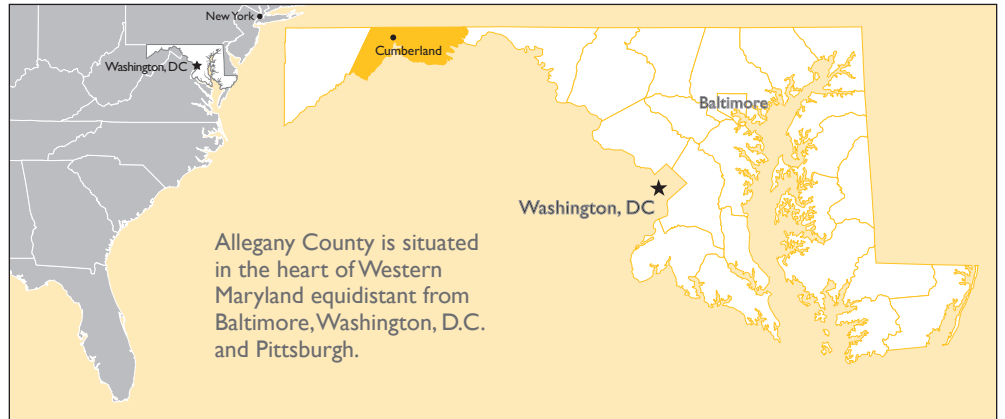


Brief Economic Facts

ALLEGANY COUNTY, MARYLAND

Allegheny County is situated in the heart of Western Maryland equidistant from Baltimore, Washington, D.C. and Pittsburgh. It is crossed by Interstate 68 and the main lines of CSX Transportation, providing excellent access to major markets in the East and Midwest. Allegheny's 1,490 diverse businesses employ 23,000 workers with more than 30 of these firms employing over 100.

Allegheny County continues to offer abundant, available labor, below market real estate costs, and growing technology education resources. The county has developed a series of business parks tailored to a diverse economy including information technology, biotechnology and advanced manufacturing. New projects include the Allegheny Business Center at Frostburg State University, a technology-based business park located on university land and offering the resources of Frostburg State and the University System of Maryland. Another is the Barton Business Park for Advanced Manufacturing, located south of



Cumberland and adjacent to the Robert C. Byrd Institute for Advanced Flexible Manufacturing, and home to a new 40,000 square foot shell building that is ready for occupancy. In a recent project, WebstaurantStore purchased a 525,000 square foot warehouse for its online restaurant equipment store and has hired over 320 people to operate the facility near Cumberland.

Allegheny County has three State Enterprise Zones offering tax credits for new capital investments and job creation.

LOCATION

Driving distance from Cumberland:	Miles	Kilometers
Atlanta, Georgia	635	1,023
Baltimore, Maryland	134	216
Boston, Massachusetts	505	813
Chicago, Illinois	557	896
New York, New York	293	471
Philadelphia, Pennsylvania	218	351
Pittsburgh, Pennsylvania	101	163
Richmond, Virginia	195	314
Washington, DC	131	211

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	40.9
Yearly Snowfall (inches)	55.6
Summer Temperature (°F)	71.1
Winter Temperature (°F)	31.1
Days Below Freezing	118.4
Land Area (square miles)	427.6
Water Area (square miles)	0.4
Elevation (feet)	420 to 2,895 (945 average)

POPULATION^{2,3}

	Allegheny County Households	Allegheny County Population	Western Maryland*	Maryland
2000	29,322	74,930	236,699	5,296,486
2010	29,177	75,087	252,614	5,773,552
2020**	28,821	74,150	261,250	6,141,900

*Allegheny, Garrett, and Washington counties

**Projections

Selected places population (2010): Cumberland 20,859; Frostburg 9,002; Cresaptown 4,592; LaVale 3,551; Potomac Park 2,530; Westernport 1,888

POPULATION DISTRIBUTION^{2,3} (2017)

Age	Number	Percent
Under 5	3,303	4.6
5 - 19	11,841	16.5
20 - 44	23,533	32.9
45 - 64	18,604	26.0
65 and over	14,334	20.0
Total	71,615	100.0
Median age		41.4 years

Brief Economic Facts ALLEGANY COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2017 avg.)	Labor Mkt.	
	County	Area*
Total civilian labor force	32,514	60,040
Employment	30,640	56,710
Unemployment	1,874	3,330
Unemployment rate	5.8%	5.5%

Residents commuting outside the county to work (2012-2016)	Number	Percent
	4,752	16.5%

Employment in selected occupations (2012-2016)		
Management, business, science and arts	8,703	29.6%
Service	6,855	23.4%
Sales and office	7,454	25.4%
Production, transp. and material moving	3,871	13.2%

* Allegany and Garrett counties, MD, and Mineral County, WV

MAJOR EMPLOYERS^{6,7} (2017)

Employer	Product/Service	Employment
Western Maryland Health System	Medical services	2,200
Frostburg State University	Higher education	1,065
Hunter Douglas Northeast	Window blinds	965
Verso	Pulp and paper products	700
CSX Transportation	Railroad	635
Allegany College of Maryland	Higher education	550
American Woodmark	Cabinets	545
Rocky Gap Casino Resort	Resort, casino, golf and conference center	500
ACS	Telecommunications	380
The Active Network	Telecommunications	350
WebstaurantStore	E-commerce restaurant supply distributor	325
Federal Correctional Institution*	Federal corrections	305
Belt Group	General contracting services	250
CareFirst	Health insurance	230
Hamilton Telecommunications.	Telecom. relay for hearing impaired	195
Friends Aware	Services for the disabled	195
Y - Riverside Recreation Center	Recreation and sports center	170

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

* Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

EMPLOYMENT⁴ (2017, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	26	488	1.7	\$1,241
State government	13	2,680	9.2	932
Local government	43	2,820	9.7	852
Private sector	1,492	23,025	79.4	687
Natural resources and mining	9	73	0.3	1,203
Construction	117	874	3.0	905
Manufacturing	53	2,859	9.9	882
Trade, transportation and utilities	377	5,066	17.5	566
Information	14	340	1.2	760
Financial activities	149	1,022	3.5	898
Professional and business services	167	1,958	6.7	658
Education and health services	258	6,432	22.2	868
Leisure and hospitality	187	3,638	12.5	311
Other services	157	762	2.6	488
Total	1,574	29,014	100.0	735

Includes civilian employment only

HOURLY WAGE RATES⁴ (2017)

Selected Occupations	Median	Entry	Experienced
Accountants	\$27.26	\$19.91	\$35.19
Bookkeeping/accounting clerks	16.72	11.19	19.81
Computer systems analysts	34.76	22.55	43.34
Customer service representatives	13.60	10.48	16.46
Electrical engineers	40.93	29.31	53.84
Electronics engineering technicians	27.93	20.38	34.94
Freight, stock and material movers hand	15.36	11.13	18.12
Industrial truck operators	17.77	13.18	22.43
Inspectors, testers, sorters	18.35	13.42	22.30
Machinists	20.89	16.25	23.93
Maintenance workers, machinery	23.02	15.37	26.02
Network support specialists	19.19	13.13	27.45
Packaging/filling machine operators	15.89	11.82	21.08
Secretaries	15.77	10.69	19.11
Shipping/receiving clerks	16.50	11.72	19.64
Stock clerks and order fillers	11.81	9.54	15.05
Team assemblers	12.00	10.58	14.65

Wages are an estimate of what workers might expect to receive in Western Maryland (Allegany, Garrett and Washington counties) and may vary by industry, employer and locality

Brief Economic Facts ALLEGANY COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2012-2016)

High school graduate or higher	89.1%
Bachelor's degree or higher	18.0%

Public Schools

Number: 14 elementary; 4 middle; 4 high
Enrollment: 8,629 (Sept. 2017)
Cost per pupil: \$13,623 (2016-2017)
Students per teacher: 14.3 (Oct. 2017)
High school career / tech enrollment: 418 (2017)
High school graduates: 543 (July 2017)

Nonpublic Schools

Number: 10 (Sept. 2017)

Higher Education (2017)	Enrollment	Degrees
2-year institution		
Allegany College of Maryland	2,685	524
4-year institution		
Frostburg State University	5,396	1,381

TAX RATES⁹

	Allegany Co.	Maryland
Corporate Income Tax (2018)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2018)	3.05%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
Sales & Use Tax (2018)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 19)	\$0.975	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, the county rate will vary and a municipal rate will also apply		
Business Personal Property Tax (FY 19)	\$2.4375	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, the county rate will vary and a municipal rate will also apply; municipal exemptions may be available		
Major Tax Credits Available		
One Maryland, Enterprise Zone, Job Creation, More Jobs for Marylanders (Tier I), R&D, Biotechnology and Cybersecurity Investment, Arts & Entertainment District		

INCOME³ (2012-2016)

Distribution	Percent Households		
	Allegany Co.	Maryland	U.S.
Under \$25,000	31.1	14.9	22.3
\$25,000 - \$49,999	26.9	17.6	23.1
\$50,000 - \$74,999	18.9	16.9	17.8
\$75,000 - \$99,999	9.5	13.3	12.2
\$100,000 - \$149,999	9.4	18.4	13.5
\$150,000 - \$199,999	2.6	9.2	5.4
\$200,000 and over	1.7	9.7	5.7
Median household	\$41,559	\$76,067	\$55,322
Average household	\$55,075	\$100,071	\$77,866
Per capita	\$22,029	\$37,756	\$29,829
Total income (millions)	\$1,551	\$217,904	\$9,166,046

HOUSING^{2,3,10}

Occupied Units (2012-2016) 28,167 (68.4% owner occupied)

Housing Transactions	Units	Median Selling Price
All arms-length transactions (2016)	443	\$104,777
All multiple-listed properties (2017)*	651	\$83,042

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Allegany County currently has eight modern industrial parks located in and around the Cumberland and Frostburg areas. The sites available in these parks offer a wide variety of options including some with rail and newly added fiber optic lines.

North Branch Industrial Park, the largest park in the county, is in an Enterprise Zone and has several sites available.

A new technology park, **Allegany Business Center**, is adjacent to Frostburg State University and surrounds the newly constructed Appalachian Laboratory. The first building in the park is complete and has space available.

The **Barton Business Park** is now home to a brand new 40,000 square foot shell building. The park will continue to focus on advanced manufacturing companies needing land or an existing building for their projects. This greenfield site is conveniently located just a few miles off I-68 on U.S. Route 220.

Market Profile Data (2017)	Low	High	Average
Land – cost per acre			
Industrial and Office	\$30,000	\$50,000	\$37,000
Rental Rates – per square foot			
Warehouse / Industrial	\$1.25	\$4.70	\$2.40
Flex / R&D / Technology	\$7.00	\$18.00	\$14.00
Class A Office	\$10.00	\$20.00	\$15.00

Brief Economic Facts // ALLEGANY COUNTY, MARYLAND

TRANSPORTATION

Highways: I-68 (National Freeway), U.S. 40 and U.S. 220

Mass Transit: Allegany Transit bus service

Rail: CSX Transportation; reciprocal switching agreement in effect with Norfolk Southern Railway; passenger service via Amtrak

Truck: 130 local and long-distance trucking establishments are located in Western Maryland

Water: Port of Baltimore, 50' channel, 130 miles east of Cumberland; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility

Air: Cumberland Regional Airport features two paved, lighted runways (3300' and 5000') with an instrument landing system

RECREATION AND CULTURE

Parks: Rocky Gap State Park, Dan's Mountain State Park, New Germany State Park, Green Ridge State Forest and Constitution Park (within the city of Cumberland)

Downhill Skiing: Wisp, Seven Springs, Hidden Valley, Whitetail and Blue Knob are located within 50 miles of Cumberland

Cross Country Skiing: Trails available in state parks

Golf: Cumberland Country Club, Maplehurst Country Club, Fore Sisters Golf Course, and the Rocky Gap Casino Resort featuring a Jack Nicklaus Signature Golf Course

Recreation: 76 miles of bike trails along the C&O Canal and the Great Allegheny Passage; numerous trout streams, and fishing on Lake Habeeb and the Potomac River

Cultural: Allegany Arts Council, Frostburg State University Cultural Events Series, Allegany County Historical Society, Allegany County Museum, Cumberland Theatre, Heritage Days Festival, CanalFest and Summer in the City concert series

Arts & Entertainment Districts: Cumberland, Frostburg

Historical: C&O Canal National Historic Park, Toll House, Narrows, Gordon-Roberts House, George Washington's Headquarters, Fort Cumberland, Thrasher Carriage Museum

Shopping and Gaming: Cumberland Mall, Country Club Mall and a variety of antique stores and factory outlets; Rocky Gap Casino Resort offers slot machines and table games

Western Maryland Scenic Railroad: Steam engine offers rides between Historic Cumberland and Frostburg

UTILITIES

Electricity: Potomac Edison electric distribution company; electric customers may choose their electric supplier

Gas: Natural gas supplied by Columbia Gas of Maryland; customers may choose their gas supplier

Water: Municipal systems in the Cumberland area, greater Frostburg area, LaVale and Westernport

Sewer: County serves heavily populated areas; municipal system serves the Cumberland area; private company serves the Westernport area

Telecommunications: Local carrier – Verizon Maryland; Fibernet and Verizon offer voice and data lines for high speed internet service; Allconet 2 offers wireless high speed internet through private ISPs; Long distance carriers – AT&T, Sprint, Verizon

GOVERNMENT¹¹

County Seat: Cumberland

Government: Three commissioners elected at large for four-year terms; code home rule government allows for broad local legislative authority

Jacob C. Shade, President, Board of County Commissioners
301.777.2526

Brandon S. Butler, County Administrator 301.777.5911

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County Bond Rating: AA- (S&P); Aa3 (Moody's)

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Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Allegany County Economic and Community Development
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties