

Brief Economic Facts

KENT COUNTY, MARYLAND

Kent County, founded in 1642, is located on the Eastern Shore of Maryland directly east of Baltimore and is bounded by the Sassafras and Chester Rivers, the State of Delaware, and the Chesapeake Bay. The county is located within 90 minutes of three international airports and three major seaports. Route 301 provides a major north-south artery for commercial transportation, linking Maryland to Delaware and making the area a perfect location for warehouse and distribution operations.



A border-to-border, open-access, high-capacity, fiber-optic network with an international point of presence in the county encourages the growth and development of diverse businesses such as data centers, call centers, cyber security, telemedicine, training and education centers. In addition, Kent County is the perfect locale for emerging technologies including environmental, aquaculture, and agriculture businesses, with over 133,000 acres of farm land, 265 miles of tidal shoreline, and

close proximity to federal laboratories and research centers.

Chestertown, the county seat, is home to a Maryland Arts & Entertainment District and a state Enterprise Zone offering tax credits for job creation and investment. Commerce Zone and Job Creation Tax Credits are available throughout the county. Kent's rural setting provides an excellent quality of life with easy access to urban areas.

LOCATION

Driving distance from Chestertown:	Miles	Kilometers
Atlanta, Georgia	692	1,113
Baltimore, Maryland	64	103
Boston, Massachusetts	381	613
Chicago, Illinois	747	1,202
New York, New York	170	274
Philadelphia, Pennsylvania	81	131
Pittsburgh, Pennsylvania	283	456
Richmond, Virginia	173	279
Washington, DC	76	122

POPULATION^{2,3}

	Kent County		Upper Eastern Shore*	Maryland
	Households	Population		
2000	7,666	19,197	199,406	5,296,486
2010	8,165	20,197	224,771	5,773,552
2020**	8,432	20,900	232,700	6,141,900

*Caroline, Cecil, Dorchester, Kent and Talbot counties

**Projections

Selected places population (2010): Chestertown 5,252; Rock Hall 1,310; Galena 612; Millington 605; Butlertown 505

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	44.1
Yearly Snowfall (inches)	16.4
Summer Temperature (°F)	75.3
Winter Temperature (°F)	35.7
Days Below Freezing	89.5
Land Area (square miles)	278.3
Water Area (square miles)	25.3
Shoreline (miles)	343
Elevation (feet)	sea level to 102

POPULATION DISTRIBUTION^{2,3} (2016)

Age	Number	Percent
Under 5	846	4.3
5 - 19	3,232	16.4
20 - 44	5,253	26.6
45 - 64	5,344	27.1
65 and over	5,055	25.6
Total	19,730	100.0
Median age		47.8 years

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LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

	County	Labor Mkt. Area*
Civilian Labor Force (2016 avg.)		
Total civilian labor force	10,308	132,266
Employment	9,824	126,273
Unemployment	484	5,993
Unemployment rate	4.7%	4.5%

Residents commuting outside the county to work (2012-2016)	Number	Percent
	2,914	32.7%

Employment in selected occupations (2012-2016)		
Management, business, science and arts	3,141	34.5%
Service	1,989	21.9%
Sales and office	1,925	21.2%
Production, transp. and material moving	1,025	11.3%

* Kent, Caroline and Queen Anne's counties, MD, and Kent County, DE

MAJOR EMPLOYERS^{6,7} (2017)

Employer	Product/Service	Employment
Washington College	Higher education	625
University of Maryland Shore Regional Health**	Medical services	345
Dixon Valve & Coupling	Valves and couplings	335
LaMotte	Chemical testing equipment	315
David A. Bramble	Paving and road constr.	240
Heron Point of Chestertown	Nursing care	210
Angelica Nurseries [^]	Plants and flowers	175
YMCA Camp Tockwogh [^]	Recreation facility	140
Gillespie & Son	Concrete products	115
Waterman's Crab House [^]	Restaurant	100
USA Fulfillment	Promotion fulfillment	90
Kent Center	Services for the disabled	90
Redner's	Groceries	80
Autumn Lake Healthcare at Chestertown	Nursing care	80
Fish Whistle	Restaurant	75
The Lemon Leaf Cafe / JR's Past-Time Pub	Restaurants	65
Peoples Bank	Banking services	55
Benchworks	Marketing services	50
Chester River Yacht & Country Club [^]	Yacht and country club	50
Eastman Specialties	Plasticizers, synthetic oils	50
Radcliffe Creek School	PreK-8 alternative school	50

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

* Revised

** Includes multiple facilities/establishments

[^] Includes seasonal workers

EMPLOYMENT⁴ (2016, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	12	64	0.8	\$897
State government	7	242	3.0	796
Local government	18	759	9.5	794
Private sector	705	6,883	86.6	729
Natural resources and mining	32	257	3.2	762
Construction	76	520	6.5	880
Manufacturing	24	769	9.7	988
Trade, transportation and utilities	142	1,239	15.6	595
Information	8	36	0.5	939
Financial activities	49	293	3.7	863
Professional and business services	101	511	6.4	1,204
Education and health services	92	1,908	24.0	743
Leisure and hospitality	105	1,095	13.8	376
Total	742	7,948	100.0	739

Includes civilian employment only

HOURLY WAGE RATES⁴ (2016)

Selected Occupations	Median	Entry	Experienced
Accountants	\$29.77	\$18.91	\$38.46
Bookkeeping/accounting clerks	18.35	13.11	22.60
Computer systems analysts	39.98	28.98	51.58
Computer user support specialists	21.27	14.64	23.65
Customer service representatives	11.96	9.14	15.07
Electrical engineers	33.65	26.83	42.01
Freight, stock and material movers, hand	12.73	10.02	16.09
Industrial truck operators	18.10	14.34	21.15
Inspectors, testers, sorters	11.80	10.31	16.54
Machinists	18.90	13.47	24.32
Maintenance and repair workers, general	17.21	11.74	21.18
Network administrators	34.96	20.12	54.75
Packaging/filling machine operators	13.86	10.50	15.35
Packers and packagers, hand	10.18	9.07	11.53
Secretaries	17.11	11.74	19.86
Shipping/receiving clerks	16.43	11.95	18.11
Team assemblers	11.10	9.42	14.16

Wages are an estimate of what workers might expect to receive on the Upper Eastern Shore (Caroline, Dorchester, Kent, Queen Anne's and Talbot counties) and may vary by industry, employer and locality

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SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2012-2016)

High school graduate or higher	87.3%
Bachelor's degree or higher	30.5%

Public Schools

Number: 3 elementary; 1 middle; 1 high
Enrollment: 1,993 (Sept. 2017)
Cost per pupil: \$14,027 (2014-2015)
Students per teacher: 13.4 (Oct. 2016)
High school career / tech enrollment: 358 (2017)
High school graduates: 125 (July 2016)

Nonpublic Schools

Number: 8 (Sept. 2016)

Higher Education	Enrollment ('17)	Degrees ('16)
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2-year institution

Chesapeake College*	2,217	237
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4-year institution

Washington College	1,484	381
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* A regional community college serving residents of Kent County; main campus is located in adjacent Queen Anne's County

TAX RATES⁹

	Kent Co.	Maryland
Corporate Income Tax (2018)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2018)	2.85%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
Sales & Use Tax (2018)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 18)	\$1.022	\$0.112
Effective rate per \$100 of assessed value		
In an incorporated area, a municipal rate will also apply		
Business Personal Property Tax (FY 18)	none	none
No county personal property tax on ordinary business property		
In an incorporated area, a municipal rate may apply		
Major Tax Credits Available		
Enterprise Zone, Job Creation, More Jobs for Marylanders, R&D, Biotechnology and Cybersecurity Investment, Commerce Zone, Arts & Entertainment District		

INCOME³ (2012-2016)

Distribution	Kent Co.	Percent Households Maryland	U.S.
Under \$25,000	22.8	14.9	22.3
\$25,000 - \$49,999	22.2	17.6	23.1
\$50,000 - \$74,999	20.2	16.9	17.8
\$75,000 - \$99,999	12.1	13.3	12.2
\$100,000 - \$149,999	13.0	18.4	13.5
\$150,000 - \$199,999	4.5	9.2	5.4
\$200,000 and over	5.2	9.7	5.7
Median household	\$55,028	\$76,067	\$55,322
Average household	\$72,729	\$100,071	\$77,866
Per capita	\$30,080	\$37,756	\$29,829
Total income (millions)	\$559	\$217,904	\$9,166,046

HOUSING^{2,3,10}

Occupied Units (2012-2016) 7,683 (69.4% owner occupied)

Housing Transactions	Units	Median Selling Price
All arms-length transactions (2016)	168	\$239,500
All multiple-listed properties (2017)*	346	\$214,750

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Industrial sites in the county range in size and price, depending on location and infrastructure. Wireless broadband is available. **Kent County Business Park at Worton** - Located on Route 297 with rail, water and sewer access; in a Priority Funding Area.

Radcliffe Creek Business & Professional Park - Located on Route 291 in Chestertown with campus-style professional and industrial buildings.

Chestertown Business Park - Located on High Street in the heart of Chestertown with campus-style professional, industrial and manufacturing buildings.

Interstate 301 Industrial Area - Easy access to MD Route 301 near the town of Millington and less than 20 miles south of Middletown, DE.

Kent County is home to many diverse businesses such as, oyster farms, wineries, hydroponic farms, professional services, biotechnology, manufacturing, restaurants, and healthcare. The county welcomes clean industrial development and agriculture, biomedical, and technology partners.

Market Profile Data (2017)	Low	High	Average
Land – cost per acre			
Industrial	\$50,000	\$160,000	\$122,500
Office	\$115,000	\$173,000	\$144,000
Rental Rates – per square foot			
Warehouse / Industrial	\$6.00	\$8.00	\$7.00
Flex / R&D / Technology	\$6.00	\$8.00	\$7.00
Class A Office	\$12.00	\$17.00	\$14.00

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TRANSPORTATION

Highways: U.S. 301 and MD 213

Rail: Maryland & Delaware Railroad Company with access to Norfolk Southern Railway; Amtrak passenger service provided in Wilmington, Delaware approximately 60 miles from Chestertown

Truck: 102 local and long-distance trucking establishments are located on the Upper Eastern Shore

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility

Air: Served by Baltimore/Washington International Thurgood Marshall Airport (BWI), approximately 64 miles from Chestertown, and Philadelphia International Airport (PHL), approximately 72 miles from Chestertown; Massey Aerodrome (3000' turf runway) is approximately 19 miles from Chestertown

RECREATION AND CULTURE

Parks: Nine county parks; in addition, Eastern Neck National Wildlife Refuge, Chesapeake Farms, Turner's Creek and the Sassafras River Natural Resource Management Area appeal to nature lovers

Recreation: Public beaches, marinas, county-owned landings, private yacht clubs, fishing charters and other boat charters provide opportunities for water-related activities; hunting of geese, ducks, deer and upland game, fishing and paddling are other recreational pastimes

Attractions: 18th and 19th century buildings, several museums, and open landscapes that complement Kent County's Chesapeake Country National Scenic Byway, Star-Spangled Banner Trail, and Maryland certified Stories of the Chesapeake Heritage Area

Arts & Entertainment District: Chestertown

Events: Tea Party, Taste of the Town, National Music Festival, River Arts Studio Tour and Show, Music in the Park, Chestertown Antiques Show and Sale, Historic Chestertown House Tour, Sultana Downrigging, and Harry Potter Festival in Chestertown; Rock Hall's Pirates & Wenches Weekend, Rock Fish Tournament, FallFest and Rock Hall Crawl New Year's Eve Celebration; Betterton Day; Galena Dogwood Festival; and the Kent County Fair

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative, Inc.; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Water: Municipal systems in Betterton, Chestertown, Galena, Millington and Rock Hall; county systems serve Edesville, Fairlee, Kennedyville, Millington and Worton

Sewer: Municipal systems in Betterton, Chestertown, Galena, Millington and Rock Hall; county systems serve Edesville, Fairlee, Galena, Kennedyville, Millington, Quaker Neck, Rock Hall, Tolchester and Worton

Telecommunications: Verizon Maryland, BridgeMAXX, Cambio, Delmarva Wifi, AT&T, Sprint Nextel, Thinkbig Networks, Tidewater Wifi and others; cable provided by Atlantic Broadband; satellite TV provided by Direct TV

GOVERNMENT¹¹

County Seat: Chestertown

Government: Three commissioners elected at large for four-year terms; code home rule government allows for broad local legislative authority

William W. Pickrum, President, Board of County

Commissioners 410.778.4600

Shelley Herman Heller, County Administrator 410.778.4600

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Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Kent County Economic Development
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives