MARYLAND: INTERNATIONAL TRADE

Maryland's total export cargo is up more than 52% since 2007 while the value of Maryland's manufactured exports has grown over 29% since 2009.

Exports support jobs in Maryland and sustain thousands of state's businesses. Over 7,000 businesses export from Maryland, supporting more than 19,000 U.S. jobs. In 2014, Maryland companies exported $12.2 billion in goods and an estimated $9 billion in services to more than 209 countries around the world. Maryland's top export markets in 2014: Canada, Saudi Arabia, China, Egypt, and the United Kingdom.

MARYLAND DEPARTMENT OF COMMERCE

Maryland's primary economic development agency stimulates private investment and creates jobs by attracting new businesses, encouraging the expansion and retention of existing companies, and providing workforce training and financial assistance to Maryland companies. The Department of Commerce promotes the State's many economic advantages and markets local products and services at home and abroad to spur economic development and international investment, trade, and tourism.

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OIIT assists Maryland companies to grow their international business and attracts foreign direct investment into Maryland. FDI value added services we offer include:

• Customized market research
• Identifying investment opportunities, locations and partners in Maryland
• Introductions and access to potential partners, public and private companies and organizations
• Site selection and meeting arrangements
• Information on Maryland's business, governance and regulatory framework

Let's talk business.

In the past decade, a total of 136 FDI projects were recorded, representing a total capital investment of $4 billion USD resulting in almost 8,500 new jobs. The top five FDI projects by sector include Software and IT services, Business Services, Biotechnology, Pharmaceuticals, and Financial Services. The Netherlands, U.K., France, Canada, and Japan are major sources of foreign investment in Maryland.

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BAE SYSTEMS

AstraZeneca

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MAJOR GLOBAL COMPANIES
Maryland is a "smart location" for international investment. Resource-rich Maryland provides one-of-a-kind strategic assets for foreign businesses looking to expand or grow in the U.S. and its allure includes its internationally unparalleled global location.

For starters, Maryland's enables Mid-Atlantic location on the east coast of the United States next door to the nation's capital, offers proximity and access to 176 resident on the east coast of the United States, next door to the global location.

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Hundreds of foreign-based companies already know why Maryland is an ideal location for back office operations.

Many Maryland universities are home to a critical mass of cybersecurity organizations. This powerful industry includes the U.S. Cyber Command (NCYBER) and National Cybersecurity Center of Excellence (NC3E), Johns Hopkins Applied Physics Laboratory, and Intelligence Systems Corporation. The state has a critical mass of cybersecurity organizations.


driving the state's economy forward. For 2013, the median price for residential real estate was $381,900 and San Francisco $679,000. For 2013, the median price for residential real estate was $251,900, Washington D.C.

In addition, the state's economic growth is supported by a strong business climate, a skilled workforce, and a competitive cost of living. Maryland is home to many of the nation's leading technology companies, including Bloomberg, Facebook, Google, and Netflix.

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MARYLAND: WHY?

Maryland’s location on the east coast of the United States next to the nation’s capital offers proximity to the 3,660 manufacturing businesses that include R&D super giants NASA, NOAA, NSA and New Enterprise Associates. Class A office space, a powerful industry including the U.S. Cyber Command, is the U.S. government-wide program to promote trade and investment between Maryland and key partners around the world and to help create jobs in both economies by providing an “instant infrastructure” of business contacts and technical workers in the workforce.

MARYLAND: SELECT BUSINESS ASSETS

One of the nation’s key research centers, Maryland is a powerhouse of spirited smart people, big ideas and innovative thinking tackling complex challenges like unlocking the genetic code and securing the Hubble Telescope. Nearly 60 education institutions and more than 70 federal labs fuel emergent technologies and rare opportunities for pioneering knowledge in advanced technology and a sustainable world.

Maryland leads the nation in employed PhDs per capita in mathematical and biological sciences.

MARYLAND: KEY RESOURCES & PARTNERSHIPS

Maryland International Incubator

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MARYLAND: STRATEGIC LOCATION

Roughly halfway between Boston and Los Angeles, Maryland is also located in the heart of one of the nation’s busiest commercial corridors and one of the most comprehensive transportation networks along the eastern seaboard—about one third of the U.S. population is within an overnight drive of Maryland.

Maryland's strategic location provides easy access to major U.S. and international airports and seaports. The state, Maryland's 2.84 billion residents are a diverse mix of industries that include defense electronics, aerospace and defense, life sciences, advanced manufacturing, financial services, and energy sustainable Maryland. An early leader in establishing a separate power grid from New York City and a robust, energy sustainable Maryland. An early leader in establishing an "instant infrastructure" of business contacts and services to anchor Maryland entrepreneurs and coaches to the state. The incubator provides research facilities and access to more than 176 resident companies.

MARYLAND: TARGETED INDUSTRIES

The state's diversified economy is a result of innovative technology and research parks supporting early stage companies. The state has more than 30 business incubators and technology parks supporting early stage companies.

MARYLAND: SELECTED BUSINESS SERVICES

One of the nation's key research centers, Maryland is a powerhouse of smart people, big ideas and innovative thinking tackling complex challenges like unlocking the genetic code and saving the hedgehog. Nearly 60 education institutions and more than 70 federal laboratories fuel the state's next-gen opportunity for pioneering knowledge in advanced technology and a sustainable Maryland.

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MARYLAND: KEY PARTNERSHIPS

• Maryland International Incubator is a center of excellence dedicated to attracting and growing foreign-owned companies to the state. The incubator provides research and development business development support services and competitively priced space to foreign-owned companies looking to establish a U.S. presence.

• Maryland International Development Corporation (MDIC) promotes trade and investment between Maryland and key market partners to help create jobs in Maryland by providing an "instant infrastructure" of business contacts and services to anchor Maryland businesses.

• Maryland Port Administration is the Port of Baltimore’s partner for Maryland's economic growth, and advance U.S. competitiveness.

• World Trade Center Institute (WTIC) promotes business development and international trade. The Institute is a member of the World Trade Centers Association, the world's largest network of business and global education. In addition, WTIC serves as the World Bank Group's Private Sector Liaison Officer (PSLO) for the region, enabling local businesses to access opportunities in developing countries.

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MARYLAND: QUALITY OF LIFE

Maryland is often referred to as "America in miniature" and offers an outstanding quality of life. Living costs are reasonable and varied—nearer to the metropolitan areas, quiet suburban neighborhoods and quaint towns and villages. Residents also enjoy:

• One of the nation's highest median incomes
• Award-winning public school system
• Some of the most advanced healthcare in the nation

For 2013, the median price for residential real estate sales was $251,900. Washington, D.C. was $318,190 and San Francisco $870,000. A THRIVING CULTURAL REGION

Close proximity to Washington, D.C. provides easy access to major cultural attractions such as the Smithsonian Institution, John F. Kennedy Center for the Performing Arts and the Lincoln Memorial. The city also boasts numerous museums, galleries and theaters to enjoy. The city is also home to over 1,000 art galleries and museums, including the Baltimore Museum of Art. The city is also home to two professional football teams: the Baltimore Ravens and the Washington Redskins. The city is also home to two professional baseball teams: the Baltimore Orioles and the Washington Nationals.

SPORTS ARE BIG IN MARYLAND

The state is naturally endowed with surf and sand of the mountain sports of Western Maryland and a lineup of sporting activities that includes:

• Skiing and snowboarding at the Sugarloaf Mountain Resort and the Winterplace Ski Area
• Canoeing and kayaking on the Patuxent River
• Biking and hiking on the Great Allegany Passage or the C&O Canal Trail
• Atlantic beaches, a sailing paradise on the Chesapeake Bay

The Maryland Department of Commerce provides the business community financial and marketing-based incentives for business investment and tax credits opportunities for businesses selling research and development, cybersecurity ventures and more.

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Biogen Idec
Brunner
Celon Biotec
DAKOR
galaxo
Good Lead
GlaxoSmithKline
Global Payments
Haindl Food Group
H THAT
Honda Aircraft
Ipsen
Johnson Controls
Kaman
Kearley
Kimberly-Clark
Korem
Lumina
MannKind
Marlborough Industries
Maxar Technologies
Merck
Mitsubishi Motors
Nestlé
Noble
QIAGEN
sodexo
Lonza
The Richards Group
Robert Wood Johnson Foundation
Shimadzu
Siemens
Sodexho
STX
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