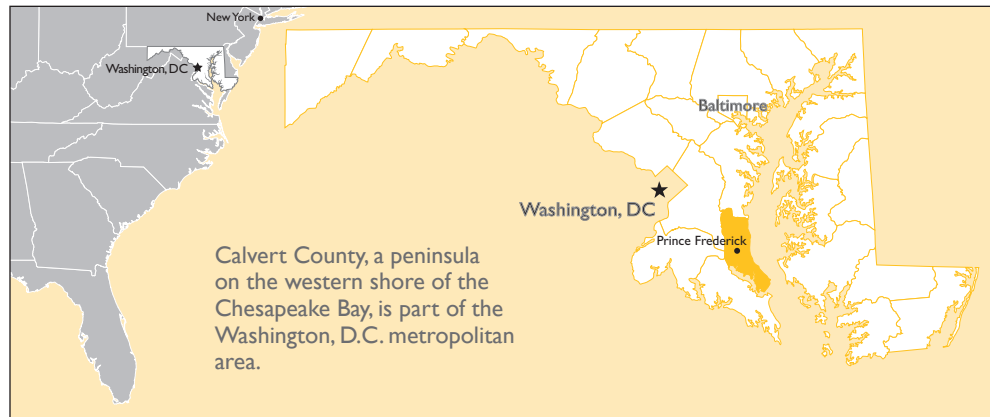


Brief Economic Facts

CALVERT COUNTY, MARYLAND

As part of the Washington, D.C. metropolitan area, Calvert County offers a variety of amenities. Calvert, a peninsula on the western shore of the Chesapeake Bay, is the state's smallest county consisting of about 213 square miles. The town centers of Dunkirk and Prince Frederick offer convenient highway access to the cities of Annapolis, Baltimore and Washington, D.C. The town centers of Solomons and Lusby provide ideal locations for companies supporting operations at or near the Naval Air Station Patuxent River in Lexington Park.



Calvert County's 1,810 businesses employ 20,000 workers. Major employers are Constellation Energy, Calvert Memorial Hospital, Arc of Southern Maryland, URS and Recorded Books.

Calvert is accessible to major airports and highways, the Port of Baltimore, an abundant workforce, and cultural and recreational

activities. Although positioned in one of the nation's wealthiest metro areas, Calvert's cost of living remains comfortable. With its low crime rate, Calvert is a safe place to live. In addition, preservation-oriented planning projects safeguard the area's character.

LOCATION

Driving distance from Prince Frederick:	Miles	Kilometers
Atlanta, Georgia	619	996
Baltimore, Maryland	59	96
Boston, Massachusetts	453	729
Chicago, Illinois	726	1,169
New York, New York	242	390
Philadelphia, Pennsylvania	154	247
Pittsburgh, Pennsylvania	263	423
Richmond, Virginia	101	162
Washington, DC	42	68

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	43.6
Yearly Snowfall (inches)	14.4
Summer Temperature (°F)	76.5
Winter Temperature (°F)	38.1
Days Below Freezing	75.5
Land Area (square miles)	213.2
Water Area (square miles)	27.1
Shoreline (miles)	230
Elevation (feet)	sea level to 168

POPULATION^{2,3}

	Calvert County		Maryland part of Washington DC metro*	Maryland
	Households	Population		
2000	25,447	74,563	2,065,242	5,296,486
2010	30,873	88,737	2,303,870	5,773,552
2020**	34,325	95,600	2,517,100	6,224,550

*Calvert, Charles, Frederick, Montgomery and Prince George's counties

**Projections

Selected places population (2010): Chesapeake Ranch Estates 10,519; Chesapeake Beach 5,753; Huntingtown 3,311; Drum Point 2,731; Prince Frederick 2,538; Dunkirk 2,520

POPULATION DISTRIBUTION^{2,3} (2016)

Age	Number	Percent
Under 5	4,935	5.4
5 - 19	18,839	20.6
20 - 44	26,478	29.0
45 - 64	28,222	30.9
65 and over	12,777	14.0
Total	91,251	100.0
Median age		40.7 years

Brief Economic Facts // CALVERT COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2016 avg.)	County	Labor Mkt. Area*
Total civilian labor force	47,809	982,819
Employment	45,983	942,498
Unemployment	1,826	40,321
Unemployment rate	3.8%	4.1%

Residents commuting outside the county to work (2011-2015)	Number	Percent
	27,776	61.7%

Employment in selected occupations (2011-2015)		
Management, business, science and arts	18,036	39.9%
Service	6,925	15.3%
Sales and office	11,279	24.9%
Production, transp. and material moving	3,478	7.7%

* Calvert, Anne Arundel, Charles, Prince George's and St. Mary's counties

MAJOR EMPLOYERS^{6,7} (2016)

Employer	Product/Service	Employment
Calvert Memorial Hospital	Medical services	1,200
Exelon / Calvert Cliffs Nuclear Power Plant	Nuclear power generation	850
Arc of Southern Maryland	Medical, social services	360
Asbury Solomons Island	Nursing care	250
Chesapeake Beach Resort & Spa	Hotel, spa and restaurants	220
DirectMail.com	Printing, fulfillment services	200
Calvert County Nursing Center	Nursing care	180
Dominion Cove Point LNG	Liquefied natural gas	175
The Calverton School	Private school	160
The Gott Company	Convenience stores	155
Solomons Nursing Center	Nursing care	155
Edward B. Howlin	Ready-mix concrete	150
Recorded Books	Audio books	140
Fantasy World Entertainment	Amusements rental	125
URS	Technological services	125
Calvert Internal Med. Group	Medical services	120
College of Southern Maryland	Higher education	115
Chesapeake Biological Lab.	Fisheries research	115
Holiday Inn	Hotel	105

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

EMPLOYMENT⁴ (2016, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	19	132	0.5	\$1,411
State government	9	279	1.2	833
Local government	30	3,766	15.6	995
Private sector	1,811	19,968	82.7	1,005
Natural resources and mining	4	37	0.2	592
Construction	339	4,078	16.9	1,684
Manufacturing	42	575	2.4	1,041
Trade, transportation and utilities	316	4,754	19.7	1,002
Information	25	96	0.4	1,235
Financial activities	163	568	2.4	1,058
Professional and business services	372	2,081	8.6	988
Education and health services	228	3,618	15.0	920
Leisure and hospitality	172	3,346	13.9	353
Other services	150	815	3.4	662
Total	1,869	24,145	100.0	1,004

Includes civilian employment only

HOURLY WAGE RATES⁴ (2016)

Selected Occupations	Median	Entry	Experienced
Accountants	\$35.97	\$23.49	\$44.98
Aerospace engineers	52.37	36.51	60.10
Bookkeeping/accounting clerks	19.19	14.53	23.01
Computer systems analysts	40.31	26.97	50.33
Computer user support specialists	24.97	14.96	30.79
Customer service representatives	15.83	10.29	19.82
Electrical engineers	46.94	32.79	56.58
Electronics engineering technicians	42.22	29.24	47.06
Freight, stock and material movers, hand	12.19	9.98	16.61
Industrial truck operators	18.42	15.40	21.85
Information security analyst	43.10	24.86	50.60
Maintenance and repair workers	18.33	12.53	23.79
Network administrators	47.75	33.06	56.24
Packers and packagers, hand	8.90	8.74	10.09
Secretaries	18.73	11.96	22.72
Shipping/receiving clerks	13.70	10.29	17.82

Wages are an estimate of what workers might expect to receive in Southern Maryland (Calvert, Charles and St. Mary's counties) and may vary by industry, employer and locality

Brief Economic Facts // CALVERT COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2011-2015)

High school graduate or higher	93.3%
Bachelor's degree or higher	29.1%

Public Schools

Number: 12 elementary; 6 middle; 5 high
Enrollment: 15,950 (Sept. 2016)
Cost per pupil: \$13,725 (2014-2015)
Students per teacher: 16.0 (Oct. 2016)
High school career / tech enrollment: 2,060 (2016)
High school graduates: 1,270 (July 2016)

Nonpublic Schools

Number: 15 (Sept. 2016)

Higher Education (2016)	Enrollment	Degrees
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2-year institution

College of Southern Maryland*	7,431	1,123
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Several major universities are within an easy commute of the county and satellite courses are offered at many locations throughout Southern Maryland.

* Includes four campuses in Calvert, Charles and St. Mary's counties

TAX RATES⁹

	Calvert Co.	Maryland
Corporate Income Tax (2017)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2017)	3.00%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
Sales & Use Tax (2017)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 18)	\$0.952	\$0.112
Effective rate per \$100 of assessed value		
In an incorporated area, the county rate will vary and a municipal rate will also apply		
Business Personal Property Tax (FY 18)	\$2.23	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		

Major Tax Credits Available

Job Creation, More Jobs for Marylanders, R&D, Biotechnology and Cybersecurity Investment

INCOME³ (2011-2015)

Distribution	Percent Households		
	Calvert Co.	Maryland	U.S.
Under \$25,000	9.9	15.3	23.0
\$25,000 - \$49,999	12.6	17.9	23.5
\$50,000 - \$74,999	15.8	17.1	17.8
\$75,000 - \$99,999	13.9	13.4	12.1
\$100,000 - \$149,999	23.9	18.2	13.1
\$150,000 - \$199,999	14.2	9.0	5.1
\$200,000 and over	9.7	9.2	5.3
Median household	\$95,828	\$74,551	\$53,889
Average household	\$109,746	\$97,801	\$75,558
Per capita	\$39,011	\$36,897	\$28,930
Total income (millions)	\$3,419	\$211,875	\$8,834,710

HOUSING^{2,3,10}

Occupied Units (2011-2015) 31,155 (81.6% owner occupied)

Housing Transactions	Units	Median Selling Price
All arms-length transactions (2015)	1,040	\$330,439
All multiple-listed properties (2016)*	1,600	\$286,800

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Calvert County offers a variety of industrial parks including: **Calvert County Industrial Park** - 226 acres located five miles southwest of Prince Frederick.

Calvert-Arundel Business Park - 20 acres located near Chesapeake Beach.

North Calvert Industrial Park - 30 acres located near Owings.

Dunkirk Business Center - 15 acres located near Dunkirk.

Calvert County's **Patuxent Business Park (PBP)**, with ample green space, is Southern Maryland's first comprehensively planned business campus. The 92-acre campus will accommodate a variety of uses including up to 650,000 sf of Class A office and flex space. It is located 10 miles north of Naval Air Station Patuxent River, and 16 miles south of Prince Frederick, between MD Routes 4 and 765.

Market Profile Data (2016)	Low	High	Average
Land – cost per acre			
Industrial	\$140,000	\$320,000	\$210,000
Office	\$200,000	\$500,000	\$250,000
Rental Rates – per square foot			
Warehouse / Industrial	\$8.00	\$15.00	\$10.00
Flex / R&D / Technology	\$10.00	\$40.00	\$20.00
Class A Office	\$10.00	\$22.00	\$20.00

Brief Economic Facts // CALVERT COUNTY, MARYLAND

TRANSPORTATION

Highways: MD Rt. 2 connects with U.S. 50/301, and MD Rt. 4 connects with U.S. 301 and the Capital Beltway (I-495); the Thomas Johnson Bridge over the Patuxent River connects MD Rts. 2/4 in the southern part of the county with MD Rts. 5/235 in St. Mary's County

Rail: Closest rail depot (CSXT) is in adjacent Prince George's County at Upper Marlboro

Truck: 57 local and long-distance trucking establishments are located in Southern Maryland

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility (64 miles from Prince Frederick)

Air: Served by Baltimore/Washington International Thurgood Marshall Airport (BWI), Dulles International Airport, Reagan Washington National Airport, and St. Mary's Regional Airport (4150' runway)

RECREATION AND CULTURE

Calvert County is best known for its attractive location on the Chesapeake Bay and Patuxent River

Parks and Recreation: Ten county-operated parks offer a variety of amenities; recreational opportunities for boating, sailing, charter boat fishing, swimming, crabbing, canoeing, kayaking, biking, camping, bird watching, fossil hunting and golf

Cultural: The Arts Council of Calvert County promotes outdoor theme concerts, theatrical productions, art shows, and crafts and antique festivals throughout the year

Archaeological/Ecological Attractions: Flag Ponds Nature Park, Calvert Cliffs State Park, Jefferson Patterson Park & Museum, Chesapeake Biological Laboratory Visitor Center, American Chestnut Land Trust, Chesapeake Beach Railway Trail, Wetlands Overlook Park and Battle Creek Cypress Swamp

Other Attractions: Breezy Point Beach and Campground, Chesapeake Beach Railway Museum, Calvert Marine Museum, Drum Point Lighthouse, Cove Point Lighthouse, J.C. Lore & Sons Oyster House, "Wm. B. Tennison," Annmarie Sculpture Garden & Arts Center, King's Landing Park, One-Room Schoolhouse, Chesapeake Beach Water Park, Bayside History Museum, Spaceflight America Museum & Science Center, Edward T. Hall Aquatic Center and Old Wallville School

Special Events: Celtic Festival & Highland Gathering, Calvert County Fall Farm Festival, Calvert County Fair, Calvert County Jousting Tournament, Artsfest, Patuxent River Appreciation Days, Children's Day on the Farm, Solomons Maritime Festival, Calvert County Watermen's Festival, Solomons Christmas Walk Gala & Lighted Boat Parade, and the 1812 Fair & Reenactment

UTILITIES

Electricity: Baltimore Gas and Electric and Southern Maryland Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Washington Gas provides natural gas; customers may choose their gas supplier

Water and Sewer: County systems in Prince Frederick, Solomons, Chesapeake Beach, North Beach, Calvert County Industrial Park and the Patuxent Business Park (PBP)

Telecommunications: Local Carrier - Verizon Maryland; cable internet service available; ISDN digital switching and fiber available

GOVERNMENT¹¹

County Seat: Prince Frederick

Government: Five commissioners elected for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly
Thomas C. Hejl, President, Board of County Commissioners
410.535.1600, ext. 2205

Terry L. Shannon, County Administrator
410.535.1600, ext. 2200

Website: www.co.cal.md.us

County Bond Rating: AAA (S&P); Aaa (Moody's); AAA (Fitch)

Calvert County Department of Economic Development

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Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Calvert County Department of Economic Development
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties