. "Most Popular Titles With Location Matching "St. Michaels, Maryland, USA". Accessed September 25, 2013.  
[http://www.imdb.com/search/title?locations=St.%20Michaels%2C%20Maryland%2C%20USA&ref\\_=ttloc\\_loc\\_7](http://www.imdb.com/search/title?locations=St.%20Michaels%2C%20Maryland%2C%20USA&ref_=ttloc_loc_7).

International Movie Database. "The Wire." Accessed September 19, 2013.  
[http://www.imdb.com/title/tt0306414/?ref\\_=fn\\_al\\_tt\\_1](http://www.imdb.com/title/tt0306414/?ref_=fn_al_tt_1).

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

- Kartalija, Jessica. "Gov. O'Malley Visits Set Of 'House Of Cards' To Tout Job Growth." CBS Baltimore. May 14, 2013. Accessed October 21, 2013.  
<http://baltimore.cbslocal.com/2013/05/14/gov-omalley-visits-set-of-house-of-cards-to-tout-job-growth/>.
- KFVS Web Staff. "'Gone Girl' filming benefits Cape Girardeau businesses." KFVS. October 4, 2013. Accessed October 22, 2013.  
<http://capegirardeau.kfvs12.com/news/news/107063-gone-girl-filming-benefits-cape-girardeau-businesses>.
- Lang, Bob. "Tax Reform Proposal-Final." Legislative Fiscal Bureau. May 28, 2013. Accessed September 19, 2013.  
[http://www.thewheelerreport.com/wheeler\\_docs/files/0529kooyenga.pdf](http://www.thewheelerreport.com/wheeler_docs/files/0529kooyenga.pdf).
- Loh, Tim and Neil Vigdor. "Closing credits: CT sours on movie incentives." Ctpost. June 20, 2013. Accessed September 19, 2013. <http://www.ctpost.com/entertainment/article/Closing-credits-CT-sours-on-movie-incentives-4613589.php>.
- Loren C. Scott & Associates, Inc. "The Economic Impact of Louisiana's Entertainment Tax Credit Programs." April 2013. Accessed August 26, 2013.  
[http://louisianaentertainment.gov/docs/main/2013\\_OEID\\_Program\\_Impact\\_Report\\_\(FINAL\).pdf](http://louisianaentertainment.gov/docs/main/2013_OEID_Program_Impact_Report_(FINAL).pdf).
- Louisiana Entertainment. "Overview." Accessed August 26, 2013.  
<http://louisianaentertainment.gov/index.php/film/why-shoot-here/overview>.
- Louisiana Entertainment. "Screening Room." Accessed August 26, 2013.  
<http://louisianaentertainment.gov/index.php/film/screening-room/pre-production>
- Martin, Claire. "Breaking Up With 'Breaking Bad' Is Hard for Albuquerque." The New York Times. September 28, 2013. Accessed September 30, 2013.  
[http://www.nytimes.com/2013/09/29/business/breaking-up-with-breaking-bad-is-hard-for-albuquerque.html?\\_r=1&](http://www.nytimes.com/2013/09/29/business/breaking-up-with-breaking-bad-is-hard-for-albuquerque.html?_r=1&).
- Martin, Tim. "Making movies: Michigan film incentive program likely to stay at \$50 million as part of budget plan." M Live. May 23, 2013. Accessed November 13, 2013.  
[http://www.mlive.com/politics/index.ssf/2013/05/michigan\\_movie\\_incentives.html](http://www.mlive.com/politics/index.ssf/2013/05/michigan_movie_incentives.html).
- Maryland Department of Business & Economic Development. "Maryland Department of Business and Economic Development Annual Report 2013." 2013. Accessed November 13, 2013.  
[http://www.choosemaryland.org/aboutdbed/Documents/ProgramReports/2013/dbed\\_AR\\_2013.pdf](http://www.choosemaryland.org/aboutdbed/Documents/ProgramReports/2013/dbed_AR_2013.pdf).

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

Maryland Film Office, The. "Economic Impact of Filmmaking on the Maryland Economy."

Accessed August 26, 2013.

<http://www.marylandfilm.org/documents/MFOEconomicImpactbyFY-listsfilms.pdf>.

Maryland Film Office, The. "Film Production Activity Tax Credit." July 19, 2013. Accessed August

26, 2013. <http://www.marylandfilm.org/FilmProductionEmploymentAct.html>.

Maryland Film Office, The. "Welcome!" Accessed August 26, 2013.

<http://www.marylandfilm.org/index.html>.

Maryland State Archives. "Maryland at a Glance, Arts." February 20, 2013. Accessed August 26,

2013. <http://msa.maryland.gov/msa/mdmanual/01glance/arts/html/films.html>.

Meyers Norris Penny, LLP. "Economic Contributions of the Georgia Film and Television

Industry." February 28, 2011. Accessed September 23, 2013. [http://www.stop-runaway-](http://www.stop-runaway-production.com/wp-content/uploads/2009/07/Georgia-Executive-Summary_Feb28.pdf)

[production.com/wp-content/uploads/2009/07/Georgia-Executive-Summary\\_Feb28.pdf](http://www.stop-runaway-production.com/wp-content/uploads/2009/07/Georgia-Executive-Summary_Feb28.pdf).

Nott, Lyndsey. "A Comparative Case Study of the Economic Competitiveness of the Film,

Television, and Digital Media Tax Credit." September 2012. Accessed October 21, 2013.

<http://stip.gatech.edu/wp-content/uploads/2012/10/STIP-Nott.pdf>

NPR. "A Thin Line: Economic Development Or Corporate Welfare?" December 5, 2012.

Accessed August 26, 2013. [http://www.npr.org/2012/12/05/166489199/a-thin-line-](http://www.npr.org/2012/12/05/166489199/a-thin-line-economic-growth-or-corporate-welfare)  
[economic-growth-or-corporate-welfare](http://www.npr.org/2012/12/05/166489199/a-thin-line-economic-growth-or-corporate-welfare).

Numbers, The. "All Time Highest Grossing Movies in the Domestic Market." Accessed

September 19, 2013. <http://www.the-numbers.com/movies/records/100million.php>.

Nurin, Tara. "TV shows and films in N.J. can spell big pay day for tourism industry." NJ Spotlight.  
September 6, 2013. Accessed September 19, 2013.

[http://www.newsworks.org/index.php/local/item/59433-tv-shows-and-films-set-in-nj-](http://www.newsworks.org/index.php/local/item/59433-tv-shows-and-films-set-in-nj-can-spell-big-pay-day-for-tourism-industry)  
[can-spell-big-pay-day-for-tourism-industry](http://www.newsworks.org/index.php/local/item/59433-tv-shows-and-films-set-in-nj-can-spell-big-pay-day-for-tourism-industry).

O'Connor, Clint. "Ohio Movie Mania: New proposal and economic study say bring on the films."

The Plain Dealer. April 18, 2012. Accessed October 22, 2013.

[http://www.cleveland.com/moviebuff/index.ssf/2012/04/ohio\\_movie\\_mania\\_new\\_pro-](http://www.cleveland.com/moviebuff/index.ssf/2012/04/ohio_movie_mania_new_proposal.html)  
[posal.html](http://www.cleveland.com/moviebuff/index.ssf/2012/04/ohio_movie_mania_new_proposal.html).

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

Pitter, Amy. "A Report on the Massachusetts Film Industry Tax Incentives." March 21, 2013. Accessed October 21, 2013.

<http://www.mass.gov/dor/docs/dor/news/2012filmincentivereport.pdf>.

Prince George's Arts and Humanities Council. "Prince George's County Film Office." Accessed January 13, 2014. <http://pgahc.org/film-office/>.

Pyles, Alexander. "Eye on Annapolis: Tax credit keeps 'Veep' filming in Maryland." The Daily Record. December 12, 2012. Accessed August 26, 2013.  
<http://thedailyrecord.com/2012/12/12/eye-on-annapolis-tax-credit-keeps-veep-filming-in-maryland/>.

Recio, Maria. "Who knew? The arts bring big bucks to the economy." Sun Herald. December 5, 2013. Accessed December 6, 2013.  
<http://www.sunherald.com/2013/12/05/5171441/who-knew-the-arts-bring-big-bucks.html>.

Riley, Roger, Dwayne Baker, and Carlton S. Van Doren. "Movie Induced Tourism." Annals of Tourism Research 25, no. 4 (1998): 919–935. Accessed September 25, 2013.  
[http://dx.doi.org/10.1016/S0160-7383\(98\)00045-0](http://dx.doi.org/10.1016/S0160-7383(98)00045-0).

Rose, Lacy. "'Banshee' Renewed for Second Season at Cinemax." The Hollywood Reporter. January 1, 2013. Accessed October 22, 2013. <http://www.hollywoodreporter.com/live-feed/banshee-renewed-second-season-at-416373>.

Rosen, Jill. "Jane Fonda smitten with Annapolis." The Baltimore Sun. June 11, 2012. Accessed November 11, 2013. [http://articles.baltimoresun.com/2012-06-11/entertainment/bal-jane-fonda-smitten-with-annapolis-20120611\\_1\\_jane-fonda-galway-bay-fintan-galway](http://articles.baltimoresun.com/2012-06-11/entertainment/bal-jane-fonda-smitten-with-annapolis-20120611_1_jane-fonda-galway-bay-fintan-galway).

Sage Policy Group, Inc. "An Economic Assessment of Maryland's Film & Television Production Industry and Policy Implications." January 2010. Accessed September 19, 2013.  
[http://www.mdfilm.org/elements/uploads/2009\\_SAGE\\_Economic\\_Impact\\_Report.pdf](http://www.mdfilm.org/elements/uploads/2009_SAGE_Economic_Impact_Report.pdf).

Senator Kasemeyer, et al. "SB 1066." Department of Legislative Services. 2012. Accessed October 21, 2013. [http://mgaleg.maryland.gov/2012rs/fnotes/bil\\_0006/sb1066.pdf](http://mgaleg.maryland.gov/2012rs/fnotes/bil_0006/sb1066.pdf).

Senator Kasemeyer, et al. "SB 672." Department of Legislative Services. 2011. Accessed October 21, 2013. [http://mgaleg.maryland.gov/2011rs/fnotes/bil\\_0002/sb0672.pdf](http://mgaleg.maryland.gov/2011rs/fnotes/bil_0002/sb0672.pdf).

Shay, Kevin James. "Stars shine in Maryland, as state pulls in more film and TV productions." Gazette. February 3, 2012. Accessed October 21, 2013.  
<http://www.gazette.net/article/20120203/NEWS/702039684/1033/stars-shine-in-maryland-as-state-pulls-in-more-film-and-tv&template=gazette>.

Regional Economic  
Studies Institute



- Somers, Meredith. "Maryland gambles on film incentives with 'House of Cards'." The Washington Times. July 8, 2013. Accessed August 26, 2013.  
<http://www.washingtontimes.com/news/2013/jul/8/maryland-gambles-on-film-incentives-with-house-of-/?page=all>.
- Story, Louise. "As Companies Seek Tax Deals, Governments Pay High Price." The New York Times. December 1, 2012. Accessed August 26, 2013.  
<http://www.nytimes.com/2012/12/02/us/how-local-taxpayers-bankroll-corporations.html?pagewanted=all>.
- Town of Berlin, Maryland. "About the Town." Accessed September 25, 2013.  
<http://berlinmd.gov/about-town-of-berlin-maryland>.
- TV News Desk. "Julia Louis-Dreyfus Wins Emmy for Lead Actress in a Comedy Series." BWW TV World. September 22, 2013. Accessed November 11, 2013.  
<http://www.broadwayworld.com/bwwtv/article/Julia-Louis-Dreyfus-Wins-Emmy-for-Lead-Actress-in-a-Comedy-Series-20130922>.
- Van Der Beek, James. "James Van Der Beek." Twitter. Accessed September 23, 2013.  
<https://twitter.com/vanderjames>.
- Verrier, Richard. "Los Angeles losing the core of its TV production to other states." Los Angeles Times. August 15, 2012. Accessed September 19, 2013.  
<http://articles.latimes.com/2012/aug/15/business/la-fi-ct-runaway-tv-20120814>.
- Zurawik, David. "'House of Cards' brings \$140 million to Maryland, state says." The Baltimore Sun. April 29, 2013. Accessed November 13, 2013.  
[http://articles.baltimoresun.com/2013-04-29/entertainment/bal-house-of-cards-netflix-140-million-maryland-20130429\\_1\\_martin-o-malley-maryland-public-policy-institute-film-production-tax-credit](http://articles.baltimoresun.com/2013-04-29/entertainment/bal-house-of-cards-netflix-140-million-maryland-20130429_1_martin-o-malley-maryland-public-policy-institute-film-production-tax-credit)

## Appendix A—Terms

### A.1 Acronyms and Abbreviations

BEA	Bureau of Economic Analysis
CY	Calendar year
FTE	Full-time equivalent
FY	State fiscal year
DBED	Department of Business and Economic Development
IMPLAN	Impact Analysis for Planning
MFIC	Maryland Film Industry Coalition
NAICS	North American Industry Classification System
QCEW	Quarterly Census of Employment and Wages
REMI	Regional Economic Models, Inc.
RESI	Regional Economic Studies Institute
ROI	Return on Investment
MPAA	Motion Picture Association of America
SB	Senate Bill

### A.2 Glossary

Economic Impact	The changes in the economy resulting from an economic event. RESI typically reports employment, output, and wage impacts.
Employment	The number of new jobs created as a result of the economic event being modeled in REMI. Note that REMI weighs full-time and part-time jobs with equal weight.
Fiscal Impact	The change in tax revenues resulting from an event. RESI typically reports state and local tax revenues, which are combined in REMI.
Jobs/Hires	The engagement of the services of a person, or persons, for wages.
Full-time Equivalent	A unit of measure indicating a standard 40-hour work week of an employed person, as weighted by industry standard averages.
Output	The economic activity created as a result of the economic event being modeled in REMI. It is synonymous with “state GDP.” In other words, it is the market value of all goods and services produced by the economy of the region being modeled.
State GDP	The change in market value of all goods and services produced by the economy of the region being modeled in REMI. It is synonymous with “output.”

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

REMI	The input/output modeling software used to model changes in the economy in a particular region. The user builds a model based on specifically calibrated software from REMI, Inc. (typically at the state national level), then enters input figures—an industry change of employment or sales, a household change of income, and/or several other input types—for the industry sectors expected to be impacted as a “scenario.” REMI then runs the scenario and reports the findings over a period. REMI is dynamic, meaning wages and output are cumulative. The model allows for RESI to forecast impacts over time.
Supported	The impacts that result from the economic activity being modeled. Such supported impacts may include but not be limited to new jobs.
Wage Impact	The change in employee compensation (including all salaries and wages) associated with the job and output creation resulting from the economic event being modeled in REMI.

## Appendix B—Methodology

### B.1 Film-induced Tourism

To determine film-induced tourism, RESI used tourism data for North Carolina for 2010 and 2011 associated with film and total tourism spending. A percentage was calculated for film-induced tourism using the following equation:

$$\text{Film induced tourism spending percent} = \frac{\text{Tourism Spending Associated with Productions}}{\text{Total State Tourism Spending in same CY}}$$

Total production counts were determined for each year to create a film ratio for Maryland to North Carolina.

$$\text{Ratio of productions} = \frac{\text{Total Maryland productions CY 2011}}{\text{Average North Carolina productions between CY 2010 and CY 2011}}$$

RESI then applied North Carolina's average film-induced tourism spending percentage against the ratio to determine the percentage of Maryland tourism potentially associated with productions. RESI found that in 2011, productions potentially accounted for \$4.2 million. RESI divided this result by the number of productions in Maryland during 2011 (4) and found that on average a production may add \$1.1 million to tourism spending, less and 0.01 percent of Maryland's total tourism spending.

RESI applied the per production impact of \$1.1 million to tourism spending to later years total productions and determined increased nonresident tourism spending. This was then added into the analysis for each CY.

### B.2 REMI Model Overview

To quantify the economic impacts of the specified economic events, RESI used the REMI PI+ model version 1.5. This model enumerates the economic and fiscal impacts of each dollar earned and spent by the following: employees relating to the economic events, other supporting vendors (business services, retail, etc.), each dollar spent by these vendors on other firms, and each dollar spent by the households of the event's employees, other vendors' employees, and other businesses' employees.

This model is dynamic, as it allows for price and wage effects to filter into the impacts reported by the model. Another benefit of the model compared to traditional static models, such as IMPLAN, is the regional constraint is built in to account for limited resources over time. Although some productions may not use the same locations when filming, the resources available to them (specialty crew, equipment, etc.) might have crossover issues, and therefore require a production to search outside the region to accommodate its needs. A situation like



this is built into the model using current industry data and employment information from Bureau of Economic Analysis (BEA) data.

Economic impacts are often reported by three distinct types: direct, indirect, and induced impacts. The direct economic effects are generated as the economic event generates FTE jobs and hires workers to support associated activities. The indirect economic impacts occur as vendors purchase goods and services from other firms. In either case, the increases in employment generate increases in household income as new job opportunities are created and income levels rise. This drives the induced economic impacts that result from households increasing their purchases at local businesses.

Consider the following example. A new firm opens in a region and directly employs 100 workers. The firm purchases supplies, both from outside the region as well as from local suppliers, which leads to increased business for local firms, thereby hypothetically creating FTE jobs for another 100 workers. This is called the indirect effect. The workers at the firm and at suppliers spend their income mostly in the local area, hypothetically creating FTE jobs for another 50 workers. This is the induced effect. The direct, indirect and induced effects add up to 250 FTE jobs created from the original 100 FTE jobs. Thus, in terms of employment, the total economic impact of the firm in our example is 250.<sup>169</sup>

### **B.3 Average Annual Wage Calculation**

Compared to the state as a whole, wages in this industry proved to be slightly higher than the annual average wages for Maryland. According to the BLS, Maryland's average annual wages per person in 2012 amounted to approximately \$54,000. According to calculations, under the current tax credit cap, wages supported by production incentives amount to an annual average of \$56,487.

To obtain this value, RESI averaged the annual wage rate over the lifetime of the program to determine the per person wage rate during the lifetime of the current credit program. As a dynamic model, REMI continuously compounds wages and output, creating a new baseline annually. RESI pulled the annual wage reported each year for Maryland from REMI to counter this. It should be noted that totals reported in the tables reflect the increase or decrease from the baseline predictions, and therefore cannot be used to estimate average annual employment.

### **B.4 Assumptions**

RESI made some key assumptions for the three scenarios:

1. Each production would occur within a specific CY (2011 through 2015), and its credits would be redeemed in the following CY.
2. Credits were nontransferable.

---

<sup>169</sup> Total economic impact is defined as the sum of direct, indirect, and induced effects.

3. Over the lifetime of the incentive program, FY 2011 through FY 2016, incentives will total \$55.0 million. Since the analysis is reported in CYs, the \$48.8 million in the report is the total between CY 2011 through CY 2015. State fiscal years run from July 1 to June 30 of the following year. Therefore, FY 2011 would be from July 1, 2011 through June 30, 2012. In the analysis for July 1, 2015 would be the beginning of FY 2016, and would be the last time credits were applied for under the current program.

For the “Doubling the Tax Credit Cap” and “Removing the Tax Credit Cap” scenarios, RESI requested a list of inquiring productions from MFIC to determine the potential productions that may have occurred had the cap been higher or nonexistent. In the doubling scenario, total credits claimed could not exceed more than \$30 million for a single CY (filmed in 2011, wrapped and claimed credit in CY 2013 along with productions that wrapped in CY 2012) unless credits in the following year were available to be redeemed.

Another important assumption to consider when reviewing the results reported in this analysis, most importantly those for CY 2014, is the timeline for tax credit application, award, and use for larger productions. In some cases, larger productions have been permitted to apply for tax credits in the following state fiscal year for a portion of their spending that occurred in a prior state fiscal year. Allowing larger productions to claim previous spending for the following state fiscal year’s tax credits limits other productions’ ability to apply for tax credits, which subsequently limits the ability to offset the tax credits awarded with collected revenues. While the shift to a following state fiscal year can create a negative impact within that period, it is important to note that the positive revenues and impacts relating to that prior spending has been captured in the year it actually occurred. As a result, the net impacts over multiple years are ultimately positive.

## Appendix C—Detailed Impacts of the Current Tax Credit Cap

Figure 11: Current Tax Credit Cap Economic Impact Details<sup>170</sup>

CY	Allocated Credit	Credit Claimed <sup>171</sup>	Employment <sup>172</sup>	Output	Wages
2011	\$3,410,885	\$69,841	319.4	\$19,630,000	\$11,800,000
2012	\$13,459,157	\$3,756,871	1,459.1	\$89,680,000	\$50,670,000
2013	\$22,982,858	\$13,879,999	1,491.3	\$89,100,000	\$43,770,000
2014	\$7,933,459	\$23,128,128	-38.6	-\$12,220,000	-\$24,730,000
2015	\$7,213,641	\$8,062,855	240.4	\$13,800,000	\$4,410,000
<b>Total</b>	<b>\$55,000,000</b>	<b>\$48,897,694</b>	<b>694.3</b>	<b>\$199,990,000</b>	<b>\$85,920,000</b>

Sources: REMI, RESI

Between CY 2011 through CY 2015, productions can be attributed with adding an annual average of 690 FTE jobs, a total of nearly \$200.0 million in output, and a total of more than \$85.9 million in wages to Maryland's economy. Knowledge of expenditures is limited for CYs beyond 2012 at the time of this report. CY 2013 through CY 2015 expenditures were estimated averages based on prior year productions, known future productions (*Veep* season three) and potential productions (productions that have inquired about filming in Maryland but are still in pre-production).

<sup>170</sup> Summed figures may not add up exactly to totals due to rounding.

<sup>171</sup> Please note that credits are not claimed in the same CY as they are allocated.

<sup>172</sup> Employment is averaged over the lifetime of the program since this industry reflects varying lengths of employment.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 12: Average Economic Impacts Details**

<b>Impact</b>	<b>Direct</b>	<b>Indirect</b>	<b>Induced</b>	<b>Total</b>
<b>2011</b>				
Employment	191.8	84.0	43.5	319.4
Output	\$10,717,518	\$5,111,338	\$3,801,145	\$19,630,000
Wages	\$5,052,536	\$3,988,147	\$2,759,317	\$11,800,000
<b>2012</b>				
Employment	876.3	383.7	198.6	1,459.1
Output	\$49,088,594	\$22,890,954	\$17,700,452	\$89,680,000
Wages	\$21,695,931	\$17,125,373	\$11,848,696	\$50,670,000
<b>2013</b>				
Employment	902.3	383.6	205.4	1,491.3
Output	\$48,646,502	\$23,200,213	\$17,253,286	\$89,100,000
Wages	\$18,741,482	\$14,793,321	\$10,235,197	\$43,770,000
<b>2014</b>				
Employment	-23.4	-9.9	-5.3	-38.6
Output	-\$6,671,832	-\$3,181,892	-\$2,366,276	-\$12,220,000
Wages	-\$10,588,916	-\$8,358,210	-\$5,782,875	-\$24,730,000
<b>2015</b>				
Employment	145.4	61.8	33.1	240.4
Output	\$7,534,475	\$3,593,299	\$2,672,226	\$13,800,000
Wages	\$1,888,278	\$1,490,485	\$1,031,236	\$4,410,000
<b>Total</b>				
Employment <sup>173</sup>	418.5	180.6	95.0	694.3
Output	\$109,315,256	\$51,613,911	\$39,060,833	\$199,990,000
Wages	\$36,789,310	\$29,039,117	\$20,091,572	\$85,920,000

Sources: RESI, REMI

<sup>173</sup> Employment is an average count over the course of CY 2011 through CY 2015. This industry relies on varying lengths of employment, and therefore workers are not typically continuously employed throughout the period. Rather, employment would change each year.

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 13: Total Fiscal Impacts Details**<sup>174</sup>

<b>CY</b>	<b>Property</b>	<b>Income</b>	<b>Sales</b> <sup>175</sup>	<b>Payroll</b>	<b>Other</b>	<b>Total</b>
2011	\$63,826	\$44,863	\$59,251	\$1,193	\$39,110	\$208,244
2012	\$1,316,648	\$925,471	\$1,222,271	\$24,618	\$806,782	\$4,295,791
2013	\$4,357,395	\$3,062,809	\$4,045,057	\$81,474	\$2,670,011	\$14,216,747
2014	\$6,911,181	\$4,857,863	\$6,415,788	\$129,224	\$4,234,854	\$22,548,910
2015	\$2,434,332	\$1,711,090	\$2,259,839	\$45,517	\$1,491,647	\$7,942,424
<b>Total</b>	<b>\$15,083,382</b>	<b>\$10,602,097</b>	<b>\$14,002,207</b>	<b>\$282,027</b>	<b>\$9,242,404</b>	<b>\$49,212,116</b>

Sources: REMI, RESI

<sup>174</sup> REMI does not differentiate between state and local fiscal impacts.

<sup>175</sup> Some items are sales tax exempt. This was factored in during analysis.

## Appendix D—Incentive Programs

Figure 14: Incentive Programs in United States

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
Alabama	25% Spend & NR Labor 35% Resident Labor	Tax Credit	Yes/No/No	No Cap	\$500k	\$15M 9/30/13 \$15M 9/30/14 \$20M 9/30/15	Each Resident & Nonresident	No/Yes/Yes	N/A	H 69 H 243
Alaska	30% +20% Res Labor + 6% Rural + 2% Season	Tax Credit	Yes/Yes/6 yr	No Cap	\$75K	\$200M thru 6/30/23	Each Resident & Nonresident	No/Yes/Yes	6/30/23	S23
Arkansas	20% +10% BTL Resident Labor	Rebate	Yes/No/No	No Cap	\$50K \$200K	No Cap	1st \$500k of Each Resident & Nonresident Subject to Tax	No/No/Yes	6/30/19	H 1939 H 1633
California	20% or 25%	Tax Credit	No/Yes/5 yr	No Cap	\$1M Feat/TV \$500k MOW/Miniseries	\$100M per FY	Each BTL Resident & BTL Nonresident	No/No/yes	6/30/17	AB 15c AB 2026 SB 1197
Colorado	20%	Rebate	Yes/No/No	No Cap	\$100k or \$1M	\$1M 6/30/14	1st \$1M of Each Resident & Nonresident	No/No/Yes	NA	H1286 S 230

**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
Connecticut	10%, 15%, 30%	Tax Credit	No/Yes/3 yr	No Cap	\$100K	No Cap	Each Resident & Nonresident	No/Yes/Yes	NA	10-107 11-61 11-6
District of Columbia	21%, 30% BTL Labor, 42%	Rebate	Yes/No/No	No Cap	\$250k	Program is Not Currently Funded	Each BTL Resident & BTL Nonresident	No/No/No	NA	B 583 B 743
Florida	20% - 30%	Tax Credit	No/Yes/5 yr	\$500k Comm/Music	\$625k TH/TV \$100k Indie* \$500k Comm/Music	\$296M thru 6/30/16	1st \$00k of Each Resident	No/No/Yes	6/30/16	S 1752 H 143 H 7087
Georgia	20% +10% Promo	Tax Credit	No/Yes/5 yr	No Cap	\$500k	No Cap	1st \$00k of Each Resident & Nonresident	Yes 6%/Yes/No	NA	H 1027
Hawaii	20% or 25%	Tax Credit	Yes/No/No	\$15M	\$200k	No Cap	Each Resident \$ Nonresident Subject to HI Tax	No/Yes/No	12/31/18	H 726
Idaho	20%	Rebate	Yes/Yes/No	\$500k	\$200k	\$1M 6/30/14	Each BTL Resident & BTL Nonresident	No/No/No	6/30/14	H 592
Illinois	30% + 15% Resident	Tax Credit	No/Yes/5 yr	No Cap	< 30 min > \$50k ≥ 30 min > \$100k	No Cap	1st \$100k of Each Resident	No/No/Yes	5/6/21	H 2482 S 398 S 1286

**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
Kentucky	20%	Tax Credit	Yes/No/No	No Cap	\$500k Film/TV \$200k Comm \$50k Docu	No Cap	All BTL & 1st \$100k of Each ATL	No/No/No	12/31/14	H 3a
Louisiana	30% + 5% Resident Labor	Tax Credit	Yes/Yes/10 yr	No Cap	> \$300k	No Cap	Each Resident and Nonresident	No/No/Yes	NA	478 154 178
Maine	10% or 12% Wage	Rebate	Yes/No/No	\$75k	No Cap	1st \$50k of Each Resident & Nonresident	No	No/No/No	NA	H 1005 H 804
	5% Spend	Tax Credit	No/No/No	\$75k	No Cap	NA				
Maryland	25% or 27%	Tax Credit	Yes/No/No	No Cap	> \$500k	\$25M 6/30/14 \$7.5M 6/30/15 \$7.5M 6/30/16	Each Resident & Nonresident Earning ≤ \$500k	No/No/Yes	6/30/16	S 183
Massachusetts	25% Spend 25% Payroll	Tax Credit	Yes/Yes/5 yr	No Cap	\$50k	No Cap	Each Resident & Nonresident	Yes 5.25%/No/Yes	12/31/22	H 4252 H 4084 H 4904
Michigan	27% Spend* 32% Res Labor* 27% NR ATL	Rebate	Yes/No/No	No Cap	\$100k	\$50M 9/30/13 \$50M 9/30/14	1st \$2M of Each Resident & Nonresident	Yes 4.25%/No/Yes	9/30/17	S 569 H 5365 H 4328
Minnesota	Up to 20%	Rebate	Yes/No/No	No Cap	<\$1M	\$10M	Each	No/Yes/Yes	NA	H 729



**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
	Up to 25%	Rebate	Yes/No/No	No Cap	\$1M		Resident & ATL Nonresident			
Mississippi	25% Local Spend & NR Labor 30% Res Labor + 5% Veteran*	Rebate	Yes/No/No	\$10M	\$50k	\$20M Per FY	1st \$5M of Each Resident & Nonresident Subject to W/H	5%/Yes/No	6/30/16	H 2462
Missouri	35% Local Spend & Res Labor 30% NR Labor	Tax Credit	No/Yes/5 yr	No Cap	< 30 min > \$50k > 30 min > \$100k	\$4.5 M Per CY	Each Resident & Nonresident Earning ≤ \$1M	No/Yes/No	11/28/13	H 1
Montana	9% Spend 14% Labor	Tax Credit	Yes/No/4 yr	No Cap	\$0	No Cap	1st \$50k of Each Resident	No/Yes/No	12/31/14	H 40 H 584 H 163
	Up to 25% 15% - 19%	Grant	Yes/No/No	No Cap	\$0	\$1M		No/Yes/Yes	NA	NA
Nevada	Spend & Res Labor 12% NR Labor	Tax Credit	No/Yes/4 yr	\$6M	\$500k	\$20M Per FY	1st \$750k of Each Resident & Nonresident	No/No/Yes	6/30/23	s 165
Oklahoma	35% + 2%	Rebate	Yes/No/No	No Cap	\$50k \$25K	\$5M Per FY	Each Resident & ATL Nonresident	No/Yes/Yes	6/30/14	S 318 S 623

**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
Oregon	20% Goods 10% Wage + 6.2% Labor	Rebate	Yes/No/No	No Cap	\$750k \$1M	\$6M Per FY NA	Each Resident & Nonresident Earning <\$1M	No/Yes/No	12/31/17	S 635 S 621 H 2191 H 3672
Pennsylvania	25% + 5%	Tax Credit	No/Yes/3 yr	20% of the Annual Cap	60% of Budget Incurred in PA	\$60M Per FY	Each Resident & Nonresident Subject to W/H	No/Yes/Yes	NA	S 97 H 761
Puerto Rico	40% Spend & Res Labor	Tax Credit	No/Yes/Yes	No Cap	\$100k	\$50M Per FY	Each Resident	No/No/Yes	6/30/18	27
	20% NR Labor	Tax Credit	No/Yes/Yes	No Cap		No Cap	Each Nonresident	Yes 20%/Yes/No	NA	
Rhode Island	25%	Tax Credit	No/Yes/3 yr	\$5M	\$100k	\$15M Per CY	Each Resident & Nonresident	No/No/Yes	6/30/19	H 7839 H 7323
South Carolina	30% Supplier 25% Res Labor 20% NR Labor	Rebate	Yes/Yes/No	No Cap	\$1M	Yes Per FY	Each Resident & Nonresident Earning < \$1M	Yes 2%/Yes/No	NA	H 3152 S 163
Tennessee	25%	Grant	Yes/No/No	No Cap	\$200k	\$2.3M	1st \$250k of Each Resident	No/No/Yes	NA	S 3513 H 3839
Texas	5% - 15% Spend	Grant	Yes/No/No	No Cap	\$250k Film/TV \$100k	\$95M For Biennium	1st \$1M of Each	No/No/Yes	NA	H 873

**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
	Incl. Res Labor OR 8% - 25% Res Labor + 2.5% or 4.5%				Comm/Video	Ending 8/31/15	Resident			
Utah	20% + 5%	Tax Credit	Yes/No/No	No Cap	\$1M	\$6.79M Per FY	Each Resident & Nonresident	No/Yes/Yes	No	S 14 H99
Virginia	15% or 20%*	Tax Credit	Yes/No/No	At Discretion of Film Office	\$250k	\$5M	1st \$1M of Each Resident & Nonresident	No/No/Yes	NA	H 861
	+10% or 20%*	Tax Credit	Yes/No/No		\$250k	For Biennium 6/30/14				
	Discretionary*	Grant	NA/NA/NA		\$0	\$6M for Biennium		No/No/Yes	NA	S 1098 H 1301
Washington	Up to 30% or 35% Up to 15% BTL NR Labor	Rebate	Yes/No/No	No Cap	\$500k Feat \$300k Per TV Eps \$150k Comm	\$3.5 M Per CY	Each Resident & BTL Nonresident	No/No/No	6/30/17	S 5539
West Virginia	27% + 4%	Tax Credit	No/Yes/2 yr	No Cap	\$25k	\$5M Per FY	Each Resident & Nonresident Subject to Tax	No/Yes/Yes	NA	S 610 H 2514
Wisconsin	25%	Tax	Yes/No/No	\$100k	> \$50k in	\$500K Per	Each	No/No/Yes	NA	A 75

# Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

State	Incentive	Type	Refundable/ Transferable/ Carry forward	Per Project Cap	Min. Spend	State Annual Cap	Qualified Labor	Loan Out Withholding/ Registration Required/ CPA Audit Required	Sunset Date	Enacted Bill Number
		Credit			Salaries & Wages	FY	Resident Earning Less Than \$250k			S 3c
Wyoming	12% - 15%	Rebate	Yes/No/No	No Cap	\$200k	\$900k For Biennium Ending 6/30/14	Each Resident	No/No/No	6/30/16	S 41 H 71 H 45 H 127

Source: Cast and Crew Entertainment Services

## Appendix E—Detailed Economic Impacts

**Figure 15: Average Detailed Employment Impacts—Current Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	-0.1	0.0	0.0	-0.1
Mining	0.0	0.0	0.0	0.0
Utilities	0.1	0.0	0.0	0.2
Construction	9.3	4.0	2.1	15.4
Manufacturing	0.9	0.4	0.2	1.6
Wholesale Trade	0.2	0.1	0.0	0.3
Retail Trade	6.4	2.8	1.4	10.6
Transportation and Warehousing	0.6	0.3	0.1	1.0
Information	404.2	173.8	91.8	669.9
Finance and Insurance	0.6	0.3	0.1	1.1
Real Estate and Rental and Leasing	3.1	1.3	0.7	5.1
Professional, Scientific and Technical Services	4.6	2.0	1.0	7.6
Management of Companies and Enterprises	-0.1	-0.1	0.0	-0.2
Administrative and Support and Waste Management and Remediation Services	10.7	4.6	2.4	17.8
Educational Services	-0.5	-0.2	-0.1	-0.9
Health Care and Social Services	1.6	0.7	0.4	2.7
Arts, Entertainment and Recreation	26.4	11.3	6.0	43.7
Accommodation and Food Services	5.0	2.2	1.1	8.4
Other Services	2.2	1.0	0.5	3.7
Government	-56.5	-24.0	-12.9	-93.4
<b>Total</b>	<b>418.5</b>	<b>180.6</b>	<b>95.0</b>	<b>694.3</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 16: Total Detailed Output Impacts—Current Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	\$0	\$0	\$0	\$0
Mining	\$10,934	\$5,156	\$3,910	\$20,000
Utilities	\$180,662	\$84,130	\$65,208	\$330,000
Construction	\$2,303,274	\$1,078,920	\$827,806	\$4,210,000
Manufacturing	\$361,589	\$167,286	\$131,125	\$660,000
Wholesale Trade	\$121,709	\$51,433	\$46,857	\$220,000
Retail Trade	\$1,050,806	\$490,647	\$378,546	\$1,920,000
Transportation and Warehousing	\$218,768	\$102,768	\$78,464	\$400,000
Information	\$122,837,322	\$58,092,761	\$43,839,917	\$224,770,000
Finance and Insurance	\$629,509	\$293,437	\$227,054	\$1,150,000
Real Estate and Rental and Leasing	\$2,752,206	\$1,287,918	\$989,876	\$5,030,000
Professional, Scientific and Technical Services	\$1,587,122	\$741,205	\$571,674	\$2,900,000
Management of Companies and Enterprises	-\$59,987	-\$28,899	-\$21,114	-\$110,000
Administrative and Support and Waste Management and Remediation Services	\$1,137,953	\$533,079	\$408,969	\$2,080,000
Educational Services	-\$54,514	-\$26,346	-\$19,140	-\$100,000
Health Care and Social Services	\$543,132	\$248,182	\$198,686	\$990,000
Arts, Entertainment and Recreation	\$2,169,708	\$1,025,718	\$774,574	\$3,970,000
Accommodation and Food Services	\$743,689	\$349,862	\$266,449	\$1,360,000
Other Services	\$77,318	\$33,220	\$29,462	\$140,000
Government	-\$27,268,489	-\$13,017,317	-\$9,664,194	-\$49,950,000
<b>Total</b>	<b>\$109,315,256</b>	<b>\$51,613,911</b>	<b>\$39,060,833</b>	<b>\$199,990,000</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 17: Total Detailed Wage Impacts—Current Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	\$0	\$0	\$0	\$0
Mining	\$0	\$0	\$0	\$0
Utilities	\$149,863	\$118,292	\$81,844	\$350,000
Construction	\$2,551,959	\$2,014,352	\$1,393,689	\$5,960,000
Manufacturing	\$907,744	\$716,515	\$495,742	\$2,120,000
Wholesale Trade	\$710,780	\$561,044	\$388,175	\$1,660,000
Retail Trade	\$1,669,906	\$1,318,116	\$911,978	\$3,900,000
Transportation and Warehousing	\$406,772	\$321,080	\$222,148	\$950,000
Information	\$41,589,219	\$32,827,857	\$22,712,924	\$97,130,000
Finance and Insurance	\$1,104,707	\$871,985	\$603,308	\$2,580,000
Real Estate and Rental and Leasing	\$518,099	\$408,954	\$282,947	\$1,210,000
Professional, Scientific and Technical Services	\$3,331,248	\$2,629,473	\$1,819,279	\$7,780,000
Management of Companies and Enterprises	\$222,654	\$175,749	\$121,597	\$520,000
Administrative and Support and Waste Management and Remediation Services	\$1,794,078	\$1,416,130	\$979,792	\$4,190,000
Educational Services	\$363,954	\$287,282	\$198,764	\$850,000
Health Care and Social Services	\$1,871,151	\$1,476,966	\$1,021,883	\$4,370,000
Arts, Entertainment and Recreation	\$2,050,987	\$1,618,917	\$1,120,096	\$4,790,000
Accommodation and Food Services	\$1,156,089	\$912,542	\$631,369	\$2,700,000
Other Services	\$710,780	\$561,044	\$388,175	\$1,660,000
Government	-\$24,320,680	-\$19,197,182	-\$13,282,138	-\$56,800,000
<b>Total</b>	<b>\$36,789,310</b>	<b>\$29,039,117</b>	<b>\$20,091,572</b>	<b>\$85,920,000</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 18: Average Detailed Employment Impacts—Doubling the Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	-0.1	-0.1	0.0	-0.2
Mining	0.0	0.0	0.0	0.1
Utilities	0.2	0.1	0.0	0.3
Construction	14.6	6.3	3.3	24.2
Manufacturing	1.5	0.7	0.4	2.6
Wholesale Trade	0.3	0.2	0.1	0.6
Retail Trade	8.2	3.6	1.8	13.6
Transportation and Warehousing	0.7	0.3	0.1	1.1
Information	642.1	275.9	145.9	1,063.9
Finance and Insurance	1.3	0.6	0.3	2.1
Real Estate and Rental and Leasing	5.2	2.3	1.2	8.6
Professional, Scientific and Technical Services	8.4	3.6	1.9	13.9
Management of Companies and Enterprises	-0.2	-0.1	0.0	-0.3
Administrative and Support and Waste Management and Remediation Services	17.5	7.6	4.0	29.0
Educational Services	-0.8	-0.3	-0.2	-1.3
Health Care and Social Services	2.9	1.3	0.7	4.9
Arts, Entertainment and Recreation	39.8	17.1	9.0	66.0
Accommodation and Food Services	-0.9	-0.3	-0.2	-1.5
Other Services	3.5	1.5	0.8	5.8
Government	-87.2	-37.0	-19.9	-144.0
<b>Total</b>	<b>656.9</b>	<b>283.4</b>	<b>149.2</b>	<b>1,089.6</b>

Sources: REMI, RESI



## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 19: Total Detailed Output Impacts—Doubling the Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	\$0	\$0	\$0	\$0
Mining	\$16,393	\$7,760	\$5,847	\$30,000
Utilities	\$284,663	\$132,628	\$102,709	\$520,000
Construction	\$3,632,584	\$1,702,158	\$1,305,258	\$6,640,000
Manufacturing	\$640,736	\$297,515	\$231,748	\$1,170,000
Wholesale Trade	\$209,975	\$89,759	\$80,267	\$380,000
Retail Trade	\$1,363,300	\$634,344	\$492,356	\$2,490,000
Transportation and Warehousing	\$213,462	\$99,599	\$76,938	\$390,000
Information	\$196,820,225	\$93,137,037	\$70,212,738	\$360,170,000
Finance and Insurance	\$1,105,376	\$516,788	\$397,836	\$2,020,000
Real Estate and Rental and Leasing	\$4,666,242	\$2,187,817	\$1,675,941	\$8,530,000
Professional, Scientific and Technical Services	\$2,839,422	\$1,330,093	\$1,020,485	\$5,190,000
Management of Companies and Enterprises	-\$70,865	-\$34,261	-\$24,874	-\$130,000
Administrative and Support and Waste Management and Remediation Services	\$1,865,332	\$874,873	\$669,795	\$3,410,000
Educational Services	-\$70,837	-\$34,363	-\$24,800	-\$130,000
Health Care and Social Services	\$926,770	\$425,113	\$338,116	\$1,690,000
Arts, Entertainment and Recreation	\$3,240,829	\$1,532,375	\$1,156,796	\$5,930,000
Accommodation and Food Services	-\$64,119	-\$36,379	-\$19,503	-\$120,000
Other Services	\$121,471	\$52,306	\$46,223	\$220,000
Government	-\$42,070,643	-\$20,096,279	-\$14,903,079	-\$77,070,000
<b>Total</b>	<b>\$175,642,863</b>	<b>\$82,919,637</b>	<b>\$62,767,500</b>	<b>\$321,330,000</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 20: Total Detailed Wage Impacts—Doubling the Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	\$0	\$0	\$0	\$0
Mining	\$12,845	\$10,139	\$7,015	\$30,000
Utilities	\$231,218	\$182,508	\$126,274	\$540,000
Construction	\$3,969,238	\$3,133,061	\$2,167,701	\$9,270,000
Manufacturing	\$1,365,897	\$1,078,152	\$745,951	\$3,190,000
Wholesale Trade	\$1,070,452	\$844,946	\$584,601	\$2,500,000
Retail Trade	\$2,325,023	\$1,835,224	\$1,269,754	\$5,430,000
Transportation and Warehousing	\$552,353	\$435,992	\$301,654	\$1,290,000
Information	\$66,492,225	\$52,484,690	\$36,313,085	\$155,290,000
Finance and Insurance	\$1,691,315	\$1,335,015	\$923,670	\$3,950,000
Real Estate and Rental and Leasing	\$809,262	\$638,779	\$441,958	\$1,890,000
Professional, Scientific and Technical Services	\$5,288,035	\$4,174,035	\$2,887,930	\$12,350,000
Management of Companies and Enterprises	\$346,827	\$273,763	\$189,411	\$810,000
Administrative and Support and Waste Management and Remediation Services	\$2,860,249	\$2,257,697	\$1,562,054	\$6,680,000
Educational Services	\$548,072	\$432,613	\$299,316	\$1,280,000
Health Care and Social Services	\$2,890,222	\$2,281,355	\$1,578,423	\$6,750,000
Arts, Entertainment and Recreation	\$3,052,930	\$2,409,787	\$1,667,282	\$7,130,000
Accommodation and Food Services	\$1,006,225	\$794,250	\$549,525	\$2,350,000
Other Services	\$1,070,452	\$844,946	\$584,601	\$2,500,000
Government	-\$34,879,623	-\$27,531,733	-\$19,048,644	-\$81,460,000
<b>Total</b>	<b>\$60,703,218</b>	<b>\$47,915,220</b>	<b>\$33,151,562</b>	<b>\$141,770,000</b>

Sources: REMI, RESI

**Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland**  
RESI of Towson University

**Figure 21: Average Detailed Employment Impacts—No Tax Credit Cap**

<b>Industry</b>	<b>Direct</b>	<b>Indirect</b>	<b>Induced</b>	<b>Total</b>
Agriculture	-0.2	-0.1	-0.1	-0.4
Mining	0.1	0.0	0.0	0.1
Utilities	0.3	0.1	0.1	0.4
Construction	15.4	6.7	3.5	25.7
Manufacturing	2.6	1.1	0.6	4.4
Wholesale Trade	-0.7	-0.3	-0.2	-1.1
Retail Trade	10.4	4.5	2.3	17.2
Transportation and Warehousing	1.3	0.6	0.3	2.2
Information	1,158.4	495.5	263.5	1,917.3
Finance and Insurance	2.5	1.1	0.6	4.2
Real Estate and Rental and Leasing	9.7	4.2	2.2	16.1
Professional, Scientific and Technical Services	16.6	7.2	3.8	27.5
Management of Companies and Enterprises	-0.1	0.0	0.0	-0.1
Administrative and Support and Waste Management and Remediation Services	30.2	13.0	6.9	50.1
Educational Services	-1.5	-0.6	-0.3	-2.5
Health Care and Social Services	2.2	1.0	0.5	3.8
Arts, Entertainment and Recreation	72.5	31.0	16.5	120.0
Accommodation and Food Services	-2.5	-1.0	-0.6	-4.0
Other Services	4.6	2.0	1.0	7.7
Government	-183.7	-78.0	-41.8	-303.5
<b>Total</b>	<b>1,138.2</b>	<b>488.0</b>	<b>258.8</b>	<b>1,885.2</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 22: Total Detailed Output Impacts—No Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	-\$16,393	-\$7,760	-\$5,847	-\$30,000
Mining	\$21,867	\$10,313	\$7,820	\$40,000
Utilities	\$448,526	\$210,487	\$160,987	\$820,000
Construction	\$3,887,557	\$1,830,544	\$1,391,900	\$7,110,000
Manufacturing	\$1,039,327	\$487,493	\$373,180	\$1,900,000
Wholesale Trade	-\$239,335	-\$117,854	-\$82,812	-\$440,000
Retail Trade	\$1,772,432	\$830,916	\$636,652	\$3,240,000
Transportation and Warehousing	\$415,641	\$195,326	\$149,033	\$760,000
Information	\$359,223,953	\$169,603,611	\$128,362,436	\$657,190,000
Finance and Insurance	\$2,034,347	\$956,464	\$729,189	\$3,720,000
Real Estate and Rental and Leasing	\$8,710,664	\$4,099,261	\$3,120,076	\$15,930,000
Professional, Scientific and Technical Services	\$5,572,115	\$2,621,697	\$1,996,188	\$10,190,000
Management of Companies and Enterprises	-\$32,619	-\$16,136	-\$11,245	-\$60,000
Administrative and Support and Waste Management and Remediation Services	\$3,154,899	\$1,485,478	\$1,129,622	\$5,770,000
Educational Services	-\$152,887	-\$72,856	-\$54,256	-\$280,000
Health Care and Social Services	\$1,018,425	\$473,639	\$367,936	\$1,860,000
Arts, Entertainment and Recreation	\$5,936,367	\$2,801,851	\$2,121,782	\$10,860,000
Accommodation and Food Services	-\$179,193	-\$89,519	-\$61,287	-\$330,000
Other Services	\$88,209	\$38,531	\$33,260	\$160,000
Government	-\$88,612,137	-\$41,920,140	-\$31,617,723	-\$162,150,000
<b>Total</b>	<b>\$304,091,767</b>	<b>\$143,421,343</b>	<b>\$108,746,890</b>	<b>\$556,260,000</b>

Sources: REMI, RESI

## Economic and Fiscal Impacts of the Film Production Tax Credit in Maryland

RESI of Towson University

**Figure 23: Total Detailed Wage Impacts—No Tax Credit Cap**

Industry	Direct	Indirect	Induced	Total
Agriculture	\$0	\$0	\$0	\$0
Mining	\$29,973	\$23,658	\$16,369	\$70,000
Utilities	\$342,545	\$270,383	\$187,072	\$800,000
Construction	\$4,881,263	\$3,852,956	\$2,665,781	\$11,400,000
Manufacturing	\$2,132,341	\$1,683,133	\$1,164,525	\$4,980,000
Wholesale Trade	\$1,327,361	\$1,047,734	\$724,905	\$3,100,000
Retail Trade	\$3,378,348	\$2,666,651	\$1,845,001	\$7,890,000
Transportation and Warehousing	\$886,335	\$699,616	\$484,050	\$2,070,000
Information	\$120,845,520	\$95,387,688	\$65,996,793	\$282,230,000
Finance and Insurance	\$2,714,667	\$2,142,784	\$1,482,549	\$6,340,000
Real Estate and Rental and Leasing	\$1,353,052	\$1,068,012	\$738,936	\$3,160,000
Professional, Scientific and Technical Services	\$8,953,264	\$7,067,132	\$4,889,604	\$20,910,000
Management of Companies and Enterprises	\$590,890	\$466,410	\$322,700	\$1,380,000
Administrative and Support and Waste Management and Remediation Services	\$4,804,191	\$3,792,119	\$2,623,690	\$11,220,000
Educational Services	\$723,626	\$571,184	\$395,190	\$1,690,000
Health Care and Social Services	\$3,926,420	\$3,099,263	\$2,144,317	\$9,170,000
Arts, Entertainment and Recreation	\$5,390,799	\$4,255,150	\$2,944,051	\$12,590,000
Accommodation and Food Services	\$1,511,479	\$1,193,064	\$825,457	\$3,530,000
Other Services	\$1,597,115	\$1,260,660	\$872,225	\$3,730,000
Government	-\$76,627,269	-\$60,484,642	-\$41,848,088	-\$178,960,000
<b>Total</b>	<b>\$88,761,919</b>	<b>\$70,062,955</b>	<b>\$48,475,127</b>	<b>\$207,300,000</b>

Sources: REMI, RESI