

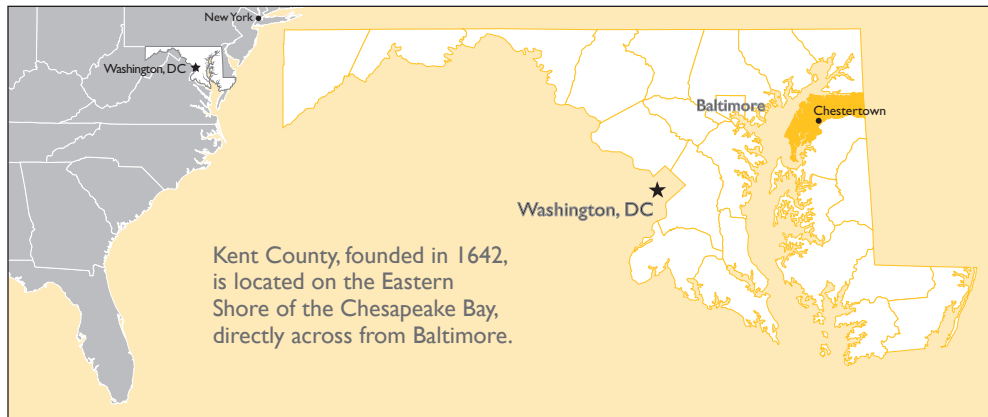
Brief Economic Facts

KENT COUNTY, MARYLAND

Kent County, founded in 1642, is located on the Eastern Shore of Maryland, directly east of Baltimore. The boundaries include the Sassafras and Chester Rivers, the State of Delaware, and the Chesapeake Bay. The Port of Baltimore is located approximately 75 driving miles from Kent County. Route 301 provides a major north-south artery for commercial transportation, linking Maryland to Delaware.

The county's 720 businesses employ nearly 7,200 workers. The diverse businesses that call Kent County home include Washington College, Shore Regional Health, Dixon Valve & Coupling, and David A. Bramble. Washington College and Dixon Valve & Coupling are planning for expansion.

Kent County encourages the growth and development of diverse businesses such as clean industrial, biomedical, technology, and agriculture-related establishments. Kent County is the perfect locale for new emerging technologies for environmental, aquaculture, and agricultural businesses, with over 133,000 acres



of land in agriculture, 265 miles of tidal shoreline, and close proximity to federal laboratories and research centers.

Chestertown, the county seat, is home to a Maryland Arts & Entertainment District and a recently designated 1,086 acre state Enterprise Zone offering tax credits for job creation and investment. The five towns of Chestertown, Rock Hall, Millington, Galena, and Betterton play host to a growing tourism industry.

LOCATION

Driving distance from Chestertown:	Miles	Kilometers
Atlanta, Georgia	692	1,113
Baltimore, Maryland	64	103
Boston, Massachusetts	381	613
Chicago, Illinois	747	1,202
New York, New York	170	274
Philadelphia, Pennsylvania	81	131
Pittsburgh, Pennsylvania	283	456
Richmond, Virginia	173	279
Washington, DC	76	122

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	44.1
Yearly Snowfall (inches)	16.4
Summer Temperature (°F)	75.3
Winter Temperature (°F)	35.7
Days Below Freezing	89.5
Land Area (square miles)	278.3
Water Area (square miles)	25.3
Shoreline (miles)	343
Elevation (feet)	sea level to 102

POPULATION^{2,3}

	Kent County		Upper Eastern Shore*	Maryland
	Households	Population		
2000	7,666	19,197	199,406	5,296,486
2010	8,165	20,197	224,771	5,773,552
2020**	9,050	21,400	241,700	6,224,550

*Caroline, Cecil, Dorchester, Kent and Talbot counties

**Projections

Selected places population (2010): Chestertown 5,252; Rock Hall 1,310; Galena 612; Millington 605; Betterton 505

POPULATION DISTRIBUTION^{2,3} (2015)

Age	Number	Percent
Under 5	874	4.4
5 - 19	3,255	16.5
20 - 44	5,272	26.6
45 - 64	5,373	27.2
65 and over	5,013	25.3
Total	19,787	100.0
Median age		47.5 years

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LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2015 avg.)	County	Labor Mkt. Area*
Total civilian labor force	10,625	131,667
Employment	10,046	124,736
Unemployment	579	6,931
Unemployment rate	5.4%	5.3%

Residents commuting outside the county to work (2011-2015)	Number	Percent
	2,762	31.5%

Employment in selected occupations (2011-2015)

Occupation	Number	Percent
Management, business, science and arts	3,229	35.9%
Service	1,914	21.3%
Sales and office	1,980	22.0%
Production, transp. and material moving	888	9.9%

* Kent, Caroline and Queen Anne's counties, MD, and Kent County, DE

MAJOR EMPLOYERS^{6,7} (2016)

Employer	Product/Service	Employment
Washington College	Higher education	525
University of Maryland Shore Regional Health*	Medical services	430
Dixon Valve & Coupling	Valves and couplings	350
David A. Bramble	Paving and road constr.	275
Heron Point of Chestertown	Nursing care	200
Angelica Nurseries**	Plants and flowers	175
Living at Home Health Services	Health care services	175
LaMotte	Chemical testing equipment	170
YMCA Camp Tockwogh**	Recreation facility	140
Waterman's Crab House**	Restaurant	100
Redner's	Groceries	95
Kent Center	Services for the disabled	90
JR's Lemon Leaf/JR's Past Time Pub/JR's at Molly's	Restaurants	85
USA Fulfillment	Promotion fulfillment	85
Autumn Lake Healthcare at Chestertown	Nursing care	80
Fish Whistle	Restaurant	75
Chester River Yacht & Country Club**	Yacht and country club	70
Peoples Bank	Banking services	65
Eastman Specialties	Plasticizers, synthetic oils	50
Gillespie & Son	Concrete products	40

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

* Includes multiple facilities/establishments

** Includes seasonal workers

EMPLOYMENT⁴ (2015, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	12	60	0.7	\$987
State government	7	238	2.9	800
Local government	18	732	8.9	797
Private sector	718	7,160	87.4	708
Natural resources and mining	31	258	3.2	736
Construction	75	474	5.8	846
Manufacturing	22	782	9.5	1,025
Trade, transportation and utilities	150	1,315	16.1	604
Information	9	206	2.5	767
Financial activities	53	293	3.6	846
Professional and business services	102	473	5.8	1,038
Education and health services	97	1,985	24.2	730
Leisure and hospitality	104	1,132	13.8	361
Other services	74	242	3.0	536
Total	755	8,190	100.0	721

Includes civilian employment only

HOURLY WAGE RATES⁴ (2015)

Selected Occupations	Median	Entry	Experienced
Accountants	\$29.00	\$19.00	\$36.75
Bookkeeping/accounting clerks	18.75	13.75	22.50
Computer systems analysts	42.25	29.25	54.75
Computer user support specialists	20.50	12.75	24.25
Customer service representatives	12.25	9.00	15.75
Electrical engineers	38.00	29.00	45.00
Freight, stock and material movers, hand	12.25	9.75	14.75
Industrial truck operators	17.50	12.00	20.25
Inspectors, testers, sorters	14.50	10.50	18.75
Machinists	17.25	13.25	19.75
Maintenance and repair workers, general	16.50	11.00	20.00
Network administrators	32.00	20.50	47.50
Packaging/filling machine operators	12.25	10.25	13.50
Packers and packagers, hand	10.00	8.75	11.25
Secretaries	16.25	11.25	18.75
Shipping/receiving clerks	16.00	12.25	18.00
Team assemblers	12.25	9.50	14.75

Wages are an estimate of what workers might expect to receive on the Upper Eastern Shore (Caroline, Dorchester, Kent, Queen Anne's and Talbot counties) and may vary by industry, employer and locality

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SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2011-2015)

High school graduate or higher	87.0%
Bachelor's degree or higher	30.0%

Public Schools

Number: 5 elementary; 1 middle; 1 high
Enrollment: 2,001 (Sept. 2016)
Cost per pupil: \$14,027 (2014-2015)
Students per teacher: 13.4 (Oct. 2016)
High school career / tech enrollment: 341 (2016)
High school graduates: 162 (July 2015)

Nonpublic Schools

Number: 8 (Sept. 2016)

Higher Education	Enrollment ('16)	Degrees ('15)
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2-year institution		
Chesapeake College*	2,118	272
4-year institution		
Washington College	1,479	362

* A regional community college serving residents of Kent County; main campus is located in adjacent Queen Anne's County

TAX RATES⁹

	Kent Co.	Maryland
Corporate Income Tax (2017)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2017)	2.85%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
Sales & Use Tax (2017)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 17)	\$1.022	\$0.112
Effective rate per \$100 of assessed value		
In an incorporated area, a municipal rate will also apply		
Business Personal Property Tax (FY 17)	none	none
No county personal property tax on ordinary business property		
In an incorporated area, a municipal rate may apply		
Major Tax Credits Available		
Enterprise Zone, Job Creation, R&D, Biotechnology and Cybersecurity Investment, Arts & Entertainment District		

INCOME³ (2011-2015)

Distribution	Percent Households		
	Kent Co.	Maryland	U.S.
Under \$25,000	22.4	15.3	23.0
\$25,000 - \$49,999	20.9	17.9	23.5
\$50,000 - \$74,999	20.7	17.1	17.8
\$75,000 - \$99,999	12.6	13.4	12.1
\$100,000 - \$149,999	13.6	18.2	13.1
\$150,000 - \$199,999	3.9	9.0	5.1
\$200,000 and over	5.8	9.2	5.3
Median household	\$58,147	\$74,551	\$53,889
Average household	\$73,881	\$97,801	\$75,558
Per capita	\$30,081	\$36,897	\$28,930
Total income (millions)	\$563	\$211,875	\$8,834,710

HOUSING^{2,3,10}

Occupied Units (2011-2015) 7,624 (71.9% owner occupied)

Housing Transactions	Units	Median Selling Price
All arms-length transactions (2015)	138	\$230,000
All multiple-listed properties (2016)*	321	\$190,515

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Industrial sites in the county range in size and price, depending on location and infrastructure. Wireless broadband is available. **Kent County Business Park at Worton** - Located on Route 297 with rail, water and sewer access; in a Priority Funding Area.

Radcliffe Creek Business & Professional Park - Located on Route 291 in Chestertown with campus-style professional and industrial buildings.

Chestertown Business Park - Located on High Street in the heart of Chestertown with campus-style professional, industrial and manufacturing buildings.

Interstate 301 Industrial Area - Easy access to MD Route 301 near the town of Millington and less than 20 miles south of Middletown, DE.

Kent County is home to many diverse businesses such as, oyster farms, wineries, hydroponic farms, professional services, biotechnology, manufacturing, restaurants, and healthcare. The county welcomes clean industrial development and agriculture, biomedical, and technology partners.

Market Profile Data (2016)	Low	High	Average
Land – cost per acre			
Industrial	\$50,000	\$160,000	\$122,500
Office	\$115,000	\$173,000	\$144,000
Rental Rates – per square foot			
Warehouse / Industrial	\$6.00	\$8.00	\$7.00
Flex / R&D / Technology	\$6.00	\$8.00	\$7.00
Class A Office	\$12.00	\$17.00	\$14.00

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TRANSPORTATION

Highways: U.S. 301 and MD 213

Rail: Maryland & Delaware Railroad Company with access to Norfolk Southern Railway; Amtrak passenger service provided in Wilmington, Delaware approximately 60 miles from Chestertown

Truck: 104 local and long-distance trucking establishments are located on the Upper Eastern Shore

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility

Air: Served by Baltimore/Washington International Thurgood Marshall Airport (BWI), approximately 64 miles from Chestertown, and Philadelphia International Airport (PHL), approximately 72 miles from Chestertown; Massey Aerodrome (3000' turf runway) is approximately 19 miles from Chestertown

RECREATION AND CULTURE

Parks: Nine county parks; in addition, Eastern Neck National Wildlife Refuge, Chesapeake Farms, Turner's Creek and the Sassafras River Natural Resource Management Area appeal to nature lovers

Recreation: Public beaches, marinas, county-owned landings, private yacht clubs, fishing charters and other boat charters provide opportunities for water-related activities; hunting of geese, ducks, deer and upland game, fishing and paddling are other recreational pastimes

Attractions: 18th and 19th century buildings, several museums, and open landscapes that complement Kent County's Chesapeake Country National Scenic Byway, Star-Spangled Banner Trail, and Maryland certified Stories of the Chesapeake Heritage Area

Arts & Entertainment District: Chestertown

Events: Tea Party, Taste of the Town, National Music Festival, River Arts Studio Tour and Show, Music in the Park, Chestertown Antiques Show and Sale, Historic Chestertown House Tour, Sultana Downrigging, and Harry Potter Festival in Chestertown; Rock Hall's Pirates & Wenches Weekend, Rock Fish Tournament, FallFest and Rock Hall Crawl New Year's Eve Celebration; Betterton Day; Galena Dogwood Festival; and the Kent County Fair

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative, Inc.; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Water: Municipal systems in Betterton, Chestertown, Galena, Millington and Rock Hall; county systems serve Edesville, Fairlee, Kennedyville, Millington and Worton

Sewer: Municipal systems in Betterton, Chestertown, Galena, Millington and Rock Hall; county systems serve Edesville, Fairlee, Galena, Kennedyville, Millington, Quaker Neck, Rock Hall, Tolchester and Worton

Telecommunications: Verizon Maryland, BridgeMAXX, Cambio, Delmarva Wifi, AT&T, Sprint Nextel and others; cable provided by Atlantic Broadband; satellite TV provided by Direct TV

GOVERNMENT¹¹

County Seat: Chestertown

Government: Three commissioners elected at large for four-year terms; code home rule government allows for broad local legislative authority

William W. Pickrum, President, Board of County

Commissioners 410.778.4600

Website: www.kentcounty.com

Kent County Economic Development:

Jamie L. Williams, Coordinator

400 High Street, 3rd Floor

Chestertown, Maryland 21620

Telephone: 410.810.2168

Email: jwilliams@kentgov.org

www.kentcounty.com/economic-development

Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Kent County Economic Development
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives